## UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF FLORIDA

## CASE NO. 20-CV-81205-RAR

## SECURITIES AND EXCHANGE COMMISSION,

Plaintiff,

v.

COMPLETE BUSINESS SOLUTIONS GROUP, INC. d/b/a PAR FUNDING, et al.,

Defendants.

/

## RECEIVER'S MOTION FOR ORDER AUTHORIZING RECEIVER'S SALE OF REAL PROPERTY LOCATED AT 1635 EAST PASSYUNK AVENUE, PHILADELPHIA, PA 19148

Ryan K. Stumphauzer, Esq., Court-Appointed Receiver ("Receiver") of the Receivership Entities, by and through his undersigned counsel, files this Motion for Order Authorizing Receiver's Sale of Real Property Located at 1635 East Passyunk Avenue, Philadelphia, PA 19148 (the "East Passyunk Avenue Property"). In support thereof, the Receiver states:

1. On January 10, 2023, the Receiver filed a Motion for Order: (1) Authorizing Receiver's Sale of All Real Property Within the Receivership Estate; and (2) Compelling Lisa McElhone and Joseph LaForte to Vacate and Surrender Haverford Home or, in The Alternative, Pay Obligations for Single-Family Homes [ECF No. 1484] ("Motion for Order Authorizing Sale").

2. On January 11, 2023, the Court entered an Order Approving the Motion for Order Authorizing Sale [ECF 1486] ("Order Authorizing Sale").

3. In the Order Authorizing Sale, the Court authorized the Receiver to begin the process of marketing for sale all real estate within the Receivership Estate, including the East Passyunk Avenue Property.

4. 1635 East Passyunk LLC, a Receivership Entity, is the owner of record of the East Passyunk Avenue Property and the Receiver is vested with full legal authority to act on behalf of 1635 East Passyunk LLC, pursuant to the Amended Order Appointing Receiver [ECF No. 141], including the authority to waive the requirements of 28 U.S.C. § 2001 and 28 U.S.C. § 2004 for the sale of the East Passyunk Avenue Property.

5. In accordance with the Order Authorizing Sale, the Receiver has entered into a Purchase and Sale Agreement for the sale of the East Passyunk Avenue Property (the "Contract"). The Contract, which is subject to approval by this Court, is scheduled for a closing on September 16, 2024, provided the Court approves the Contract and authorizes the sale of the East Passyunk Avenue Property.

6. Attached hereto as **Exhibit 1** is a Declaration of Ryan K. Stumphauzer. Esq. (the "Declaration"), requesting the Court to enter an Order authorizing and approving the proposed sale, as provided for in the Contract.

7. The Receiver believes that the sale price for the East Passyunk Avenue Property under the Contract, which he has accepted subject to this Court's approval, is in the best interests of the Receivership Estate.

8. The Receiver represents that this Contract to Purchase the East Passyunk Avenue Property is a *bona fide* offer from a proposed buyer with whom the Receiver has no relationship and is the product of arms-length negotiation.

9. The Receiver proposes to proceed with the sale of the East Passyunk Avenue Property pursuant to the Contract, provided the Court approves the sale free and clear of liens, encumbrances, and other related obligations or claims.

- 2 -

10. A Proposed Order authorizing and approving the sale of the East Passyunk Avenue Property is attached as **Exhibit 2**.

11. To provide an opportunity for any potential objections to the sale of the East Passyunk Avenue Property pursuant to the Contract, the Receiver requests that the Court enter the Proposed Order no earlier than five (5) days, so that the Court may consider and resolve any potential objections to the Contract. Additionally, given that the closing date is scheduled for September 16, 2024, the Receiver respectfully requests that the Court enter the Proposed Order as soon as practicable, on or after September 12, 2024.

**WHEREFORE**, the Receiver respectfully requests that the Court enter the Proposed Order on or after September 12, 2024, approving the Contract and authorizing the Receiver to sell the East Passyunk Avenue Property.

#### Local Rule 7.1 Certification

Pursuant to Local Rule 7.1, the undersigned counsel for the Receiver certifies that he has conferred with counsel for the United States Securities and Exchange Commission ("SEC"), regarding the relief requested in this motion. Counsel for the SEC has confirmed that the SEC does not oppose the relief requested herein and agrees to the waiver of the requirements of 28 U.S.C. §2001 and 28 U.S.C. §2004 for the sale of the East Passyunk Avenue Property.

Dated: September 6, 2024

Respectfully Submitted,

STUMPHAUZER KOLAYA NADLER & SLOMAN, PLLC Two South Biscayne Blvd., Suite 1600 Miami, FL 33131 Telephone: (305) 614-1400

By: <u>/s/ Timothy A. Kolaya</u> TIMOTHY A. KOLAYA Florida Bar No. 056140 tkolaya@sknlaw.com

**PIETRAGALLO GORDON ALFANO BOSICK & RASPANTI, LLP** 1818 Market Street, Suite 3402 Philadelphia, PA 19103 Telephone: (215) 320-6200

By: /s/ Gaetan J. Alfano

GAETAN J. ALFANO Pennsylvania Bar No. 32971 (Admitted Pro Hac Vice) GJA@Pietragallo.com DOUGLAS K. ROSENBLUM Pennsylvania Bar No. 90989 (Admitted Pro Hac Vice) DKR@Pietragallo.com

Co-Counsel for Receiver

## **CERTIFICATE OF SERVICE**

**I HEREBY CERTIFY** that on September 6, 2024, I electronically filed the foregoing document with the clerk of the Court using CM/ECF. I also certify that the foregoing document is being served this day on counsel of record via transmission of Notices of Electronic Filing generated by CM/ECF.

<u>/s/ Timothy A. Kolaya</u> TIMOTHY A. KOLAYA Case 9:20-cv-81205-RAR Document 2027-1 Entered on FLSD Docket 09/06/2024 Page 1 of 191



Declaration of Ryan K. Stumphauzer. Esq.

## UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF FLORIDA CASE NO. 20-CV-81205-RAR

# SECURITIES AND EXCHANGE COMMISSION,

## Plaintiff,

v.

COMPLETE BUSINESS SOLUTIONS GROUP, INC. d/b/a PAR FUNDING, et al.,

Defendants.

## **DECLARATION OF RYAN K. STUMPHAUZER, ESQ.**

I, Ryan K. Stumphauzer, Esq., declare as follows:

1. I am the Court-appointed Receiver for certain Receivership Entities,<sup>1</sup> including

1635 East Passyunk LLC. 1635 East Passyunk LLC owns the real property located at 1635 East

<sup>&</sup>lt;sup>1</sup> The "Receivership Entities" are Complete Business Solutions Group, Inc. d/b/a Par Funding ("Par Funding"); Full Spectrum Processing, Inc.; ABetterFinancialPlan.com LLC d/b/a A Better Financial Plan; ABFP Management Company, LLC f/k/a Pillar Life Settlement Management Company, LLC; ABFP Income Fund, LLC; ABFP Income Fund 2, L.P.; United Fidelis Group Corp.; Fidelis Financial Planning LLC; Retirement Evolution Group, LLC;, RE Income Fund LLC; RE Income Fund 2 LLC; ABFP Income Fund 3, LLC; ABFP Income Fund 4, LLC; ABFP Income Fund 6, LLC; ABFP Income Fund Parallel LLC; ABFP Income Fund 2 Parallel; ABFP Income Fund 3 Parallel; ABFP Income Fund 4 Parallel; and ABFP Income Fund 6 Parallel; ABFP Multi-Strategy Investment Fund LP; ABFP Multi-Strategy Fund 2 LP; MK Corporate Debt Investment Company LLC; Fast Advance Funding LLC; Beta Abigail, LLC; New Field Ventures, LLC; Heritage Business Consulting, Inc.; Eagle Six Consulting, Inc.; 20 N. 3rd St. Ltd.; 118 Olive PA LLC; 135-137 N. 3rd St. LLC; 205 B Arch St Management LLC; 242 S. 21st St. LLC; 300 Market St. LLC; 627-629 E. Girard LLC; 715 Sansom St. LLC; 803 S. 4th St. LLC; 861 N. 3rd St. LLC; 915-917 S. 11th LLC; 1250 N. 25th St. LLC; 1427 Melon St. LLC; 1530 Christian St. LLC; 1635 East Passyunk LLC; 1932 Spruce St. LLC; 4633 Walnut St. LLC; 1223 N. 25th St. LLC; 500 Fairmount Avenue, LLC; Liberty Eighth Avenue LLC; Blue Valley Holdings, LLC; LWP North LLC; The LME 2017 Family Trust; Recruiting and Marketing Resources, Inc.; Contract Financing Solutions, Inc.; Stone Harbor Processing LLC; LM Property Management LLC; and ALB Management, LLC; and the Receivership also includes the property located at 107 Quayside Dr., Jupiter FL 33477.

Passyunk Avenue, Philadelphia, PA 19148 (the "Property" or the "East Passyunk Avenue

Property"). The legal description of the Property is:

ALL THAT CERTAIN lot or piece of ground with the buildings and improvements thereon erected.

BEGINNING at a point on the Southeasterly side of Passyunk Avenue at the distance of one hundred ninety-one feet one inch Northeastwardly from the Northeast corner of Passyunk Avenue and Morris Street, in the 39<sup>th</sup> Ward (formerly part of the 1<sup>st</sup> Ward) of the City of Philadelphia; thence extending Southeastwardly, on a line at right angles to the said Passyunk Avenue, seventy feet to a point; thence extending Eastward, on a line parallel with the said Morris Street, twenty-three feet and one-fourth inch to the West side of Jessup Street; thence extending Northward, along the said West side of Jessup Street, fifteen feet four and one-half inches to a point; thence extending Westward, on a line parallel with the said Morris Street twelve feet eleven inches to a point; thence extending Northwestwardly on a line at right angles to the said Passyunk Avenue, seventy feet to the Southeasterly side of Passyunk Avenue; thence extending Southwestwardly, along the same, eighteen feet to the first mentioned point and place of beginning.

BEING known as No. 1635 East Passyunk Avenue.

2. I have personal knowledge of the facts detailed in this Declaration and make this

Declaration in support of the Proposed Sale of the Property.

- 3. Specifically, and as detailed below, I have completed my marketing efforts for the East Passyunk Avenue Property in accordance with this Court's prior Order, and now respectfully request that the Court enter an Order authorizing and approving my proposed sale of the Property.
  - 4. As authorized by the Amended Order Appointing Receiver [ECF No. 141] and the

Order (1) Authorizing Receiver's Sale of All Real Property Within the Receivership Estate; (2) Compelling Lisa McElhone and Joseph LaForte to Vacate and Surrender Haverford Home or, in the Alternative, Pay Obligations for Single-Family homes [ECF 1486], I engaged a licensed real estate broker with decades of experience in the relevant Philadelphia neighborhood ("Broker") as the real property broker for the purposes of marketing the Property in anticipation of a sale of the Property out of receivership. In conformity with my instructions, the Broker has marketed the

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Property in a manner consistent with ordinary custom and practice for sales of similar properties in Philadelphia, Pennsylvania. These efforts included marketing on the Broker's website and on the Multiple Listing Service.

5. 1635 East Passyunk LLC purchased the Property from Fran Amodei on February 1, 2018 for \$825,000. The Property is located in the East Passyunk neighborhood of South Philadelphia and is a mixed-use property consisting of two (2) apartment units (one 1 BR/1BA and one 2BR/2BA units) and 750 square feet of ground floor commercial space. The commercial space has been occupied by a pre-Receivership, long term tenant operating as "Massage Passyunk Ave."

6. Before listing the Property, I obtained a Pennsylvania Certified Residential Appraisal of the Property dated May 31, 2023 (the "First Appraisal"). The First Appraisal valued the Property at \$725,000. A true and correct copy of the First Appraisal is attached as **Exhibit A**. Based upon feedback from prospective buyers and the Broker, I obtained a second Pennsylvania Certified Residential Appraisal of the Property dated August 6, 2024 (the "Second Appraisal). The Second Appraisal valued the Property at \$660,000. A true and correct copy of the Second Appraisal is attached as Exhibit "B".

7. I initially listed the Property for sale for \$950,000. Based upon feedback from prospective buyers and the Broker, I periodically reduced the listing price to its final listing price of \$750,000.00.

8. The Property has been on the market for over one year and was shown to prospective buyers over 20 times. As a result of my marketing efforts and after negotiations, I have received an offer from 1635 P \_ A \_, LLC,<sup>2</sup> a third party unaffiliated with the Receivership Entities (collectively "Buyer"), to purchase the Property out of receivership for \$675,000.00. The

<sup>&</sup>lt;sup>2</sup> For security purposes, the Buyer's identity has been redacted.

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Buyer's offer is the only written offer received for the Property. I accepted this offer because, although it is less than the First Appraised Value, it is consistent with the market value determined in the Second Appraisal Report and aligns with the prevailing expectations of commercial real estate investors for a return on investment. Increasing interest rates and adjustments in cap rates, which signify the expected rate of return on investments, have converged to depress the "capitalization approach" in valuing investment properties similar to this one. Other factors have adversely affected the local real estate market, including a softening of commercial rents in Philadelphia following the Covid-19 pandemic and a decline in residential rents due to an inventory surplus.

9. The offer is an "all cash" offer with no contingencies. In my reasonable business judgment, I believe Buyer's offer to purchase the Property for \$675,000 is appropriate, and consistent with the Property's current market value. As a result, on or about August 20, 2024, I entered into a contingent Purchase and Sale Agreement ("Contract") for the Property with Buyer, a true and correct copy of which is attached hereto as **Exhibit C** to this Declaration, and which has been redacted for security purposes.<sup>3</sup> Closing is scheduled for September 16, 2024.

10. Pursuant to the Contract, performance of which is contingent upon an Order from this Court approving and authorizing the proposed sale of the Property to Buyer, the sale of the Property will be made on an "as-is / where-is basis," with no representations or warranties on my part, individually or on behalf of the Receivership Entities, except as expressly set forth in the Contract. In the event that the Court authorizes and approves the proposed sale of the Property as provided for in the Contract, and the sale is consummated, the Broker will receive a commission of 5% of the sale price, consistent with ordinary custom and practice.

<sup>&</sup>lt;sup>3</sup> The Buyer, 1635 P \_\_\_\_ A \_\_\_, LLC is a permitted assignee under the Contract.

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11. Accordingly, I respectfully request that this Court enter an Order approving the sale

of the East Passyunk Avenue Property, as provided for in the Contract.

I declare under penalty of perjury that the foregoing is true and correct to the best of my knowledge, information, and belief.

Executed on September 6, 2024

<u>/s/ Ryan K. Stumphauzer</u> Ryan K. Stumphauzer Court-appointed Receiver Case 9:20-cv-81205-RAR Document 2027-1 Entered on FLSD Docket 09/06/2024 Page 7 of 191



Pennsylvania Certified Residential Appraisal Dated May 31, 2023

**NEWMARK VALUATION & ADVISORY** 

# 1635 East Passyunk Avenue

1635 East Passyunk Avenue Philadelphia, PA 19148

## **Appraisal Report Prepared For:**

Timothy M. Hazel, Esquire Pietragallo Gordon Alfano Bosick & Raspanti, LLP One Oxford Centre, 38th Floor Pittsburgh, PA 15219

## Prepared By:





May 30, 2023

Timothy M. Hazel, Esquire Pietragallo Gordon Alfano Bosick & Raspanti, LLP One Oxford Centre, 38th Floor Pittsburgh, PA 15219

RE: Appraisal of a Mixed-Use Property Located At 1635 East Passyunk Avenue, Philadelphia, PA 19148, Prepared by for "formation of the set of the set

Dear Mr. Hazel:

The "Subject Property" is a mixed-use property consisting of 2 apartment units (one 1BR/1BA and one 2BR/2BA units) and 750 square feet of ground floor commercial space. The improvements are of good condition and total 2,521 square feet of total rentable area. As of the effective appraisal date, all 5 apartments and the commercial units are leased and occupied. The property is located along the east side of East Passyunk Avenue in the Bella Vista / Southwark neighborhood of South Philadelphia.

## **Key Value Considerations**



- hubs.
- 2. Investment activity has been strong amongst local and regional investors over the past several years for apartment buildings in the property's asset class.
- 3. Good building condition as a result of frequent cosmetic and mechanical updates.

## **Risk Factors**

1. Larger percentage of commercial space compared with competing mixed-use assets in the local area.



#### May 30, 2023 TIMOTHY M. HAZEL, ESQUIRE

#### **National Trends and Uncertainties**

- Federal Reserve interest rate increases and associated effects on cost of capital and investment 1. rates along with credit tightening have impaired transaction volumes.
- 2. Despite positives such as a healthy job market, at least a mild recession is still expected later this year.
- 3. Easing of inflation, consumer spending, and continued job growth have so far kept the economy growing in spite of interest rate increases and bank system stress.

Based on the analysis contained in the following report, the opinion of value for the subject is:

Value Conclusions			
Appraisal Premise	Interest Appraised	Date of Value	Value Conclusion
Market Value "As Is"	Leased Fee	4/11/2023	\$725,000
Compiled by			

## **Extraordinary Assumptions**

An extraordinary assumption is defined in USPAP as an assignment-specific assumption as of the effective date regarding uncertain information used in an analysis which, if found to be false, could alter the appraiser's opinions or conclusions. The value conclusions are subject to the following extraordinary assumptions that may affect the assignment results.

1. Individual unit sizes were not available for this property. We measured both apartment units and have estimated the size of the commercial unit based on available data and building measurements. We reserve the right to amend our analysis if different information is made available at a later date.

The use of this extraordinary assumption might have affected assignment results.

## **Hypothetical Conditions**

A hypothetical condition is defined in USPAP as a condition, directly related to a specific assignment, which is contrary to what is known by the appraiser to exist on the effective date of the assignment results, but is used for the purpose of analysis. The value conclusions are based on the following hypothetical conditions that may affect the assignment results.

1. None

The appraisal was developed based on, and this report has been prepared in conformance with the Client's appraisal requirements, the guidelines and recommendations set forth in the Uniform Standards of Professional Appraisal Practice (USPAP), the requirements of the Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute,

May 30, 2023 TIMOTHY M. HAZEL, ESQUIRE

Title XI of the Financial Institution Reform, Recovery and Enforcement Act (FIRREA) of 1989, and the Interagency Appraisal and Evaluation Guidelines (December 2, 2010).

### CERTIFICATION

# Certification

We certify that, to the best of our knowledge and belief:

- The statements of fact contained in this report are true and correct. 1.
- The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting 2. conditions and are our personal, impartial and unbiased professional analyses, opinions, and conclusions.
- We have no present or prospective interest in the property that is the subject of this report and no personal 3. interest with respect to the parties involved.
- We have no bias with respect to the property that is the subject of this report or to the parties involved with this 4. assignment.
- Our engagement in this assignment was not contingent upon developing or reporting predetermined results. 5.
- Our compensation for completing this assignment is not contingent upon the development or reporting of a 6. predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- 7. This appraisal assignment was not based upon a requested minimum valuation, a specific valuation, or the approval of a loan.
- Our analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with 8. the Uniform Standards of Professional Appraisal Practice, as well as the requirements of the State of Pennsylvania.
- 9. The reported analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute.
- 10. The use of this report is subject to the requirements of the Appraisal Institute relating to review by its duly authorized representatives.
- As of the date of this report, MAI, CRE, MRICS has completed the continuing education 11. program for Designated Members of the Appraisal Institute.
- 12. As of the date of this report, has completed the Standards and Ethics Education Requirements for Candidates of the Appraisal Institute.
- 13. made a personal inspection of the property that is the subject of this report. MAI, CRE, MRICS has not personally inspected the subject.
- No one provided significant real property appraisal assistance to the person(s) signing this certification. 14.
- The Firm operates as an independent economic entity. Although employees of other service lines or affiliates of 15. the Firm may be contacted as a part of our routine market research investigations, absolute client confidentiality and privacy were maintained at all times with regard to this assignment without conflict of interest.
- 15. Within this report, " Inc.", and similar forms of reference refer only to the appraiser(s) who have signed this certification and any persons noted above as having provided significant real property appraisal assistance to the persons signing this report.

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### CERTIFICATION

17. **Interview of this report within the three-year period immediately preceding the agreement to perform this assignment. Interview of this report within the three-year period immediately preceding the agreement to perform this capacity, regarding the property that is the subject of this report within the three-year period immediately preceding the property that is the subject of this report within the three-year period immediately preceding the agreement to perform this assignment.** 





1635 East Passyunk Avenue

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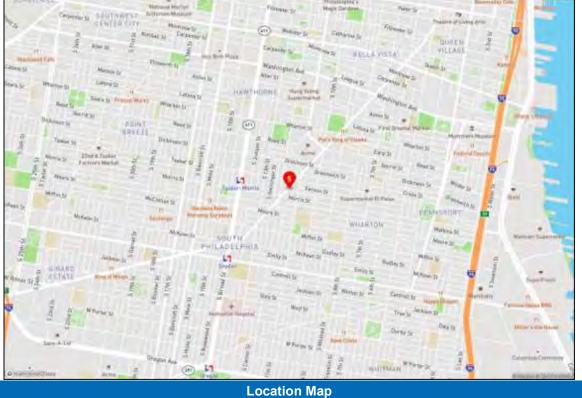
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- A. Glossary of Terms
- B. Engagement Letter
- C. Financials and Property Information
- D. Comparable Data Improved Sales
- E. Précis Metro Report Economy.Com, Inc.
- F. Appraiser Qualifications and Licenses

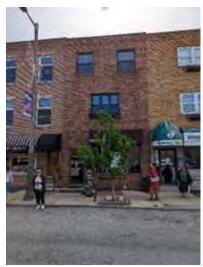
### SUBJECT MAPS





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## SUBJECT PHOTOGRAPHS



Front exterior



Basement (retail unit)



Unit 1 bedroom



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Ground floor retail unit



Unit 1 entrance



Unit 1 bathroom

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#### SUBJECT PHOTOGRAPHS



Unit 1 living room



Unit 2 living space



Unit 2 bathroom



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In-unit washer/dryer



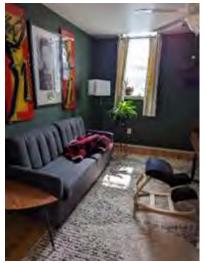
Unit 2 kitchen



Unit 2 typical bedroom

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#### SUBJECT PHOTOGRAPHS



Unit 2 - second bedroom / home office



E Passyunk Ave viewed south (subject to left)



Unit 2 roof deck



E Passyunk Ave viewed north (subject to right)



**EXECUTIVE SUMMARY** 

# **Executive Summary**

1635 East Passyunk Avenue	
Property Type:	Mixed Use: Multifamily-Walk-Up, Retail-Urban Retail
Street Address:	1635 East Passyunk Avenue
City, State & Zip:	Philadelphia, Philadelphia County, PA 19145
Gross Building Area (SF):	2,956
Net Rentable Area (SF) - Commercial:	750
Net Rentable Area (SF) - Multifamily:	<u>1,771</u>
Net Rentable Area (SF) - Total:	2,521
Number of Units:	2
Year Built:	1915
Land Area:	0.032 acres; 1,405 SF
Zoning:	CMX-2.5, Commercial Mixed Use 2.5
Highest and Best Use - As Vacant:	Mixed Use Development
Highest and Best Use - As Improved:	Continued Mixed Use
Analysis Details	
Valuation Date:	
Market Value "As Is"	April 11, 2023
Inspection Date and Date of Photos:	April 11, 2023
Report Date:	May 30, 2023
Report Type:	Appraisal Report
Client:	Pietragallo Gordon Alfano Bosick & Raspanti, LLP
Intended Use:	Establishing market value for pricing in connection with a potential disposition involving each of the subject properties and no other use.
Intended User:	Client and OCF Realty and no other user is permitted by any other party for any other purpose.
Appraisal Premise:	Market Value "As Is"
Intended Use and User:	The intended use and user of our report are specifically identified in our report as agreed upon in our contract for services and/or reliance language found in the report. No other use or user of the report is permitted by any other party for any other purpose. Dissemination of this report by any party to nor client, non-intended users does not extend reliance to any other party and will not be responsible for unauthorized use of the report, its conclusions or contents used partially or in its
Interest Appraised:	Leased Fee
Exposure Time (Marketing Period) Estimate:	6 to 9 Months (6 to 9 Months)

Leasing Summary			
Rental Unit Subtotals	1 BR	2 BR	Average
Average Unit Size	450 SF	1,321 SF	886 SF
Average Unit Contract Rent	\$1,195	\$2,230	\$1,713
Unit Occupancy	100.0%	100.0%	100.0%
Unit Market Rent	\$1,200	\$2,400	\$1,800

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## EXECUTIVE SUMMARY

Sales Comparison Approach				\$/SF	\$ Tota
Number of Sales					
Range of Sale Dates				Feb	-20 to Jan-22
Adjusted Range of Comparables (\$/SF)				\$207.	76 to \$357.3
Indicated Sales Comparison Approach Value	As Is			\$277.67	\$700,000
Income Capitalization Approach - Direct Capitaliza	tion Method			\$/SF	\$ Tota
Capitalization Rate Indicators and Conclusion					Indication
Comparable Sales				6.	25% -7.00%
Investor Surveys				6.0	00% - 7.50%
Market Participants				6.1	25% - 6.75%
Band of Investment					7.50%
Concluded Going-In Capitalization Rate					6.25%
Stabilized Income Estimate					-
Potential Gross Income				\$26.50	\$66,798
Stabilized % Vacancy & Collection Loss				-4.63%	(\$3,095
Effective Gross Income				\$25.27	\$63,703
Operating Expenses				\$7.39	\$18,635
Operating Expense Ratio					29.3%
Net Operating Income				\$17.88	\$45,069
Capitalization Rate					6.25%
Indicated Income Capitalization Approach Value	As Is			\$287.58	\$725,000
Market Value Conclusions	As Is			\$287.58	\$725,000
Exposure / Marketing Time					
Concluded Exposure Time		6 to 9	Months or Less		
Concluded Marketing Time		6 to 9	Months or Less		

## Extraordinary Assumptions and Hypothetical Conditions

An extraordinary assumption is defined in USPAP as an assignment-specific assumption as of the effective date regarding uncertain information used in an analysis which, if found to be false, could alter the appraiser's opinions or conclusions. The value conclusions are subject to the following extraordinary assumptions that may affect the assignment results.

1. Individual unit sizes were not available for this property. We measured both apartment units and have estimated the size of the commercial unit based on available data and building measurements. We reserve the right to amend our analysis if different information is made available at a later date.

The use of this extraordinary assumption might have affected assignment results.

A hypothetical condition is defined in USPAP as a condition, directly related to a specific assignment, which is contrary to what is known by the appraiser to exist on the effective date of the assignment results, but is used for the purpose of analysis. The value conclusions are based on the following hypothetical conditions that may affect the assignment results.



# Introduction

## **OWNERSHIP HISTORY**

The current owner is 1635 East Passyunk LLC. The following summarizes a three-year history of ownership, the current listing status, and pending transactions for the subject property (as applicable).

Ownership History	
To the best of our knowledge, no sale or transfer of the appraisal.	of ownership has taken place within the three-year period prior to the effective date
Listing Status:	Not Listed For Sale
Current or Pending Contract:	None Reported
Previous Sales	
Sales in the Previous Three Years:	None
Most Recent Reported Sale:	January 31, 2018
Buyer:	1635 East Passyunk LLC
Seller:	Fran Amodei
Purchase Price:	\$825,000 \$327.25 Per SF (Net Rentable Area)
Deed Information:	Document ID #53325692
Compiled by	

To the best of our knowledge, no other sale or transfer of ownership has taken place within a three-year period prior to the effective date of the appraisal.

## INTENDED USE AND USER

The intended use and user of our report are specifically identified in our report as agreed upon in our contract for services and/or reliance language found in the report. No other use or user of the report is permitted by any other party for any other purpose. Dissemination of this report by any party to non-client, non-intended users does not extend reliance to any other party and **mathematical** will not be responsible for unauthorized use of the report, its conclusions or contents used partially or in its entirety.

- The intended use of the appraisal is for establishing market value for pricing in connection with a potential disposition involving each of the subject properties and no other use.
- The client is Pietragallo Gordon Alfano Bosick & Raspanti, LLP.
- The intended user is Client and OCF Realty and no other party is permitted to use or rely on the appraisal.

#### INTRODUCTION

## **DEFINITION OF VALUE**

Market value is defined as:

"The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

- Buyer and seller are typically motivated;
- Both parties are well informed or well advised, and acting in what they consider their own best interests;
- A reasonable time is allowed for exposure in the open market;
- Payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and
- The price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale."

(Source: Code of Federal Regulations, Title 12, Chapter I, § 34.42[h]; also Interagency Appraisal and Evaluation Guidelines, Federal Register, 75 FR 77449, December 10, 2010, page 77472)

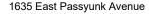
## APPRAISAL REPORT

This appraisal is presented in the form of an appraisal report, which is intended to comply with the reporting requirements set forth under Standards Rule 2-2(a) of USPAP. This report incorporates sufficient information regarding the data, reasoning and analysis that were used to develop the opinion of value in accordance with the intended use and user.

## **PURPOSE OF THE APPRAISAL & INTEREST APPRAISED**

The primary purpose of the appraisal is to develop an opinion of the Market Value "As Is" of the Leased Fee interest in the property. (Please see Glossary of Terms for definition(s) of interest(s) appraised)

Purpose of the Appraisal		
Appraisal Premise	Interest Appraised	Date of Value
Market Value "As Is"	Leased Fee	4/11/2023
Compiled by		



### INTRODUCTION

## **SCOPE OF WORK**

## Extent to Which the Property is Identified

- Physical characteristics
- Legal characteristics
- Economic characteristics

## Extent to Which the Property is Inspected

inspected the subject property on April 11, 2023 as per the defined scope of work. made a personal inspection of the property that is the subject of this report. has not personally inspected the subject.

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## Type and Extent of the Data Researched

- Exposure and marketing time;
- Neighborhood and land use trends;
- Demographic trends;
- Market trends relative to the subject property type;
- Physical characteristics of the site and applicable improvements;

- Flood zone status;
- Zoning requirements and compliance;
- Real estate tax data;
- Relevant applicable comparable data; and
- Investment rates

## **Type and Extent of Analysis Applied**

We analyzed the property and market data gathered through the use of appropriate, relevant, and accepted market-derived methods and procedures. Further, we employed the appropriate and relevant approaches to value, and correlated and reconciled the results into an estimate of market value, as demonstrated within the appraisal report. The applied scope of work is appropriate and sufficient to produce credible assignment results for the intended use of this report.

# **Economic Analysis**

## NATIONAL TRENDS AND UNCERTAINTIES

National and Global economies have experienced record setting inflation and interest rates have continued to increase. Influences of the COVID pandemic on the economy have reduced but some fallout effects continue. A recession is still a concern among economists and the populace at large while the yield curve continues to signal a recession. The April 2023 forecast by The Conference Board shows the strong likelihood of a recession later this year. Surveys of economists are not as severe with usually about 60% saying they expected a recession this year. However, consumer spending and robust job growth have allowed the economy to continue to grow.

In an effort to curtail inflation, The Federal Reserve embarked on an aggressive strategy which may be bearing fruit. In spite of three major bank failures, the Fed raised rates another 25 basis points in May 2023, for a total of 500 basis points over the course of 2022 into 2023. The Fed is targeting a range of 5.00% to 5.25% for the Federal Funds Rate – the highest since August 2007. The three 2023 increases were smaller at 25 basis points than the previous increases and the Fed signaled a tentative hint that the current tightening cycle is near an end bringing to a close the fastest increase in rates the Federal Reserve has ever engineered.

Commercial real estate is receiving an increased amount of attention as prices are demonstrably falling and transaction volumes plummeting. These effects are a function of the unfavorable economic and credit conditions as well as other factors such as impacts to office use driven in part by the COVID-19 pandemic. Credit tightening, which includes wider credit spreads and lower loan-to-value ratios, is arising due to uncertain economic outlooks, deterioration in real estate collateral values, and concerns about bank liquidity. According to Real Capital Analytics (RCA), commercial transaction volume was down 56% in the first quarter of 2023 over the same period in 2022. Note, however, that the first quarter of 2022 had record high transaction volumes which skews the comparison.

We have considered, and will address, these issues throughout this appraisal and report including in our determinations of overall capitalization rates, discount rates, market rent assumptions, market conditions adjustments, and growth of rents and expenses where applicable.

#### **ECONOMIC ANALYSIS**

## **GREATER PHILADELPHIA**



Source: Costar

The Greater Philadelphia Region is located at the heart of one of the nation's wealthiest and most populous areas. It ranks:

- 2nd largest urban density in the United States (Downtown Philadelphia).
- 4th largest media market.
- 6th largest personal income & 6th largest in employment.
- 7th in academic R&D expenditures.
- 7<sup>th</sup> in gross metropolitan product (and ranked in the top 3 in the Northeast).

#### ECONOMIC ANALYSIS



The chart on the left (produced by Select Philadelphia) demonstrates the excellent transportation access the Philadelphia region offers to other East Coast markets.

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The strength and desirability of Greater Philadelphia is characterized by its economic diversity and population density. Its location, high concentration of educational, medical and government facilities, and a strong transportation network underscore these strengths. Residents of the Philadelphia area historically have enjoyed a quality of life ranked among the highest in the country. In addition to the numerous and growing number of high-quality urban housing opportunities, there are an abundance of desirable suburban communities that are easily accessible by some of the best highway and mass transit systems in the country.

## **Transportation Infrastructure**

- New York City and Washington D.C. are within a 2.5-hour drive; high-speed Amtrak Acela and Metroliner provide fast service to both.
- Philadelphia is home to the 3rd busiest Amtrak station in the U.S. with 11,000 daily riders.
- Greater Philadelphia is at the intersection of the county's major highway infrastructures with over 100 interstate highways connecting the various submarkets throughout the Philadelphia region.
- 100 million people are located within a one-day drive.
- Served by 30 airlines offering more than 550 daily departures to 128 cities, including 40 international destinations.
- The Delaware River Port Complex, comprised of active, full-service marine terminals in Delaware, New Jersey and Pennsylvania, is an active conduit for international trade and comprises three major ports with full-service docking facilities and over 30 active port terminals.
- The Port of Philadelphia is the only major port on the East Coast served by two Class 1 railroads (CSX Transportation and Norfolk Southern) and provides easy access to the Midwest, Mid-Atlantic, and Northeast markets.

## Other Factors Fueling the Growth of Greater Philadelphia

- Top 3 major Bio-Science clusters in the Northeast.

 Lower cost of living than other major Northeast Metros (including New York, Boston, Washington D.C.).

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- Lowest rental rates for Class A industrial space compared to other major East Coast cities.
- Lowest rental rates for Class A office space in the Northeast Corridor.
- 25 Fortune 500 companies call the Philadelphia Region their home.
- One of the few regions in the Northeast with active Class 1 railroads.
- Average of 125 cultural events take place every day.

## **Major Employers**

The Greater Philadelphia Region is well known for its stable and broadly diversified economic base. This is best characterized by the following list of its major employers with "eds and meds," the burgeoning bio-science employment base, and Comcast (Philadelphia is their world HQ) leading the charge, along with several major pharmaceutical companies in the Top 25.

Over the past six years, the Greater Philadelphia Region has experienced a surge in digital health innovation. The sector's growth has both contributed to, and benefited from, the region's strengths, with more than 2,000 medical technology companies based within the Greater Philadelphia market. Of those, over 100 companies are specifically focused on the digital health vertical, with more than half focusing on enhancing the efficiency of health care delivery and making medicine more personalized and precise by health care providers, including hospitals, physicians and other caregivers.

Selected Major Employers: Greater Philadelphia				
Rank	Employer	Employees		
1	University of Pennsylvania Health System	46,554		
2	Thomas Jefferson University and TJU Health System Inc.	32,000		
3	Children's Hospital of Philadelphia	22,051		
4	Comcast	17,607		
5	Drexel University	9,347		
6	Independence Blue Cross	8,210		
7	Wells Fargo	6,023		
8	Einstein Healthcare Network	4,768		
9	SAP America	3,292		
10	Elwyn	3,243		
11	Deloitte	1,825		
12	Rivers Casino	1,680		
13	Ernst & Young LLP	1,482		
14	Widener University	1,374		
15	Saint Joseph's University	1,341		
16	KPMG LLP	1,274		
17	Burns' Family Neighborhood Markets	1,095		
18	The Protocall Group	975		
19	La Salle University	930		
20	Jacobs	892		
Compiled by				

## **Expansion of Life Sciences**

Since the 1990s, early gene therapy research was underway at the University of Pennsylvania. Today, three FDA-approved therapies are on the market as a result of innovations in the region. They include the first FDA-approved cell therapy, first FDA-approved gene therapy, and the first FDA-approved aesthetic cell therapy.

More than thirty R&D companies in this space originated within Greater Philadelphia. Leading this expanding sector includes University of Pennsylvania Perelman School of Medicine, Children's Hospital of Philadelphia, The Coriell Institute for Medical Research, Christiana Care Gene Editing Institute, Jefferson Health, Temple University, and the Wistar Institute - all of which have the infrastructure and expertise to support the new medicines.

## Labor Pool

With a labor force of approximately 3 million people, there is an abundant supply of skilled workers available in virtually all occupations.

- 16% of the population (25 years and older) have advanced degrees, compared with the U.S. average of 13%.

- Greater Philadelphia is the 7th largest labor force among the nation's largest metro areas.
- Over 1.15 million workers worked in Knowledge Occupations as defined by the Economic Development Administration (EDA), comprising 40.6% of total employment.

## Greater Philadelphia is a National Leader in Higher Education

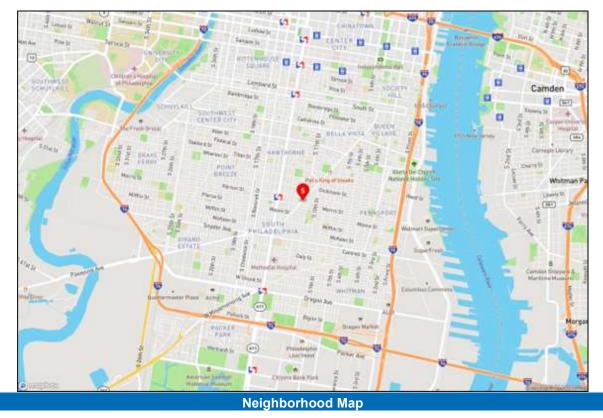
- Over 100 degree-granting institutions including Princeton University and University of Pennsylvania, two Ivy League universities plus three of the very top liberal arts colleges: Swarthmore, Haverford, and Bryn Mawr Colleges.
- Approximately 500,000 full- and part-time students.
- 6 medical schools, 3 pharmacy schools, and two dental schools.
- 39% of residents (25 years and older) hold a bachelor's degree or higher, well above the national average of 33%.

## **Conclusion-Greater Philadelphia**

Competitive accessibility and professional talent are hallmark attributes that drive the regional economy of the Greater Philadelphia Region. As the seventh largest metropolitan center in the United States, the region offers an extensive array of cultural, historical and recreational facilities. And from its strategic position in the center of the eastern megalopolis to its economic diversity, the Greater Philadelphia Region is poised for continued growth and prosperity into the 21st century. Despite some pandemic setbacks over the past 24 months, key industries are thriving in the region because of the region's global access, deep talent pool, attractive cost of doing business, diversified customer markets, and high quality of residential life.

ECONOMIC ANALYSIS

## **NEIGHBORHOOD ANALYSIS**



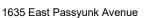
## **Boundaries**

The subject is located in the East Passyunk neighborhood within South Philadelphia just south of the Philadelphia CBD. The East Passyunk area is generally delineated as follows:

North	Tasker Street
South	Snyder Avenue
East	South 6 <sup>th</sup> Street
West	South Broad Street

## Access

Philadelphia enjoys the benefits of a well-established and well-configured road system in the urban core. For the most part, urban streets are laid out in a grid pattern with named streets extending in an east/west direction and numbered streets traveling north/south. The subject is influenced primarily by its reasonable proximity to Center City Core, approximately 1.75 miles north of the property.



### ECONOMIC ANALYSIS

Regional highways providing linkage to this neighborhood include I-76, I-95 and I-676 (Vine Street Expressway). I-676, which is located along the northern perimeter of the CBD, links I-95 with the Schuylkill Expressway (I-76); these two interstate highways form the primary linkages with the suburban communities to the northwest, northeast and southwest of the City of Philadelphia in Pennsylvania as well as New Jersey suburban markets to the east. Access to the regional highway system, other regional employment centers and shopping to the subject is very good. A close-up view of the subject neighborhood and some of these linkages are shown below with a yellow arrow indicating the approximate location of the subject site. Local access to I-95 is provided by Christopher Columbus Boulevard.

## **Distance from Key Locations**

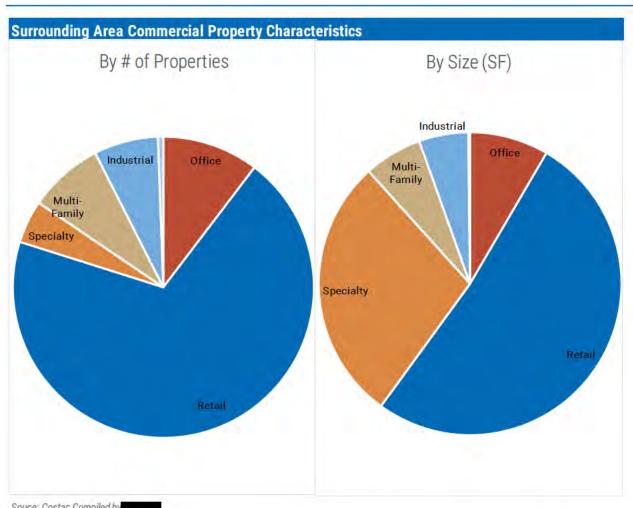
The following illustrates the 30-minute drive time from the subject.



## Land Use

The following was developed from Costar data for the major property types in the surrounding 0.25-mile radius around the subject.

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Souce: Costar; Compiled by

The subject is located in the East Passyunk neighborhood of South Philadelphia. In addition to the general influences of the Center City Core, the major demand generator in the immediate local area is Passyunk Square and the eclectic East Passyunk Avenue corridor, which includes shopping and restaurants along East Passyunk Avenue. Outside of East Passyunk Avenue, the area surrounding the subject property is predominantly comprised of residential and small retail development.

Land uses surrounding the subject property are comprised of a mix of row-style residential and street corner retail as shown in the photographs on the following pages.

#### ECONOMIC ANALYSIS



Mixed-use retail/residential uses along East Passyunk Avenue (above left); typical South Philadelphia row-style housing (above right)



Outdoor dining along East Passyunk Avenue (above)

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#### ECONOMIC ANALYSIS



New construction mixed use along East Passyunk Avenue

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#### ECONOMIC ANALYSIS



### City Fitness (gym) located one block south of subject

### **Demographics**

A demographic summary for the defined area is illustrated as follows:

#### ECONOMIC ANALYSIS

					Philadelphia- Camden- Wilmington, PA-	
Develation	1-Mile Radius	3-Miles Radius	5-Miles Radius	Philadelphia City	NJ-DE-MD MSA	Pennsylvania
Population	100 (07	000.000	770 (04	1 506 006	5 0 ( 5 0 4 0	10 700 07
2010 Total Population	108,607	323,938	772,694	1,526,006	5,965,343	12,702,37
2022 Total Population	119,296	376,367	836,095	1,619,078	6,290,595	13,027,45
2027 Total Population	118,755	382,441	839,408	1,604,021	6,309,366	13,011,29
Projected Annual Growth %	-0.1%	0.3%	0.1%	-0.2%	0.1%	0.0%
Households						
2010 Total Households	45,041	143,357	309,110	599,635	2,260,312	5,018,904
2022 Total Households	51,299	177,431	359,044	667,219	2,438,223	5,232,78
2027 Total Households	51,287	181,636	363,160	664,975	2,454,567	5,244,45
Projected Annual Growth %	0.0%	0.5%	0.2%	-0.1%	0.1%	0.0%
Income						
2022 Median Household Income	\$65,126	\$70,507	\$52,658	\$52,721	\$81,273	\$69,17
2022 Average Household Income	\$100,634	\$115,691	\$88,506	\$83,843	\$119,011	\$99,75
2022 Per Capita Income	\$43,535	\$54,653	\$38,176	\$34,678	\$46,256	\$40,21
Housing						
2022 Owner Occupied Housing Units	53.2%	38.7%	40.4%	46.9%	62.0%	62.1%
2022 Renter Occupied Housing Units	37.5%	51.0%	47.8%	43.5%	31.1%	28.4%
2022 Median Home Value	\$285,552	\$331,547	\$240,495	\$224,010	\$299,485	\$232,97
Median Year Structure Built	1940	1942	1941	1948	1965	1964
Miscellaneous Data Items						
2022 Bachelor's Degree	25.3%	28.6%	20.9%	19.3%	24.5%	20.8%
2022 Grad/Professional Degree	16.9%	26.1%	16.5%	13.6%	16.6%	13.49
2022 College Graduate %	42.2%	54.7%	37.4%	32.8%	41.1%	34.2%
2022 Average Household Size	2.32	2.02	2.24	2.36	2.52	2.4
2022 Median Age	37.4	34.5	34.2	35.7	39.7	41.9

- Median income in the immediate (1-mile) area is slightly higher than the same figure for the City of Philadelphia overall (\$65,126 vs. \$52,721)
- The population in the immediate area is projected to contract slightly year-over-year (-0.1% annually)

#### **Demand Generators**

The subject's South Philadelphia submarket area is primarily influenced by its proximity to the Center City nucleus of the CBD. Center City is a dynamic and growing "24-hour" market, one of only a few in the United States. Comprising retail, office, residential and many other forms of institutional and commercial development, Center City has a diverse and balanced economic base containing multiple levels of demand generators ranging from office-related employment to retail, cultural, education, medical, entertainment, and residential. The center core of the CBD is City Hall, which is located at Penn Square at the intersection of Market and Broad Streets. Center City Philadelphia, the focal point of the Greater Philadelphia Metropolitan Area, offers a blend of some of the most acclaimed historic properties and architecture in the United States. Some key facts regarding Center City are summarized below:

#### ECONOMIC ANALYSIS

#### 30

- Is in the middle of the nation's Northeast Corridor and at the center of a nine-county region of about 6.3 million residents.
- Philadelphia is the second largest city along the East Coast. Greater Center City now ranks second only to Midtown Manhattan in size of population among US downtown districts.
- Close proximity to major colleges and universities also gives employers access to the latest research of colleges and steady stream of recent graduates and affords employees numerous opportunities for continuing education. University of Pennsylvania leads medical research with the assistance of federal grants in the region.
- Philadelphia has potential to become a major energy hub. With its proximity to Marcellus Shale natural gas production and its unique industrial infrastructure (oil refineries, ports, pipeline systems, freight rail network, Philadelphia has potential become a major energy hub.
- A wide array of arts, significant history and culture institutions, four public squares, historic public markets, shops, restaurants, and outdoor cafes adds to the vitality of the City. In fact, it was ranked 4th most walkable city in the United States behind New York, San Francisco, and Boston.
- The combined spending on research at Drexel, Temple, Thomas Jefferson and Penn totaled more than \$1.23 billion. Penn's expenditures accounted for nearly 75% of this total.

#### Conclusion

The positive trends reflected across Greater Center City and extending into the local East Passyunk neighborhood have a direct impact on the foreseeable future of the subject's immediate market area and ongoing urban renewal. We anticipate that property values will slowly increase over the long run.

#### ECONOMIC ANALYSIS

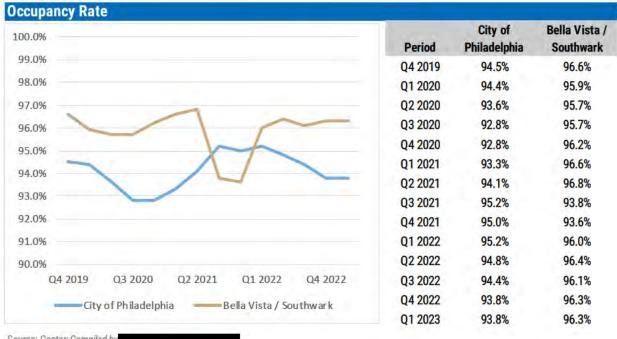
# MULTIFAMILY MARKET ANALYSIS

### Classification

The subject is in the Bella Vista / Southwark submarket of the City of Philadelphia market. The property is considered a Class C Walk-Up Apartment Building in this market.

#### Multifamily Market Overview

The following discussion outlines overall market performance in the surrounding Multifamily market using Costar market metric data. Presented first are market statistics of the City of Philadelphia area and the subject Bella Vista / Southwark submarket overall.



Source: Costar; Compiled by

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#### ECONOMIC ANALYSIS

\$1,900.00	Period	City of Philadelphia	Bella Vista Southwark
1,850.00	Q4 2019	\$1,502	\$1,735
1,800.00	Q1 2020	\$1,508	\$1,735
1,750.00	Q2 2020	\$1,507	\$1,692
1,700.00	Q3 2020	\$1,502	\$1,636
\$1,650.00	Q4 2020	\$1,496	\$1,685
1,600.00	Q1 2021	\$1,520	\$1,708
1,550.00	Q2 2021	\$1,560	\$1,712
and the second s	Q3 2021	\$1,582	\$1,760
1,500.00	Q4 2021	\$1,597	\$1,735
51,450.00	Q1 2022	\$1,612	\$1,769
51,400.00	Q2 2022	\$1,649	\$1,829
Q4 2019 Q3 2020 Q2 2021 Q1 2022 Q4 2022	Q3 2022	\$1,642	\$1,775
City of Philadelphia ——Bella Vista / Southwark	Q4 2022	\$1,633	\$1,786
	Q1 2023	\$1,654	\$1,822

Source: Costar; Compiled by

Trailing Four Quarters Ended (	Trailing Four Quarters Ended Q1 2023							
Market / Submarket	Inventory (Unit)	Completions (Unit)	Vacancy (%)	Net Absorption (Unit)	Asking Rent Per Unit	Effective Rent Per Unit		
City of Philadelphia	145,396	4,996	6.20%	2,828	\$1,654	\$1,633		
Bella Vista / Southwark	1,516	0	3.70%	5	\$1,822	\$1,814		
Source: Costar, Compiled by								

 The average vacancy rate for the subject submarket is lower than that of the overall market area.

- The average rental rate for the submarket is higher than the overall City of Philadelphia market.
- Approximately 0.0% of the submarket inventory, and 3.4% of the market inventory, represents newer construction.
- Absorption for the last 12 months was positive for the overall market area and flat at the submarket level.



#### ECONOMIC ANALYSIS

#### Market and Submarket Trends

	-	City of Phi	ladelphia		Bella Vista / Southwark			
	Inventory (Unit)	Completions (Unit)	Vacancy %	Asking Rent Per Unit	Inventory (Unit)	Completions (Unit)	Vacancy %	Asking Rem Per Unit
Q1 2021	136,830	566	6.7%	\$1,520	1,462	18	3.4%	\$1,708
Q2 2021	138,102	1,272	5.9%	\$1,560	1,480	18	3.2%	\$1,712
Q3 2021	138,910	808	4.8%	\$1,582	1,532	52	6.2%	\$1,760
Q4 2021	139,782	1,007	5.0%	\$1,597	1,532	0	6.4%	\$1,735
Q1 2022	140,405	651	4.8%	\$1,612	1,516	0	4.0%	\$1,769
Q2 2022	141,982	1,582	5.2%	\$1,649	1,516	0	3.6%	\$1,829
Q3 2022	143,292	1,310	5.6%	\$1,642	1,516	0	3.9%	\$1,775
Q4 2022	144,582	1,290	6.2%	\$1,633	1,516	0	3.7%	\$1,786
Q1 2023	145,396	814	6.2%	\$1,654	1,516	0	3.7%	\$1,822

Source: Costar; Compiled by

- The submarket and overall market area have fluctuated somewhat with respect to occupancy over the past few years due to the COVID-19 pandemic.
- Over the past several years, effective rental rates have been following an increasing trend as of the effective appraisal date.

#### Supply & Demand

#### Supply Additions – City of Philadelphia

The following table shows a summary of some of the new, larger multifamily developments within the Center City Philadelphia submarket (greater than 100 units) as of this snapshot in time and reported per Reis research over the past 12 months.



#### ECONOMIC ANALYSIS

Project / Location	No. Units	Status
1600 Carpenter St	131	Proposed
The Piazza / 1001 N 2nd St	695	Under Construction
2301 Walnut St	172	Proposed
21st St & Ludlow St	304	Proposed
1001 S Broad St	1,457	Under Construction
2120 Market St	147	Proposed
1101 Walnut St	198	Proposed
412 N 2nd St	397	Proposed
435-443 N Broad St	344	Under Construction
5th & Spring Garden St	329	Under Construction
700-730 N Delaware Ave	466	Proposed
918 N Delaware Ave	462	Under Construction
Harper Square / 113-121 S 19th St	215	Proposed
Italian Market Apts/1101 S 9th St	157	Proposed
Liberty on the River Ph 1 /	157	Toposed
1375 S Christopher Columbus Blvd	280	Planned
Lits Tower / 701 Market St	342	Proposed
Mercato / 1021 N Hancock St	280	Proposed
Pier 34 / 735 S Christopher Columbus Blvd	308	Proposed
Vine St Apts / 1201 Vine St	360	Under Construction
900 Callowhill St	146	Proposed
619 N Broad St	119	Proposed
417 Callowhill St	220	Under Construction
210 S 12th St Apts	378	Under Construction
2012 Chestnut St	162	Proposed
801 N 19th St	115	Proposed
200 Spring Garden St	360	Under Construction
12+ Sansom / 123-127 S 12th St	399	Under Construction
1153 Chestnut St Apts	396	Under Construction
1001 S Broad St Ph 2 & 3	511	Planned
1100 Chestnut St	396	Proposed
The Imperium / 1499 S Christopher Columbus Blvd	370	Planned
The Carson / 501 Spring Garden St	373	Under Construction
Renaissance Plaza-Residential /	0,0	
400 N Christopher Columbus Blvd	1,358	Planned
Fairmount Ave Apts / 650 Fairmount Ave	297	Planned
Broad & Lombard / 500 S Broad St	468	Planned
1428-1438 Callowhill Street	162	Proposed
Mural West / 523 N Broad St	200	Proposed
Festival Pier Waterfront South Tower /		·
501 N Christopher Columbus Blvd	223	Proposed
Fairmount North / 2601 Poplar St	108	Under Construction
Festival Pier Waterfront North Tower /		
501 N Christopher Columbus Blvd	247	Proposed
933 N Penn St	196	Proposed
1120 Frankford Ave	150	Proposed
139 N 23rd St	115	Under Construction
The Hannah Callowhill / 1306 Callownhill St	181	Under Construction
1223-1245 Washington Ave	375	Under Construction
The Laurel Rittenhouse / 1911 Walnut St	245	Under Construction

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#### ECONOMIC ANALYSIS

Total	17,672	
1130-1134 N Delaware Ave	182	Proposed
2101 Washington Ave	247	Under Construction
1620 Sansom St	306	Under Construction
741 Spring Garden St	306	Under Construction
Penns Landing / 300 N Christopher Columbus Blvd	360	Under Construction
545 N Broad St	108	Under Construction
One Dock St	272	Under Construction
Quarters Co-Living / 1201-1205 Callowhill St	239	Planned
The Deliah / 900 N 8th St	338	Proposed

Source: Reis New Construction Listings >100 units; compiled by

New construction continues to enter the submarket; as of this writing, a total of 17,672 apartment units are in the submarket pipeline. The planned and proposed projects may or may not come to fruition depending on the availability of construction financing, increasing material and labor costs, material supply shortages, and changing market conditions and economic uncertainty.

#### **Construction Versus Absorption**

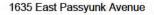
Construction/Absorp	tion Change	1							
Market / Submarket				Prior Ca	lendar Years	History	÷		
	Prior Calendar Year History Prior Three Year History Prior Five Year Hist							story	
	Units Built	Units Absorbed	Const. / Abs. Ratio	Units Built	Units Absorbed	Const. / Abs. Ratio	Units Built	Units Absorbed	Const. / Abs. Ratio
City of Philadelphia	4,833	2,848	1.7	11,679	9,848	1.2	18,503	17,991	1.0
Bella Vista / Southwark	0	26	0.0	88	66	1.3	148	140	1.1

**Trends and Projections** 

#### Subject and Market Historical and Forecast Trends

Market Vacancy Rate Indicato	rs				
	Current	Most Recent Full Year	Trailing 3- Year	Trailing 5- Year	Trailing 10- Year
Costar					
City of Philadelphia	6.20%	6.20%	7.20%	6.30%	6.70%
Bella Vista / Southwark	3.70%	3.70%	3.80%	4.90%	4.30%
Subject	0.00%				
Concluded Subject Vacancy Rate	4.00%				

 While there are proposed developments projected to come online in the submarket in coming years, we anticipate the current rates are generally reflective of the expected occupancy moving forward.



#### ECONOMIC ANALYSIS

 The forecasted vacancy rate is 4%, which is similar to the average vacancy rate for the Bella Vista / Southwark submarket given the subject's smaller size and high historical occupancy.

Occupancy Conclusions	
Costar	
City of Philadelphia	93.80%
Bella Vista / Southwark	96.30%
Subject Property's Current Occupancy	100.00%
Subject Property's Stabilized Occupancy	96.00%
Source: Costar,	

- The subject's occupancy is typical of the market.

Based on key metro trends, construction outlook, and the performance of competing properties, expects the mix of property fundamentals and economic conditions in this market and submarket to have a positive impact on the subject property's performance over the long term.

#### ECONOMIC ANALYSIS

# **RETAIL MARKET ANALYSIS**

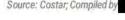
### Classification

As noted, the subject features a ground floor commercial unit. We therefore provide a brief retail market analysis herein. The subject is in the Bella Vista / Southwark submarket of the City of Philadelphia market. The property is considered an urban mixed-use property in this market.

#### **Retail Market Overview**

The following discussion outlines overall market performance in the surrounding Retail market using Costar market metric data. Presented first are market statistics of the City of Philadelphia area and the subject Bella Vista / Southwark submarket overall.

.00.0%	Period	City of Philadelphia	Bella Vista Southwark
99.0%	Q4 2019	96.9%	99.2%
98.0%	Q1 2020	96.7%	99.5%
97.0%	Q2 2020	96.9%	99.5%
96.0%	Q3 2020	96.7%	99.4%
95.0%	Q4 2020	96.5%	99.5%
	Q1 2021	96.8%	99.2%
94.0%	Q2 2021	97.0%	99.1%
93.0%	Q3 2021	96.8%	99.0%
92.0%	Q4 2021	96.8%	99.0%
91.0%	Q1 2022	97.0%	99.3%
90.0%	Q2 2022	97.1%	99.3%
Q4 2019 Q3 2020 Q2 2021 Q1 2022 Q4 2022	Q3 2022	97.0%	99.4%
City of Philadelphia Bella Vista / Southwark	Q4 2022	97.1%	99.1%
	Q1 2023	97.1%	99.1%



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ECONOMIC ANALYSIS

32.00	Period	City of Philadelphia	Bella Vista Southwark
	Q4 2019	\$22.02	\$23.50
0.00	Q1 2020	\$22.62	\$24.99
8.00	Q2 2020	\$21.47	\$25.97
	Q3 2020	\$21.88	\$26.91
26.00	Q4 2020	\$22.47	\$26.81
4.00	Q1 2021	\$23.80	\$25.02
4.00	Q2 2021	\$23.19	\$24.56
22.00	Q3 2021	\$23.60	\$24.99
	Q4 2021	\$23.63	\$25.67
20.00	Q1 2022	\$24.07	\$27.46
18.00	Q2 2022	\$24.24	\$28.81
Q4 2019 Q3 2020 Q2 2021 Q1 2022 Q4 2022	Q3 2022	\$24.60	\$29.09
City of Philadelphia Bella Vista / Southwark	Q4 2022	\$24.25	\$25.11
	Q1 2023	\$24.16	\$25.00

Source: Costar; Compiled by

#### Retail Market Statistics

Trailing Four Quarters Ended Q1 2023							
Market / Submarket	Inventory (SF)	Completions (SF)	Vacancy (%)	Net Absorption (SF)	NNN Rent Overall / SF		
City of Philadelphia	77,292,301	564,768	2.90%	524,346	\$24.16		
Bella Vista / Southwark	4,194,709	0	0.90%	-11,390	\$25.00		
Source: Costar Compiled by							

Source: Costar, Compiled by

- The average vacancy rate for the subject submarket is lower than that of the overall market area.

- The average rental rate for the submarket is higher than the overall City of Philadelphia market.

- Absorption for the last 12 months was positive for the overall market area and flat at the submarket level.



#### ECONOMIC ANALYSIS

#### Market and Submarket Trends

	City of Philadelphia				Bella Vista / Southwark			
	Inventory (SF)	Completions (SF)	Vacancy %	NNN Rent Overall / SF	Inventory (SF)	Completions (SF)	Vacancy %	NNN Rent Overall / SF
Q1 2021	76,887,714	44,896	3.2%	\$23.80	4,205,553	5,215	0.8%	\$25.02
Q2 2021	76,987,574	113,660	3.0%	\$23.19	4,205,553	0	0.9%	\$24.56
Q3 2021	77,000,650	21,620	3.2%	\$23.60	4,210,553	5,000	1.0%	\$24.99
Q4 2021	76,930,517	265,677	3.2%	\$23.63	4,202,839	0	1.0%	\$25.67
Q1 2022	76,802,605	10,247	3.0%	\$24.07	4,197,009	0	0.7%	\$27.46
Q2 2022	77,086,912	298,830	2.9%	\$24.24	4,197,009	0	0.7%	\$28.81
Q3 2022	77,061,288	19,344	3.0%	\$24.60	4,194,709	0	0.6%	\$29.09
Q4 2022	77,193,283	149,600	2.9%	\$24.25	4,194,709	0	0.9%	\$25.11
Q1 2023	77,292,301	96,994	2.9%	\$24.16	4,194,709	0	0.9%	\$25.00

Source: Costar; Compiled by

- Vacancy has generally remained stable over the past several quarters.
- Over the past several years, effective rental rates have been following a slightly increasing to fluctuating trend which is generally expected to continue for the foreseeable future given the current recessionary trends noted on the macro level, including record inflation.

#### Supply & Demand

#### **Construction Versus Absorption**

Market / Submarket				Prior C	alendar Years I	History			
	Prior Calendar Year History			Prior Three Year History			Prior Five Year History		
	SF Built	SF Absorbed	Const. / Abs. Ratio	SF Built	SF Absorbed	Const. / Abs. Ratio	SF Built	SF Absorbed	Const. / Abs. Ratio
City of Philadelphia	478,021	501,788	1.0	1,247,891	471,664	2.6	1,895,198	1,032,392	1.8
Bella Vista / Southwark	0	-3,959	0.0	15,615	-6,610	-2.4	28,327	-4,933	-5.7
Source: Costar, Compiled by									

- Absorption in the Bella Vista / Southwark submarket is outpacing construction.
- The majority of new multifamily projects with the City of Philadelphia include groundfloor retail space.



ECONOMIC ANALYSIS

#### **Trends and Projections**

Subject and Market Historical and Forecast Trends

Market Vacancy Rate Indicato	rs				
	Current	Most Recent Full Year	Trailing 3- Year	Trailing 5- Year	Trailing 10- Year
Costar					
City of Philadelphia	2.90%	2.90%	3.50%	3.00%	4.20%
Bella Vista / Southwark	0.90%	0.90%	0.50%	0.90%	2.00%
Subject	0.00%				
Concluded Subject Vacancy Rate	3.00%				
Source: Costar,					

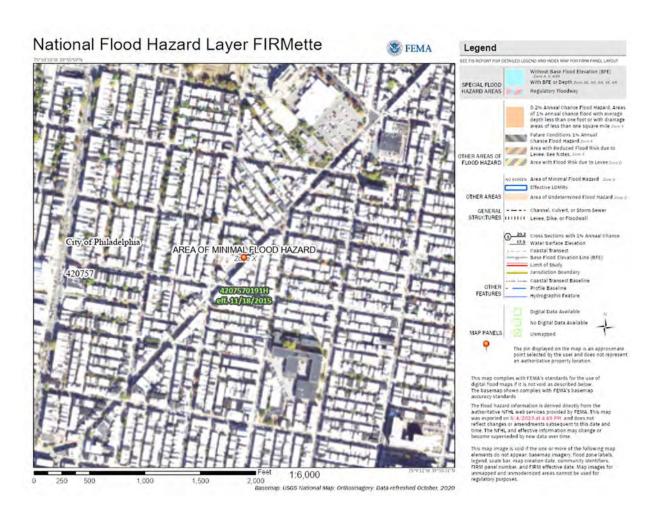
- The subject is an urban mixed-use property, comprising multifamily and retail components.
- Based on key metro trends, construction outlook, and the performance of competing properties, expects the mix of property fundamentals and economic conditions in this market and submarket to have a positive impact on the subject property's performance over the long term.

# Land and Site Analysis

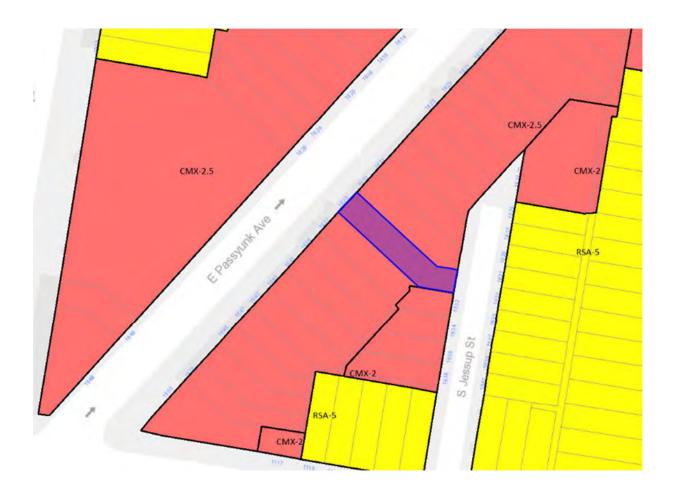


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Flood Map



#### Zoning Map



Land Parcels			
Parcel Summary	Associated APN(s)	Land Area (SF)	Land Area (Acres)
1635 East Passyunk Avenue	871558540	1,405	0.0323
Total Gross Land Area		1,405	0.0323
Total Usable Land Area		1,405	0.0323
Total Surplus Land Area		0	0.0000
Total Excess Land Area		0	0.0000
Compiled by			

Land Description	
Total Land Area	0.0323 Acres; 1,405 SF
Usable Land Area	0.0323 Acres; 1,405 SF
Excess Land Area	None
Surplus Land Area	None
Source of Land Area	Public Record
Site Characteristics	
Primary Street Frontage	East Passyunk Ave (18 FF)
Secondary Street Frontage	South Jessup Street (14 FF)
Traffic Control at Entry	None
Traffic Flow	Moderate
Accessibility Rating	Above Average
Visibility Rating	Average
Shape	Irregular
Corner	No
Topography	Level
Site Vegetation	Minimal
Easement/Encroachments	None Noted
Environmental Issue	None Noted
Flood Zone Analysis	
Flood Area Panel Number	4207570191H
Date	11/18/2015
Zone	Zone X
Description	Area of minimal flood hazard, usually depicted on Flood Insurance Rate Maps as above the 500-year flood level.
Insurance Required?	No
Utilities	
Utility Services	Electricity, gas, sewer, water
Utility Service Providers	
Water	Philadelphia Water Department (PWD)
Sewer	Philadelphia Water Department (PWD)
Electricity	PECO Energy
Natural Gas	Philadelphia Gas Works (PGW)
Compiled by	

## **EXCESS OR SURPLUS LAND**

Analysis of the site and current use indicates that there is no area of the site that is not in use and would be viewed as excess / surplus land.



#### EASEMENTS, ENCROACHMENTS AND RESTRICTIONS

We were not provided a current title report to review. Further, there do not appear to be any easements, encroachments, or restrictions that would adversely affect value. Our valuation assumes no adverse impacts from easements, encroachments, or restrictions, and further assumes that the subject has clear and marketable title.

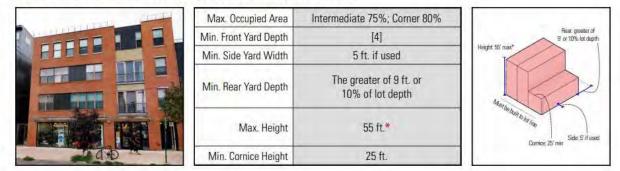
#### **ENVIRONMENTAL ISSUES**

No environmental issues were observed or reported. **Interview** is not qualified to detect the existence of potentially hazardous issues such as soil contaminants, the presence of abandoned underground tanks, or other below-ground sources of potential site contamination. The existence of such substances may affect the value of the property. For this assignment, we have specifically assumed that any hazardous materials that would cause a loss in value do not affect the subject.

### **ZONING AND LEGAL RESTRICTIONS**

# CMX-2.5

Table 14-701-3: Dimensional Standards for Commercial Districts



#### LAND AND SITE ANALYSIS

Zoning Summary	
Category	Description
Zoning Jurisdiction	City of Philadelphia
Zoning Designation	CMX-2.5, Commercial Mixed-Use
Legally Conforming?	Yes
Zoning Change Likely?	Unlikely
Permitted Uses	Single-family & multifamily housing, passive recreation, childcare,
	hospitals, civic services, businesses/medical offices, retail sales,
	restaurants
Setback Requirements	
Front	N/A
Side	5', if used
Rear	The greater of 9' or 10% of lot depth.
Building Height Restrictions	55'
Parking Requirement	None noted
Other	Bonuses to building height and number of housing units are available for mixed income housing and green roofs.
Compiled by	

The existing mixed-use appears to be a legally conforming use.

#### **IMPROVEMENTS ANALYSIS**

# Improvements Analysis



Western Elevation

#### **IMPROVEMENTS ANALYSIS**

The subject is a Class C mixed use (multifamily-walk-up and ground-floor retail) located at 1635 East Passyunk Avenue, Philadelphia, PA 19148. The subject was built in 1915 and has been periodically renovated over the years. The improvements consist of two apartment units and 750 square feet of ground floor commercial space. As of the effective appraisal date, both apartments and the commercial space are fully lease and occupied. The improvements are more fully described in the following table.

mprovements (Structures)         1635 East Passyunk Avenue           Seneral Improvement Type         Mixed Uses           See Description         Multifamily / Ground Floor Retail           No. Apt. Units         2           Saf (SF)         2,956           Gentable SF - Commercial         750           Rentable SF - Commercial         750           Verage Unit Size (SF)         886           Construction Status         Existing, Stabilized Operations           Construction Class         C           Quality         Average           Construction Class         Code           Actual Age (Yrs.)         108           Consortic Life (Yrs.)         55           Effective Age (Yrs.)         108           Consortic Life (Yrs.)         40           Porr Acta Atalysis         31           Max Ceiling Height (F1)         9 <tr< th=""><th>Improvements Description</th><th></th></tr<>	Improvements Description	
General Improvement TypeMixed UseJse DescriptionMultifamily / Ground Floor RetailNo. Buildings1No. Apt. Units23BA (SF)2,956Rentable SF - Commercial750Rentable SF - Multifamily1,271Average Unit Size (SF)886Construction StatusExisting, Stabilized OperationsConstruction ClassCQualityAverageCurrent ConditionGoodRef Life Depreciation AnalysisCConstruction Status1915Year ReinovatedPeriodic cosmetic and mechanical updatesActual Age (Yrs.)15Year Reinovated27.27%Floor Area Analysis3Varuer of Stories3Varuer of Stories4Varuer of Stories3Varuer of Stories5Varuer of Stories3Varuer of Stories5 <th>Component Structures</th> <th></th>	Component Structures	
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BBA (SF)2,956Rentable SF - Commercial750Rentable SF - Total2,521Average Unit Size (SF)886Construction StatusExisting, Stabilized OperationsConstruction StatusConstruction StatusConstruction ClassConstruction Class <td>No. Buildings</td> <td>1</td>	No. Buildings	1
Rentable SF - Commercial750Rentable SF - Multifamily1,771Rentable SF - Total2,521Average Unit Size (SF)886Construction StatusExisting, Stabilized OperationsConstruction StatusExisting, Stabilized OperationsConstruction ClassCQualityAverageCurrent ConditionGoodAge/Life Depreciation Analysis1915Fear RenovatedPeriodic cosmetic and mechanical updatesActual Age (Yrs.)108Economic Life (Yrs.)55Effective Age (Yrs.)15Remaining Economic Life (Yrs.)40Periodic Stories3Max Celling Height (Ft)9Est. Ground Floor Area (GBA)985Attridued Ste Area (SF)1,405Street partial2,104Loor Area Stories2,2104Loor Area Stories3Street parting TypeStreet parking onlyCorreage7,01%Eor Area Storie (GBA)Street parking onlyCorreage2,104Loor Area Storie (GFA)2,2104Loor Area Storie (GFA)2,2104Loor Area Store (GFA)3,2104Loor Area Store (GFA) <td>No. Apt. Units</td> <td>2</td>	No. Apt. Units	2
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Construction Status       Existing, Stabilized Operations         Construction Class       C         Quality       Average         Current Condition       Good         Age/Life Depreciation Analysis       Good         Year Built       1915         Year Renovated       Periodic cosmetic and mechanical updates         Actual Age (Yrs.)       108         Economic Life (Yrs.)       55         Effective Age (Yrs.)       15         Remaining Economic Life (Yrs.)       400         Percent Depreciation       27.27%         Floor Area Analysis       3         Number of Stories       3         Max Ceiling Height (Ft)       9         Site Coverage       70.1%         Floor Area (GBA)       985         Martheout Site Area (SF)       1.405         Site Coverage       70.1%         Floor Area Ratio (FAR)       2.104         and the Building Ratio       0.48:11         Parking Type       Street parking ont         Construction Details       Store and brick         Sasement       Full, unfinished basement utilized for commercial unit storage and building mechanicals. Not included in calculations of rentable area         Stored-pane storefront windows (first floor) with doo	Rentable SF - Total	2,521
Construction Class       C         Quality       Average         Current Condition       Good         Age/Life Depreciation Analysis       1915         Year Built       1915         Year Built       1915         Year Renovated       Periodic cosmetic and mechanical updates         Actual Age (Yrs.)       108         Economic Life (Yrs.)       55         Effective Age (Yrs.)       15         Remaining Economic Life (Yrs.)       40         Percent Depreciation       27.27%         Floor Area Analysis       3         Number of Stories       3         Max Ceiling Height (Ft)       9         Est. Ground Floor Area (GBA)       985         Attributed Site Area (SF)       1,405         Site Coverage       70.1%         Floor Area Rio (FAR)       2,104         Land to Building Ratio       0,48:1         Parking Type       Street parking only         Condation       Store and building Ratio         Condation       Store and building Ratio         Sasement       Full, unfinished basement utilized for commercial unit storage and building mechanicals. Not included in calculations of rentable area         Exterior Walls       Brick, painted stucco	Average Unit Size (SF)	886
Construction ClassCQualityAverageCurrent ConditionGoodAge/Life Depreciation Analysis1915Year BuiltPeriodic cosmetic and mechanical updatesYear BuiltPeriodic cosmetic and mechanical updatesActual Age (Yrs.)108Economic Life (Yrs.)55Effective Age (Yrs.)15Remaining Economic Life (Yrs.)40Percent Depreciation27.27%Floor Area Analysis9Star Coverage3Max Ceiling Height (Ft)9Est. Ground Floor Area (GBA)985Attributed Site Area (SF)1,405Site Coverage70.1%Floor Area Ratio (FAR)2,104Land to Building Ratio0,48:1Protor DetailsStreet parking onlyConstruction DetailsFull, unfinished basement utilized for commercial unit storage and building mechanicals. Not included in calculations of rentable areaExterior WallsFull, unfinished basement utilized for commercial unit storage and building mechanicals. Not included in calculations of rentable areaExterior WallsFixed-pane storefront windows (first floor) with double-hung dual insulated replacement vinyl windows on upper floors	Construction Status	Existing, Stabilized Operations
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Actual Age (Yrs.)108Economic Life (Yrs.)55Effective Age (Yrs.)15Remaining Economic Life (Yrs.)40Percent Depreciation27.27%Floor Area Analysis3Number of Stories3Max Ceiling Height (Ft)9Est. Ground Floor Area (GBA)985Attributed Site Area (SF)1.405Site Coverage70.1%Floor Area Ratio (FAR)2.104Land to Building Ratio0.48:1Parking TypeStore and brickBasementFull, unfinished basement utilized for commercial unit storage and building mechanicals. Not included in calculations of rentable areaExterior WallsFull, unfinished basement utilized for commercial unit storage and building mechanicals. Not included in calculations of rentable areaExterior WallsBrick, painted stuccoWindowsFixed-pane storefront windows (first floor) with double-hung dual insulated replacement vinyl windows on upper floors	Year Built	1915
Economic Life (Yrs.)55Effective Age (Yrs.)15Remaining Economic Life (Yrs.)40Percent Depreciation27.27%Floor Area Analysis3Number of Stories3Max Ceiling Height (Ft)9Est. Ground Floor Area (GBA)985Attributed Site Area (SF)1,405Site Coverage70.1%Floor Area Ratio (FAR)2.104Land to Building Ratio0.48:1Parking TypeStreet parking onlyConstruction DetailsStore and brickBasementFull, unfinished basement utilized for commercial unit storage and building mechanicals. Not included in calculations of rentable areaExterior WallsFixed-pane storefront windows (first floor) with double-hung dual insulated replacement vinyl windows on upper floors	Year Renovated	Periodic cosmetic and mechanical updates
Effective Age (Yrs.)15Remaining Economic Life (Yrs.)40Percent Depreciation27.27%Floor Area Analysis3Number of Stories3Max Ceiling Height (Ft)9Est. Ground Floor Area (GBA)985Attributed Site Area (SF)1,405Site Coverage70.1%Floor Area Ratio (FAR)2.104Land to Building Ratio0.48:1Parking TypeStreet parking onlyConstruction DetailsStone and brickBasementFull, unfinished basement utilized for commercial unit storage and building mechanicals. Not included in calculations of rentable areaExterior WallsBrick, painted stuccoWindowsFixed-pane storefront windows (first floor) with double-hung dual insulated replacement vinyl windows on upper floors	Actual Age (Yrs.)	108
Remaining Economic Life (Yrs.)40Percent Depreciation27.27%Floor Area Analysis3Number of Stories3Max Ceiling Height (Ft)9Est. Ground Floor Area (GBA)985Attributed Site Area (SF)1,405Site Coverage70.1%Floor Area Ratio (FAR)2.104Land to Building Ratio0.48:1Parking TypeStreet parking onlyConstruction DetailsStore and building mechanicals. Not included in calculations of rentable areaExterior WallsFull, unfinished basement utilized for commercial unit storage and building mechanicals. Not included in calculations of rentable areaExterior WallsFixed-pane storefront windows (first floor) with double-hung dual insulated replacement vinyl windows on upper floors	Economic Life (Yrs.)	55
Percent Depreciation 27.27% Floor Area Analysis Number of Stories	Effective Age (Yrs.)	15
Floor Area Analysis       3         Number of Stories       3         Max Ceiling Height (Ft)       9         Est. Ground Floor Area (GBA)       985         Attributed Site Area (SF)       1,405         Site Coverage       70.1%         Floor Area Ratio (FAR)       2.104         Land to Building Ratio       0.48:1         Parking Type       Street parking only         Construction Details       Store and brick         Foundation       Store and brick         Basement       Full, unfinished basement utilized for commercial unit storage and building mechanicals. Not included in calculations of rentable area         Exterior Walls       Brick, painted stucco         Windows       Fixed-pane storefront windows (first floor) with double-hung dual insulated replacement vinyl windows on upper floors	Remaining Economic Life (Yrs.)	40
Number of Stories3Max Ceiling Height (Ft)9Est. Ground Floor Area (GBA)985Attributed Site Area (SF)1,405Site Coverage70.1%Floor Area Ratio (FAR)2.104Land to Building Ratio0.48:1Parking TypeStreet parking onlyConstruction DetailsFoundationStone and brickBasementFull, unfinished basement utilized for commercial unit storage and building mechanicals. Not included in calculations of rentable areaExterior WallsBrick, painted stucco Fixed-pane storefront windows (first floor) with double-hung dual insulated replacement vinyl windows on upper floors	Percent Depreciation	27.27%
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Attributed Site Area (SF)1,405Site Coverage70.1%Floor Area Ratio (FAR)2.104Land to Building Ratio0.48:1Parking TypeStreet parking onlyConstruction DetailsStone and brickFoundationStone and brickBasementFull, unfinished basement utilized for commercial unit storage and building mechanicals. Not included in calculations of rentable areaExterior WallsBrick, painted stuccoWindowsFixed-pane storefront windows (first floor) with double-hung dual insulated replacement vinyl windows on upper floors	Max Ceiling Height (Ft)	9
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Parking Type Street parking only Construction Details Foundation Basement Exterior Walls Windows Fixed-pane storefront windows (first floor) with double-hung dual insulated replacement vinyl windows on upper floors	Floor Area Ratio (FAR)	2.104
Construction Details       Stone and brick         Foundation       Stone and brick         Basement       Full, unfinished basement utilized for commercial unit storage and building mechanicals. Not included in calculations of rentable area         Exterior Walls       Brick, painted stucco         Windows       Fixed-pane storefront windows (first floor) with double-hung dual insulated replacement vinyl windows on upper floors	Land to Building Ratio	0.48:1
Foundation Stone and brick Basement Full, unfinished basement utilized for commercial unit storage and building mechanicals. Not included in calculations of rentable area Exterior Walls Brick, painted stucco Windows Fixed-pane storefront windows (first floor) with double-hung dual insulated replacement vinyl windows on upper floors	Parking Type	Street parking only
Basement Full, unfinished basement utilized for commercial unit storage and building mechanicals. Not included in calculations of rentable area Brick, painted stucco Windows Fixed-pane storefront windows (first floor) with double-hung dual insulated replacement vinyl windows on upper floors	Construction Details	
mechanicals. Not included in calculations of rentable area Exterior Walls Windows Fixed-pane storefront windows (first floor) with double-hung dual insulated replacement vinyl windows on upper floors	Foundation	Stone and brick
Windows Fixed-pane storefront windows (first floor) with double-hung dual insulated replacement vinyl windows on upper floors	Basement	
Windows Fixed-pane storefront windows (first floor) with double-hung dual insulated replacement vinyl windows on upper floors	Exterior Walls	Brick, painted stucco
	Windows	Fixed-pane storefront windows (first floor) with double-hung dual insulated
rial, Duil-up Composition	Roof	Flat, built-up composition

#### **IMPROVEMENTS ANALYSIS**

Interior Finish	
Floors	Primarily hardwood & LVP throughout with ceramic tile bathrooms
Walls	Painted drywall
Ceilings	Painted drywall
Lighting	Fluorescent and LED fixtures
Engineering & Mechanical	
HVAC	Unit 2 and commercial unit have gas-fired rooftop units; Unit 1 has electric baseboard heat
Electrical	Assumed adequate
Plumbing	Assumed adequate
Utility Meters	Individually metered for in-unit electric; water/sewer is centrally metered and billed directly to ownership
Elevators	None
Improvement Features and Amenities	
Unit Amenities	In-unit washer/dryer; Unit 2 has roof deck
Compiled by	

#### **UNIT MIX**

Unit Mix	(				
No. Units	Unit Description	Unit Size (SF)	Rentable Area (SF)	Occupied Units	Unit Occupancy
1	1 BR/1 BA 1BR/1BA - 450 SF	450	450	1	100.0%
1	2 BR/2 BA 2BR/2BA - 1,321 SF	1,321	1,321	1	100.0%
2	Totals		1,771	2	
	Averages	886			100.0%
Compiled by					

In addition to the unit mix of apartments, the subject has 750 square feet of ground floor commercial space, which is 100% leased and occupied as of the effective appraisal date.

#### **Deferred Maintenance**

Our observation of the property indicated no significant items of deferred maintenance.

#### **Functional Utility**

Based on our inspection and consideration of its current future use, there do not appear to be any significant items of functional obsolescence.

#### **ADA Compliance**

Based on our observation as well as any information provided, no ADA compliance issues were noted. However, the client is advised to obtain review by a qualified professional versed in ADA compliance as we do not have expertise. We do note that the property is not elevator-served.

#### **IMPROVEMENTS ANALYSIS**

#### **Environmental Assessment**

Although requested, we were not provided a Phase I Environmental Assessment. We did not observe any potentially hazardous materials such as lead paint, asbestos, urea formaldehyde foam insulation, or other potentially hazardous construction materials on or in the improvements. However, it is noted that we did not search for such materials and are not qualified to detect such materials. The existence of said hazardous materials (if any) may have an effect on the value of the property. Therefore, for the purpose of this appraisal, we have specifically assumed that the property is not affected by any hazardous materials that may be present on or in the improvements. We strongly recommend that a qualified environmental engineering firm be retained by the Client prior to making a business decision.

#### **Personal Property**

Certain items in apartment projects are sometimes considered personal property, such as furniture, fixtures or equipment. These items include kitchen appliances (stove, refrigerator and dishwasher) in each unit and various items in the common areas. The apartment units are rented on an unfurnished basis. However, typically personal property is included in the sale of multifamily apartment complexes. The personal property items contained in the subject are not considered to contribute significantly to the overall value of the real estate.

#### CONCLUSION

Overall, the quality, condition, and functional utility of the improvements are rated as average for their age and location.

**REAL ESTATE TAXES** 

# **Real Estate Taxes**

Real estate taxes in Pennsylvania are assessed under the jurisdiction of the individual counties that comprise the region. They are derived on an ad valorem basis with total taxation reflecting the application of appropriate tax rates to a proportion of perceived market value - known as assessed value. These tax rates, or millage rates, are assembled from three components, applicable to their specific county authorities, local municipalities and school districts. They are then applied on an annual dollar for dollar basis per \$1,000 of total assessed value. It is further noted that the counties and municipalities set their tax rates on a calendar year; school districts typically operate on a fiscal year.

In Pennsylvania, properties are not automatically reassessed upon sale. Reassessments may be triggered by the issuance of building permits to improve a property, or through the appeal by a proper authority (i.e. school district/municipality) or individual taxpayer.

Taxes and Assessments					
					Taxes and
Tax Year 2023		Assessed Value		Millage Rates	Assessments
				Land &	Ad Valorem
Tax ID	Land	Improvements	Total	Improvements	Taxes
871558540	\$106,780	\$427,120	\$533,900	13.99800	\$7,474
	\$106,780	\$427,120	\$533,900	13.99800	\$7,474

Real estate taxes and assessments for the subject for the 2023 tax year are shown in the following table.

Compiled by

Based on the market value concluded herein, the current assessment appears low. To check the reasonableness of the subject's assessment and related tax expense, we analyze the assessments of several competitive properties, summarized as follows:

### REAL ESTATE TAXES

# TAX COMPARABLES

Tax Comparables				
Tax Year 2023	1	2	3	Subject (Actual)
Property Name	1805 - 1809 East Passyunk Avenue	914 S 6th Street	1633 E Passyunk Ave	1635 Passyunk Avenue
City, County, State	Philadelphia, PA	Philadelphia, PA	Philadelphia, PA	Philadelphia, PA
Improvements SF	6,084	3,240	3,585	2,521
Total Assessed Value	\$1,068,700	\$736,000	\$579,400	\$533,900
Assessed Value/SF	\$175.66	\$227.16	\$161.62	\$211.78

Compiled by

# SUBJECT TAX CONCLUSION

Ad Valorem Tax Analysis				
	Comparable	Comparable Data		Conclusion
	Range	Average	2023	
Total Assessed Value			\$533,900	\$533,900
Total Assessed Value/SF	\$161.62 - \$227.16	\$188.15	\$211.78	\$211.78
Tax Rate			1.39980%	1.3998%
Ad Valorem Taxes			\$7,474	\$7,474
Direct Assessments			\$0	\$0
Actual / Pro Forma Taxes			\$7,474	\$7,474
Reported Tax Delinquencies			None	None
Tax Exemptions or Abatements			None	None
Compiled by				

The subject's tax assessment falls somewhat above the average of the assessment comparables. Tax assessments for comparable properties range from \$161.62 - \$227.16 per square foot. The subject's 2023 total assessed value of \$211.78 per square foot is approximately 13% above the average of the comparable data. Based on the market value concluded herein, the current assessment is deemed low and could therefore be re-assessed.

**HIGHEST AND BEST USE** 

# Highest and Best Use

## **AS VACANT**

#### Legally Permissible

The site is zoned CMX-2.5, Neighborhood Commercial Mixed Use which allows for single-family & multifamily housing, passive recreation, childcare, hospitals, civic services, businesses/medical offices, retail sales, restaurants. Based on available data and analysis, no other legal restrictions such as easements or deed covenants are present which would impair the utility of the site. Given that surrounding properties have similar zoning and the future land use plan is focused on similar uses as well, it is unlikely that there would be a change of zoning classification. Further information and analysis about the legal restrictions to the subject property is included in the Site Analysis and Zoning and Legal Restrictions sections of this report.

#### **Physically Possible**

The subject site contains 1,405 square feet (0.032 acres), has favorable topography, adequate access, and all necessary utilities to support the range of legally permissible uses. No significant physical limitations were noted. The size of the site is typical for the categories of uses allowed under zoning. In total, the site is physically capable of supporting the legally permissible uses.

#### **Financially Feasible**

Of the legally permissible and physically possible uses, only mixed-use development consisting of multifamily and commercial uses is considered to be reasonably probable. As presented in the Market Analysis section of this report, the subject submarket is supportive of these potential uses. Given the underlying market conditions and activity, it appears that a mixed-use development would have a sufficient degree of feasibility.

#### **Maximally Productive**

The test of maximum productivity is to determine the actual use of the property that results in the highest land value and/or the highest return to the land. It is important to consider the risk of potential uses as a use that may generate the highest returns in cash could also be the riskiest and thus not as likely for a developer to consider. In this case, the maximally productive use is a mixed use development. The associated risk is typical and market conditions appear to be supportive.

#### Highest and Best Use Conclusion – As Vacant

The highest and best use of the subject as though vacant is the development of a mixed use property.

#### HIGHEST AND BEST USE

#### AS IMPROVED

#### **Legally Permissible**

The existing mixed-use improvements appear to be legally conforming to zoning. There are no known legal restrictions to the continued use of the improvements as they were designed.

#### **Physically Possible**

As previously discussed, the improvements are rated as average for their age and location. The improvements conform to the expectations of the market and conform in general terms to the highest and best use as though vacant conclusion above. The improvements were designed for this use. Based on our analysis and review, the improvements do not appear to suffer from significant functional obsolescence. Therefore, continuation of the existing mixed-use property use is reasonably probable and appropriate.

#### **Financially Feasible**

Financial feasibility focuses on positive and excess returns from the improved property. In this case, the subject is an income producing property and is capable of generating sufficient income to support the continuation of the use. This is demonstrated in the income capitalization approach by the fact that a positive income stream can be generated.

#### **Maximally Productive**

The existing mixed-use improvements are legally permissible, physically possible, and financially feasible. The concluded value as though improved exceeds the value of the underlying land and removal of the improvements for redevelopment or substantial conversion to an alternative use is not indicated based on current neighborhood trends. Given no alternatives, the maximally productive use of the property is consistent with the existing mixed-use development.

#### Highest and Best Use – As Improved

Therefore, the highest and best use of the subject as improved is the existing mixed-use development. Market and economic conditions are supportive of this continued use. The most likely buyer would be a local investor.

APPRAISAL METHODOLOGY

# Appraisal Methodology

# **COST APPROACH**

The cost approach is based on the proposition that the informed purchaser would pay no more for the subject than the cost to produce a substitute property with equivalent utility. This approach is particularly applicable when the property being appraised involves relatively new improvements that represent the highest and best use of the land, or when it is improved with relatively unique or specialized improvements for which there exist few sales or leases of comparable properties.

## SALES COMPARISON APPROACH

The sales comparison approach utilizes sales of comparable properties, adjusted for differences, to indicate a value for the subject. Valuation is typically accomplished using physical units of comparison such as price per square foot, price per unit, price per floor, etc., or economic units of comparison such as gross rent multiplier. Adjustments are applied to the property units of comparison derived from the comparable sale. The unit of comparison chosen for the subject is then used to yield a total value.

## **INCOME CAPITALIZATION APPROACH**

The income capitalization approach reflects the subject's income-producing capabilities. This approach is based on the assumption that value is created by the expectation of benefits to be derived in the future. Specifically estimated is the amount an investor would be willing to pay to receive an income stream plus reversion value from a property over a period of time. The two common valuation techniques associated with the income capitalization approach are direct capitalization and the discounted cash flow (DCF) analysis.

Application of Approaches to Value	e
Approach	Comments
Cost Approach	The Cost Approach is not applicable and is not utilized in this appraisal.
Sales Comparison Approach	The Sales Comparison Approach is applicable and is utilized in this appraisal.
Income Capitalization Approach	The Income Capitalization Approach is applicable and is utilized in this appraisal.
Compiled by	

The cost approach was not utilized in this appraisal as market participants considering properties like the subject do not give consideration to the cost approach. The exclusion of this approach is not considered to impact the reliability of the appraisal.

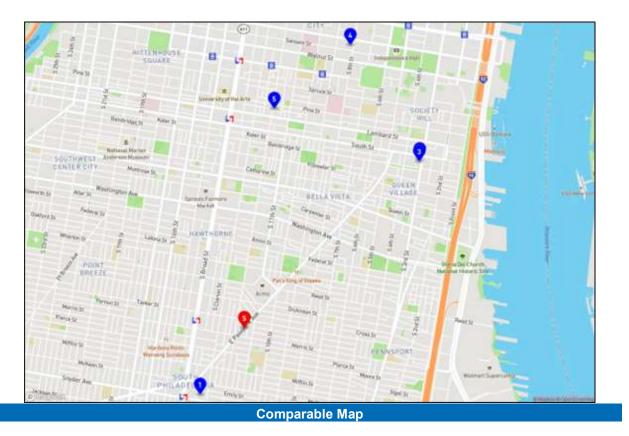
SALES COMPARISON APPROACH

# Sales Comparison Approach

The sales comparison approach value is derived by analyzing closed sales, listings, or pending sales of properties that are similar to the subject. The sales comparison approach includes the following steps.

- Research and verify information on properties in the competitive market that are similar to the subject and that have recently sold, are listed for sale, or are under contract.
- Select the most relevant units of comparison in the market and develop a comparative analysis.
- Examine and quantify via adjustments differences between the comparable sales and the subject property using all appropriate elements of comparison.
- Reconcile the various value indications to a value bracket and then a single value indication.

The unit of comparison applied in this sales comparison analysis is price per square foot as it mirrors the primary comparison method used by market participants.



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	Subject	Sale 1	Sale 2	Sale 3	Sale 4	Sale 5
Address	1635 East Passyunk	2031 S. Juniper St.	608 South 3rd Street	614 S. 3rd St.	108 South 8th Street	407 South 12th Street
City, State	Philadelphia, PA	Philadelphia, PA	Philadelphia, PA	Philadelphia, PA	Philadelphia, PA	Philadelphia, PA
and Size	0.03 Acres	0.10 Acres	0.05 Acres	0.05 Acres	0.05 Acres	0.03 Acres
Rentable Area (SF)	2,521 SF	8,857 SF	2,646 SF	5,400 SF	6,446 SF	3,516 SF
'ear Built (Renovated)	1915	2016	1915	1900	1900	1920
Occupancy/Owner Occ.	100%	100%	100%	100%	100%	100%
Condition	Good	Good	Good	Average	Average	Average
Buyer	-	G Prime Juniper LLC	JFK Funding, LLC	614 S 3rd Investors LLC	Daisy Properties, LLC	Yuriy Kucherenko
Seller	-	Elitza Betta Acquisitions LLC	608 S 3rd Associates, LLC	614 S 3rd Inc	Andy/Cindy Lee Kang & Richard/Teresa Kang	Madeline Scott
nterest Conveyed	Leased Fee	Leased Fee	Leased Fee	Leased Fee	Leased Fee	Leased Fee
ransaction Status	-	Closed	Closed	Closed	Closed	Closed
ransaction Date	-	Jan-22	Oct-21	Aug-21	Nov-20	Feb-20
Price	-	\$2,150,000	\$985,000	\$1,120,000	\$1,200,000	\$1,125,000
Operating Status at Sale		Stabilized Operations	Stabilized Operations	Stabilized Operations	Stabilized Operations	Stabilized Operations
Price per SF	-	\$242.75	\$372.26	\$207.41	\$186.16	\$319.97
Cap Rate	-	7.52%	5.15%	6.29%		

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#### SALES COMPARISON APPROACH



Comparable One



Comparable Three



Comparable Five



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Comparable Two



Comparable Four

#### SALES COMPARISON APPROACH

# ANALYSIS OF IMPROVED COMPARABLE DATA

## **Property Rights Conveyed**

All comparables are transfers of the leased fee interest. The property rights appraised for the property in this case is that of the leased fee interest as well so no adjustment for property rights conveyed is necessary.

#### **Financing Terms**

All sales yielded cash to the seller so no adjustment for financing terms is necessary.

#### **Conditions of Sale**

No adjustments required.

#### **Market Conditions**

Although the market for multifamily assets has significantly increased over the last several years, given the recent (last several months) increase in interest rates and increased cost of capital, pricing for similar assets has decreased resulting from higher overall capitalization rates. As a result, downward adjustments for market conditions of 3% per year is deemed reasonable and utilized herein.

#### Location

This adjustment accounts for market or submarket area influences on sale price; surrounding land use influences; convenience to transportation facilities; ease of site access; visibility; traffic counts. Each of the comparable transactions are located south of the Center City CBD and benefit from high levels of pedestrian traffic, an affluent demographic base, and dense population. Sales 4 and 5 are located in closer proximity to the Center City core and are adjusted downward for mildly superior location. Sale 1 is located along a side street with inferior visibility and pedestrian traffic and is therefore adjusted upward for inferior location.

#### Size

Sales 1, 3 and 4 are substantially larger than the subject and are adjusted downward to account for the inverse relationship between unit pricing and size.

#### Age/Condition/Quality

Effective age; physical condition; quality of building improvements. Sale 1 is adjusted downward for superior building age/condition. Sales 3, 4 and 5 are adjusted upward for inferior age/condition.

#### **Economic Characteristics**

This category adjusts for tenancy, non-stabilized occupancy, above/below market rents, and other economic factors. No adjustments required.

#### SALES COMPARISON APPROACH

Based on our comparative analysis, the following table summarizes the adjustments warranted to each comparable.

	Subject	Sale 1	Sale 2	Sale 3	Sale 4	Sale 5
Address	1635 East Passyunk	2031 S. Juniper St.	608 South 3rd Street	614 S. 3rd St.	108 South 8th Street	407 South 12th Stree
City	Philadelphia, PA	Philadelphia, PA	Philadelphia, PA	Philadelphia, PA	Philadelphia, PA	Philadelphia, PA
Land Size	0.03 Acres	0.10 Acres	0.05 Acres	0.05 Acres	0.05 Acres	0.03 Acres
Size (Rentable Area)	2,521 SF	8,857 SF	2,646 SF	5,400 SF	6,446 SF	3,516 SF
Year Built (Renovated)	1915	2016	1915	1900	1900	1920
Transaction Type	-	Closed	Closed	Closed	Closed	Closed
Transaction Date		Jan-22	Oct-21	Aug-21	Nov-20	Feb-20
Actual Sale Price		\$2,150,000	\$985,000	\$1,120,000	\$1,200,000	\$1,125,000
Price per SF	C A C	\$242.75	\$372.26	\$207.41	\$186.16	\$319.97
Occupancy	100%	100%	100%	100%	100%	100%
Cap Rate	-	7.52%	5.15%	6.29%	0.00%	0.00%
Transaction Adjustments						
Property Rights		0%	0%	0%	0%	0%
Financing		0%	0%	0%	0%	0%
Conditions of Sale		0%	0%	0%	0%	0%
Market Conditions (Time)	4/11/2023	-4%	-4%	-5%	-7%	-9%
Subtotal (adjustments are multip	plied)	-4.0%	-4.0%	-5.0%	-7.0%	-9.0%
Transaction Adjusted Price per S	SF	\$233.04	\$357.37	\$197.04	\$173.13	\$291.17
Property Adjustments						
Location		5%	0%	0%	-5%	-5%
Size		5%	0%	5%	5%	0%
Age/Condition/Quality		-5%	0%	10%	20%	5%
Economic Characteristics		0%	0%	0%	0%	0%
Subtotal (adjustments are summ	ned)	5%	0%	15%	20%	0%
Gross Adjustment		19%	4%	20%	37%	19%
Overall Adjustment		0.8%	-4.0%	9.25%	11.6%	-9.0%
Indicated Price per SF		\$244.69	\$357.37	\$226.59	\$207.76	\$291.17
a construction of the						

Compiled by

Price per SF	Low	High	Average
Unadjusted Range	\$186.16	\$372.26	\$265.71
Adjusted Range	\$207.76	\$357.37	\$265.52

Compiled by

## **SALES COMPARISON APPROACH - CONCLUSION**

To arrive at an indication of value, primary emphasis is placed on the upper end of the comparable set, as Sale 2 is deemed the most comparable property due to the lack of required adjustment to sale price.

Reconciliation of Price per SF Indication		Value Indication
Adjusted Value Range - Low		\$207.76
Adjusted Value Range - High		\$357.37
Reconciled As Stabilized Value - Price per SF	Effective Date: 4/11/2023	\$280.00
Subject Rentable Area (SF)		2,521
As Is Value	Effective Date: 4/11/2023	\$705,880
Rounded		\$700,000
Compiled by		

1635 East Passyunk Avenue

**INCOME CAPITALIZATION APPROACH** 

The income capitalization approach reflects the subject's income-producing capabilities. This approach is based on the assumption that value is created by the expectation of benefits to be derived in the future. Specifically estimated is the amount an investor would be willing to pay to receive an income stream plus reversion value from a property over a period of time. The two common valuation techniques associated with the income capitalization approach are direct capitalization and the discounted cash flow (DCF) analysis.

The direct capitalization method is normally more appropriate for properties with relatively stable operating histories and expectations. The DCF analysis is more appropriate for investment properties with multiple or long-term leases, particularly leases with cancellation clauses or renewal options, and especially in volatile markets.

In this analysis, we utilized only direct capitalization because investors and market participants typically rely more on this method.

## MULTIFAMILY RENT ROLL

A summary rent roll for the property is shown below, based on our review of the owner's rent roll. Market rent will be developed below.

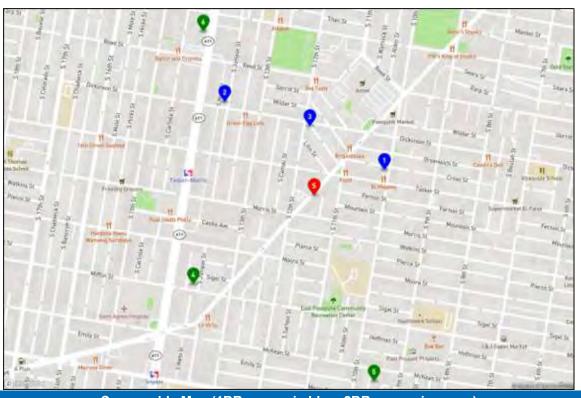
Unit Mix										
		Unit Size	Rentable	Occupied	Unit	Avg. Contract		Market Rent		
No. Units	S Unit Description	(SF)	Area (SF)	Units	Occupancy	Rent	Market Rent	PSF		
1	1 BR/1 BA 1BR/1BA - 450 SF	450	450	1	100.0%	\$1,195	\$1,200	\$2.67		
1	2 BR/2 BA 2BR/2BA - 1,321 SF	1,321	1,321	1	100.0%	\$2,230	\$2,400	\$1.82		
2	Totals		1,771	2						
	Averages	886			100.0%	\$1,713	\$1,800	\$2.03		
Compiled b	<i>y</i>									

 As of the effective appraisal date, the subject's 2 apartment units are 100% leased and occupied/

## MULTIFAMILY MARKET RENT ANALYSIS

In estimating market rent for the subject property, we considered data and opinions from the following:

- Leasing activity with competing properties;
- Market area leasing trends; and
- opinions of market rent derived from our interviews of leasing agents active in the local market.



Comparable Map (1BR comps in blue; 2BR comps in green)

		and the second second		YSIS - 1BR/		and the second second second
Photo	Property	Unit Size (SF)	Rent (\$)	\$/SF RA	Tenant Pays	Comparison to Subject
		SUBJECT: 1635 Ea	st Passyunk Ave	nue, Philadelphia	a, PA 19148	
		450	\$1,195	\$2.66		
	1528 S 10th St #3, Philadelphia, PA 19147	650	\$1,250	\$1.92	Electric	Mildly superior Superior size; similar condition, in-unit laundry, location.
	1325 Dickinson St #1, Philadelphia, PA 19147	550	\$1,095	\$1.99	All utilities	Mildly inferior Similar location, size. Mildly inferior for in-unit washer/dryer and quality.
	1501 S 12th St #3R Philadelphia, PA 19147	575	\$1,195	\$2.08	All utilities	Roughly similar Mildly inferior condition, lack of in-unit washer/dryer; simila location and size; superior for roof deck
		COM	PETITIVE RENT	SUMMARY		
	3			erage Rent		
	Co	ompetitors			Subj	ect
1BR/1BA		\$1,180			\$1,3	200



(		MARKET F	RENT ANAL	YSIS - 2BR/2	2BA	
Photo	Property	Unit Size (SF)	Rent (\$)	\$/SF RA	Tenant Pays	Comparison to Subject
		SUBJECT: 1635 Eas	st Passyunk Ave	nue, Philadelphia,	PA, 19145	
		1,321	\$2,230	\$1.69		
	1335 Mifflin St #2, Philadelphia, PA 19148	1,350	\$2,500	\$1.85	All utilities	Similar Similar location, condition, size, in-unit washer/dryer, roo deck
	2015 S Hutchinson #2, Philadelphia, PA 19148	1,205	\$2,000	\$1.66	N/A	Inferior Inferior for lack of private outdoor space; negative rent adjustment for 2-year lease term
	1318 S Broad St, Philadelphia, PA 19146	750	\$2,175	\$2.90	N/A	Inferior Mildly inferior location, unit size, shared roof deck; simila condition
noneada initialitii		COM	PETITIVE RENT	SUMMARY		_
	-		Av	erage Rent	0.1	1
	C	ompetitors	_		Sub	ject
2BR/2BA		\$2,225			\$2,-	400

**INCOME CAPITALIZATION APPROACH** 

#### Market Rent Conclusions

The following is a summary of the subject's unit mix and our market rent conclusions based on our analysis of the subject rent roll and comparable market data detailed in the preceding.

Unit Mix									
		Unit Size	Rentable	Occupied	Unit	Avg. Contract		Market Rent	
No. Units	s Unit Description	(SF)	Area (SF)	Units	Occupancy	Rent	Market Rent	PSF	
1	1 BR/1 BA 1BR/1BA - 450 SF	450	450	1	100.0%	\$1,195	\$1,200	\$2.67	
1	2 BR/2 BA 2BR/2BA - 1,321 SF	1,321	1,321	1	100.0%	\$2,230	\$2,400	\$1.82	
2	Totals		1,771	2					
	Averages	886			100.0%	\$1,713	\$1,800	\$2.03	
Compiled b	<i>y</i>								

## **COMMERCIAL RENT ROLL / TENANT OVERVIEW**

As noted, the subject includes two segments – a multifamily component and a retail component. The commercial segment will now be addressed. A summary rent roll for this portion of the property is shown below, based on our review of the owner's rent roll and the lease.

Rent Roll									
	Rentable	Lease	Term	Rem.		Year 1 Mark	et Rent	Year 1 Contra	act Rent
Tenant	Area (SF)	Start	End	Mos.	MLA Category	\$ Total	\$ PSF	\$ Total	\$ PSF
Massage Passyunk Ave LLC	750	Oct-21	Sep-25	30	Ground Floor Retail	\$18,000	\$24.00	\$24,000	\$32.00
Occupied	750			30		\$18,000	\$24.00	\$24,000	\$32.00
Total (Average)	750			30		\$18,000	\$24.00	\$24,000	\$32.00
Compiled by									

- As of the effective valuation date, the subject's single commercial space is 100% leased and occupied.
- Note that in addition to the 750 square feet of rentable area, the tenant also has access to a portion of the unfinished basement for storage.
- The tenant is a massage parlor.

#### **Occupancy Status**

 The property is considered to be at stabilized occupancy because the percentage of leased space is typical of the market.

#### **Tenancy Analysis**

Overall, the credit quality of the tenancy appears to be typical of the subject's property class, i.e. local tenancy.

**INCOME CAPITALIZATION APPROACH** 

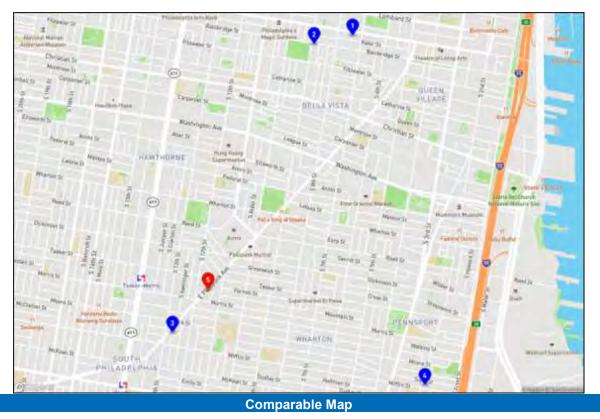
#### **Expense Structure**

- The subject is leased on a modified gross structure, wherein the tenant is responsible for all in-unit utilities, insurance, snow and trash removal, and the landlord pays all real estate taxes, repairs/maintenance expenses, general/administrative fees, and management.
- Although the prevailing leases structure in the subject's asset class and submarket is triple, the modified gross lease structure is not atypical.

## **COMMERCIAL MARKET RENT ANALYSIS**

In estimating market rent for the subject property, we considered data and opinions from the following:

- actual recent leases from comparable buildings; \_
- asking rents from competitive properties (presented in the office market analysis section of this report); and
- opinions of market rent derived from our interviews of leasing brokers active in the local market.



No.	Name	Address
Subject	1635 East Passyunk Avenue	1635 East Passyunk Avenue, Philadelphia, PA 19145
1	716 South Street	716 South Street, Philadelphia, PA
2	701 South 9th Street	701 South 9th Street, Philadelphia, PA
3	1827 E Passyunk Ave	1827 East Passyunk Avenue, Philadelphia, PA
4	1841 S 2nd Street	1841 South 2nd Street, Philadelphia, PA
Compiled by		

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## INCOME CAPITALIZATION APPROACH



Comparable One



Comparable Three



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Comparable Two



Comparable Four

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INCOME CAPITALIZATION APPROACH

## Analysis of Comparable Leases

Comparable Leases Sun	nmary				
Ground Floor Retail Space	Subject	Lease 1	Lease 2	Lease 3	Lease 4
Address	1635 East Passyunk Avenue	716 South Street	701 South 9th Street	1827 East Passyunk Avenue	1841 South 2nd Stree
City, State	Philadelphia, PA	Philadelphia, PA	Philadelphia, PA	Philadelphia, PA	Philadelphia, PA
Rentable Area (SF)	2,521 SF	5,025 SF	1,710 SF	2,650 SF	1,600 SF
Year Built (Renovated)	1915	1900	1920	1915	1915
Condition	Good	Average	Average	Average	Average
Lease Details					
Lease Status		Signed Lease	Signed Lease	Signed Lease	Signed Lease
Lease Date		Nov-22	Apr-22	Feb-22	Jan-20
Term (Mos.)		60	N/A	0	N/A
Lease Size (SF)		1,800	700	1,400	900
Tenant Name		Domino's Pizza	Philadelphia Cheese School	Tattoo One Five	Dolores'
Full Building Lease		No	No	No	No
Rates and Measures					
Base Rental Rate		\$29.18	\$30.00	\$17.14	\$18.60
Lease Reimbursement Method	Ú1	Triple Net	Triple Net	Triple Net	Triple Net
Compiled by					

Ground Floor Retail Space	Subject	Comparable 1	Comparable 2	Comparable 3	Comparable 4
Address	1635 East Passyunk Avenue	716 South Street	701 South 9th Street	1827 East Passyunk Avenue	1841 South 2nd Street
Lease Date		Nov-22	Apr-22	Feb-22	Jan-20
Term (Mos.)		60	N/A	0	N/A
Size (SF)		1,800	700	1,400	900
Tenant Name		Domino's Pizza	Philadelphia Cheese School	Tattoo One Five	Dolores'
Base Rental Rate		\$29.18	\$30.00	\$17.14	\$18.60
Lease Reimbursement Metho	bd	Triple Net	Triple Net	Triple Net	Triple Net
Financial Adjustments					
Expense Structure (\$ PSF Adj	justment)	\$0.00	\$0.00	\$0.00	\$0.00
Expense Structure		0%	0%	0%	0%
Conditions of Lease		0%	0%	0%	0%
Market Conditions (Time)	4/11/2023	0%	0%	0%	0%
Subtotal	1 m m	0%	0%	0%	0%
Financial Adjusted Rent Per S	6F	\$29.18	\$30.00	\$17.14	\$18.60
Physical Adjustments					
Location/Access/Exposure		-5%	-5%	0%	5%
Size		0%	0%	0%	0%
Age/Condition/Quality		0%	0%	5%	0%
Economic Characteristics		0%	0%	0%	0%
Subtotal		-5%	-5%	5%	5%
Overall Adjustment		-5%	-5%	5%	5%
Adjusted Rent Per SF		\$27.72	\$28.50	\$18.00	\$19.53
Range of Adjusted Rents	\$18.00 - \$28.50				
Average	\$23.44				
Indicated Rent	\$24.00				
Compiled by					

Rents 1 and 2 are adjusted downward for superior location as it is located in closer proximity to the Center City core. Rent 3 is adjusted upward for moderately inferior condition. Rent 3 is



#### INCOME CAPITALIZATION APPROACH

adjusted upward for larger size and downward for new construction. Finally, Rent 4 is adjusted upward for mildly inferior location.

## COMMERCIAL MARKET RENT CONCLUSION

Based on the preceding analysis, the following is the concluded market lease terms for the subject:

Concluded Market Lease	Terms						
MLA Category	Rentable SF	Market Rent	Measure	Rent Escalations	Reimbursement Method	Term (Mos.)	Mos. Free
Ground Floor Retail Space:	750	\$24.00	\$/SF/Year	2.00%/year	Triple Net	60	0
Compiled by							

## GROSS INCOME ESTIMATE

#### **Operating History**

Three years of historical operating data, trailing 12-month data, year-to-date, and a current budget for the property were requested. Three years of historical operating data and trailing 12-month data were provided. As appropriate, the owner's operating expenses are reclassified into standard categories and exclude items that do not reflect normal operating expenses for this type of property.

Period Length	12 Mos.		12 Mos.		12 Mos.		12 Mos.	T 12 Mos.			
Period Ending	12/31/2020		12/31/2021		12/31/2022		3/30/2023	3/30/2023		Projection	
SF		2,521		2,521		2,521		C.C. C. C. C. C.	2,521		2,521
Multifamily Income	Total \$	\$/SF	Total \$	\$/SF	Total \$	\$/SF	Total \$	Total \$	\$/SF	Total \$	\$/SF
Rental Income	\$15,877	\$6.30	\$62,175	\$24.66	\$71,071	\$28.19	\$68,996	\$68,996	\$27.37	\$41,100	\$16.30
Gross Expense Reimbursements	\$0	\$0.00	\$0	\$0.00	\$0	\$0.00	\$0	\$0	\$0.00	\$1,200	\$0.48
Vacancy	\$0	\$0.00	\$0	\$0.00	\$0	\$0.00	\$0	\$0	\$0.00	(\$1,692)	(\$0.67)
Collection Loss	\$0	\$0.00	\$0	\$0.00	\$0	\$0.00	\$0	\$0	\$0.00	(\$423)	(\$0.17)
Effective Gross Multifamily Income	\$15,877	\$6.30	\$62,175	\$24.66	\$71,071	\$28.19	\$68,996	\$68,996	\$27.37	\$40,185	\$15.94
Commercial Income	Total \$	\$/SF	Total \$	\$/SF	Total \$	\$/SF	Total \$	Total \$	\$/SF	Total \$	\$/SF
Potential Base Rent	\$0	\$0.00	\$0	\$0.00	\$0	\$0.00	\$0	\$0	\$0.00	\$24,000	\$9.52
Expense Recoveries	\$0	\$0.00	\$0	\$0.00	\$0	\$0.00	\$0	\$0	\$0.00	\$498	\$0.20
Potential Gross Commercial Income	\$0	\$0.00	\$0	\$0.00	\$0	\$0.00	\$0	\$0	\$0.00	\$24,498	\$9.72
Vacancy Allowance	\$0	\$0.00	\$0	\$0.00	\$0	\$0.00	\$0	\$0	\$0.00	(\$735)	(\$0.29)
Collection Allowance	\$0	\$0.00	\$0	\$0.00	\$0	\$0.00	\$0	\$0	\$0.00	(\$245)	(\$0.10)
Effective Gross Commercial Income	\$0	\$0.00	\$0	\$0.00	\$0	\$0.00	\$0	\$0	\$0.00	\$23,518	\$9.33
Effective Gross Income	\$15,877	\$6.30	\$62,175	\$24.66	\$71,071	\$28.19	\$68,996	\$68,996	\$27.37	\$63,703	\$25.27
Operating Expenses	Total \$	\$/SF	Total \$	\$/SF	Total \$	\$/SF	Total \$	Total \$	\$/SF	Total \$	\$/SF
Real Estate Taxes	\$0	\$0.00	\$0	\$0.00	\$0	\$0.00	\$0	\$0	\$0.00	\$7,474	\$2.96
Insurance	\$0	\$0.00	\$324	\$0.13	\$0	\$0.00	\$0	\$0	\$0.00	\$1,675	\$0.66
Utilities	(\$14)	(\$0.01)	\$481	\$0.19	(\$351)	(\$0.14)	(\$372)	(\$372)	(\$0.15)	\$1,575	\$0.62
Repairs and Maintenance	\$2,184	\$0.87	\$6,608	\$2.62	\$4,514	\$1.79	\$4,221	\$4,221	\$1.67	\$3,938	\$1.56
General and Administrative	\$3,065	\$1.22	\$610	\$0.24	\$1,867	\$0.74	\$1,622	\$1,622	\$0.64	\$1,375	\$0.55
Management	\$2,125	\$0.84	\$4,080	\$1.62	\$4,080	\$1.62	\$4,080	\$4,080	\$1.62	\$1,911	\$0.76
Replacement Reserves	\$0	\$0.00	\$0	\$0.00	\$0	\$0.00	\$0	\$0	\$0.00	\$688	\$0.27
Total Operating Expenses	\$7,359	\$2.92	\$12,103	\$4.80	\$10,110	\$4.01	\$9,551	\$9,551	\$3.79	\$18,635	\$7.39
Operating Expense Ratio	46.4%		19.5%	1.11	14.2%	and a	13.8%	13.8%		29.3%	
Net Operating Income	\$8,518	\$3.38	\$50,072	\$19.86	\$60,961	\$24.18	\$59,445	\$59,445	\$23.58	\$45,069	\$17.88
Compiled by											

- The subject was operating at sub-stabilized occupancy in 2020.



#### INCOME CAPITALIZATION APPROACH

- Note that the owner's income/expense data is likely incomplete, as it does not reflect real estate taxes.

The subject includes two revenue sources - a multifamily segment and a retail segment. In the analysis of gross income which follows, both segments are developed to their own effective gross income amounts and then the two segments are added for the overall effective gross income estimate.

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## **Multifamily Effective Gross Income Derivation**

#### **Potential Gross Rent - Multifamily**

Potential Gross Rent								
		Potential						
		Avg. Contract	Gross Rent-	Market Rent /	Gross Rent-			
Unit Description	No. SFs	Rent / SF	Contract	SF	Market			
Leased Units								
1 BR/1 BA 1BR/1BA - 450 SF	1	\$1,195	\$14,340	\$1,200	\$14,400			
2 BR/2 BA 2BR/2BA - 1,321 SF	1	\$2,230	\$26,760	\$2,400	\$28,800			
Total Leased	2	\$1,713	\$41,100	\$1,800	\$43,200			
Grand Total	2	\$1,713	\$41,100	\$1,800	\$43,200			
O a man ila d had								

Compiled by

- Our analysis utilizes contract rents in place as of the effective appraisal date.
- Note that both apartment tenants also reimburse the landlord \$50 per month for water/sewer charges.

## **Concessions - Multifamily**

- We project no concessions in our analysis, in accordance with local market practice for properties of the subject's asset class and ownership's reported lack of concessions being offered as of the effective appraisal date.

## Potential Rental Income – Multifamily

ubject	\$/SF	Total			<sup>30</sup> ۲
12 Months Ending Dec-2020	\$6.30	\$15,877	-	•	<b>A</b> 00
12 Months Ending Dec-2021	\$24.66	\$62,175			- \$20
12 Months Ending Dec-2022	\$28.19	\$71,071			- \$10
Mar-2023 T-12 Mos.	\$27.37	\$68,996	•		•
Dec-2023 Budget	\$0.00	\$0		0	」 \$0
Projection	\$16.30	\$41,100		o Budget	Projection

- Note that the owner's income/expense data does not bifurcate multifamily and commercial rental income streams.



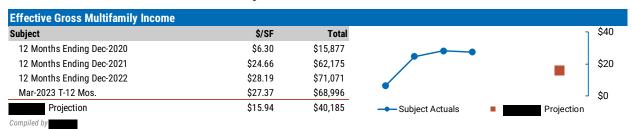
## Vacancy & Collection Loss Allowance – Multifamily

The vacancy estimate for the subject was previously developed in the market analysis section of this report. The following table recaps the vacancy benchmarks from our preceding multifamily market analysis:

	Current	Most Recent Full Year	Trailing 3- Year	Trailing 5- Year	Trailing 10- Year
Costar					
City of Philadelphia	6.20%	6.20%	7.20%	6.30%	6.70%
Bella Vista / Southwark	3.70%	3.70%	3.80%	4.90%	4.30%
Subject	0.00%				
Subject	0.00%				

- We project a vacancy rate of 4.00% for the subject's multifamily component, and we also include an additional 1.00% allocation for collection loss.
- Based on this analysis, the total stabilized vacancy and collection loss allowance for the subject is 5.00%.

#### **Effective Gross Income - Multifamily**



 Note that the owner's income/expense data does not bifurcate multifamily and commercial rental income streams.

## **Commercial Effective Gross Income Derivation**

#### **Potential Gross Rent - Commercial**

Figures presented below reflect the 12-month period following the effective date of the appraisal.

\$1

\$1

\$0

#### **INCOME CAPITALIZATION APPROACH**

Potential Gross Rent						
	Leased	Potential Rent	At Contract	Potential Ren	nt At Market	Contract as
MLA Category	SF	Annual	\$/SF/Yr	Annual	\$/SF/Yr	% of Market
Occupied Space						
Ground Floor Retail Space:	750	\$24,000	\$32.00	\$18,000	\$24.00	133.3%
Occupied Space Total	750	\$24,000	\$32.00	\$18,000	\$24.00	133.3%
Overall Total	750	\$24,000	\$32.00	\$18,000	\$24.00	
O server its d by						

Compiled by

Compiled by

For this analysis, potential gross rent is based on contract rent in place.

Expense Recoveries – Commercial								
Expense Recoveries								
Subject	\$/SF	Total		I				
12 Months Ending Dec-2020	\$0.00	\$0						
12 Months Ending Dec-2021	\$0.00	\$0						
12 Months Ending Dec-2022	\$0.00	\$0						
Mar-2023 T-12 Mos.	\$0.00	\$0	• • • •	]				
Projection	\$0.66	\$498	Subject Actuals	Projection				

- Under the existing modified gross lease structure, the tenant reimburses the landlord for insurance costs only.

#### Vacancy & Collection Loss Allowance – Commercial

As previously developed in the market analysis section of the report, the total stabilized vacancy and collection loss allowance for the subject's ground-floor retail component is concluded to be 4.00%.

#### **Effective Gross Income – Commercial**

ubject	\$/SF	Total		ג 1
12 Months Ending Dec-2020	\$0.00	\$0		_
12 Months Ending Dec-2021	\$0.00	\$0		- \$5
12 Months Ending Dec-2022	\$0.00	\$0		
Mar-2023 T-12 Mos.	\$0.00	\$0	• • • • •	J <sub>SO</sub>
Projection	\$9.33	\$23,518		Projection

#### **Effective Gross Income - Overall**

The following depicts the total effective gross income for the property.

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#### **INCOME CAPITALIZATION APPROACH**

Subject	\$/SF	Total		1
12 Months Ending Dec-2020	\$6.30	\$15,877		_
12 Months Ending Dec-2021	\$24.66	\$62,175		
12 Months Ending Dec-2022	\$28.19	\$71,071		
Mar-2023 T-12 Mos.	\$27.37	\$68,996	•	J
Projection	\$25.27	\$63,703		Projection

Our pro forma estimate is slightly below the most recent actual figures as our analysis makes allowance for vacancy and collection losses.

## **OPERATING EXPENSE ANALYSIS**

Expense data for the subject and comparable properties are summarized in the following table.

	Comp 1	Comp 2	Comp 3	Comp 4		Subje	ect Historical	and Project	tions	
Year Built	1910	1900	1920	1880			191	15		
SF	5,720	5,400	5,126	3,200	2,521	2,521	2,521	2,521	2,521	2,521
Operating Data Type	Actual	Budget	Actual	Actual	Actual	Actual	Actual	Actual	T-12 Mos.	
Year	2021	2021	2021	2021	2020	2021	2022	2023	2023	Projection
Operating Expenses Per SF										
Real Estate Taxes	\$0.40	\$2.54	\$3.14	\$4.38						\$2.96
Insurance	\$0.53	\$0.44	\$1.14	\$0.61		\$0.13				\$0.66
Utilities	\$0.62	\$0.46	\$0.90	\$0.46	-\$0.01	\$0.19	-\$0.14	-\$0.15	-\$0.15	\$0.62
Repairs and Maintenance	\$1.31	\$0.91	\$2.29	\$0.69	\$0.87	\$2.62	\$1.79	\$1.67	\$1.67	\$1.5
General and Administrative	\$0.63	\$0.07	\$1.23	\$0.69	\$1.22	\$0.24	\$0.74	\$0.64	\$0.64	\$0.5
Management	\$1.27	\$0.73	\$1.69	\$0.78	\$0.84	\$1.62	\$1.62	\$1.62	\$1.62	\$0.76
Replacement Reserves	\$0.00	\$0.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.2
Total Operating Expenses Per SF	\$4.76	\$5.30	\$10.39	\$7.61	\$2.92	\$4.80	\$4.01	\$3.79	\$3.79	\$7.39

Compiled by

## **Real Estate Taxes**

Real Estate Taxes				
Source	\$/SF	Total		\$6.00°
Comparables Low	\$0.40			
Comparables High	\$4.38			\$4.00
Comparables Average	\$2.62			•
Subject				× •
2020 (Actual Operations)	\$0.00	\$0		- \$2.00
2021 (Actual Operations)	\$0.00	\$0		
2022 (Actual Operations)	\$0.00	\$0	• • • •	\$0.00
2023 (T-12 Mos. Operations)	\$0.00	\$0		<ul> <li>Comps Range (X=Average)</li> </ul>
Projection	\$2.96	\$7,474	Projection	

Compiled by

- This expense category includes all local, county, and state property tax levies.
- Our projection is based on the property assessment and tax rate for the subject, as discussed previously in the Real Estate Tax Analysis. Real estate taxes were not included as operating expenses in the owner's income and expense data submitted for our review.

**INCOME CAPITALIZATION APPROACH** 

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#### Insurance

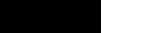
Insurance			
Source	\$/SF	Total	
Comparables Low	\$0.44		
Comparables High	\$1.14		
Comparables Average	\$0.68		
Subject			
2020 (Actual Operations)	\$0.00	\$0	
2021 (Actual Operations)	\$0.13	\$324	
2022 (Actual Operations)	\$0.00	\$0	
2023 (T-12 Mos. Operations)	\$0.00	\$0	
Projection	\$0.66	\$1,675	Projection
Compiled by			

- Insurance expense includes property and casualty insurance for the subject. We \_ researched comparable properties for our insurance estimate, as the provided historical operating income expenses exclude insurance.
- The projected expense reflects \$650 per apartment unit and \$0.50 per square foot of retail space.

Utilities				
Source	\$/SF	Total		\$1.00 r
Comparables Low	\$0.46			-
Comparables High	\$0.90			
Comparables Average	\$0.61			× • •
Subject				\$0.50
2020 (Actual Operations)	-\$0.01	(\$14)		
2021 (Actual Operations)	\$0.19	\$481	<u> </u>	
2022 (Actual Operations)	-\$0.14	(\$351)		\$0.00
2023 (T-12 Mos. Operations)	-\$0.15	(\$372)		<ul> <li>Comps Range (X=Average)</li> </ul>
Projection	\$0.62	\$1,575	Projection	
Compiled by				

## **Utilities**

- Utility charges include cold water, sewer, and common area electricity, all of which are centrally metered and billed to the owner. All other utilities are billed directly to the tenant.
- Our projection is reflective of \$600 per apartment units and \$0.50 per square foot of retail space and is supported by the comparable set.
- Note that the owner's utility expenses reflect only overage refunds, with no actual expenses being tabulated.



**INCOME CAPITALIZATION APPROACH** 

#### **Repairs and Maintenance**

Repairs and Maintenance			
Source	\$/SF	Total	
Comparables Low	\$0.69		
Comparables High	\$2.29		
Comparables Average	\$1.30		
Subject			
2020 (Actual Operations)	\$0.87	\$2,184	
2021 (Actual Operations)	\$2.62	\$6,608	
2022 (Actual Operations)	\$1.79	\$4,514	
2023 (T-12 Mos. Operations)	\$1.67	\$4,221	
Projection	\$1.56	\$3,938	
Commiled by			

Compiled by

- The umbrella category of repairs and maintenance includes expenditures to repair and maintain mechanical systems and structural components, encompassing payroll and contract costs, as appropriate, pest control, snow removal, trash removal, and appliance/kay replacement. Excluded are alterations and major replacements, which are considered capital costs rather than periodic expenses.
- Our projected estimate for repairs and maintenance falls in line with comparable properties and the subject's historical figures, and is based on a projection of \$1,500 per apartment unit and \$1.25 per square foot of retail space.

General and Administrative				
Source	\$/SF	Total		\$1.50 p
Comparables Low	\$0.07		•	_
Comparables High	\$1.23			\$1.00
Comparables Average	\$0.66			¢1.00
Subject				×
2020 (Actual Operations)	\$1.22	\$3,065		\$0.50
2021 (Actual Operations)	\$0.24	\$610	¥	
2022 (Actual Operations)	\$0.74	\$1,867		\$0.00
2023 (T-12 Mos. Operations)	\$0.64	\$1,622		<ul> <li>Comps Range (X=Average)</li> </ul>
Projection	\$0.55	\$1,375	Projection	······································
Compiled by				

#### **General/Administrative**

- General and administrative expenses are minimal for the subject and include licenses and permits, legal expenses, and inspections and tests.
- Our projected estimate reflects \$500 per apartment unit and \$0.50 per square foot of retail space, and is well supported by the comparable set and subject's operating history.

#### **INCOME CAPITALIZATION APPROACH**

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## Management

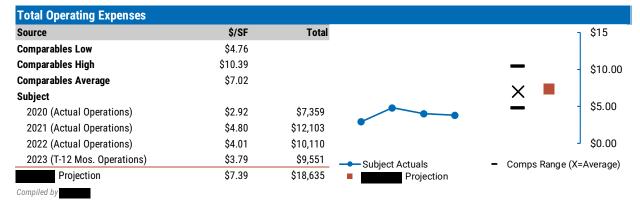
Management				
Source	\$/SF	Total		15.0%
Comparables Low	\$0.73		•	
Comparables High	\$1.69			- 10.0%
Comparables Average	\$1.12			
Subject				5.0%
2020 (Actual Operations)	\$0.84	\$2,125	-	- 5.0%
2021 (Actual Operations)	\$1.62	\$4,080		-
2022 (Actual Operations)	\$1.62	\$4,080		★ 0.0%
2023 (T-12 Mos. Operations)	\$1.62	\$4,080		<ul> <li>Comps Range (X=Average)</li> </ul>
Projection	\$0.76	\$1,911	Projection	······································
Compiled by				

- Typical management fees for properties of this type range from 2% to 4%
- Considering that the subject has typical management needs, we project an overall management fee of 4% of effective gross income.

#### **Replacement Reserves**

- For multifamily properties, it is customary to include replacement reserves as an expense line item in developing an estimate of net operating income. Replacement reserves are estimated to account for replacement costs of certain capital items, such as the roof and HVAC systems.
- Our analysis utilizes a projection of \$250 per apartment unit and \$0.25 per square foot of retail space.

#### **Total Operating Expenses**



- The total projected operating expenses are above the recent operating as the owner's income/expense data does not reflect typical expense categories including real estate taxes, utilities or insurance.
- The projected expenses are well-supported by the comparable set.

**INCOME CAPITALIZATION APPROACH** 

## NET OPERATING INCOME

Source	\$/SF	Total		<sup>\$30</sup>
Subject				<b>-</b> \$20
2020 (Actual Operations)	\$3.38	\$8,518		\$20
2021 (Actual Operations)	\$19.86	\$50,072		- \$10.
2022 (Actual Operations)	\$24.18	\$60,961		
2023 (T-12 Mos. Operations)	\$23.58	\$59,445		J \$0.0
Projection	\$17.88	\$45,069	Subject Actuals	Projection

## **DIRECT CAPITALIZATION**

As we all know, the national and global economies are shaky and interest rate changes are having a significant impact on the commercial real estate market. The Federal Reserve has raised the Federal Funds Rate to a range of 4.50% to 4.75% and continues to signal further increases.

The impacts to both the residential and commercial real estate markets have been material as borrowing costs have increased significantly. "Rescue equity" has been observed replacing some of the capital shortfalls as values decline and cost of debt rises. Further, negative leverage is occurring as mortgage rates trend above capitalization rates and this is unsustainable. Transactions have slowed, deals have stalled, and there has been a lack of current data points which has reduced clarity with respect to price discovery and valuations. The majority of investors surveyed by PwC expect capitalization rates to increase over the next six months.

Real Capital Analytics reported in their Q1 2023 Capital Trends publication that "Deal volume is down at double-digit rates from a year earlier, prices are in retreat and cap rates are ticking upward." "The RCA CPPI National All-Property Index fell 8.0% from a year earlier in the first guarter, marking two consecutive guarters of year-over-year declines."

## **Cost of Capital**

The increase in base interest rates directly affects financing rates. Various debt sources are guoting and achieving mortgage interest rates of 6% and above with bank financing commonly at 7% and above. This is creating a situation where debt coverage ratios are too low based on existing cash flows and this, in turn, is forcing lower leverage and greater equity positions. Where stress testing is employed, the higher stressed rates also tend to force lower leverage. Equity funds generally carry higher rates of return than debt and this translates to higher capitalization rates as well.

## **Capitalization Rates**

The majority of investors surveyed by PwC for their First Quarter 2023 Real Estate Investor Survey expect capitalization rates to increase over the next six months. This translates to slowing

#### **INCOME CAPITALIZATION APPROACH**

transaction volume but also directly impacts pricing expectations. "We need higher returns due to rising capital costs and additional risk," remarks one investor surveyed by PwC.

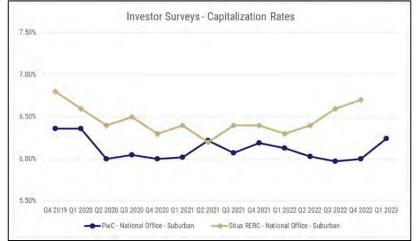


In the past, there tended to be a noticeable lag between changes capitalization in rates and underlying financing rates. The graph to the left from Real Capital Analytics depicts the spread between capitalization rates and underlying interest rate yields (bond rates in this case). As interest rates began to climb into 2007, while capitalization rates continued a slow downtrend, the

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spread fell to below 200 basis points. In 2009, capitalization rates hit a peak while the spread widened to the 350 to 500 basis point range. Very recently (Fourth Quarter 2022 and First Quarter 2023), the spread had again fallen to around 200 basis points largely reflecting investors' continued interest in CRE.

Cap rates have begun reacting. As shown in the graph above, the past three quarters reflected a tick up in the Real Capital Analytics cap rate data (which is based on closed transactions). The graph to the right depicts investor survey data for suburban office properties from PwC and Situs RERC. Situs RERC has reflected upward trending cap rates since the first



of 2022 while PwC's data has only recent reflected upward trends. PwC reports that 60% of their respondents expect capitalization rates for suburban office to increase in the next six months while the other 40% expect cap rates for this category to hold steady.

Green Street tracks capitalization rates in six property types in the top 50 MSA's. Their February 2023 Cap Rate Observer, which is inclusive of both REIT and actual transaction data, reflects even more dramatic indicated changes in capitalization rates. The following summarizes the weighted averages for various property types in these 50 top MSA's. Because the index does

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INCOME CAPITALIZATION APPROACH

include REIT returns, it tends to be more reactionary to macro-economic conditions and stock market trends. This makes the Green Street data more reflective of trends as opposed to actual changes now occurring.

Property Type Sector	March 22 Cap Rates	March 23 Cap Rates	One Year
Apartment	3.9%	5.2%	+130
Industrial	3.9%	4.6%	+70
Office	6.5%	8.7%	+220
Strip Center	5.5%	6.6%	+110
Self-Storage	4.3%	5.1%	+80
Single-Family Rental	4.6%	5.1%	+50

Investors expect, and the data is showing, that capitalization rates are increasing. We have also heard of specific transaction examples including repricing of deals and simply offers at lower levels owing to the increased cost of capital – not to mention other economic factors such as inflation, recession, supply chain, Ukraine, etc.

#### **Property Values**

Property values are declining both from transactional evidence and from REIT valuations. The graph to the right from Green Street is their most recent Commercial Property Price Index report on February 6, 2023 reflects the change from the recent peak.



1635 East Passyunk Avenue

#### INCOME CAPITALIZATION APPROACH

	Index	Change in Commercial Property Values		
the second second second second	Value	Past Month	Past 12 Mos	Recent Peak
All Property	131.4	-0.2%	-15%	-15%
Core Sector	130.5	-0.2%	-18%	-18%
Apartment	150.7	0.0%	-21%	-21%
Industrial	221.2	0.0%	-13%	-13%
Mall	79.5	0.0%	-15%	-19%
Office	85.2	0.0%	-25%	-25%
Strip Retail	112.9	-2.0%	-14%	-14%
Health Care	133.6	-0.9%	-10%	-11%
Lodging	108.9	1.2%	-1%	-4%
Manufactured Home Park	283.8	0.0%	-12%	-12%
Net Lease	97.6	0.0%	-16%	-16%
Self-Storage	281.6	1.0%	-10%	-10%

The lead-in to this report stated the following: The Green Street Commercial Property Price Index® decreased by 0.2% in March. The index has fallen by 15% since property prices peaked a year ago.

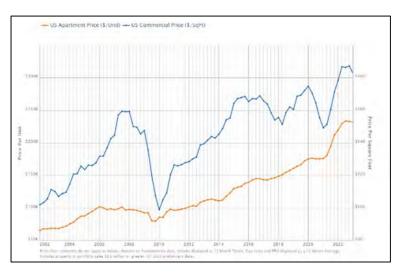
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All property sectors have now turned negative since the recent peak as shown in the table to the left. The

largest downturn is in the malls and apartment sectors. The apartment sector appears to have been impacted by financing availability in that agency debt has been priced higher forcing more bank and life insurance company financed transactions. However, it is our understanding the Agencies have recently adjusted terms to capture more potential transactions (such as relaxed prepayment penalties). Self-storage and hotels are the least impacted at this time but still down from their recent peaks.

Again, note that the Green Street data is heavily REIT based and tends to be more volatile than the CRE market by itself and this should be viewed as an indication of trends and not necessarily absolute change. For the alternate view, Real Capital Analytics data is reflective of closed transactions only.

Deal volume has been falling from recent peaks. According to Real Capital Analytics, investment sales averaged about \$87.8b across every first quarter from 2005 to 2019. For first quarter 2023, investment sales totaled \$85.0b which means that the first quarter was in line with historical averages. However, against first quarter 2022, sales volume is down 56%



this quarter. Demand is clearly falling – which means that pricing will fall as well just from a simple economics supply and demand model. On the other hand, pricing metrics from Real Capital Analytics have not been severely impacted – for first quarter 2023, the price change was only - 8.0% year over year. The graph to the right shows price per unit for apartments (orange line) and

#### INCOME CAPITALIZATION APPROACH

price per square foot for commercial properties (blue line) – neither has moved significantly downward yet.

#### **Final Thoughts / Action Items**

It is important to acknowledge that there is a dearth of transactions in the marketplace which makes it more difficult to determine the impact on cap rates. This is partly a function of the reported disconnect between sellers and buyers – brokers and capital markets professional report this disconnect is as much as 30%.

We have to make sure we are considering data relevant to the property we are appraising. Remember, the definition of market value talks about the buyer and seller being "knowledgeable" and "well informed or well advised". These individuals will be fully cognizant of the challenges they face from cost of capital and will make appropriate adjustments in their underwriting – this means that we must do the same.

It is beyond important that we use all available sources to properly analyze market value because all of it together provides us the best view. The above is a short review of available data from a macro standpoint but the market participants relevant to the property we are appraising are the most significant data source. We must continuously keep our ears to the ground and talking to investors and brokers which is a must in this environment.

- Investors have become selective, cautious, and tentative as cost of capital has increased.
- Volatility in the market has led to the disconnect between buyers and sellers thus reducing transaction volume – both in number of sales and overall price volume.
- Although the number of transactions has dropped precipitously, market participants are saying that price discovery is demonstrating that values are trending lower.
- Negative leverage is present in the market and this cannot be sustained which is putting downward pressure on values.
- Brokers report re-trades are occurring at lower pricing and higher indicated capitalization rates.
- There is a significant amount of capital (dry powder) from both the debt and equity side waiting to be invested once transactions start occurring.

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INCOME CAPITALIZATION APPROACH

## **Comparable Sales**

No.	Property Location	Yr. Built	Sale Date	Rentable	Occ. %	Price per SF	OAR
1	2031 S. Juniper St., Philadelphia, PA	2016	Jan-2022	8,857	100%	\$243	7.52%
2	608 South 3rd Street, Philadelphia, PA	1915	Oct-2021	2,646	100%	\$372	5.15%
3	614 S. 3rd St., Philadelphia, PA	1900	Aug-2021	5,400	100%	\$207	6.29%
Seco	ndary Cap Rate Sales						
1	2015 Walnut St, Philadelphia, PA	1840	Aug-2021	6,750	100%	\$396	7.40%
2	2136 E Dauphin St, Philadelphia, PA	1899	Mar-2020	10,175	89%	\$283	5.79%
3	2020 Locust St, Philadelphia, PA	1892	Nov-2020	3,751	100%	\$600	5.40%
4	1507 W Girard Ave, Philadelphia, PA	1915	Jan-2021	4,925	100%	\$152	7.70%
Avera	age (Mean) Cap Rate:						6.46%

Average (Mean) Cap Rate:

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- The above-referenced sales occurred in an superior economic climate.

- Based on this information, a capitalization rate within a range of 6.25% to 7.00% could be expected for the subject.

## **Investor Surveys**

#### Multifamily

Source	Period	Low	High	Average
ACLI - National Mixed Use - Overall	Q4 2022	N/A	N/A	6.379
PwC - Mid-Atlantic Multifamily - Region	Q1 2023	4.00%	6.50%	5.039
Situs RERC - National Multifamily - Overall	Q1 2023	4.30%	6.00%	4.809
RealtyRates - National Multifamily - All Types	Q4 2022	5.07%	12.10%	8.48%

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INCOME CAPITALIZATION APPROACH



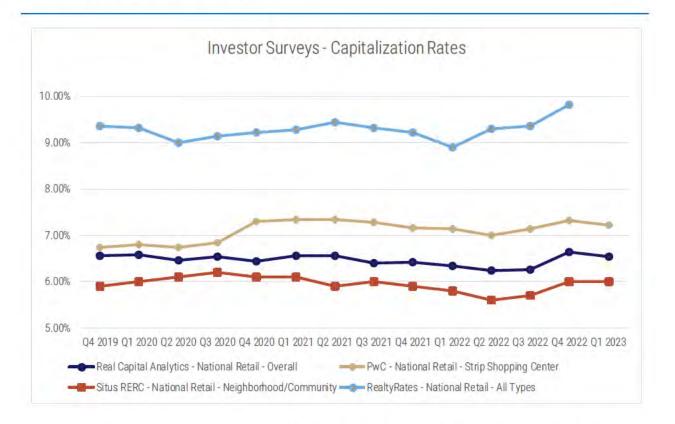
#### Retail

nvestor Surveys - Capitalization Rates				
Source	Period	Low	High	Average
Real Capital Analytics - National Retail - Overall	Q1 2023	N/A	N/A	6.54%
PwC - National Retail - Strip Shopping Center	Q1 2023	5.00%	10.00%	7.23%
Situs RERC - National Retail - Neighborhood/Community	Q1 2023	5.00%	7.00%	6.00%
RealtyRates - National Retail - All Types	Q4 2022	5.58%	14.10%	9.82%

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INCOME CAPITALIZATION APPROACH



- We note that investor surveys focus on the stronger institutional product. A rate above the presented survey averages can therefore be expected.
- We also consider the retail lease in place.
- Accordingly, based on the survey data, a capitalization rate within a range of 6.00% to 7.50% could be expected for the subject. Minimal weight is placed on the investor surveys.

## **Market Participants**

Market Participant Survey - Capitalization Rates		
Respondent	Cap Rate	
Multifamily Broker	Mid 6's	
Mortgage Broker	6.50%	
Investor	6.00% - 6.50%	
Subject Indication	6.25% - 6.75%	
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 Based on these responses, a capitalization rate within a range of 6.25% to 6.75% is indicated for the subject.

**INCOME CAPITALIZATION APPROACH** 

Band of Investment					
Mortgage/Equity Assumptions					
Loan to Value Ratio	70%				
Interest Rate	5.80%				
Amortization (Years)	25				
Mortgage Constant	0.0759				
Equity Ratio	30%				
Equity Dividend Rate	7.00%				
Weighted Average Of Mortgage/Equity Requi	rements				
Mortgage Requirement	70%	х	7.59%	=	5.31%
Equity Requirement	30%	Х	7.00%	=	2.10%
Indicated Capitalization Rate (Rounded)					7.50%

Compiled by

## **Capitalization Rate Conclusion**

Capitalization Rate Conclusion	
Source	Indication
Comparable Sales	6.25% -7.00%
Investor Surveys	6.00% - 7.50%
Market Participants	6.25% - 6.75%
Band of Investment	7.50%
Concluded Going-In Capitalization Rate	6.25%

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- A capitalization rate towards the lower end of the range is selected given the subject's favorable location and below-market rents.

## **Direct Capitalization Summary**

Net operating income is divided by the capitalization rate to derive the stabilized value of the subject. Valuation of the subject by direct capitalization is shown in the table immediately following.

Construction and an end of the second s			
Income Capitalization Approach			
Summary of Stabilized Net Operating Income			
Item Description	% of Income	\$ / SF	Total \$
Multifamily Income		1,771 SF	
Rental Income		\$23.21	\$41,100
Gross Expense Reimbursements		\$0.68	\$1,200
Potential Gross Multifamily Income		\$23.88	\$42,300
Vacancy	-4.00%	(\$0.96)	(\$1,692)
Collection Loss	-1.00%	(\$0.24)	(\$423)
Effective Gross Multifamily Income		\$22.69	\$40,185
Commercial Income		750 SF	
Potential Base Rent		\$32.00	\$24,000
Expense Recoveries		\$0.66	\$498
Vacancy Allowance	-3.00%	(\$0.98)	(\$735)
Collection Allowance	-1.00%	(\$0.33)	(\$245)
Effective Gross Commercial Income		\$31.36	\$23,518
Effective Gross Income		\$25.27	\$63,703
Operating Expenses		2,521 SF	
Real Estate Taxes		\$2.96	\$7,474
Insurance		\$0.66	\$1,675
Utilities		\$0.62	\$1,575
Repairs and Maintenance		\$1.56	\$3,938
General and Administrative		\$0.55	\$1,375
Management	3.00%	\$0.76	\$1,911
Replacement Reserves		\$0.27	\$688
Total Operating Expenses	29.25%	\$7.39	\$18,635
Net Operating Income		\$17.88	\$45,069
Direct Capitalization Method			
Value Indication		\$ / SF	Total \$
Stabilized Net Operating Income		\$17.88	\$45,069
Overall Capitalization Rate			6.25%
As Is Value	Effective Date: 4/11,	/2023	\$721,100
Rounded		\$287.58	\$725,000

**RECONCILIATION OF VALUE** 

# Reconciliation of Value

The values indicated by our analyses are as follows:

Market Value Indications	
Market Value Premise As of Date:	As Is April 11, 2023
Cost Approach:	Not Used
Sales Comparison Approach:	\$700,000
Income Capitalization Approach:	\$725,000
Market Value Conclusion	\$725,000
Compiled by	

Compiled by

## **Cost Approach**

The Cost Approach has best applicability for properties with new or nearly new improvements. It is a summation approach in that the underlying land value is added to the depreciated replacement cost for the indicated value. In this case, the cost approach was not utilized due to the age of the improvements which results in significant depreciation thereby reducing the reliability of this approach. More significantly, however, market participants considering properties like the subject do not give consideration to the cost approach.

## **Sales Comparison Approach**

The Sales Comparison Approach is focused on comparing the subject to sale and other market transactions with the aim to develop an indication of value that is founded on the theory of substitution. Basically, the intention is to determine value through considering the prices of properties which would be a substitute property to the subject. In this case, a selection of reasonably similar sales were obtained and the adjustment process was well founded by reasoning and direct evidence. Although this analysis is considered to be well founded and reliable, the subject property is an income producing property and the sales comparison approach, like the cost approach, is limited it its ability to directly consider the income levels of the subject and the sales. Accordingly, secondary weight is given to the sales comparison approach.

## **Income Capitalization Approach**

The subject property is a mixed-use property consisting of both apartment units and commercial space. It is distinctly an income producing property and this approach is specifically designed to address the value of such a property. Market rent was well established by reasonably similar

#### **RECONCILIATION OF VALUE**

lease data. Capitalization rates were developed from a number of sources including the sales used in the sales comparison approach. In total, the income capitalization approach is considered to be most applicable to the subject and most reliable. This approach is given greatest weight for that reason.

Value Conclusions			
Appraisal Premise	Interest Appraised	Date of Value	Value Conclusion
Market Value "As Is"	Leased Fee	4/11/2023	\$725,000
Compiled by			

#### **Extraordinary Assumptions and Hypothetical Conditions**

An extraordinary assumption is defined in USPAP as an assignment-specific assumption as of the effective date regarding uncertain information used in an analysis which, if found to be false, could alter the appraiser's opinions or conclusions. The value conclusions are subject to the following extraordinary assumptions that may affect the assignment results.

1. Individual unit sizes were not available for this property. We measured both apartment units and have estimated the size of the commercial unit based on available data and building measurements. We reserve the right to amend our analysis if different information is made available at a later date.

The use of this extraordinary assumption might have affected assignment results.

A hypothetical condition is defined in USPAP as a condition, directly related to a specific assignment, which is contrary to what is known by the appraiser to exist on the effective date of the assignment results, but is used for the purpose of analysis. The value conclusions are based on the following hypothetical conditions that may affect the assignment results.

1. None Compiled by

## **EXPOSURE TIME**

Exposure time is the estimated length of time the subject property would have been offered on the market prior to the hypothetical consummation of a sale at market value on the effective date of the appraisal. It is a retrospective estimate based on an analysis of past events assuming a competitive and open market.

Recent sales transaction data for similar properties, supply and demand characteristics for the local market, and the opinions of local market participants were reviewed and analyzed. Based on this data and analysis, it is our opinion that the probable exposure time for the subject at the concluded market value stated previously is 6 to 9 months.

## **MARKETING TIME**

Marketing time is an opinion of the amount of time it might take to sell a real or personal property interest at the concluded market value level during the period immediately after the effective date of an appraisal. Marketing time differs from exposure time, which is always presumed to precede the effective date of an appraisal. As no significant changes in market conditions are foreseen in

#### **RECONCILIATION OF VALUE**

the near term, it is our opinion that a reasonable marketing period for the subject is likely to be the same as the exposure time. Accordingly, we estimate the subject's marketing period at 6 to 9 months.



#### ASSUMPTIONS AND LIMITING CONDITIONS

## **Assumptions and Limiting Conditions**

The Appraisal contained in this Report (herein "Report") is subject to the following assumptions and limiting conditions:

- 1. Unless otherwise stated in this report, title to the property which is the subject of this report (herein "Property") is assumed to be good and marketable and free and clear of all liens and encumbrances and that there are no recorded or unrecorded matters or exceptions to title that would adversely affect marketability or value. No responsibility is assumed for the legal description, zoning, condition of title or any matters which are legal in nature or otherwise require expertise other than that of a professional real estate appraiser. This report shall not constitute a survey of the Property.
- 2. Unless otherwise stated in this report, it is assumed: that the improvements on the Property are structurally sound, seismically safe and code conforming; that all building systems (mechanical/electrical, HVAC, elevator, plumbing, etc.) are in good working order with no major deferred maintenance or repair required; that the roof and exterior are in good condition and free from intrusion by the elements; that the Property and improvements conform to all applicable local, state, and federal laws, codes, ordinances and regulations including environmental laws and regulations. No responsibility is assumed for soil or subsoil conditions or engineering or structural matters. The Property is appraised assuming that all required licenses, certificates of occupancy, consents, or other legislative or administrative authority from any local, state, or national government or private entity or organization have been or can be obtained or renewed for any use on which the value estimates contained in this report is based, unless otherwise stated. The physical condition of the Property reflected in this report is solely based on a visual inspection as typically conducted by a professional appraiser not someone with engineering expertise. Responsible ownership and competent property management are assumed.
- 3. Unless otherwise stated in this report, this report did not take into consideration the existence of asbestos, PCB transformers or other toxic, hazardous, or contaminated substances or underground storage tanks, or the cost of encapsulation, removal or remediation thereof. Real estate appraisers are not qualified to detect such substances. The presence of substances such as asbestos, urea formaldehyde foam insulation, contaminated groundwater or other potentially hazardous materials and substances may adversely affect the value of the Property. Unless otherwise stated in this report, the opinion of value is predicated on the assumption that there is no such material or substances at, on or in the Property.

#### ASSUMPTIONS AND LIMITING CONDITIONS

- 4. All statements of fact contained in this report as a basis of the analyses, opinions, and conclusions herein are true and correct to the best of the appraiser's actual knowledge and belief. The appraiser is entitled to and relies upon the accuracy of information and material furnished by the owner of the Property or owner's representatives and on information and data provided by sources upon which members of the appraisal profession typically rely and that are deemed to be reliable by such members. Such information and data obtained from third party sources are assumed to be reliable and have not been independently verified. No warranty is made as to the accuracy of any of such information and data. Any material error in any of the said information or data could have a substantial impact on the conclusions of this Report. The appraiser reserves the right to amend conclusions reported if made aware of any such error.
- 5. The opinion of value stated in this report is only as of the date of value stated in this report. An appraisal is inherently subjective and the conclusions stated apply only as of said date of value, and no representation is made as to the effect of subsequent events. This report speaks only as of the date hereof.
- 6. Any projected cash flows included in the analysis are forecasts of estimated future operating characteristics and are predicated on the information and assumptions contained within this report. Any projections of income, expenses and economic conditions utilized in this report are not predictions of the future. Rather, they are estimates of market expectations of future income and expenses. The achievement of any financial projections will be affected by fluctuating economic conditions and is dependent upon other future occurrences that cannot be assured. Actual results may vary from the projections considered herein. There is no warranty or assurances that these forecasts will occur. Projections may be affected by circumstances beyond anyone's knowledge or control. Any income and expense estimates contained in this report are used only for the purpose of estimating value and do not constitute predictions of future operating results.
- 7. The analyses contained in this report may necessarily incorporate numerous estimates and assumptions regarding Property performance, general and local business and economic conditions, the absence of material changes in the competitive environment and other matters. Some estimates or assumptions, however, inevitably will not materialize, and unanticipated events and circumstances may occur; therefore, actual results achieved during the period covered by the analysis will vary from estimates, and the variations may be material.
- 8. All prospective value opinions presented in this report are estimates and forecasts which are prospective in nature and are subject to considerable risk and uncertainty. In addition to the contingencies noted in the preceding paragraphs, several events may occur that could substantially alter the outcome of the estimates such as, but not limited to changes

**ASSUMPTIONS AND LIMITING CONDITIONS** 

in the economy, interest rates, capitalization rates, behavior of consumers, investors and lenders, fire and other physical destruction, changes in title or conveyances of easements and deed restrictions, etc. In making prospective estimates and forecasts, it is assumed that conditions reasonably foreseeable at the present time are consistent or similar with the future.

- 9. The allocations of value for land and improvements must not be used in conjunction with any other appraisal and are invalid if so used. This report shall be considered only in its entirety. No part of this report shall be utilized separately or out of context.
- 10. Neither all nor any part of the contents of this report (especially any conclusions as to value, the identity of the appraiser, or any reference to the Appraisal Institute) shall be disseminated through advertising media, public relations media, news media or any other means of communication (including without limitation prospectuses, private offering memoranda and other offering material provided to prospective investors) without the prior written consent of the Firm. Possession of this report, or a copy hereof, does not carry with it the right of publication.
- 11. Client and any other Intended User identified herein should consider this report and the opinion of value contained herein as only one factor together with its own independent considerations and underwriting guidelines in making any decision or investment or taking any action regarding the Property. Client agrees that Firm shall not be responsible in any way for any decision of Client or any Intended User related to the Property or for the advice or services provided by any other advisors or contractors. The use of this report and the appraisal contained herein by anyone other than an Intended User identified herein, or for a use other than the Intended Use identified herein, is strictly prohibited. No party other than an Intended User identified herein may rely on this report and the appraisal contained herein.
- 12. Unless otherwise stated in the agreement to prepare this report, the appraiser shall not be required to participate in or prepare for or attend any judicial, arbitration, or administrative proceedings.
- 13. The Americans with Disabilities Act (ADA) became effective January 26, 1992. No survey or analysis of the Property has been made in connection with this report to determine whether the physical aspects of the improvements meet the ADA accessibility guidelines. No expertise in ADA issues is claimed, and the report renders no opinion regarding the Property's compliance with ADA regulations. Inasmuch as compliance matches each owner's financial ability with the cost to cure the non-conforming physical characteristics of a property, a specific study of both the owner's financial ability and the cost to cure any deficiencies would be needed for the Department of Justice to determine compliance.

## ASSUMPTIONS AND LIMITING CONDITIONS

14. Acceptance and/or use of this report constitutes full acceptance of these Assumptions and Limiting Conditions and any others contained in this report, including any Extraordinary Assumptions and Hypothetical Conditions, and is subject to the terms and conditions contained in the agreement to prepare this report and full acceptance of any limitation of liability or claims contained therein.

## Addendum A

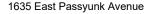
**Glossary of Terms** 

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#### ADDENDA

The following definitions are derived from The Dictionary of Real Estate Appraisal, 7th ed. (Chicago: Appraisal Institute, 2022).

- Absorption Period: The actual or expected period required from the time a property, group of properties, or commodity is initially offered for lease, purchase, or use by its eventual users until all portions have been sold or stabilized occupancy has been achieved.
- Absorption Rate: 1) Broadly, the rate at which vacant space in a property or group of properties for sale or lease has been or is expected to be successfully sold or leased over a specified period of time. 2) In subdivision analysis, the rate of sales of lots or units in a subdivision.
- **Ad Valorem Tax:** A tax levied in proportion to the value of the thing(s) being taxed. Exclusive of exemptions, use-value assessment provisions, and the like, the property tax is an ad valorem tax. (IAAO)
- As Is Market Value: The estimate of the market value of real property in its current physical condition, use, and zoning as of the appraisal date. (Interagency Appraisal and Evaluation Guidelines) Note that the use of the "as is" phrase is specific to appraisal regulations pursuant to FIRREA applying to appraisals prepared for regulated lenders in the United States. The concept of an "as is" value is not included in the Standards of Valuation Practice of the Appraisal Institute, Uniform Standards of Professional Appraisal Practice, or International Valuation Standards.
- **Assessed Value:** The value of a property according to the tax rolls in ad valorem taxation; may be higher or lower than market value, or based on an assessment ratio that is a percentage of market value.
- Cash Equivalency Analysis: An analytical process in which the sale price of a transaction with atypical financing or financing with unusual conditions or incentives is converted into a price equivalent or consistent with what a cash buyer would pay with all other factors the same.
- Cash-Equivalent Price: The sale price of a property that is equivalent to what a cash buyer would pay.
- Contract Rent: The actual rental income specified in a lease.
- Disposition Value: The most probable price that a specified interest in property should bring under the following conditions: 1) Consummation of a sale within a specified time, which is shorter than the typical exposure time for such a property in that market. 2) The property is subjected to market conditions prevailing as of the date of valuation. 3) Both the buyer and seller are acting prudently and knowledgeably. 4) The seller is under compulsion to sell. 5) The buyer is typically motivated. 6) Both parties are acting in what they consider to be their best interests. 7) An adequate marketing effort will be made during the exposure time. 8) Payment will be made in cash in US dollars (or the local currency) or in terms of financial arrangements comparable thereto. 9) The price represents the normal consideration for the property sold, unaffected by special or creative financing or sales concessions granted by anyone associated with the sale. This definition can also be modified to provide for valuation with specified financing terms.
- Economic Life: The period over which improvements to real estate contribute to property value.
- **Effective Gross Income (EGI):** The anticipated income from all operations of the real estate after an allowance is made for vacancy and collection losses and an addition is made for any other income.
- **Effective Rent:** Total base rent, or minimum rent stipulated in a lease, over the specified lease term minus rent concessions; the rent that is effectively paid by a tenant net of financial concessions provided by a landlord.
- **Excess Land:** Land that is not needed to serve or support the existing use. The highest and best use of the excess land may or may not be the same as the highest and best use of the improved parcel. Excess land has the potential to be sold separately and is valued separately. See also *surplus land*.
- **Excess Rent:** The amount by which contract rent exceeds market rent at the time of the appraisal; created by a lease favorable to the landlord (lessor) and may reflect unusual management, unknowledgeable or unusually motivated parties, a lease execution in an earlier, stronger rental market, or an agreement of the parties.



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#### ADDENDA

- **Exposure Time:** 1) The time a property remains on the market. 2 An opinion, based on supporting market data, of the length of time that the property interest being appraised would have been offered on the market prior to the hypothetical consummation of a sale at market value on the effective date of the appraisal. (USPAP, 2020-2021 ed.)
- Extraordinary Assumption: An assignment-specific assumption as of the effective date regarding uncertain information used in an analysis which, if found to be false, could alter the appraiser's opinions or conclusions. <u>Comment:</u> Uncertain information might include physical, legal, or economic characteristics of the subject property, or conditions external to the property, such as market conditions or trends, or about the integrity of data used in an analysis. (USPAP, 2020-2021 ed.)
- **Fee Simple Estate:** Absolute ownership unencumbered by any other interest or estate, subject only to the limitations imposed by the governmental powers of taxation, eminent domain, police power, and escheat.
- Floor Area Ratio (FAR): The relationship between the above-ground floor area of a building, as described by the zoning or building code, and the area of the plot on which it stands; in planning and zoning, often expressed as a decimal, e.g., a ratio of 2.0 indicates that the permissible floor area of a building is twice the total land area.
- **Frictional Vacancy:** The amount of vacant space needed in a market for its orderly operation. Frictional vacancy allows for move-ins and move-outs.
- Full Service (Gross) Lease: See gross lease.
- General Vacancy: A method of calculating any remaining vacancy and collection loss considerations when using discounted cash flow (DCF) analysis, where turnover vacancy has been used as part of the income estimate. The combined effects of turnover vacancy and general vacancy relate to total vacancy and collection loss.
- **Going-Concern Premise:** One of the premises under which the total assets of a business can be valued; the assumption that a company is expected to continue operating well into the future (usually indefinitely).
- Going-Concern Value: An outdated label for the market value of all the tangible and intangible assets of an
  established and operating business with an indefinite life, as if sold in aggregate; more accurately termed the
  market value of the going concern or market value of the total assets of the business. See also Market Value of
  the Going Concern and Market Value of the Total Assets of the Business (MVTAB).
- **Going-In Capitalization Rate (R<sub>0</sub>):** The overall capitalization rate obtained by dividing a property's net operating income for the first year after purchase by the present value of the property.
- Gross Building Area (GBA): 1) Total floor area of a building, excluding unenclosed areas, measured from the exterior of the walls of the above grade area. This includes mezzanines and basements if and when typically included in the market area of the type of property involved. 2) Gross leasable area plus all common areas. 3) For residential space, the total area of all floor levels measured from the exterior of the walls and including the superstructure and substructure basement; typically does not include garage space.
- **Gross Lease:** A lease in which the landlord receives stipulated rent and is obligated to pay all of the property's operating and fixed expenses; also called full-service lease.
- Hypothetical Condition: 1) A condition that is presumed to be true when it is known to be false. (Appraisal Institute: The Standards of Valuation Practice [SVP]) 2) A condition, directly related to a specific assignment, which is contrary to what is known by the appraiser to exist on the effective date of the assignment results, but is used for the purpose of analysis. <u>Comment:</u> Hypothetical conditions are contrary to known facts about physical, legal, or economic characteristics of the subject property; or about conditions external to the property, such as market conditions or trends; or about the integrity of data used in an analysis. (USPAP, 2020-2021 ed.)
- Intended Use: 1) The valuer's intent as to how the report will be used. (SVP) 2) The use(s) of an appraiser's reported appraisal or appraisal review assignment results, as identified by the appraiser based on communication with the client at the time of the assignment. (USPAP, 2020-2021 ed.)

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#### ADDENDA

- Intended Users: 1) The party or parties the valuer intends will use the report. (SVP) 2) The client and any other party as identified, by name or type, as users of the appraisal or appraisal review report by the appraiser, based on communication with the client at the time of the assignment. (USPAP, 2020-2021 ed.)
- Investment Value: 1) The value of a property to a particular investor or class of investors based on the investor's specific requirements. Investment value may be different from market value because it depends on a set of investment criteria that are not necessarily typical of the market. 2) The value of an asset to the owner or a prospective owner given individual investment or operational objectives (may also be known as worth). (International Valuation Standards [IVS])
- Land-to-Building Ratio: The proportion of land area to gross building area; one of the factors determining comparability of properties. See also *floor area ratio*.
- **Lease:** A contract in which the rights to use and occupy land, space, or structures are transferred by the owner to another for a specified period of time in return for a specified rent.
- Leased Fee Interest: The ownership interest held by the lessor, which includes the right to receive the contract rent specified in the lease plus the reversionary right when the lease expires.
- Leasehold Estate: The right held by the lessee to use and occupy real estate for a stated term and under the conditions specified in the lease.
- Lessee: One who has the right to occupancy and use of the property of another for a period of time according to a lease agreement.
- Lessor: One who conveys the rights of occupancy and use to others under a lease agreement.
- Liquidation Value: The most probable price that a specified interest in property should bring under the following conditions: 1) Consummation of a sale within a short time period. 2) The property is subjected to market conditions prevailing as of the date of valuation. 3) Both the buyer and seller are acting prudently and knowledgeably. 4) The seller is under extreme compulsion to sell. 5) The buyer is typically motivated. 6) Both parties are acting in what they consider to be their best interests. 7) A normal marketing effort is not possible due to the brief exposure time.
   8) Payment will be made in cash in US dollars (or the local currency) or in terms of financial arrangements comparable thereto. 9) The price represents the normal consideration for the property sold, unaffected by special or creative financing or sales concessions granted by anyone associated with the sale. This definition can also be modified to provide for valuation with specified financing terms.
- Market Rent: The most probable rent that a property should bring in a competitive and open market under all conditions requisite to a fair lease transaction, the lessee and lessor each acting prudently and knowledgeably, and assuming the rent is not affected by undue stimulus. Implicit in this definition is the execution of a lease as of a specified date under conditions whereby Lessee and lessor are typically motivated; Both parties are well informed or well advised, and acting in what they consider their best interests; Payment is made in terms of cash or in terms of financial arrangements comparable thereto; and The rent reflects specified terms and conditions typically found in that market, such as permitted uses, use restrictions, expense obligations, duration, concessions, rental adjustments and revaluations, renewal and purchase options, frequency of payments (annual, monthly, etc.), and tenant improvements (TIs).
- Market Value: A type of value that is the major focus of most real property appraisal assignments. Both economic and legal definitions of market value have been developed and refined.<sup>1</sup>
- Market Value of the Going Concern: The market value of an established and operating business including the real property, personal property, financial assets, and the intangible assets of the business.
- Market Value of the Total Assets of the Business (MVTAB): The market value of all of the tangible and intangible assets of a business as if sold in aggregate as a going concern.
- Modified Gross Lease: A lease in which the landlord receives stipulated rent and is obligated to pay some, but
  not all, of the property's operating and fixed expenses. Since assignment of expenses varies among modified

<sup>&</sup>lt;sup>1</sup> The actual definition of value used for this appraisal is contained within the body of the report.

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gross leases, expense responsibility must always be specified. In some markets, a modified gross lease may be called a double net lease, net net lease, partial net lease, or semi-gross lease. See also *net lease*.

- **Net Lease:** A lease in which the landlord passes on all expenses to the tenant. See also gross lease; modified gross lease.
- Net Net Net Lease: An alternative term for a type of net lease. In some markets, a net net net lease is defined as a lease in which the tenant assumes all expenses (fixed and variable) of operating a property except that the landlord is responsible for structural maintenance, building reserves, and management; also called NNN lease, triple net lease, or fully net lease.
- Net Operating Income (NOI or I<sub>o</sub>): The actual or anticipated net income that remains after all operating expenses are deducted from effective gross income but before mortgage debt service and book depreciation are deducted. Note: This definition mirrors the convention used in corporate finance and business valuation for EBITDA (earnings before interest, taxes, depreciation, and amortization).
- **Occupancy Rate:** 1) The relationship or ratio between the potential income from the currently rented units in a property and the income that would be received if all the units were occupied. 2) The ratio of occupied space to total rentable space in a building.
- **Operating Expenses:** The periodic expenditures necessary to maintain the real estate and continue production of the effective gross income, assuming prudent and competition management.
- **Overage Rent:** The percentage rent paid over and above the guaranteed minimum rent or base rent; calculated as a percentage of sales in excess of a specified breakpoint sales volume.
- **Percentage Rent:** Rental income received in accordance with the terms of a percentage lease; typically derived from retail store and restaurant tenants and based on a certain percentage of their gross sales.
- Prospective Opinion of Value: A value opinion effective as of a specified future date. The term does not define a type of value. Instead, it identifies a value opinion as being effective at some specific future date. An opinion of value as of a prospective date is frequently sought in connection with projects that are proposed, under construction, or under conversion to a new use, or those that have not yet achieved sellout or a stabilized level of long-term occupancy.
- Rentable Area: For office or retail buildings, the tenant's pro rata portion of the entire office floor, excluding elements of the building that penetrate through the floor to the areas below. The rentable area of a floor is computed by measuring to the inside finished surface of the dominant portion of the permanent building walls, excluding any major vertical penetrations of the floor. Alternatively, the amount of space on which the rent is based; calculated according to local practice.
- Retrospective Value Opinion: A value opinion effective as of a specified historical date. The term retrospective does not define a type of value. Instead, it identifies a value opinion as being effective at some specific prior date. Value as of a historical date is frequently sought in connection with property tax appeals, damage models, lease renegotiation, deficiency judgments, estate tax, and condemnation. Inclusion of the type of value with this term is appropriate, e.g., "retrospective market value opinion."
- Shell Rent: The typical rent paid for retail, office, or industrial tenant space based on minimal "shell" interior finishes (called vanilla finish or white wall finish in some areas). Usually the landlord delivers the main building shell space or some minimum level of interior build-out, and the tenant completes the interior finish, which can include wall, ceiling, and floor finishes, mechanical systems, interior electricity, and plumbing. Typically these are long-term leases with tenants paying all or most property expenses.
- **Surplus Land:** Land that is not currently needed to support the existing use but cannot be separated from the property and sold off for another use. Surplus land does not have an independent highest and best use and may or may not contribute value to the improved parcel. See also *excess land*.
- Turnover Vacancy: A method of calculating vacancy allowance that is estimated or considered as part of the
  potential income estimate when using discounted cash flow (DCF) analysis. As units or suites turn over and are
  available for re-leasing, the periodic vacancy time frame (vacancy window) to release the space is considered.

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- Usable Area: 1) For office buildings, the actual occupiable area of a floor or an office space; computed by
  measuring from the finished surface of the office side of corridor and other permanent walls, to the center of
  partitions that separate the office from adjoining usable areas, and to the inside finished surface of the dominant
  portion of the permanent outer building walls. Sometimes called net building area or net floor area. See also floor
  area. 2) The area that is actually used by the tenants measured from the inside of the exterior walls to the inside
  of walls separating the space from hallways and common areas.
- Usable Site Area: The area of a site that can legally and physically accommodate buildings or significant site improvements. The usable site area equals the total site area less certain obstructions, such as flood hazard areas, required natural buffers, cemeteries, archeologically restricted areas, ecologically restricted areas, areas within certain restrictive easements, and other obstructions. The net site area or usable site area should be more precisely defined in each appraisal because the significance of improvements or the obstruction depends on the specific assignment.
- Use Value: The value of a property based on a specific use, which may or may not be the property's highest and best use. If the specified use is the property's highest and best use, use value will be equivalent to market value. If the specified use is not the property's highest and best use, use value will be equivalent to the property's market value based on the hypothetical condition that the only possible use is the specified use.
- Value In Use: 1. The amount determined by discounting the future cash flows (including the ultimate proceeds of disposal) expected to be derived from the use of an asset at an appropriate rate that allows for the risk of the activities concerned. (FASB Accounting Standards Codification, Master Glossary) 2. Formerly used in valuation practice as a synonym for contributory value or use value. See also use value.

## Addendum B

# **Engagement Letter**

March 24, 2023

Ryan K. Stumphauzer, Esquire, Court-Appointed Receiver of the Receivership Entities (Case No. 20.-CV-81205-RAR) for the United Stated District Court for the Southern District of Florida

C/O

Timothy M. Hazel, Esquire PIETRAGALLO GORDON ALFANO BOSICK & RASPANTI, LLP 38th Floor, One Oxford Centre Pittsburgh, PA 15219

Phone: (412) 263-1831 Email: TMH@Pietragallo.com

Re: Appraisal of the property described as:

12 properties in Philadelphia, PA as described in Schedule "C" of this letter (collectively, "Property")

Dear Mr. Hazel:

("Firm") agrees to provide Pietragallo Gordon Alfano Bosick & Raspanti, LLP ("Client") an appraisal of the above-referenced Property in accordance with, and subject to, the terms and conditions set forth below and in the attached Schedules (collectively, "Agreement").

APPRAISAL FEE:	\$31,800.00 (inclusive of expense).
ADDITIONAL HOURLY FEES:	Should court time and preparation be required, it will be billed at \$450.00/hr plus expenses.
COMMENCEMENT AND DELIVERY DATE:	Delivery is as follows:
	Appraisal report: four (4) weeks
	The appraisal process will commence upon receipt by the Firm of (i) this Agreement, signed by Client, (ii) the retainer, and (iii) information and materials identified in Schedule "B." The appraisal process will conclude upon delivery of the final appraisal report, unless terminated sooner by the Firm or Client or as provided herein.
REPORT TYPE:	Appraisal Report



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VALUATION PREMISE:	Market Value As-Is
INTEREST IN THE PROPERTY APPRAISED	Leased Fee Interest
DATE(S) OF VALUE:	Current as of: the Date of Inspection
INTENDED USER(S):	Intended users of the appraisal include only Client and ("Intended User(s)"), and no other party is permitted to use or rely on the appraisal. The identification of Intended User(s) of the appraisal is to determine the type and extent of research, analysis and reporting appropriate for the assignment. Designation of a party other than Client as an Intended User is not intended to confer upon such party any rights under this Agreement.
INTENDED USE:	The intended use of the appraisal is solely for establishing market value for pricing in connection with a potential disposition involving each of the subject properties (" <b>Intended Use</b> ") and no other use. It is noted that our valuation is solely reflective of each property individual with no consideration given to the value of the portfolio in bulk
RELIANCE LANGUAGE:	None
GUIDELINES:	The analyses, opinions and conclusions are to be developed based on, and the appraisal will be prepared in conformance with the Uniform Standards of Professional Appraisal Practice (USPAP) as published by the Appraisal Foundation.
SCOPE OF WORK:	The appraiser will use and properly apply all applicable and appropriate approaches to value sufficient to produce credible assignment results. The scope of the analysis will be appropriate for the appraisal problem.
ASSUMPTIONS/ LIMITING CONDITIONS:	The appraisal will be subject to Firm's standard Assumptions and Limiting Conditions, which will be incorporated into the appraisal report. In addition, the appraisal may be subject to, and the appraisal report may contain, Extraordinary Assumptions and Hypothetical Conditions.
ACCEPTANCE:	This shall constitute a binding agreement only if countersigned by the Client, or by an officer, director or other representative of Client who, by signing and accepting this Agreement, represents and warrants that he/she is authorized by Client to do so.





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#### PAYMENT:

It is in our understanding that the appraisal fees outlined herein have been preliminarily approved by the receiver with authority to retain our services, Ryan K. Stumphauzer Esq. of Stumphauzer Kolaya Nadler & Sloman, PLLC. Although formal approval will be required as part of the on-going case, should the fees not be acceptable to the court, Client (Pietragallo) will be responsible for the difference between our invoiced fees (outlined herein), and those fees deemed acceptable to the presiding courts.

Client will be invoiced the appraisal fee (and any expenses) which will be earned in full upon initial delivery of the appraisal report (draft or final).

Payment for services rendered are to be made no later than 120 days from submission of the invoice from to Client (Pietragallo Gordon Alfano Bosick & Raspanti, LLP)

Payment of the fee is not contingent upon any predetermined value or on an action or event resulting from the analysis, opinions, conclusions or use of the appraisal.

CHANGES TO THE AGREEMENT:

CANCELLATION OF ASSIGNMENT:

Any significant changes to the assignment as outlined in this Agreement, such as the identity of the Client, Intended User, or Intended Use, will require the preparation and execution of a new agreement.

Client may cancel this Agreement at any time prior to the Firm's delivery of the appraisal upon written notification to the Firm. Client shall pay Firm for all work completed on the assignment prior to Firm's receipt of such written cancellation notice, unless otherwise agreed upon by Firm and Client in writing. The Firm may withdraw without penalty or liability from the assignment(s) contemplated by the Agreement before completion or reporting if the Firm determines, in the Firm's sole discretion, that incomplete information was provided to the Firm prior to the engagement, that Client or other parties have not or cannot provide documentation or information necessary to the Firm's analysis or reporting, that conditions of the Property render the original scope of work inappropriate, that a conflict of interest has arisen, or that Client has not complied with its payment obligations under this Agreement. The Firm shall notify Client of such withdrawal in writing.

#### NO THIRD-PARTY BENEFICIARIES:

Nothing in the Agreement shall create a contractual relationship or any legal duty between Firm or Client and any third party, nor any cause of action, right, or claim in favor of any third party and against Firm or Client.



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> In addition, this Agreement is not intended to, and shall not be construed to, render any person or entity a third-party beneficiary of this Agreement. Client acknowledges and agrees that the appraisal report shall reflect the foregoing. In addition, the appraisal report shall state that no party other than an Intended User identified in the Agreement is entitled to rely upon the appraisal.

This Agreement may be rescinded by the Firm unless signed and returned to the undersigned within 10 days from the date hereof.

If this Agreement correctly sets forth the Client's understanding of the services to be rendered, and if the terms are satisfactory, please execute and return the Agreement together with any required retainer.

Respectfully,



### Agreed.

PIETRAGALLO GORDON ALFANO BOSICK & RASPANTI, LLP

SIGNATURE:

PRINT NAME

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TITLE

DATE:

Gart	
GAETAN J. ALFANO	-
CARTNER	
3-24-23	



#### Timothy M. Hazel, Esquire PIETRAGALLO GORDON ALFANO BOSICK & RASPANTI, LLP March 24, 2023 PAGE 5 OF 11

Schedule "A"

## TERMS AND CONDITIONS

# ATTACHED TO AND A PART OF THE AGREEMENT DATED MARCH 24, 2023 TO PROVIDE APPRAISAL SERVICES FOR PIETRAGALLO GORDON ALFANO BOSICK & RASPANTI, LLP

- These Terms and Conditions are attached to and incorporated into the above referenced Agreement as though fully set forth in full therein. Capitalized terms if not defined herein shall have the same meaning as defined in the Agreement.
- 2. With respect to any appraisal report, use of or reliance on the appraisal by any party, regardless of whether the use or reliance is authorized or known by the Firm, constitutes acceptance of these Terms and Conditions as well as acceptance of all other appraisal statements, limiting conditions and assumptions stated in the Agreement and appraisal report.
- 3. It is assumed that there are no matters affecting the Property that would require the expertise of other professionals, such as engineers or an environmental consultant, for Firm to provide the appraisal. If such additional expertise is required, it shall be provided by other parties retained by Client at Client's sole cost and expense.
- 4. Client acknowledges that the Firm is being retained as an independent contractor to provide the services described herein and nothing in this Agreement shall be deemed to create any other relationship between Firm and Client, including but not limited to an agency relationship. The parties neither intend nor have any expectation that any such relationship will arise as a matter of law or as a result of this Agreement. This assignment shall be deemed concluded and the services hereunder completed upon delivery of the appraisal described herein to Client.
- 5. All statements of fact contained in the appraisal report as a basis of the appraiser's analyses, opinions, and conclusions will be true and correct to the best of the appraiser's actual knowledge and belief. The appraiser is entitled to, and shall rely upon the accuracy of information and material furnished to the Firm by Client. Appraiser is also entitled to, and shall, rely on information provided by sources upon which members of the appraisal profession typically rely and that are deemed to be reliable by members of that profession without independent verification.
- 6. The Firm and the appraiser shall have no responsibility for legal matters, or questions or issues involving survey or title, soil or subsoil conditions, engineering, zoning, buildability, environmental contamination, structural matters, construction defects, material or methodology, or other similar technical matters with regarding the Property. Furthermore, the appraisal will not constitute a survey of the Property.
- 7. The appraisal and the data and information gathered in its preparation (other than the confidential data and information provided by Client) is and will remain, the property of the Firm. The Firm shall not violate the confidential nature of the appraiser-client relationship by improperly disclosing any confidential information furnished by Client to the Firm. Notwithstanding the foregoing, the Firm and the appraiser are authorized by Client to disclose all or any portion of the appraisal and appraisal report and the related data and information, including confidential data and information provided by Client, to appropriate representatives of the Appraisal Institute if such disclosure is required to comply with the Standards, Bylaws and Regulations of the Appraisal Institute, as well as, such disclosure as required by law and regulations, including compliance with a subpoena and licensing authority in the course of preparing the appraisal and which may be incorporated into the appraisal report in a database controlled by the Firm for the aggregation of such data and information to produce analytics and other metrics or products.
- Unless specifically noted in the appraisal report, the appraisal will not take into consideration the possibility or probability of the existence of asbestos, PCB transformers, other toxic, hazardous, or contaminated substances



#### Timothy M. Hazel, Esquire PIETRAGALLO GORDON ALFANO BOSICK & RASPANTI, LLP March 24, 2023 PAGE 6 OF 11

and/or underground storage tanks (hazardous material) at on or in the Property, or the cost of encapsulation, removal or remediation thereof.

- 9. Client shall indemnify, defend (by counsel to be selected by Firm), protect, and hold Firm and Firm's appraisers, agents, employees, affiliates, representatives, successors and assigns (each, a "Firm Party"), free and harmless from any and all claims, liabilities, losses, penalties, fines, forfeitures, amounts paid in settlement, judgments, and all reasonable attorneys' fees and related litigation costs, fees and expenses incurred by the any of such indemnitees, which result from (i) any failure by Client or Client's agents or representatives to provide Firm with complete and accurate information regarding the Property; (ii) any material breach by Client of the provisions of the Agreement; (iii) if delivery of the appraisal to a third party is permitted by the Firm, Client providing an incomplete copy of the appraisal to such third party; or (iv) arising from Client or Client's agents or representatives providing a copy of the appraisal to a party not authorized by the Firm to receive such copy.
- 10. In preparing the appraisal, it is possible that the appraiser will discover conflicting information. In that event, appraiser will utilize information and data considered to be the most authoritative and for critical information will document the source. Information and data referred to may include, but is not limited to, legal descriptions; physical street addresses; assessor parcel numbers; property history; dimensions and areas of the site/land; dimensions and areas of the building improvements; physical unit counts; rent rolls; leases; lease abstracts; income and have a substantial impact on the conclusions reported, and the Firm therefore reserves the right to amend conclusions reported if the Firm is made aware of any such discrepancy and/or error.
- 11. The appraisal may not be used, included or referenced, in whole or in part, in any offering or other materials without the prior written consent of the Firm, which consent may be conditioned upon the receipt by the Firm of an indemnity agreement, in form and content, satisfactory to Firm and provided by an indemnitor satisfactory to Firm. Client agrees to pay the fees of the Firm's legal counsel for review of any materials which is the subject of the requested consent. Except as agreed by the Firm expressly in writing, the Firm disclaims liability to any party other than Client.
- 12. The Firm shall not provide a copy of the appraisal to, or disclose the results of the appraisal to, any party other than Client, unless Client authorizes same, except as provided in the Confidentiality Section of the ETHICS RULE of the Uniform Standards of Professional Appraisal Practice (USPAP) or as otherwise required by law or regulations.
- 13. Client and any other identified Intended User should consider the appraisal as only one factor together with its own independent considerations and underwriting guidelines in making any decision or investment or taking any action regarding the Property. Client agrees that Firm shall not be responsible in any way for any decision of Client or any Intended User related to the Property or for the advice or services provided by any other advisors or contractors.
- 14. Unless otherwise stated in this Agreement, Client agrees that the services pursuant to this Agreement shall not include participation in or preparation for, or attendance at, any legal, judicial, administrative, or arbitration proceeding relating to this assignment. In the event the Firm or any Firm Party is required, whether through the service of a subpoena or otherwise, to produce documents or participate in or prepare for any discovery, testimony or attendance, relating to the appraisal or this assignment, where the Firm or Firm Party is not a party to the action or proceedings involved, Client agrees to reimburse expenses incurred by the Firm or Firm Party, including attorney's fees, in responding to such subpoena or other legal process and compensate the Firm therefor based upon the appraiser's prevailing hourly or daily rate for providing services as an expert consultant or witness.
- 15. Except as expressly provided herein, Firm makes no representations or warranties to Client or to any other person or entity with respect to the appraisal and the services to be provided by Firm under this Agreement. To the maximum extent permitted under applicable law, in no event will the Firm or any Firm Party be liable to Client or any third party (regardless of whether such party's claimed use or reliance on the appraisal was authorized by the



Timothy M. Hazel, Esquire PIETRAGALLO GORDON ALFANO BOSICK & RASPANTI, LLP March 24, 2023 PAGE 7 OF 11

Firm or a Firm Party) for any indirect, special, exemplary, incidental, or consequential damages (including loss of profits) arising from or relating to this Agreement or the appraisal, even if such party knew or should have known of the possibility of, or could reasonably have prevented, such damages. In no event shall the total liability of the Firm or any Firm Party to Client or any third party (regardless of whether such party's claimed use or reliance on the appraisal was authorized by the Firm or a Firm Party) arising from or relating to this Agreement or the appraisal, whether based on tort, contract, or any other legal theory, exceed the amount of fees paid to the Firm for the appraisal and the services described herein. Legal claims or causes of action relating to the appraisal are not assignable, except: (i) as the result of a merger, consolidation, sale or purchase of a legal entity, (ii) with regard to the collection of a bona fide existing debt for services but then only to the extent of the total compensation for the appraisal plus reasonable interest, or (iii) in the case of an appraisal performed in connection with the origination of a mortgage loan, as part of the transfer or sale of the mortgage before an event of default on the mortgage or

- 16. Federal banking regulations require banks and other lending institutions to engage appraisers where FIRREA compliant appraisals must be used in connection with mortgage loans or other transactions involving federally regulated lending institutions. In view of that requirement, the appraisal may not be accepted by a federally

17. In the event Client fails to make payments of any fees or sums when due and payable under this Agreement; then from the date due and payable until paid, the amount due and payable shall bear interest at the maximum rate permitted under the laws of the state in which the Property is located. If the Firm is required to undertake collection efforts including institution of legal action against Client relating to the Agreement, the Firm shall be entitled to recover attorney's fees, litigation expenses, and costs from Client.

18. To the extent permitted under applicable law, any legal action or lawsuit or other proceeding by Client or any Intended User of the appraisal against Firm or a Firm Party whether based in contract, tort, warranty, indemnity or otherwise, relating to the appraisal shall be commenced within two (2) years from the date of delivery of the appraisal to the claimant in such action or proceeding, unless the applicable law provides for a shorter period, and any such claimant waives the right to a jury in any such legal action or lawsuit or other proceeding. Notwithstanding the state of domicile or residency of either party to this Agreement, this Agreement shall be governed and construed under the laws of the state in which the Property is located, and venue for any action or proceeding arising out of this Agreement shall be deemed proper only in the court of competent jurisdiction located in the state in which the

- 19. Throughout the performance of services under this Agreement, the Firm shall maintain at its sole cost and expense
  - (a) Workers' Compensation, so as to provide statutory benefits as required by the laws of each state within the United States in which the Firm's services are being provided, and Employer's Liability insurance with limits of liability of \$1,000,000 each accident, \$1,000,000 disease each employee and \$1,000,000 disease policy limit covering all employees of the Firm engaged in the performance of such services.
- (b) Fidelity insurance or bond with a limit of \$1,000,000 to insure the Firm against loss of its or Client's assets caused from the dishonest acts of the Firm's employees.
- (c) Professional Liability insurance with a limit of liability of \$1,000,000 each claim and \$1,000,000 aggregate, which limits may be provided by a combination of primary and excess policies.
- (d) Commercial General Liability insurance providing coverage against damages due to bodily injury (including death), property damage and personal and advertising injury arising in connection with the Firm's services provided under this Agreement, which insurance coverage shall: (i) be occurrence-based; (ii) provide limits of liability in an amount of \$1,000,000 each occurrence and \$1,000,000 aggregate (including excess and/or umbrella limits), (iii) include at least those coverages generally included in the most current ISO Commercial

Timothy M. Hazel, Esquire PIETRAGALLO GORDON ALFANO BOSICK & RASPANTI, LLP March 24, 2023 PAGE 8 OF 11

> General Liability insurance policy form (or its equivalent); and (iv) include Client, and such other persons or entities as Client has identified in writing, as additional insureds solely with regard to claims arising out of this Agreement.

(e) Commercial automobile liability for owned, hired and non-owned motor vehicles, with a \$1,000,000 combined single limit.

Timothy M. Hazel, Esquire PIETRAGALLO GORDON ALFANO BOSICK & RASPANTI, LLP March 24, 2023 PAGE 9 OF 11

Schedule "B"

## PROPERTY INFORMATION LIST

## ATTACHED TO AND A PART OF THE AGREEMENT DATED MARCH 24, 2023 TO PROVIDE APPRAISAL SERVICES FOR PIETRAGALLO GORDON ALFANO BOSICK & RASPANTI, LLP

The following information is requested to be delivered to the Firm so we can provide the proposed services and prepare the Appraisal within the agreed upon time frame. Please forward the physical data such as the site plan, previous engineering reports and/or property reports describing the physical attributes of the Property and all financial information such as rent roll and income and expense statements first as these items are the most time sensitive and should be received immediately to meet the time requirements of this assignment. If, at this time, you are mark "NA" next to the item so that we will be notified that the information is not available and will not be forthcoming.

- 1. Please advise if
  - e advise if a property manager or broker for this property.\*
- 2. Name and contact info (phone and email) of the contact person for the on-site physical inspection.\*
- 3. Agreements of Sale/Options to Buy (current and/or during last three years), if any.\*
- 4. As-Built Survey or ALTA Site Survey, if available. (PDF) \*
- Building plans showing dimensions for building area calculation purposes. Apartment interior floor plans with dimensions for rentable area calculations, if available. (PDF)\*
- 6. Prior engineering report or physical descriptions from prior appraisals, if available.
- 7. Prior and/or current property condition reports, if available.\*
- 8. Three-year history of capital improvements including description and costs.\*
- Past feasibility or market studies as well as any relevant information collected from third party sources.
- 10. Management contracts.
- Copy of most recent real estate tax bill(s). Please advise if there has been a recent assessment increase or decrease.
- 12. Title report AND copy of deed.
- 13. Ground leases, if any.\*
- 14. Phase I environmental site assessment report, if available.\*
- 15. List of any known major repairs and improvements needed.\*
- 16. Schedule of planned capital improvement programs to include scope/description of the renovations, plans & specifications, schedule of costs and timeline (schedule) of the planned improvements.\*
- 17. Schedule of personal property at the property.

Timothy M. Hazel, Esquire PIETRAGALLO GORDON ALFANO BOSICK & RASPANTI, LLP March 24, 2023 **PAGE 10 OF 11** 

## FOR APARTMENT PROPERTY

- 18. Current Rent Roll (in Excel if possible) showing tenant name, apartment number, dates of leases and the type of apartment, asking/market rents for each apartment, and contractual rent for each apartment unit. If rent roll does not show past due rent or rent in arrears, please forward aging report or the document you use to account for past due rent.\*
- 19. Current Unit Mix showing the following breakdown for each unit type: a) total number of units; b) square foot per unit; c) average contract rent; and d) average asking rent,\*
- 20. Terms of leases and/rent roll for leased commercial space or roof top rentals. Copies of commercial leases are desirable. If any commercial leases provide for pass through of operating expenses over a base year stop, please provide the dollar amount of the base year stop.\*
- 21. Recent Competitive Market Rent Survey, if any.

## FOR COMMERCIAL PROPERTY

- 22. Current Rent Roll and PDF copies of leases, including addenda and all amendments. Please indicate which leases are owner-related, and those which may have early termination provisions, expansion and/or purchase options. Please identify any tenants who have initiated discussions to renew, terminate or renegotiate/modify their lease(s), or who have given notice to terminate. Proposed terms for such re-negotiations should be revealed.\*
- 23. Provide letters of intent to lease or other any outstanding lease proposals that have a reasonable likelihood of being finalized into executed leases.\*
- 24. Prior Argus files, if any.
- 25. List of outstanding leasing commissions brokers and terms of future payments.
- 26. Financial information such as Annual Statements or credit report/ratings for major tenant(s) at the property.
- 27. Identify tenants and rents in arrears.
- 28. CAM and real estate tax reimbursement worksheets or listing of base year operating expenses,

# FOR ALL INCOME-PRODUCING PROPERTIES

- 29. Income and expense statements for the past three years (CY2019, 2020, 2021) and T-12 income and expense statements; Excel is preferred.\*
- 30. Operating budget for 2022.\*
- 31. Occupancy rates for the last three years, if not revealed in the financial statements.

Timothy M. Hazel, Esquire PIETRAGALLO GORDON ALFANO BOSICK & RASPANTI, LLP March 24, 2023 PAGE 11 OF 11

Schedule "C"

# PROPERTY DETAILS

Location	Туре	Fee
300 Market Street, Philadelphia, PA	(12 Apts / 1 Comm)	\$2,800
1427 Melon Street, Philadelphia, PA	(24 Apts)	
627-629 E. Girard Avenue, Philadelphia, PA	(8 Apts / 2 Comm)	\$2,800
861 N. 3 <sup>rd</sup> Street, Philadelphia, PA		\$2,500
915-917 S. 11th Street, Philadelphia, PA	(3 Apts / 1 Comm)	\$2,500
135-137 N. 3rd Street, Philadelphia, PA	(6 Apts)	\$2,500
500 Eairmount Average DLite Istan	(16 Apts / 2 Comm)	\$2,800
500 Fairmount Avenue, Philadelphia, PA	(5 Apts / 1 Comm)	\$2,500
1932 Spruce Street, Philadelphia, PA	(6 Apts)	\$2,500
1635 Passyunk Avenue, Philadelphia, PA	(2 Apts / 1 Comm)	
715 Sansom Street, Philadelphia, PA	(6 Apts / 2 Comm)	\$2,500
205 Arch Street - Unit B, Philadelphia, PA	(0 Apis / 2 Comm)	\$2,800
20 N. 3rd Street, Philadelphia, PA - Units 101, 102, 201,		\$2,800
202(Valued as a single economic unit as one operating/combined space)		\$2,800
	Total Fee	\$31,800

## Addendum C

## **Financials and Property Information**

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Rent Roll (Itemized) Experted On: 04/19/2023 12:15 PM

Properties: 300 Market Direct Philadelphia, PA 19106, 1427 Melon Obrect Philadelphia, PA 19130, 627-29 E. Ginard Ave Philadelphia, PA 19125, 651 N 3rd Qt Philadelphia, PA 19123, 1535 E Passyunk Ave Philadelphia, PA 19146, 715 Ganson Qt Philadelphia, PA 19106, 915-17 S 11th Qt Philadelphia, PA 19147, 1332 Bonuce Qt - 1335 E Passyunk Ave - 1635 E Passyunk Ave Philadelphia, PA 19146, 715 Ganson Qt Philadelphia, PA 19106, 915-17 S 11th Qt Philadelphia, PA 19147, 1332 Bonuce Qt - 13

Unit	BD/BA	Sqft Sta	tus	Tenant		Lease From	Lease To	Rent Income		Water	Parking Fee Income	Other Charges	£
1635 E Pasayunk Ave - 1635 E Pas	ayunk Ave Phila	delphia, PA 19148									and the second second	and the second se	-
Commercial 1C		750 Cun	rent		1 A	10/01/2017	09/30/2025		2,000.00	32.00	0.00	0.00	0.00
Unit F (Maintenance Only Contract)		0 Cun	rent			06/01/2018			0.00		0.00	0.00	0.00
Unit R (1630 S. Jessup St.)	1/1.00	450 Cun	rent			07/01/2022	06/25/2023		1,195.00		50.00	0.00	0.00
Unit 2	28R/28A	1,321 Cun	rent			10/15/2020	09/25/2023		2,230.00		60.00	0.00	0.00
4 Units		2,521 100	0% Occupied						5,425.00		110.00	0.00	0.00

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### ♥1635 E PASSYUNK AVE

PHILADELPHIA, PA 19148-1121

Owner

#### **OPA Account Number**

## **1635 EAST PASSYUNK LLC**

Mailing Address 2nd Floor 205 Arch St Philadelphia PA 19106

### Property assessment and sale information

Assessed Value	\$533,900
Sale Date	01/31/2018
Sale Price	\$825,000

Office of Property Assessment (OPA) was formerly part of the Board of Revision of Taxes (BRT) and some City records may still use that name. Source: <u>Office of Property Assessment (OPA). (https://www.phila.gov/opa/pages/default.aspx)</u>

### Valuation History (9)

Taxable and exempt land values can represent the contributory value of land in relation to the total market value, or were no structure is present, the value of vacant land. (Consistent with International Association of Assessing Officers (IAAO) standards, the value of an improved parcel is separated into the portion of value attributed to the improvement and the portion of value attributed to the land.)

Year	Market Value	Taxable Land	Taxable Improvement	Exempt Land	Exempt Improvement
2023	\$533,900	\$106,780	\$103,220	\$0	\$323,900
2022	\$676,700	\$135,340	\$74,660	\$0	\$466,700
2021	\$676,700	\$135,340	\$74,660	\$0	\$466,700
2020	\$676,700	\$135,340	\$74,660	\$0	\$466,700
2019	\$670,000	\$134,000	\$76,000	\$0	\$460,000
2018	\$650,500	\$130,100	\$79,900	\$0	\$440,500
2017	\$367,300	\$25,087	\$184,913	\$0	\$157,300
2016	\$367,300	\$25,087	\$184,913	\$0	\$157,300

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Year	Market	Taxable	Taxable	Exempt	Exempt
	Value	Land	Improvement	Land	Improvement
2015	\$367,300	\$25,087	\$184,913	\$0	\$157,300

### Sales History (2)

Date	Adjusted Total	Grantees	Grantors	Doc ld
01/31/2018	\$825,000	1635 EAST PASSYUNK LLC	AMODEI FRAN	53325692
10/04/2000	\$100,000	AMODEI FRAN	PHILLIPS MARGARET PIGLIACELLI; PIGLIACELLI RONALD	50153551

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### **Property Details**



OPA is currently updating its data files. Some of the information below does not yet reflect the data used to calculate the tax year 2023 property value. For questions regarding the 2023 property value, call OPA at (215) 686-9200 (tel:+12156869200).

For all other property questions, <u>submit an official inquiry</u> (<u>https://opainquiry.phila.gov/opa.apps/help/Proplnq.aspx?acct\_num=871558540</u>).

Property characteristics described below are included for convenience, but may not reflect the most recent conditions at the property.

Year Built	1915
Building Description	ROW W/OFF STR 3 STY MASON
Building Condition	Not available
Number of Stories	Not Available
Number of Rooms	Not Available
Features	No basement No fireplace No garage
Heating and Utilities	Heater type n/a No central air Sewer type n/a
Lot Size	1,405 sq ft
Improvement Area	2,956 sq ft
Frontage	18 ft
Beginning Point	364'11 1/8" S TASKER
Zoning	CMX2.5-Neighborhood Commercial Mixed-Use-2.5
OPA Account Number	
OPA Address	1635 E Passyunk Ave
Homestead Exemption	No

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### Local Details

Political Divisions	Ward: 39th   Council District: 1st 🗹 (http://atlas.phila.gov/1635 E PASSYUNK
School Catchment	Elementary: Southwark   Middle: Southwark   HS: South Philadelphia HS   🗹
Police District	3rd District 2 (https://www.phillypolice.com/districts/3rd/index.html)
Trash Day	Wednesday 🗹 (https://www.phila.gov/services/trash-recycling-city- upkeep/residential-trash-and-recycling/find-your-trash-and-recycling- collection-day/#/)
L&I District	SOUTH
Census Tract	002802

You can download the property assessment dataset in bulk, and get more information about this data at <u>metadata.phila.gov [2] (https://metadata.phila.gov)</u>

Note: Taxable and exempt land values can represent the contributory value of land in relation to the total market value, or were no structure is present, the value of vacant land. (Consistent with International Association of Assessing Officers (IAAO) standards, the value of an improved parcel is separated into the portion of value attributed to the improvement and the portion of value attributed to the land.)

## Addendum D

**Comparable Data** 

**Improved Sales** 

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#### ADDENDA

2031-2033 S Juniper Street			
Location Information			
Location Information	2031 S. Juniper St.		
Location	Philadelphia, PA	THE RE THE MEL	
Market	Valuation Properties		1
Submarket	Valuation Apartment / Multi Housing		
	Philadelphia		
County APN	881137531	1 mm	
LTSTA.	881137331		
Physical Property Summary	Multifemily (Wolk Un)		
Property Type	Multifamily (Walk-Up)		
Gross Building Area	10,820 SF		
Rentable Area	8,857 SF	Only Date	
Land Acres	0.10 Acres	Sale Data	ol
Land SF	4,515 SF	Transaction Type	Closed
Number of Units	8	Interest Conveyed	Leased Fee
Density (Units per Acre)	77.2	Date	January 25, 2022
Average Unit Size	1,107 SF	Marketing Time	N/A
No. of Stories	3	Grantor	Elitza Betta Acquisitions LLC
Year Built (Renovated)	2016	Grantee	G Prime Juniper LLC
Construction	Wood frame	Document No.	53984453
Condition	Good	Price	\$2,150,000
Parking	Street parking only	Financing Terms	Cash to Seller
Investment Class	Class B	Price Adjustments For:	
Elevators	1	Financing	\$0
Financial Data		Conditions of Sale	\$0
Source	Pro Forma	Other	\$0
Occupancy	100.0%	Adjusted Price	\$2,150,000
Property Operations Status	Stabilized Operations	Price Per Unit	\$268,750
Financial Indicators		Pro Forma Stabilized Operation	ALL REAL PROPERTY AND A RE
		Effective Gross Income	\$193,345
		EGIM	11.12
		Operating Expense Ratio	16.4%
NOI	N/A	NOI	\$161,664
Derived Cap Rate	N/A	Derived Cap Rate	7.52%
Reported Cap Rate	7.40%	Verification	Secondary Verification

Comments

Sale of a mixed-use property in the East Passyunk neighborhood of South Philadelphia. Property is located one block east of South Broad Street in close proximity to the Snyder subway stop. Improvements were delivered to market in 2016 and comprise 8 apartment units (2 x 1BR/1BA and 6 x 2BR/1BA) and a ground floor commercial unit which was leased to South Philly Co-op, a neighborhood grocer) as of the effective sale date. Amenities include in-unit washer/dryer, shared roof deck, and elevator.

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#### ADDENDA

608 South 3rd Street			
Location Information			17
Location	608 South 3rd Street	10.00	
	Philadelphia, PA		
Market	Valuation Properties	FFE FFE	A lime
Submarket	Valuation Retail		
County	Philadelphia	TEFE	
APN	23116600		
Physical Property Summary		TO POLE A	s gore
Property Type	Retail (Free-standing)	I I I I I I I I I I I I I I I I I I I	
Gross Building Area	2,936 SF		
Rentable Area	2,646 SF		
Land Acres	0.05 Acres	Sale Data	
Land SF	2,050 SF	Transaction Type	Closed
Land to Building Ratio	0.70	Date	October 13, 2021
No. of Buildings	1	Marketing Time	N/A
No. of Stories	3	Grantor	608 S 3rd Associates, LLC
Year Built (Renovated)	1915	Grantee	JFK Funding, LLC
Construction	Masonry	Document No.	53890614
Condition	Good	Price	\$985,000
Parking	Surface Level Parking	Financing Terms	Cash to Seller
Investment Class	Class B	Price Adjustments For:	
Elevators		Financing	\$0
Financial Data		Conditions of Sale	\$0
	1.00	Other	\$0
Occupancy	100.0%	Adjusted Price	\$985,000
Property Operations Status	Stabilized Operations	Price Per SF	\$372.26
Financial Indicators		and the ball of the second	
NOI	N/A		
NOT			
Derived Cap Rate	N/A		

Sale of a mixed-use property in the Society Hill / Headhouse Square neighborhood of South Philadelphia. Property is located one block south of South Street, a notable commercial corridor in the area. As of the date of sale, the property was 100% occupied (3 apartment tenants, hair salon in ground floor commercial space).

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#### ADDENDA

Market and a

Mixed Use Property			
Location Information		3/	
Location	614 S. 3rd St.		
C1 19 9 19	Philadelphia, PA		
Market	Valuation Properties		
Submarket	Valuation Apartment / Multi Housing		
County	Philadelphia		
APN	881571750	The second second	
Physical Property Summary			
Property Type	Multifamily (Walk-Up)		
Gross Building Area	5,400 SF		
Rentable Area	5,400 SF		
Land Acres	0.05 Acres	Sale Data	
Land SF	2,205 SF	Transaction Type	Closed
Number of Units	4	Interest Conveyed	Leased Fee
Density (Units per Acre)	79.0	Date	August 26, 2021
Average Unit Size	1,350 SF	Marketing Time	N/A
No. of Stories	4	Grantor	614 S 3rd Inc
Year Built (Renovated)	1900	Grantee	614 S 3rd Investors LLC
Construction	Wood frame	Document No.	53923823
Condition	Average	Price	\$1,120,000
Parking	Street parking only	Financing Terms	Cash to Seller
Investment Class	Class C	Price Adjustments For:	
Elevators		Financing	\$0
Financial Data		Conditions of Sale	\$0
		Other	\$0
Occupancy	100.0%	Adjusted Price	\$1,120,000
Property Operations Status	Stabilized Operations	Price Per Unit	\$280,000
Financial Indicators		Pro Forma Stabilized Operation	ons
NOI	N/A	NOI	\$70,393
Derived Cap Rate	N/A	Derived Cap Rate	6.29%
Reported Cap Rate	N/A	Verification	Confirmed-Buyer Broker
Comments			

Sale of mixed-use property with 4 apartments and ground floor retail space. Property was 100% occupied at the time of sale

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#### ADDENDA

108 S. 8th St			
Location Information			25
Location	108 South 8th Street	The Date in	to dense
	Philadelphia, PA		and a state
Market	Valuation Properties		
Submarket	Valuation Apartment / Multi Housing		
County	Philadelphia	COLOR STORES	
APN	882615401		The second se
Physical Property Summary			
Property Type	Multifamily (Walk-Up)		
Gross Building Area	6,446 SF		
Rentable Area	6,446 SF		
Land Acres	0.05 Acres	Sale Data	
Land SF	2,277 SF	Transaction Type	Closed
Number of Units	6	Interest Conveyed	Leased Fee
Density (Units per Acre)	114.8	Date	November 10, 2020
Average Unit Size	1,074 SF	Marketing Time	N/A
No. of Stories	4	Grantor	Andy/Cindy Lee Kang & Richard/Teresa Kang
Year Built (Renovated)	1900	Grantee	Daisy Properties, LLC
Construction	Masonry	Document No.	53750362
Condition	Average	Price	\$1,200,000
Parking	None	Financing Terms	Cash to Seller
Investment Class	Class C	Price Adjustments For:	
Elevators		Financing	\$0
Financial Data		Conditions of Sale	\$0
		Other	\$0
Occupancy	100.0%	Adjusted Price	\$1,200,000
Property Operations Status	Stabilized Operations	Price Per Unit	\$200,000
Financial Indicators			
NOI	N/A		
Derived Cap Rate	N/A		
Reported Cap Rate	N/A	Verification	Secondary Verification

6 unit property Sale of 6-unit apartment complex with ground floor retail (current tenant appears to be jeweler).

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#### ADDENDA

407 South 12th Street			
Location Information		Jac 1)	
Location	407 South 12th Street	K	
	Philadelphia, PA	A A A A A A A A A A A A A A A A A A A	
Market	PA - Philadelphia - Greater	STRA Z	
Submarket	Philadelphia - Greater	IN DE CAR	
County	Philadelphia		
APN	871060000	118	
Physical Property Summary			
Property Type	Multifamily (Walk-Up)		
Gross Building Area	3,516 SF		
Rentable Area	3,516 SF		
Land Acres	0.03 Acres	Sale Data	
Land SF	1,307 SF	Transaction Type	Closed
Number of Units	0	Interest Conveyed	Leased Fee
Density (Units per Acre)	0.0	Date	February 6, 2020
Average Unit Size	N/Ap	Marketing Time	N/A
No. of Stories	4	Grantor	Madeline Scott
Year Built (Renovated)	1920	Grantee	Yuriy Kucherenko
Construction	Wood frame	Document No.	0
Condition	Average	Price	\$1,125,000
Parking		Financing Terms	Cash to Seller
Investment Class	Class B	Price Adjustments For:	
Elevators		Financing	\$0
Financial Data		Conditions of Sale	\$0
		Other	\$0
Occupancy	100.0%	Adjusted Price	\$1,125,000
Property Operations Status	\$0	Price Per Unit	\$0
Financial Indicators			
NOI	N/A		
Derived Cap Rate	N/A		
Reported Cap Rate	N/A	Verification	Confirmed-Confidential
Comments			and the second

ADDENDA

Précis Metro Report - Economy.Com, Inc.



averages. World-class hospitals and research institutions are an advantage for PHI, attracting job seekers and funding. The recent acceleration in payroll growth, however, is owed in part to the full opening of UPenn Health's new 500-room hospital. This burst will be short-lived. Top employer Jefferson Health has downgraded its hiring outlook, contributing to the Moody's Analytics forecast for below-average payroll growth in the

.50

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Best=1, Worst=378

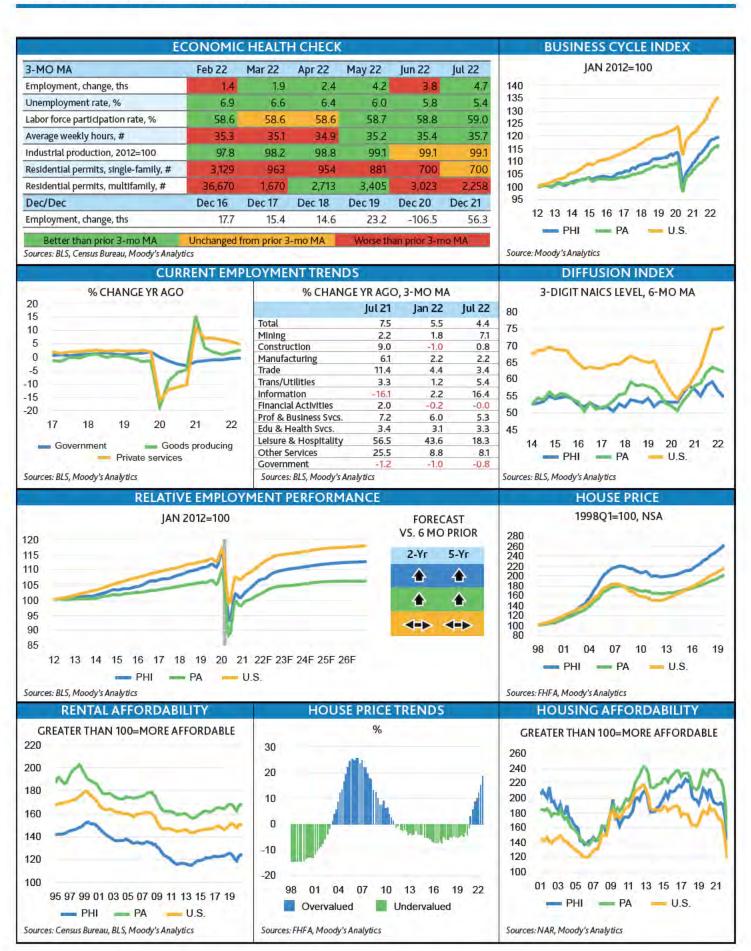
3

Residential. Though the upside is limited, there are reasons to be optimistic about PHI's residential housing market. Out-migration has weighed heavily on single-family prices in PHI, leaving the pace of appreciation below that in the U.S. and other large metro areas in the region. The worst of the pandemic-initiated outflow of residents, however, appears to have passed. Though the outlook for remote work remains cloudy, homebuilders are betting PHI's relative affordability and urban amenities will attract new residents in the coming years. Starts to build single-family homes have pushed to record highs in recent quarters. Relative to peers in the surrounding region, PHI's cost advantages will drive above-average growth in household formations. This will keep a higher floor under demand and price growth a touch more buoyant than in the typical large Northeast metro in the years ahead.

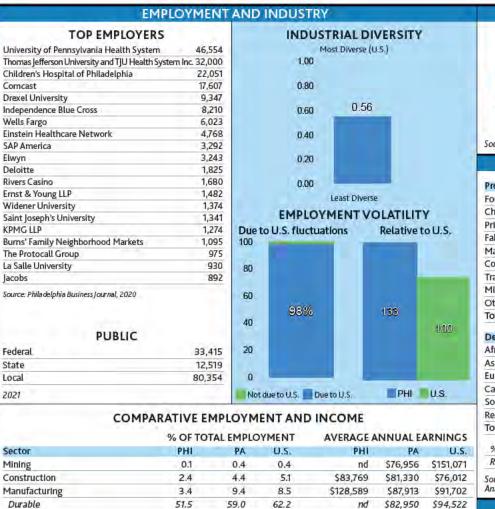
Job growth in Philadelphia will come at an above-average clip in the quarters ahead. White-collar workers' return to PHI will be slow, but healthcare will pick up some of the slack near term. Longer term, weak demographics and an unfriendly business climate will keep job growth in PHI trailing that of

	MOODYSKATING					ahea	d. Payrolls have expanded at an impre	A avize	att Colyar			1-866-27	5-3266			
A2 CITY AS OF NOV 09, 2018					018		rate for most of 2022 and are closer to pre-pan- August 2022						help@economy.com			
2016	2017	2018	2019	2020	20	21	INDICATORS	2022	2023	2024	2025	2026	2027			
113.3	114.3	116.9	120.3	113.9	11	5.9	Gross metro product (C12\$ bil)	117.0	118.9	121.9	125.0	128.2	131.2			
3.0	0.8	2.3	2.9	-5.3		1.7	% change	1.0	1.6	2.5	2.6	2.6	2.3			
931.4	945.9	964.1	982.3	900.3	92	20.7	Total employment (ths)	957.6	973.8	982.7	989.1	992.3	994.8			
1.8	1.6	7.9	1.9	-8.4		2,3	% change	4.0	1.7	0.9	0.7	0.3	0.2			
6.2	5.8	5,3	5.2	11.5	- 13	8.4	Unemployment rate (%)	5.4	3.8	3.7	4.0	4.6	4.9			
6.3	-0.4	5.5	0.8	7.4	1 3	3.7	Personal income growth (%)	1.7	6.3	5.7	5.1	5.1	4.7			
47.3	48.8	50.7	53.2	54.5	5	57.7	Median household income (\$ ths)	59.3	62.0	64.5	66.9	69.4	71.8			
2,139.8	2,144.5	2,148.8	2,150.8	2,151.8	2,15	4.6	Population (ths)	2,159.8	2,164.7	2,167.1	2,167.9	2,167.9	2,167.5			
0.3	0.2	0.2	0.1	0.0		0,1	% change	0.2	0.2	0.1	0.0	0.0	-0.0			
-3.6	-2.8	-2.6	-4.3	-4.2	-)	0.9	Net migration (ths)	-1.2	-1.3	-3.8	-5.3	-5.8	-6.0			
1,310	1,194	915	1,137	1,144	1,9	919	Single-family permits (#)	1,110	1,620	1,715	1,778	1,858	1,955			
2,317	2,776	2,610	3,710	4,775	23,8	872	Multifamily permits (#)	2,296	2,434	2,639	2,714	2,957	3,300			
232.3	245.1	259.3	272.9	288.2	32	0.8	FHFA house price (1995Q1=100)	348.7	350.8	354.3	356.9	361.2	367.0			

MOODY'S ANALYTICS / Précise U.S. Metro / August 2022

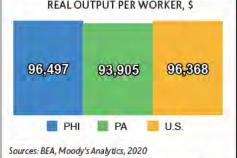


MOODY'S ANALYTICS / Précis® U.S. Metro / August 2022



BROAD-BASED START-U U.S.=100 2020	RATE	
	1	
0 20 40 60	80	100
Sources: Census Bureau, Moody's Analytics		
EXPORTS		-
Product		\$ mil
Food and kindred products		ND
Chemicals		8,455.8
Primary metal manufacturing		1,371.6
Fabricated metal products		ND
Machinery, except electrical		ND
Computer and electronic products		1,697.6
Transportation equipment		2,340.7
Miscellaneous manufacturing		1,274.7
Other products		9,580.9
Total	2	4,721.3
Destination		S mil
Africa		520.8
Asia		6,321.4
European Union		8,428.2
Canada & Mexico		6,771.3
South America		779.9
Rest of world		1,899.8
Total	2	4,721.3
% of GDP		5.7
Rank among all metro areas		137
Sources: BEA, International Trade Administr Analytics, 2019	ation, Mo	ody's
PRODUCTIVITY	1	
REAL OUTPUT PER WOR	KER S	

ENTREPRENEURSHIP PROAD, PASED START, UD PATE



11.8 Sources: Percent of total employment — BLS, Moody's Analytics, 2021, Average annual earnings — BEA, Moody's Analytics, 2020

41.0

54

3.6

10.3

1.5

5.7

13.9

21.3

8.3

4.1

37.8

4.5

3.9

10.5

1.9

6.0

14.5

16.2

9.6

3.7

15.1

48.5

41

2.5

7.5

1.6

6.4

14.7

31.5

8.0

3.9

13.7



Nondurable

**Retall Trade** 

Information

Wholesale Trade

**Financial Activities** 

Other Services

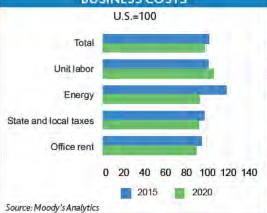
Government

Prof. and Bus. Services

Educ. and Health Services

Leisure and Hosp. Services

Transportation/Utilities



	EMPLOY	MENT	
	Ths	% of total	
PHI	31.9	3.5	
	the second se		
U.S. HC	7,880.5 DUSING-1	5.4 RELATED	
	DUSING-I EMPLOYI	RELATED	
	DUSING-	RELATED	

nd

nd

\$55,905

\$107,077

\$38,672

\$77,402

\$69,108

\$39,335

\$49,245

\$102,230

\$121,687

\$95,200

\$75,152

\$99,418

\$38,861

\$208,496

\$59,277

\$88,199

\$64,691

\$28,370

\$45,521

\$86,537

\$87.083

\$65,944

\$98,506

\$41,889

\$153,450

\$67,570

\$82,393

\$63,178

\$30,932

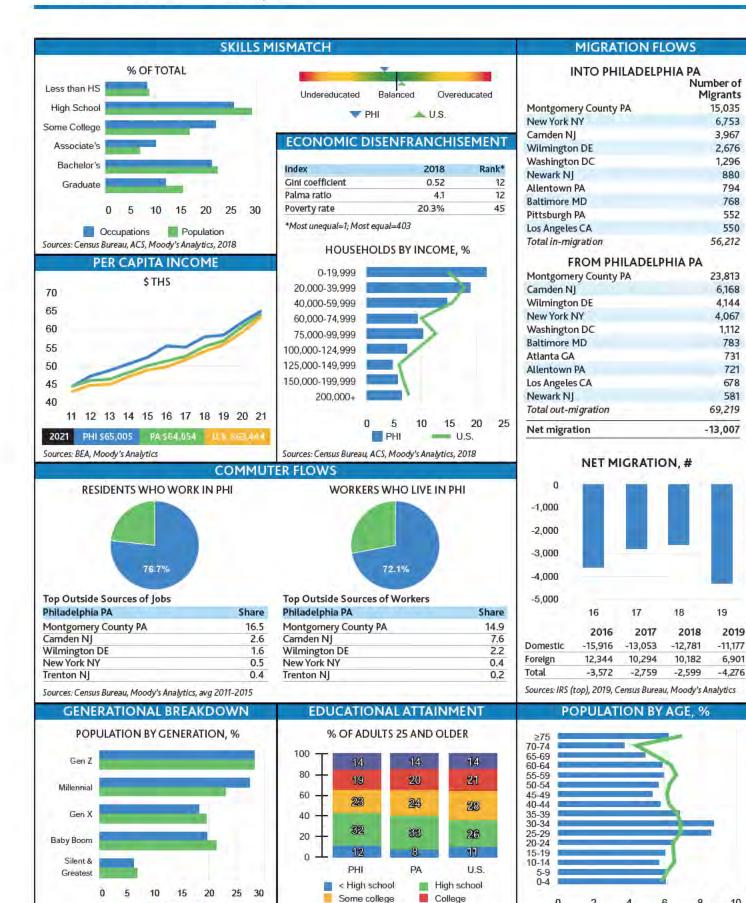
\$42,842

\$86,611

#### LEADING INDUSTRIES BY WAGE TIER

		NAICS		ocation	Employees (ths)
al		6113	Colleges, universities & prof. schools	6.2	67.1
	E	GVF	Federal Government	1.9	33.4
_	Ĭ	6211	Offices of physicians	1.2	19.7
		5511	Management of companies & enterprises	1.4	19.5
		GVL	Local Government	0.9	79.3
)	0	6221	General medical and surgical hospitals	1.7	49.5
	MID	GVS	State Government	0.4	12.3
	-	6223	Specialty (ex. psych. & subst. abuse) hospi	tals 6.9	11.6
al		7225	Restaurants and other eating places	0.8	51.7
	3	6241	Individual and family services	3.0	49.8
_	LOW	4451	Grocery stores	1.1	18.2
		6216	Home health care services	1.9	17.5

MOODY'S ANALYTICS / Précise U.S. Metro / August 2022



10

8

0

2

4

PHI

Sources: Census Bureau, Moody's Analytics, 2020

6

U.S.



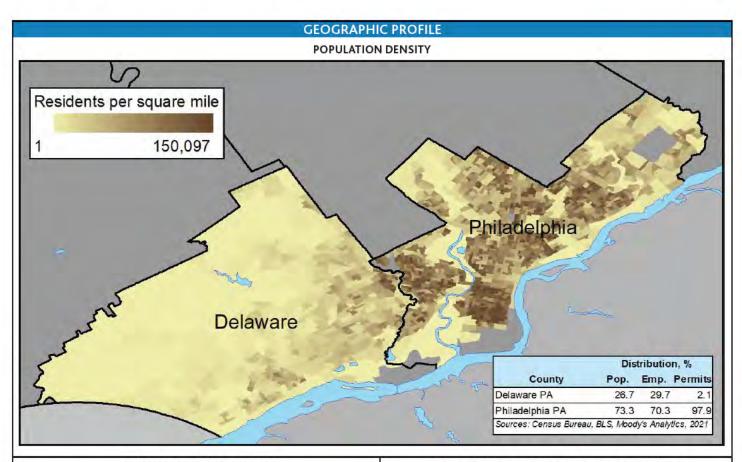
Sources: Census Bureau, Moody's Analytics, 2020

PHI

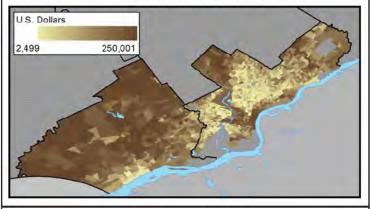
U.S.

Graduate school

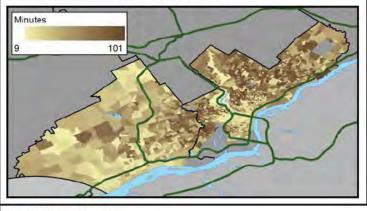
Sources: Census Bureau, ACS, Moody's Analytics, 2019



#### MEDIAN HOUSEHOLD INCOME



MEDIAN COMMUTE TIME



Sources: ACS, Moody's Analytics

#### **POPULATION & HOUSING CHARACTERISTICS**

	Units	Value	Rank*
Total area	sq mi	333.3	400
Total water area	sq mi	15.3	291
Total land area	sq mi	317.9	399
Land area - developable	sq mi	296.9	376
Land area - undevelopable	e sq mi	21.2	327
Population density	pop. to developable land	6,762.5	1
Total population	ths	2,150.1	36
U.S. citizen at birth	% of population	82.8	342
Naturalized U.S. citizen	% of population	7.3	55
Not a U.S. citizen	% of population	6.4	97
Median age		35.6	312
Total housing units	ths	913.7	32
Owner occupied	% of total	50.1	357
Renter occupied	% of total	39.2	33
Vacant	% of total	10.7	201
1-unit; detached	% of total	16.8	403
1-unit; attached	% of total	52.0	1
Multifamily	% of total	31.1	49
Median year built		1950	

Sources: Census Bureau, Moody's Analytics, 2018 except land area 2010

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# ADDENDA

# Addendum E

# **Appraiser Qualifications and Licenses**

is a Senior Managing Director at and Market Co-Leader for Pennsylvania, West Virginia and southern New Jersey.

brings to his position more than 29 years of valuation and advisory experience. He has performed valuations, consulting, and market studies on a wide variety of property types, including shopping centers, office properties, multifamily communities, development sites, and special-purpose properties such as college campuses, museums, places of worship, and sports facilities. These properties include proposed, partially completed, renovated and existing structures. **Market** has performed valuations for condemnation purposes, title issues, matrimonial, estate planning, arbitration, lease negotiations, tax assessment appeals, financing, equity participation and due diligence support. His clients have included life insurance companies, banks and financial institutions, developers and investors, law firms, businesses, quasi government and government agencies.

He joined from in 2017.

#### **Quotes from Publications**

- "Big Sale of Land between Old City and NoLibs Offers Chance to Make a Mark," *Philadelphia Inquirer* (February 21, 2017)
- "Office Tower Planned at Long-Empty lot near Philadelphia City Hall," Philadelphia Inquirer (December 19, 2016)
- "Canada Job Searches Soar while Many Business Leaders are Cautious about Trump Victory," *Philadelphia Inquirer* (November 9, 2016)
- "Real Estate Bubble? Prices Rising Faster than Rents," *Philadelphia Inquirer* (January 19, 2015)
- "In Camden, Development Projects Kindle Hope," The New York Times (December 9, 2014)
- "Planned Comcast Tech Center Raises Sights in Philadelphia," The New York Times (January 28, 2014)
- "Philadelphia Schools See Cash in Old Classrooms," The New York Times (November 12, 2013)

#### **Professional Affiliations**

- Appraisal Institute Philadelphia Metro Chapter:
  - President, 2011
  - Vice president, 2010
  - Treasurer, 2009
  - Education chair, 2007 2009
  - Secretary, 2008
- Counselors of Real Estate Delaware Valley Chapter
  - Chair, 2017



YEARS OF

29 +

AREAS OF SPECIALTY

Valuation & Advisory

EXPERIENCE



#### Licenses and Designations

- MAI designation, Appraisal Institute
- CRE designation, the Counselors of Real Estate
- Member, Royal Institution of Chartered Surveyors (MRICS)
- Certified general real estate appraiser, Commonwealth of Pennsylvania and State of New Jersey
- Licensed real estate broker, Commonwealth of Pennsylvania

#### Education

earned a Bachelor of Business Administration degree in real estate from the Pennsylvania State University. He has also successfully completed numerous real estate and valuation courses and seminars sponsored by the Appraisal Institute, accredited universities and others.



is a Vice President at

in the

Philadelphia office, which covers Pennsylvania, the southern half of New Jersey and West Virgina.

An experienced appraiser, **and** has prepared and performed valuations and market studies on a broad range of properties that include lifestyle centers, neighborhood and community shopping centers, single-tenant retail, manufacturing, warehouse and flex industrial facilities, low-to-high rise office buildings and large mixed-use developments as well as vacant land. Additionally, he has performed specialized real estate valuation and market studies on religious facilities, schools, restaurants/catering halls, bank branches, theaters, convenience stores, medical offices and residential land subdivisions. Clients have included commercial banks, developers, corporations, individual property owners, public agencies, insurance companies and legal firms.

has completed valuations and market studies on proposed, partially completed, renovated and existing properties. He has carried out valuations for mortgage financing, investment counseling, potential sales and purchases, leasehold and rental analysis, and feasibility analysis.

Prior to joining **matrix** in 2018, Tom worked for several successful years at a prominent mid-sized appraisal firm.

#### **Licenses and Designations**

- Pennsylvania, Certified General Appraiser, Contraction, Expires June 2023
- New Jersey, Certified General Appraiser, Section 2023, Expires December 2023

#### Education

- Master of Business Administration, Lebow College of Business, Drexel University, 2016
- Bachelor of Arts, The Pennsylvania State University, 2011



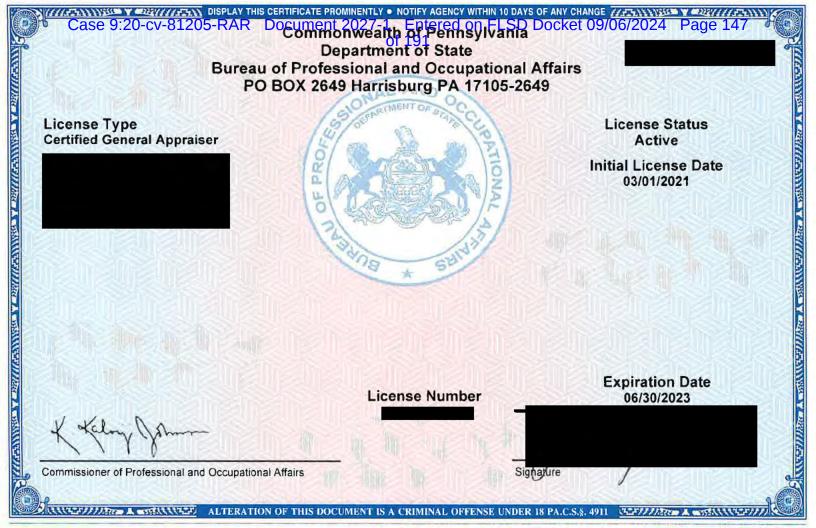


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YEARS OF EXPERIENCE

AREAS OF

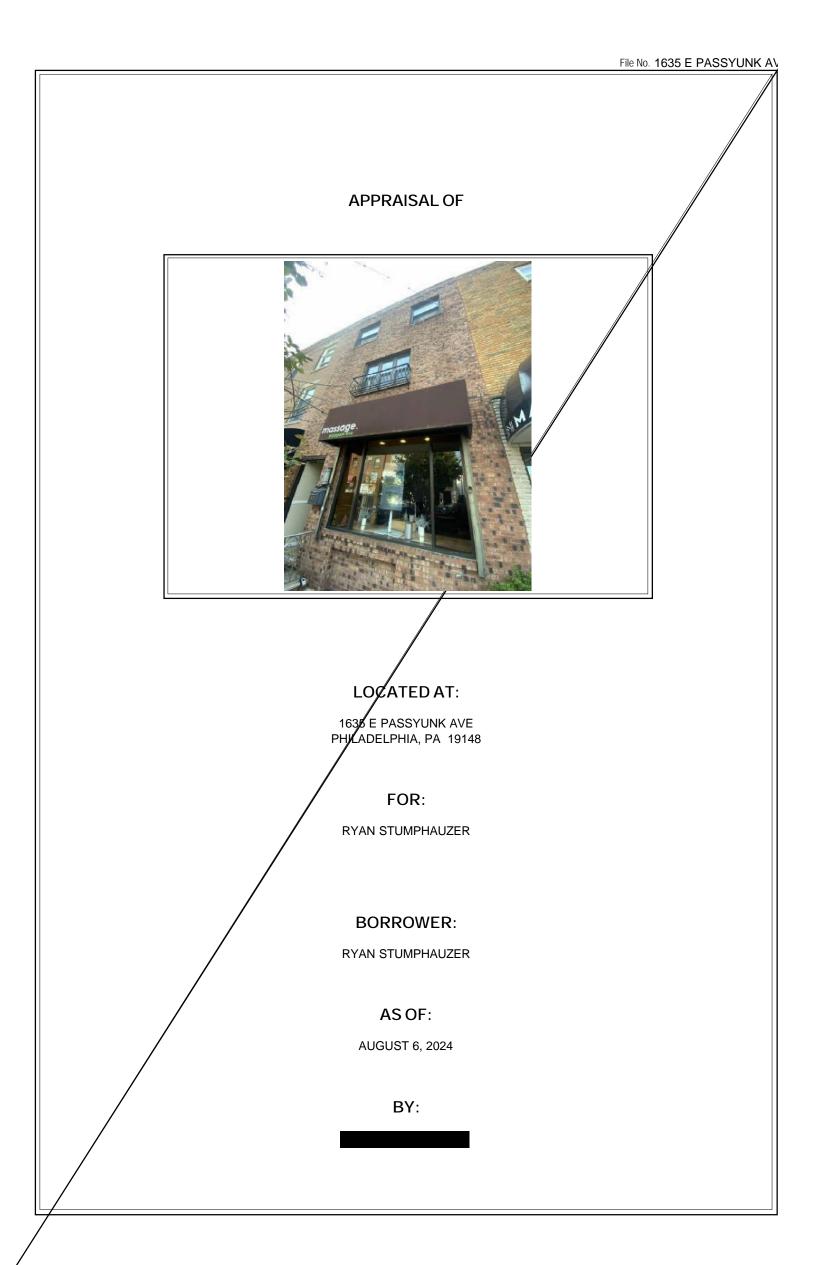
Valuation & Appraisal



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Pennsylvania Certified Residential Appraisal Dated August 6, 2024



# Case 9:20-cv-81205-RAR Document 2027-1 Entered on FLSD Docket 09/06/2024 Page 150 of 191

# Small Residential Income Property Appraisal Report File No. 1635 E PASSYUNK AVE

١r	ne purpose of this summary appraisal report is t	to provide the lender/client with an accura	ate, and adequately supported, opinion of the	market value of the subject property.
	Property Address 1635 E PASSYUNK AVE	City	PHILADELPHIA Sta	ate PA Zip Code 19148
	Borrower RYAN STUMPHAUZER	Owner of Public Record 16	35 EAST PASSYUNK LLC Co	
	Legal Description LOT 203			
	Assessor's Parcel # 87-1558540	Тах	Year 2023 R.	E. Taxes \$ <b>2,939.00</b>
	Neighborhood Name EAST PASSYUNK CI			nsus Tract 0028.02
9	Occupant Owner X Tenant Vacant	Special Assessments \$ 0.0		0.00 per year per month
ñ				
R		Leasehold Other (describe)		
	Assignment Type Purchase Transaction		MARKET VALUE	
	Lender/Client RYAN STUMPHAUZER	Address		
	Is the subject property currently offered for sale or has			
	Report data source(s) used, offering price(s), and dat	e(s). DOM 265; Was originally offered for sal	e 12/20/2023 for \$950,000. The reference number is	s #PAPH2306528 as provided by
	BRIGHTMLS, days on market is 200.Had an expire	d offering as of 12/15/2023 for \$950,000.The r	reference number is #PAPH2287156 as provided by	y BRIGHTMLS.
	I did did not analyze the contract for sale f	for the subject purchase transaction. Explain the	e results of the analysis of the contract for sale or why	the analysis was not performed.
KAC	Contract Price \$ Date of Contr	act Is the property seller	the owner of public record? XYes No	Data Source(s)
-	Is there any financial assistance (loan charges, sale of		· · · · · · · · · · · · · · · · · · ·	
ģ	If Yes, report the total dollar amount and describe the		te.) to be paid by any party on behall of the borrowers	
9	If fes, report the total dollar amount and describe the	i items to be paid.		
	Note: Race and the racial composition of the neig			
	Neighborhood Characteristics	2-4 Unit Housin	-	sing Present Land Use %
	Location X Urban Suburban Rural		X Stable Declining PRICE	AGE One-Unit 40% %
	Built-Up X Over 75% 25-75% Under		X In Balance Over Supply \$(000)	(yrs) 2-4 Unit 20% %
	Growth Rapid X Stable Slow	Marketing Time X Under 3 mths	3-6 mths Over 6 mths 100 Low	1 Multi-Family 20 %
3	Neighborhood Boundaries THE SUBJECT IS BO	• <u> </u>		200 Commercial 20% %
þ	S BROAD ST TO THE WEST AND 95 HWY		250 Pred.	75 Other %
ř	Neighborhood Description SEE ATTACHED			
ή				
D				
Ż				
	Market Conditions (including support for the above co	onclusions) SEE ATTACHED ADDE	NDUM	
ľ	Dimensions 18 X 83	Area 1405 sf	Shape RECTANGULAR	View RESIDENTIAL
	Specific Zoning Classification CMX2.5	Zoning Description COMMER		
ľ		onforming (Grandfathered Use)		
ŀ		, _		
	Is the highest and best use of the subject property as	improved (or as proposed per plans and specifi	ications) the present use?	If No, describe. SEE
	ATTACHED ADDENDUM			
ц	Utilities Public Other (describe)		Other (describe) Off-site Improv	
S	Electricity X	Water X	Street ASPH	
	Gas X	Sanitary Sewer X	Alley NONE	
	FEMA Special Flood Hazard Area Yes X		FEMA Map # 4207570191H FEM	/A Map Date 11-18-2015
	Are the utilities and off-site improvements typical for t	he market area? 🛛 🗙 Yes 🗌 No 🛛 If No	o, describe.	
	Are there any adverse site conditions or external factor	ors (easements, encroachments, environmental	I conditions, land uses, etc.)? Yes X No	If Yes, describe. THERE ARE
	NO APPARENT ADVERSE EASEME	NTS KNOWN AT THE TIME OF		AL, CONFORMING LOT.
	GENERAL DESCRIPTION	FOUNDATION	EXTERIOR DESCRIPTION materials/condition	INTERIOR materials/condition
	Units Two X Three Four	Concrete Slab Crawl Space	Foundation Walls CONCRETE/AVG	Floors CT/HW/WW/AV
	Accessory Unit (describe below)	X Full Basement Partial Basement	Exterior Walls BRICK/STUCCO/AVG	Walls DRYWALL/AVG
	# of Stories 3 # of bldgs. 1 Type Det. X Att. S-Det./End Unit	· · · · · · · · · · · · · · · · · · ·		
				Bath Floor CERAMIC/AVG
	X Existing Proposed Under Const.	Outside Entry/Exit Sump Pump	Window Type DOUBHUNG/AVG	Bath Wainscot CERAMIC/AVG
	Design (Style) COLONIAL	Evidence of Infestation	Storm Sash/Insulated NONE	Car Storage
	Year Built 1915	Dampness Settlement	Screens NONE	XNone
	Effective Age (Yrs) 30	Heating/Cooling	Amenities	Driveway # of Cars
1		X FWA HWBB Radiant	Fireplace(s) # WoodStove(s) #	Driveway Surface
	Attic X None		Patio/Deck Fence	
	Attic X None	Other Fuel GAS		Garage # of Cars
2			Pool Porch	
	Drop Stair Stairs Floor Scuttle	X Central Air Conditioning	Pool Porch	Carport # of Cars
MENIS	Drop Stair     Stairs       Floor     Scuttle       Finished     Heated	Central Air Conditioning	Pool Porch	Carport # of Cars
	Drop Stair     Stairs       Floor     Scuttle       Finished     Heated       # of Appliances     Refrigerator     2	X Central Air Conditioning         Individual         Other         2       Dishwasher         1       Disposal         0	Pool Porch Other Microwave <b>0</b> Washer/Dryer <b>0</b> Other (de	Carport # of Cars Att. Det. Built-in scribe)
	Drop Stair     Stairs       Floor     Scuttle       Finished     Heated       # of Appliances     Refrigerator     2     Range/Oven       Unit # 1 contains:     4     Rooms	X Central Air Conditioning         Individual       Other         2       Dishwasher       1       Disposal       0       1         0       Bedroom(s)       .1       Bath(s)	Pool Porch Other Microwave 0 Washer/Dryer 0 Other (de 935 Square feet of Gross Living Area	Carport # of Cars Att. Det. Built-in scribe)
	Drop Stair     Stairs       Floor     Scuttle       Finished     Heated       # of Appliances     Refrigerator     2       Unit # 1 contains:     4     Rooms       Unit # 2 contains:     5     Rooms	X Central Air Conditioning         Individual       Other         2       Dishwasher       1       Disposal       0       1         0       Bedroom(s)       .1       Bath(s)         2       Bedroom(s)       2       Bath(s)	Pool       Porch         Other       Microwave       0       Washer/Dryer       0       Other (de         935       Square feet of Gross Living Area         1,500       Square feet of Gross Living Area	Carport # of Cars Att. Det. Built-in scribe)
	Drop Stair       Stairs         Floor       Scuttle         Finished       Heated         # of Appliances       Refrigerator       2       Range/Oven         Unit # 1 contains:       4       Rooms         Unit # 2 contains:       5       Rooms         Unit # 3 contains:       3       Rooms	X Central Air Conditioning         Individual       Other         2       Dishwasher       1       Disposal       0       1         0       Bedroom(s)       .1       Bath(s)         2       Bedroom(s)       2       Bath(s)         1       Bedroom(s)       1       Bath(s)         1       Bedroom(s)       1       Bath(s)	Pool       Porch         Other       Microwave       0       Washer/Dryer       0       Other (de         935       Square feet of Gross Living Area         1,500       Square feet of Gross Living Area         521       Square feet of Gross Living Area	Carport # of Cars Att. Det. Built-in scribe)
	Drop Stair       Stairs         Floor       Scuttle         Finished       Heated         # of Appliances       Refrigerator       2       Range/Oven         Unit # 1 contains:       4       Rooms         Unit # 2 contains:       5       Rooms         Unit # 3 contains:       3       Rooms         Unit # 4 contains:       Rooms	X Central Air Conditioning         Individual       Other         2       Dishwasher       1       Disposal       0         0       Bedroom(s)       .1       Bath(s)         2       Bedroom(s)       2       Bath(s)         1       Bedroom(s)       1       Bath(s)         2       Bedroom(s)       1       Bath(s)         3       Bedroom(s)       1       Bath(s)         4       Bedroom(s)       1       Bath(s)	Pool       Porch         Other       Microwave       0       Washer/Dryer       0       Other (de         935       Square feet of Gross Living Area         1,500       Square feet of Gross Living Area	Carport # of Cars Att. Det. Built-in scribe)
	Drop Stair       Stairs         Floor       Scuttle         Finished       Heated         # of Appliances       Refrigerator       2       Range/Oven         Unit # 1 contains:       4       Rooms         Unit # 2 contains:       5       Rooms         Unit # 3 contains:       3       Rooms	X Central Air Conditioning         Individual       Other         2       Dishwasher       1       Disposal       0         0       Bedroom(s)       .1       Bath(s)         2       Bedroom(s)       2       Bath(s)         1       Bedroom(s)       1       Bath(s)         2       Bedroom(s)       1       Bath(s)         3       Bedroom(s)       1       Bath(s)         4       Bedroom(s)       1       Bath(s)	Pool       Porch         Other       Microwave       0       Washer/Dryer       0       Other (de         935       Square feet of Gross Living Area         1,500       Square feet of Gross Living Area         521       Square feet of Gross Living Area	Carport # of Cars Att. Det. Built-in scribe)
	Drop Stair       Stairs         Floor       Scuttle         Finished       Heated         # of Appliances       Refrigerator       2       Range/Oven         Unit # 1 contains:       4       Rooms         Unit # 2 contains:       5       Rooms         Unit # 3 contains:       3       Rooms         Unit # 4 contains:       Rooms	X Central Air Conditioning         Individual       Other         2       Dishwasher       1       Disposal       0         0       Bedroom(s)       .1       Bath(s)         2       Bedroom(s)       2       Bath(s)         1       Bedroom(s)       1       Bath(s)         2       Bedroom(s)       1       Bath(s)         3       Bedroom(s)       1       Bath(s)         4       Bedroom(s)       1       Bath(s)	Pool       Porch         Other       Microwave       0       Washer/Dryer       0       Other (de         935       Square feet of Gross Living Area         1,500       Square feet of Gross Living Area         521       Square feet of Gross Living Area	Carport # of Cars Att. Det. Built-in scribe)
	Drop Stair       Stairs         Floor       Scuttle         Finished       Heated         # of Appliances       Refrigerator       2       Range/Oven         Unit # 1 contains:       4       Rooms         Unit # 2 contains:       5       Rooms         Unit # 3 contains:       3       Rooms         Unit # 4 contains:       Rooms	X Central Air Conditioning         Individual       Other         2       Dishwasher       1       Disposal       0         0       Bedroom(s)       .1       Bath(s)         2       Bedroom(s)       2       Bath(s)         1       Bedroom(s)       1       Bath(s)         2       Bedroom(s)       1       Bath(s)         3       Bedroom(s)       1       Bath(s)         4       Bedroom(s)       1       Bath(s)	Pool Porch Other Microwave 0 Washer/Dryer 0 Other (de 935 Square feet of Gross Living Area 1,500 Square feet of Gross Living Area 521 Square feet of Gross Living Area Square feet of Gross Living Area	Carport # of Cars Att. Det. Built-in scribe)
	Drop Stair       Stairs         Floor       Scuttle         Finished       Heated         # of Appliances       Refrigerator       2       Range/Oven         Unit # 1 contains:       4       Rooms         Unit # 2 contains:       5       Rooms         Unit # 3 contains:       3       Rooms         Unit # 4 contains:       Rooms         Additional features (special energy efficient items, etc         Describe the condition of the property (including need)	X Central Air Conditioning         Individual       Other         2       Dishwasher       1       Disposal       0       1         0       Bedroom(s)       .1       Bath(s)         2       Bedroom(s)       2       Bath(s)         1       Bedroom(s)       1       Bath(s)         1       Bedroom(s)       1       Bath(s)         Bedroom(s)       Bath(s)       Bath(s)         Sedroom(s)       Bath(s)       Bath(s)         ded repairs, deterioration, renovations, remodeli       Bedroom(s)       Bath(s)	Pool       Porch         Other       Microwave       0       Washer/Dryer       0       Other (de         935       Square feet of Gross Living Area         1,500       Square feet of Gross Living Area         521       Square feet of Gross Living Area         Square feet of Gross Living Area         Square feet of Gross Living Area         THERE ARE NO RECOMM	Carport # of Cars Att. Det. Built-in scribe)
	Drop Stair       Stairs         Floor       Scuttle         Finished       Heated         # of Appliances       Refrigerator       2       Range/Oven         Unit # 1 contains:       4       Rooms         Unit # 2 contains:       5       Rooms         Unit # 3 contains:       3       Rooms         Unit # 4 contains:       Rooms         Additional features (special energy efficient items, etc.)	X Central Air Conditioning         Individual       Other         2       Dishwasher       1       Disposal       0       1         0       Bedroom(s)       .1       Bath(s)         2       Bedroom(s)       2       Bath(s)         1       Bedroom(s)       1       Bath(s)         1       Bedroom(s)       1       Bath(s)         Bedroom(s)       Bath(s)       Bath(s)         Sedroom(s)       Bath(s)       Bath(s)         ded repairs, deterioration, renovations, remodeli       Bedroom(s)       Bath(s)	Pool       Porch         Other       Microwave       0       Washer/Dryer       0       Other (de         935       Square feet of Gross Living Area         1,500       Square feet of Gross Living Area         521       Square feet of Gross Living Area         Square feet of Gross Living Area         Square feet of Gross Living Area         THERE ARE NO RECOMM	Carport # of Cars Att. Det. Built-in scribe)
	Drop Stair       Stairs         Floor       Scuttle         Finished       Heated         # of Appliances       Refrigerator       2       Range/Oven         Unit # 1 contains:       4       Rooms         Unit # 2 contains:       5       Rooms         Unit # 3 contains:       3       Rooms         Unit # 4 contains:       Rooms         Additional features (special energy efficient items, etc         Describe the condition of the property (including need)	X Central Air Conditioning         Individual       Other         2       Dishwasher       1       Disposal       0       1         0       Bedroom(s)       .1       Bath(s)       2       Bath(s)         2       Bedroom(s)       2       Bath(s)       1       Bath(s)         1       Bedroom(s)       1       Bath(s)         1       Bedroom(s)       1       Bath(s)         2       Bedroom(s)       1       Bath(s)         1       Bedroom(s)       1       Bath(s)         2       Bedroom(s)       1       Bath(s)         3       Bedroom(s)       1       Bath(s)         4       Bedroom(s)       Bath(s)         5       ARE NO FUNCTIONAL OR EXT	Pool       Porch         Other       Microwave       0       Washer/Dryer       0       Other (de         935       Square feet of Gross Living Area         1,500       Square feet of Gross Living Area         521       Square feet of Gross Living Area         Square feet of Gross Living Area         Square feet of Gross Living Area         THERE ARE NO RECOMM	Carport # of Cars Att. Det. Built-in scribe)
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	Drop Stair       Stairs         Floor       Scuttle         Finished       Heated         # of Appliances       Refrigerator       2       Range/Oven         Unit # 1 contains:       4       Rooms         Unit # 2 contains:       5       Rooms         Unit # 3 contains:       3       Rooms         Unit # 4 contains:       Rooms         Additional features (special energy efficient items, etc         Describe the condition of the property (including need         REMODELING REQUIRED.       THERE	X Central Air Conditioning         Individual       Other         2       Dishwasher       1       Disposal       0       1         0       Bedroom(s)       .1       Bath(s)       2       Bath(s)         2       Bedroom(s)       2       Bath(s)       1       Bath(s)         1       Bedroom(s)       1       Bath(s)         5       Bedroom(s)       1       Bath(s)         6       Bedroom(s)       1       Bath(s)         6       ARE NO FUNCTIONAL OR EXT	Pool       Porch         Other       Microwave       0       Washer/Dryer       0       Other (de         935       Square feet of Gross Living Area         1,500       Square feet of Gross Living Area         521       Square feet of Gross Living Area         Square feet of Gross Living Area         Square feet of Gross Living Area         THERE ARE NO RECOMM	Carport # of Cars Att. Det. Built-in scribe)
	Drop Stair       Stairs         Floor       Scuttle         Finished       Heated         # of Appliances       Refrigerator       2       Range/Oven         Unit # 1 contains:       4       Rooms         Unit # 2 contains:       5       Rooms         Unit # 3 contains:       3       Rooms         Unit # 4 contains:       Rooms         Additional features (special energy efficient items, etc         Describe the condition of the property (including need         REMODELING REQUIRED.       THERE	X Central Air Conditioning         Individual       Other         2       Dishwasher       1       Disposal       0       1         0       Bedroom(s)       .1       Bath(s)       2       Bath(s)         2       Bedroom(s)       2       Bath(s)       1       Bath(s)         1       Bedroom(s)       1       Bath(s)         5       Bedroom(s)       1       Bath(s)         6       Bedroom(s)       1       Bath(s)         6       ARE NO FUNCTIONAL OR EXT	Pool       Porch         Other       Microwave       0       Washer/Dryer       0       Other (de         935       Square feet of Gross Living Area         1,500       Square feet of Gross Living Area         521       Square feet of Gross Living Area         Square feet of Gross Living Area         Square feet of Gross Living Area         THERE ARE NO RECOMM	Carport # of Cars Att. Det. Built-in scribe)

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				S	Small	Re	sic	lenti	ial Ind	coi	me Proj	oer	ty	Арр	oraisa	al Report		File	No. 16	35 E PA	SSYUNK AVE	
Are there a	ny physical de	ficiena	cies or	r advers	se conditio	ons tha	at affe	ect the liv	vability, so	oundr	ness, or structi	ural in	tegril	y of the	property	? Yes [	<b>X</b> ) No	) If Y	/es, desc	cribe		
2 																						
Does the p	roperty genera	Illy cor	nform	to the n	eighborho	ood (fu	unctio	nal utilit	y, style, c	onditi	ion, use, const	ructio	n, eta	c.)?	XYes	s 🗌 No 🛛 If N	lo, des	scribe				
Is the prope	erty subject to	rent c	ontrol	? [	Yes [	X) No	o If Y	/es, des	cribe _													
	ng properties r It for the subje	•		e most	current, si	milar,	and	oroximal	ie compar	able	rental properti	es to	the s	ubject p	property. 7	his analysis is inte	nded t	o sup	port the	opinion c	f the	
	ATURE PASSYUN			UBJEC	т	02				NTAI	L NO. 1	16			ABLE RE	INTAL NO. 2	17					
	PHILADEL			A 19	148	932 SOUTH ST PHILADELPHIA, PA 19147							ILA	DELF	PHIA, F	PA 19145	1722 E PASSYUNK AVE #2 PHILADELPHIA, PA 19148					
	Proximity to Subject Current Monthly Rent \$ 4,65						0.98 miles NE 0 \$ 4,000							mile	s NW	2,100	0.1	10	miles	s SW	2,150	
Rent/Gross	Rent/Gross Bldg. Area \$ 1.57 sq. ft.								\$		2.58 sq. ft.				\$	<b>0.75</b> sq. ft.				\$	<b>1.57</b> sq. ft.	
Rent Contr Data Source			Yes SPF	<u>∖</u> NTO		$+ \square$	Yes		) <sub>No</sub> 220318	84			Yes S#I	<u> </u>	(] <sub>№</sub> 123538	42		Yes	X PAPH:	No 234024	14	
Date of Lea	( )	N/A	4			N//	A					N//	٩				N/A	4				
Location Actual Age		UR 109	BAN 9	N		UF 12	<u>888</u> 4	N				UF 10	<u>BA</u> 9	N			UR 109	8 <u>BA</u> 9	N			
Condition		AV	ERA	AGE				AGE				AV	ER	AGE			-		AGE			
Gross Build	<u>v</u>	2,9 F	9 <b>56</b> Rm Co	unt	Size		5 <b>50</b> Rm C	ount	Size	Τ.		2,8 F	08 2m C	ount	Size		1,3	870 Rm Ci	ount	Size		
Unit Break	down	Tot		Ba	Sq. Ft.		Br	Ва	Sq. Ft.		Ionthly Rent	Tot		Ва	Sq. Ft.		-	Br	Ва	Sq. Ft.	Monthly Rent	
<u>Unit # 1</u> Unit # 2		4	0	<u>.1</u> 2	935 1,500		0	<u>.1</u> 1.1	516 1,034	_	2,400	3	0	1	1,500	0 <u>\$</u> 2,100 <u>\$</u>	5	2	1	1,000	\$ 2,150 \$	
Unit # 3		3	1	1	521					\$						\$					\$	
Unit # 4 Utilities Inc	luded	NC	NE			NC				\$		NC				\$	NC				\$	
Analysis of	rental data an	d supj	port fo	or estim	ated mark	et ren	ts for	the indiv	vidual sub	ject ı	units reported	l below	(incl	uding th	ne adequa	icy of the comparal	oles, re	ental	concess	ions, etc.	)	
COMPA	RABLE R	ENT	TALS	S ARI	E SIMIL	AR	INI		TION /	ANE	D APPEAL											
Rent Sche	dule: The app	oraise	r must	t recond	ile the ap	plicab	le ind	icated n	nonthly m	arket	rents to provid	de an	opini	on of th	e market	rent for each unit in	the su	ubjec	t propert	y.		
		Lease	es								Actual Rents						Opin	ion C	)f Marke		<b>T</b> + 1	
Unit #	Begin D		ease l		End Date			Unfurni		Unit	Furnished			Total Rents	+	Unfurnished	er Unit		rnished		Total Rents	
1	N/A			N/A			\$		2,400	\$	N				2,400					J/A \$	2,400	
2	N/A N/A			N/A N/A					2,250 CANT		N/ N/				2,250 CANT	2,250				√A √A	2,250 1,250	
4 Comment (	on lease data	NO	NE	PRO			Tot	al Actual	Monthly	Pont		4			1,650	Total Gross Monthl	/ Pont	ł		\$	5,900	
					VIDE				nly Incom			4				Other Monthly Inco	ne (ite	emize	,	\$	,	
LItilities inc	luded in estima	ated re	onts		Electric	· [	Tota Wat		Monthly Sewer		ne Gas Oil	1	) Cat	_		Total Estimated Mo	nthly I )ther (			\$	5,900	
2	on actual or e			nts and		_				<u> </u>		ACT	/	<u> </u>				<b>`</b>	/	T ARE	A	
I X did	did not r	esear	ch the	e sale oi	r transfer	history	y of th	e subje	ct property	y and	l comparable s	ales.	lf not	, explai	n							
My researc	h 🗌 did 🗌	X) dic	not r	eveal a	ny prior sa	ales or	r trans	sfers of t	he subjec	ct pro	perty for the th	iree y	ears	prior to	the effect	ive date of this app	aisal.					
Data sourc My researc	<u> </u>	_							ho como	arabl	o calos for tho	voar	arior	to the d	ato of cal	e of the comparable	calo					
Data sourc												уса		to the u			sale.					
Report the	results of the r	esear	ch and	d analy:		prior s JBJE(		istory of			operty and cor IPARABLE SA			ales (re		onal prior sales on ARABLE SALE NC		4).	COM	PARABI	E SALE NO. 3	
Date of Pri	or Sale/Transfe	er			E WITHI			NTHS	NO		WITHIN 1				IONE V	VITHIN 1 YEA		_	IONE		N 1 YEAR	
Price of Pri Data Source	or Sale/Transf e(s)	er		0 BRIC	GHT TA		REC	ORDS	\$0 \$ BRI	IGH	T TAX RE	CO	RD	\$ S B		TAX RECOF		\$ B		τ ταχ	RECORDS	
Effective D	ate of Data So		<i>,</i> 1	08/0	6/2024				08/	09/2	2024			0	8/09/20	)24		0	8/09/2	2024		
	prior sale histo HISTORY	,														ECT WITHIN ES APPEAR						
	H" TRANS															,						
					_			_	_				_		_					_		

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# Small Residential Income Property Appraisal Report File No. 1635 E PASSYUNK AVE

	hla nr	onortion	o ourrontly of	forod for	o o l o in	the cubies	ncome Pro	•	-	 	-		- 000	<u> </u>	ASSI	
							t neighborhood rang t twelve months rang					695 to \$		,000		
FEATURE		SUBJ			COM	PARABLE	SALE NO. 1		CON	IPARABLE :	SALE NO. 2	COMPARABLE SALE NO. 3				
1635 E PASSYUNK						oad St				ker St				Broad St		
Address PHILADELP	HIA,	PA 19	9148			nia, PA	19145			hia, PA	19148			phia, PA	1914	7
Proximity to Subject	\$			0.30	miles	SW	\$ 710,000	0.20	) mile	s NW	\$ 625,000	0.27	' mile	es NW	\$	707,000
Sale Price Sale Price/Gross Bldg. Area		(	<b>0.00</b> sq. ft	\$	239	.06 sq. ft	\$ 710,000	\$	254	<b>.58</b> sq. ft	\$ 625,000	\$	24	<b>5.49</b> sq. ft	\$	707,000
Gross Monthly Rent	\$		4,650		200.	4,000		\$	20	5,500		\$		5,500		
Gross Rent Multiplier			0.00			177.50				113.64				128.55		
Price Per Unit	\$		0			36,667		\$	2	208,333		\$		176,750		
Price Per Room	\$		0			54,615		\$ 56,818				\$		47,133		
Price Per Bedroom Rent Control	\$	Yes (	57,475 X No	\$ Ves		77,500 X No		ė	\$ 208,333		\$ □ v	es	<u>117,833</u> N₀			
Data Source(s)						_	2236;DOM 56				6374;DOM 24			APH224	408	·DOM 67
Verification Source(s)		PECT	TION	<u> </u>		X RECOF				AX RECOF				TAX RE		
VALUE ADJUSTMENTS	D	DESCRI	PTION		SCRIP	TION	+(-) Adjustment		DESCRI	PTION	+(-) Adjustment			RIPTION	+(-)	Adjustment
Sale or Financing			ArmL				Arm				Arm					
Concessions	0			Conv		0/00		FH/		0/00		Cas	,	00/00		
Date of Sale/Time				s12/2		2/23			/24;c1	2/23				:06/23		
Location Leasehold/Fee Simple	-	BAN Simp	ole	URB/ Fee S		e		-	<u>3AN</u> Simp	le		URE	<u>SAN</u> Sim	nle	-	
Site		5 SF		1440			0	976			0	221		210		0
View	RESIDENTIAL			RESI		TIAL	Ŭ	-		ITIAL				NTIAL		
Design (Style)	COI	LONI	AL	COLO	DNIA	L		CO	ONI	۹L		COL	ONI	IAL		
Quality of Construction		ERAG	θE	AVEF	RAGE				RAG	E			RAC	GE		
Quality of Construction         Actual Age         Condition         Gross Building Area 70.00         Unit Breakdown         Unit # 1         Unit # 2         Unit # 3         Unit # 4	109			103		_		99		_		108				
Condition		ERAG	iE	AVEF		=			RAG	E	DE 400		RAC	٤		
Gross Building Area 70.00 Unit Breakdown	2,95 Total	Bdrms.	Baths	2,970 Total E	) Bdrms.	Baths	0	2,4	Bdrms.	Baths	35,100	2,88 Total	Bdrms	Baths		0
Unit # 1	1 otal 4	Barms.	Baths	3	0	.1		10tal	Barms.	Baths		1 otal	Barms 0	. Baths	-	
Unit # 2	5	2	2	5	2	1		3	1	1		3	1	1		
Unit # 3	3	1	1	5	2	1		5	2	1		5	2	1		
Unit # 4												6	3	1		
Basement Description	FUL			FULL				FUL				FUL				
		FINIS	HED	FINIS		)	-10,000	-		HED		UNFINISHED 4 UNIT				00.000
Functional Utility Heating/Cooling	3 UNIT FHA/CAC			3 UN FHA/				3 UNIT HWRAD/SPLIT				4 UNIT FHA/CAC				-30,000
Energy Efficient Items	NONE			NON				NO		SFLII		NO		0		
Parking On/Off Site	NOI			None				NO				1GA				-20,000
Porch/Patio/Deck	NO	NE		NON	E			DEC	СК		0	PAT	10			0
Net Adjustment (Total)					+	X -	\$ 10,000		<b>(</b> ) +	Π.	\$ 35,100		_+ [	X -	\$	50,000
<u>notriajastinoni (</u> rotal)				Net Adj.		-1.4 %	÷ 10,000		Net Adj. 5.6 %		* 00,100	Net A	dj.	-7.1 %	Ψ	
		-		1.4 %	\$ 700,000	Gross Adj. 5.6 % \$			\$ 660,100	Gross		7.1 %		657,000		
Adjusted Sale Price of Comparables															\$	
Adjusted Sale Price of Comparables	P Comp /	/ # of Com	np Units)	Gross A \$	2	33,333	• • • • • • • • • • • • • • • • • • • •	\$	2	220,033		\$		164,250	\$	
Adjusted Sale Price         of Comparables         Adj. Price Per Unit       (Adj. SF         Adj. Price Per Room       ((Adj. SF)	P Comp	/ # of Con	mp Rooms)	\$ \$	2	33,333 53,846	* 100,000	\$		60,009		\$		43,800	\$	
Adjusted Sale Price         of Comparables         Adj. Price Per Unit       (Adj. SP         Adj. Price Per Room       ((Adj. SI         Adj. Price Per Bdrm.       (Adj. SP	P Comp P Comp /	/ # of Con	np Rooms) np Bedrooms)	\$	2	33,333 53,846 75,000		\$ \$	4	60,009 220,033		+		43,800 109,500		
Adjusted Sale Price         of Comparables         Adj. Price Per Unit       (Adj. SF         Adj. Price Per Room       ((Adj. SF         Adj. Price Per Bdrm.       (Adj. SF         Value Per Unit       (Adj. SF	P Comp P Comp / \$	/ # of Con	np Rooms) np Bedrooms) X	\$ \$	2	33,333 53,846 75,000 3 Units =	=\$ <u>0</u>	\$ \$ Value	e Per Gl	60,009 220,033 3A \$	X	\$		43,800 109,500 56 GBA	= \$	0
Adjusted Sale Price         of Comparables         Adj. Price Per Unit       (Adj. SP         Adj. Price Per Room       ((Adj. SI         Adj. Price Per Bdrm.       (Adj. SP	P Comp / Comp / \$ \$	/ # of Con / # of Com	mp Rooms) np Bedrooms) X X	\$ \$ \$	2 1 (1)	33,333 53,846 75,000 3 Units = 2 Rooms =	\$ 0 - \$ 0	\$ \$ Value Value	e Per GI e Per Bo	60,009 220,033 3A \$ Irms. \$		\$		43,800 109,500	= \$	0
Adjusted Sale Price         of Comparables         Adj. Price Per Unit       (Adj. SF         Adj. Price Per Room       ((Adj. SF         Adj. Price Per Bdrm.       (Adj. SF         Value Per Unit       Value Per Rm.	P Comp / Comp / \$ \$	/ # of Con / # of Com	mp Rooms) np Bedrooms) X X	\$ \$ \$	2 1 (1)	33,333 53,846 75,000 3 Units = 2 Rooms =	\$ 0 - \$ 0	\$ \$ Value Value	e Per GI e Per Bo	60,009 220,033 3A \$ Irms. \$	X X	\$		43,800 109,500 56 GBA	= \$	
Adjusted Sale Price         of Comparables         Adj. Price Per Unit       (Adj. SF         Adj. Price Per Room       ((Adj. SF         Adj. Price Per Bdrm.       (Adj. SF         Value Per Unit       Value Per Rm.	P Comp / Comp / \$ \$	/ # of Con / # of Com	mp Rooms) np Bedrooms) X X	\$ \$ \$	2 1 (1)	33,333 53,846 75,000 3 Units = 2 Rooms =	\$ 0 - \$ 0	\$ \$ Value Value	e Per GI e Per Bo	60,009 220,033 3A \$ Irms. \$	X X	\$		43,800 109,500 56 GBA	= \$	
Adjusted Sale Price         of Comparables         Adj. Price Per Unit       (Adj. SF         Adj. Price Per Room       ((Adj. SI         Adj. Price Per Bdrm.       (Adj. SF         Value Per Unit       Value Per Rm.	P Comp / Comp / \$ \$	/ # of Con / # of Com	mp Rooms) np Bedrooms) X X	\$ \$ \$	2 1 (1)	33,333 53,846 75,000 3 Units = 2 Rooms =	\$ 0 - \$ 0	\$ \$ Value Value	e Per GI e Per Bo	60,009 220,033 3A \$ Irms. \$	X X	\$		43,800 109,500 56 GBA	= \$	
Adjusted Sale Price         of Comparables         Adj. Price Per Unit       (Adj. SF         Adj. Price Per Room       ((Adj. SI         Adj. Price Per Bdrm.       (Adj. SF         Value Per Unit       Value Per Rm.	P Comp / Comp / \$ \$	/ # of Con / # of Com	mp Rooms) np Bedrooms) X X	\$ \$ \$	2 1 (1)	33,333 53,846 75,000 3 Units = 2 Rooms =	\$ 0 - \$ 0	\$ \$ Value Value	e Per GI e Per Bo	60,009 220,033 3A \$ Irms. \$	X X	\$		43,800 109,500 56 GBA	= \$	
Adjusted Sale Price         of Comparables         Adj. Price Per Unit       (Adj. SF         Adj. Price Per Room       ((Adj. SI         Adj. Price Per Bdrm.       (Adj. SF         Value Per Unit       Value Per Rm.	P Comp / Comp / \$ \$	/ # of Con / # of Com	mp Rooms) np Bedrooms) X X	\$ \$ \$	2 1 (1)	33,333 53,846 75,000 3 Units = 2 Rooms =	\$ 0 - \$ 0	\$ \$ Value Value	e Per GI e Per Bo	60,009 220,033 3A \$ Irms. \$	X X	\$		43,800 109,500 56 GBA	= \$	
Adjusted Sale Price         of Comparables         Adj. Price Per Unit       (Adj. SF         Adj. Price Per Room       ((Adj. SI         Adj. Price Per Bdrm.       (Adj. SF         Value Per Unit       Value Per Rm.	P Comp / Comp / \$ son App	/ # of Com / # of Com proach i	mp Rooms) np Bedrooms) X X including rec	\$ \$ \$ onciliatio	2 1 (1)	33,333 53,846 75,000 3 Units = 2 Rooms = e above inc	\$ 0 - \$ 0	\$ \$ Value Value	e Per GI e Per Bo	60,009 220,033 3A \$ Irms. \$	X X	\$		43,800 109,500 56 GBA	= \$	
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Adjusted Sale Price of Comparables Adj. Price Per Unit (Adj. SP Adj. Price Per Room ((Adj. Sr Adj. Price Per Bdrm. (Adj. SP Value Per Unit Value Per Unit Value Per Rm. Summary of Sales Comparis	P Comp / Comp / \$ s on App mparis	/ # of Com / # of Com proach i son Appr 5,	pp Rooms) pp Bedrooms) X X including rec proach \$ 900 X gro	\$ \$ onciliatio	2 1 3 12 0,000	33,333 53,846 75,000 3 Units = 2 Rooms = e above inc e above inc e above inc	<pre>\$ 0 \$ 0 ilicators of value. 115.00 = \$</pre>	\$ \$ Value Value	2 Per GE Per Bd ATT/	60,009 220,033 3A \$ Irms. \$ ACHED /	X X ADDENDUM	\$ \$	2,9:	43,800 109,500 56 GBA 3 Bdrms. :	= \$	
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Small Residential Income	Property Appraisal Report	File No. 1635 E PASSYUNK AVE
COST APPROACH TO VALU	E (not required by Fannie Mae)	
Provide adequate information for the lender/client to replicate the below cost figures and calculati		
Support for the opinion of site value (summary of comparable land sales or other methods for est ABSTRACTION METHOD FROM THE IMPROVED SALES TO ARF		
FULLY DEVELOPED AND THERE IS AN ABSENCE OF VACANT I		
ESTIMATED REPRODUCTION OR X REPLACEMENT COST NEW	OPINION OF SITE VALUE	= \$ 125,000
Source of cost data MARSHALL AND SWIFT		0= \$ 123,000
Quality rating from cost service         AVG         Effective date of cost data         01/01/2024		0 = \$ 28,050
Comments on Cost Approach (gross living area calculations, depreciation, etc.) SEE ATTACHED ADDENDUM	AMENITIES Garage/Carport Sq. Ft. @ \$	= \$
	Total Estimate of Cost-New	= \$ 840,950
	Less 90 Physical Functional External	
	Depreciation \$280,316 Depreciated Cost of Improvements	= \$ ( 280,316) = \$ 560,634
	"As-is" Value of Site Improvements	
Estimated Demaining Economic Life (IIIID and VA anks)		= \$ 695,600
	INDICATED VALUE BY COST APPROACH	= \$ 695,600
	No Unit type(s) Detached Attached	
Provide the following information for PUDs ONLY if the developer/builder is in control of the HOA Legal name of project	and the subject property is an attached dwelling unit.	
Total number of phases Total number of units	Total number of units sold	
Total number of units rented Total number of units for sale	Data source(s)	
Was the project created by the conversion of an existing building(s) into a PUD? Yes Does the project contain any multi-dwelling units? Yes No Data source(s)	No If Yes, date of conversion.	
	If No, describe the status of completion.	
Are the common elements leased to or by the Homeowners' Association?	If Yes, describe the rental terms and options.	
,	·	
Describe common elements and recreational facilities.		
die Mac Form 72 March 2005 Produced using ACI software, 80	00.234.8727 www.aciweb.com	Fannie Mae Form 1025 March 2005

DITIONAL COMMENTS

COSTAPPROACH

PUD INFORMATION

# Small Residential Income Property Appraisal Report

File No. 1635 E PASSYUNK AVE

This report form is designed to report an appraisal of a two- to four-unit property, including a two- to four-unit property in a planned unit development (PUD). A two- to four-unit property located in either a condominium or cooperative project requires the appraiser to inspect the project and complete the project information section of the Individual Condominium Unit Appraisal Report or the Individual Cooperative Interest Appraisal Report and attach it as an addendum to this report.

This appraisal report is subject to the following scope of work, intended use, intended user, definition of market value, statement of assumptions and limiting conditions, and certifications. Modifications, additions, or deletions to the intended use, intended user, definition of market value, or assumptions and limiting conditions are not permitted. The appraiser may expand the scope of work to include any additional research or analysis necessary based on the complexity of this appraisal assignment. Modifications or deletions to the certifications are also not permitted. However, additional certifications that do not constitute material alterations to this appraisal report, such as those required by law or those related to the appraiser's continuing education or membership in an appraisal organization, are permitted.

**SCOPE OF WORK:** The scope of work for this appraisal is defined by the complexity of this appraisal assignment and the reporting requirements of this appraisal report form, including the following definition of market value, statement of assumptions and limiting conditions, and certifications. The appraiser must, at a minimum: (1) perform a complete visual inspection of the interior and exterior areas of the subject property, (2) inspect the neighborhood, (3) inspect each of the comparable sales from at least the street, (4) research, verify, and analyze data from reliable public and/or private sources, and (5) report his or her analysis, opinions, and conclusions in this appraisal report.

**INTENDED USE:** The intended use of this appraisal report is for the lender/client to evaluate the property that is the subject of this appraisal for a mortgage finance transaction.

INTENDED USER: The intended user of this appraisal report is the lender/client.

**DEFINITION OF MARKET VALUE:** The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller, each acting prudently, knowledgeably and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby: (1) buyer and seller are typically motivated; (2) both parties are well informed or well advised, and each acting in what he or she considers his or her own best interest; (3) a reasonable time is allowed for exposure in the open market; (4) payment is made in terms of cash in U. S. dollars or in terms of financial arrangements comparable thereto; and (5) the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions\* granted by anyone associated with the sale.

\*Adjustments to the comparables must be made for special or creative financing or sales concessions. No adjustments are necessary for those costs which are normally paid by sellers as a result of tradition or law in a market area; these costs are readily identifiable since the seller pays these costs in virtually all sales transactions. Special or creative financing adjustments can be made to the comparable property by comparisons to financing terms offered by a third party institutional lender that is not already involved in the property or transaction. Any adjustment should not be calculated on a mechanical dollar for dollar cost of the financing or concessions but the dollar amount of any adjustment should approximate the market's reaction to the financing or concessions based on the appraiser's judgment.

**STATEMENT OF ASSUMPTIONS AND LIMITING CONDITIONS:** The appraiser's certification in this report is subject to the following assumptions and limiting conditions:

1. The appraiser will not be responsible for matters of a legal nature that affect either the property being appraised or the title to it, except for information that he or she became aware of during the research involved in performing this appraisal. The appraiser assumes that the title is good and marketable and will not render any opinions about the title.

2. The appraiser has provided a sketch in this appraisal report to show the approximate dimensions of the improvements, including each of the units. The sketch is included only to assist the reader in visualizing the property and understanding the appraiser's determination of its size.

3. The appraiser has examined the available flood maps that are provided by the Federal Emergency Management Agency (or other data sources) and has noted in this appraisal report whether any portion of the subject site is located in an identified Special Flood Hazard Area. Because the appraiser is not a surveyor, he or she makes no guarantees, express or implied, regarding this determination.

4. The appraiser will not give testimony or appear in court because he or she made an appraisal of the property in question, unless specific arrangements to do so have been made beforehand, or as otherwise required by law.

5. The appraiser has noted in this appraisal report any adverse conditions (such as needed repairs, deterioration, the presence of hazardous wastes, toxic substances, etc.) observed during the inspection of the subject property or that he or she became aware of during the research involved in performing this appraisal. Unless otherwise stated in this appraisal report, the appraiser has no knowledge of any hidden or unapparent physical deficiencies or adverse conditions of the property (such as, but not limited to, needed repairs, deterioration, the presence of hazardous wastes, toxic substances, adverse environmental conditions, etc.) that would make the property less valuable, and has assumed that there are no such conditions and makes no guarantees or warranties, express or implied. The appraiser will not be responsible for any such conditions that do exist or for any engineering or testing that might be required to discover whether such conditions exist. Because the appraiser is not an expert in the field of environmental hazards, this appraisal report must not be considered as an environmental assessment of the property.

6. The appraiser has based his or her appraisal report and valuation conclusion for an appraisal that is subject to satisfactory completion, repairs, or alterations on the assumption that the completion, repairs, or alterations of the subject property will be performed in a professional manner.

# Small Residential Income Property Appraisal Report

File No. 1635 E PASSYUNK AVE

APPRAISER'S CERTIFICATION: The Appraiser certifies and agrees that:

1. I have, at a minimum, developed and reported this appraisal in accordance with the scope of work requirements stated in this appraisal report.

2. I performed a complete visual inspection of the interior and exterior areas of the subject property, including all units. I reported the condition of the improvements in factual, specific terms. I identified and reported the physical deficiencies that could affect the livability, soundness, or structural integrity of the property.

3. I performed this appraisal in accordance with the requirements of the Uniform Standards of Professional Appraisal Practice that were adopted and promulgated by the Appraisal Standards Board of The Appraisal Foundation and that were in place at the time this appraisal report was prepared.

4. I developed my opinion of the market value of the real property that is the subject of this report based on the sales comparison and income approaches to value. I have adequate market data to develop reliable sales comparison and income approaches to value for this appraisal assignment. I further certify that I considered the cost approach to value but did not develop it, unless otherwise indicated in this report.

5. I researched, verified, analyzed, and reported on any current agreement for sale for the subject property, any offering for sale of the subject property in the twelve months prior to the effective date of this appraisal, and the prior sales of the subject property for a minimum of three years prior to the effective date of this appraisal, unless otherwise indicated in this report.

6. I researched, verified, analyzed, and reported on the prior sales of the comparable sales for a minimum of one year prior to the date of sale of the comparable sale, unless otherwise indicated in this report.

7. I selected and used comparable sales that are locationally, physically, and functionally the most similar to the subject property.

8. I have not used comparable sales that were the result of combining a land sale with the contract purchase price of a home that has been built or will be built on the land.

9. I have reported adjustments to the comparable sales that reflect the market's reaction to the differences between the subject property and the comparable sales.

10. I verified, from a disinterested source, all information in this report that was provided by parties who have a financial interest in the sale or financing of the subject property.

11. I have knowledge and experience in appraising this type of property in this market area.

12. I am aware of, and have access to, the necessary and appropriate public and private data sources, such as multiple listing services, tax assessment records, public land records and other such data sources for the area in which the property is located.

13. I obtained the information, estimates, and opinions furnished by other parties and expressed in this appraisal report from reliable sources that I believe to be true and correct.

14. I have taken into consideration the factors that have an impact on value with respect to the subject neighborhood, subject property, and the proximity of the subject property to adverse influences in the development of my opinion of market value. I have noted in this appraisal report any adverse conditions (such as, but not limited to, needed repairs, deterioration, the presence of hazardous wastes, toxic substances, adverse environmental conditions, etc.) observed during the inspection of the subject property or that I became aware of during the research involved in performing this appraisal. I have considered these adverse conditions in my analysis of the property value, and have reported on the effect of the conditions on the value and marketability of the subject property.

15. I have not knowingly withheld any significant information from this appraisal report and, to the best of my knowledge, all statements and information in this appraisal report are true and correct.

16. I stated in this appraisal report my own personal, unbiased, and professional analysis, opinions, and conclusions, which are subject only to the assumptions and limiting conditions in this appraisal report.

17. I have no present or prospective interest in the property that is the subject of this report, and I have no present or prospective personal interest or bias with respect to the participants in the transaction. I did not base, either partially or completely, my analysis and/or opinion of market value in this appraisal report on the race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law.

18. My employment and/or compensation for performing this appraisal or any future or anticipated appraisals was not conditioned on any agreement or understanding, written or otherwise, that I would report (or present analysis supporting) a predetermined specific value, a predetermined minimum value, a range or direction in value, a value that favors the cause of any party, or the attainment of a specific result or occurrence of a specific subsequent event (such as approval of a pending mortgage loan application).

19. I personally prepared all conclusions and opinions about the real estate that were set forth in this appraisal report. If I relied on significant real property appraisal assistance from any individual or individuals in the performance of this appraisal or the preparation of this appraisal report, I have named such individual(s) and disclosed the specific tasks performed in this appraisal report. I certify that any individual so named is qualified to perform the tasks. I have not authorized anyone to make a change to any item in this appraisal report; therefore, any change made to this appraisal is unauthorized and I will take no responsibility for it.

20. I identified the lender/client in this appraisal report who is the individual, organization, or agent for the organization that ordered and will receive this appraisal report.

21. The lender/client may disclose or distribute this appraisal report to: the borrower; another lender at the request of the borrower; the mortgagee or its successors and assigns; mortgage insurers; government sponsored enterprises; other secondary market participants; data collection or reporting services; professional appraisal organizations; any department, agency, or instrumentality of the United States; and any state, the District of Columbia, or other jurisdictions; without having to obtain the appraiser's or supervisory appraiser's (if applicable) consent. Such consent must be obtained before this appraisal report may be disclosed or distributed to any other party (including, but not limited to, the public through advertising, public relations, news, sales, or other media).

## Small Residential Income Property Appraisal Report File No. 1635 E PASSYUNK AVE

22. I am aware that any disclosure or distribution of this appraisal report by me or the lender/client may be subject to certain laws and regulations. Further, I am also subject to the provisions of the Uniform Standards of Professional Appraisal Practice that pertain to disclosure or distribution by me.

23. The borrower, another lender at the request of the borrower, the mortgagee or its successors and assigns, mortgage insurers, government sponsored enterprises, and other secondary market participants may rely on this appraisal report as part of any mortgage finance transaction that involves any one or more of these parties.

24. If this appraisal report was transmitted as an "electronic record" containing my "electronic signature," as those terms are defined in applicable federal and/or state laws (excluding audio and video recordings), or a facsimile transmission of this appraisal report containing a copy or representation of my signature, the appraisal report shall be as effective, enforceable and valid as if a paper version of this appraisal report were delivered containing my original hand written signature.

25. Any intentional or negligent misrepresentation(s) contained in this appraisal report may result in civil liability and/or criminal penalties including, but not limited to, fine or imprisonment or both under the provisions of Title 18, United States Code, Section 1001, et seq., or similar state laws.

SUPERVISORY APPRAISER'S CERTIFICATION: The Supervisory Appraiser certifies and agrees that:

1. I directly supervised the appraiser for this appraisal assignment, have read the appraisal report, and agree with the appraiser's analysis, opinions, statements, conclusions, and the appraiser's certification.

2. I accept full responsibility for the contents of this appraisal report including, but not limited to, the appraiser's analysis, opinions, statements, conclusions, and the appraiser's certification.

3. The appraiser identified in this appraisal report is either a sub-contractor or an employee of the supervisory appraiser (or the appraisal firm), is qualified to perform this appraisal, and is acceptable to perform this appraisal under the applicable state law.

4. This appraisal report complies with the Uniform Standards of Professional Appraisal Practice that were adopted and promulgated by the Appraisal Standards Board of The Appraisal Foundation and that were in place at the time this appraisal report was prepared.

5. If this appraisal report was transmitted as an "electronic record" containing my "electronic signature," as those terms are defined in applicable federal and/or state laws (excluding audio and video recordings), or a facsimile transmission of this appraisal report containing a copy or representation of my signature, the appraisal report shall be as effective, enforceable and valid as if a paper version of this appraisal report were delivered containing my original hand written signature.

APPRAISER	SUPERVISORY APPRAISER (ONLY IF REQUIRED)
Signature	Signature
Name	_ Signature Name
Company Name	Company Name
Company Address	Company Address
Telephone Number	Telephone Number
Email Address	Email Address
Date of Signature and Report 08/09/2024	Date of Signature
Effective Date of Appraisal 08/06/2024	State Certification #
State Certification #	or State Lizense #
or State License #	State
or State License # State #	Expiration Date of Certification or License
State PA	
Expiration Date of Certification or License 06/30/2025	
ADDRESS OF PROPERTY APPRAISED	SUBJECT PROPERTY
1635 E PASSYUNK AVE	Did not inspect subject property
PHILADELPHIA, PA 19148	Did inspect exterior of subject property from street
	Date of Inspection
APPRAISED VALUE OF SUBJECT PROPERTY \$ 660,000	Did inspect interior and exterior of subject property
	Date of Inspection
LENDER/CLIENT	
Name NO AMC	COMPARABLE SALES
Company Name RYAN STUMPHAUZER	_ Did not inspect exterior of comparable sales from street
Company Address	Did inspect exterior of comparable sales from street
	Date of Inspection
Email Address	

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File No. 1635 E PASSYUNK AVE

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FEATURE	СТ		С	OMPAR	ABLE REN	NTAL NO. 4		С	OMPAF	RABLE REM	ITAL NO. 5	COMPARABLE RENTAL NO. 6								
1635 E PASSYUN	IK A	VE			170	)3 :	S 13T	H ST #2	2											
Address PHILADEL	PHI	A, PA	19	148	PH	ILA		HIA, P	A 19148											
Proximity to Subject		, -	-		0.1	12 miles SW														
Current Monthly Rent	\$			4,650				\$	1,250				\$		\$					
			4			_								~					~	
Rent/Gross Bldg. Area	\$		1.	<b>57</b> sq. ft.			-	\$	<b>0.67</b> sq. ft.				\$	sq. ft.				\$	sq. ft	
Rent Control			X			Yes		No		$ \cup$	Yes	L	No		$ \cup$	Yes	; L	No		
Data Source(s)	INS	SPEC	<u>TIO</u>	N	ML	<u>S</u> #	<u>PA</u> PH	228756	6											
Date of Lease(s)	N/A				N/A					1										
Location	-	BAN			UR		N			1										
•	109				104		u <b>N</b>			-										
Actual Age			~-												-					
Condition	-	ERAC	۶Ŀ			AVERAGE														
Gross Building Area	2,9	56			1,878															
	R	m Cour	nt	Size	R	m C	Count	Size		1	Rm C	ount	Size			Rm (	Count	Size		
Unit Breakdown	Tot	Br	Ba	Sq. Ft.	Tot	Br	Ва	Sq. Ft.	Monthly Rent	Tot	Br	Ва	Sq. Ft.	Monthly Rent	Tot	Br	Ва	Sq. Ft.	Monthly Rent	
Unit # 1	4		1	935		1	1	626	\$ 1,250	1.00		54		\$				04.10	\$	
	5				5		-	020												
Unit # 2			2	1,500					\$		+			\$		_			\$	
Unit # 3	3	1	1	521					\$					\$					\$	
Unit # 4									\$					\$					\$	
Utilities Included	NO	NE																		
-																				
Analysis of rental data.																				
			-							-	-				-					
Δ																				
A																				
• •																				
Z																				
EEATUDE		C1	IR IF	СТ		<u>^</u>				COMPARABLE RENTAL NO. 8										
FEATURE SUBJECT COMPARABLE RENTAL NO. 7									NTAL NU. /		U	UNIPAF	VADLE KEľ	ALINU. 0	-	COMPARABLE RENTAL NO. 9				
	PASSYUNK AVE									1					1					
1635 E PASSYUN		VE																		
Address PHILADEL		VE																		
Address PHILADEL Proximity to Subject		VE																		
Address PHILADEL Proximity to Subject	PHI	VE		148				\$					\$					\$		
Address PHILADEL Proximity to Subject Current Monthly Rent	PHI \$	VE	. 19	148 4,650				\$	~~ <sup>#</sup>				\$					\$	~~ 4	
Address PHILADEL Proximity to Subject Current Monthly Rent Rent/Gross Bldg. Area	PHI \$ \$	VE A, PA	. 19	148 4,650 57 sq. ft.				\$	sq. ft.				\$	sq. ft.				\$	sq. ft	
Address PHILADEL Proximity to Subject Current Monthly Rent Rent/Gross Bldg. Area Rent Control	PHI \$ \$	VE A, PA	19 1.	148 4,650 57 sq. ft. No	,	Yes			sq. ft.		Yes			sq. fl.		Yes	;		sq. ft	
1635 E PASSYUN         Address       PHILADEL         Proximity to Subject         Current Monthly Rent         Rent/Gross Bldg. Area         Rent Control         Data Source(s)	PHI \$ \$ INS	VE A, PA Yes SPEC	19 1.	148 4,650 57 sq. ft. No	,	Yes		\$	sq. ft.		Yes		\$	sq. ft.		Yes	;	\$	sq. ft	
Address PHILADEL Proximity to Subject Current Monthly Rent Rent/Gross Bldg. Area Rent Control	PHI \$ \$	VE A, PA Yes SPEC	19 1.	148 4,650 57 sq. ft. No	· · ·	Yes		\$	sq. ft.		Yes		\$	sq. ft.		Yes	;	\$	sq. ft	
Address PHILADEL Address PHILADEL Proximity to Subject Current Monthly Rent Rent/Gross Bldg. Area Rent Control Data Source(s) Date of Lease(s)	PHI, \$ \$ INS	VE A, PA Yes SPEC	19 1.	148 4,650 57 sq. ft. No		Yes		\$	sq. ft.		Yes		\$	sq. ft.		Yes	;	\$	sq. ft	
Address PHILADEL Address PHILADEL Proximity to Subject Current Monthly Rent Rent/Gross Bldg. Area Rent Control Data Source(s) Date of Lease(s) Location	PHI \$ \$ INS N/A UR	VE A, PA Yes SPEC A BAN	19 1.	148 4,650 57 sq. ft. No		Yes		\$	sq. ft.		Yes		\$	sq. ft.		Yes	5	\$	sq. ft	
1635 E PASSYUN         Address       PHILADEL         Proximity to Subject         Current Monthly Rent         Rent/Gross Bldg. Area         Rent Control         Data Source(s)         Date of Lease(s)         Location         Actual Age	PHI, \$ \$ INS N/A UR 109	VE A, PA Yes SPEC A BAN Ə	19 1.: X	148 4,650 57 sq. ft. No		Yes		\$	sq. ft.		Yes		\$	sq. ft.		Yes	; [	\$	sq. ft	
1635 E PASSYUN         Address       PHILADEL         Proximity to Subject         Current Monthly Rent         Rent/Gross Bldg. Area         Rent Control         Data Source(s)         Date of Lease(s)         Location         Actual Age         Condition	PHI \$ \$ INS N/A UR 109 AV	VE A, PA Yes SPEC A BAN BAN BAN	19 1.: X	148 4,650 57 sq. ft. No		Yes		\$	sq. ft.		Yes		\$	sq. ft.		Yes	;	\$	sq. ft	
1635 E PASSYUN         Address       PHILADEL         Proximity to Subject         Current Monthly Rent         Rent/Gross Bldg. Area         Rent Control         Data Source(s)         Date of Lease(s)         Location         Actual Age	PHI \$ \$ INS N/A UR 109 AV 2,9	VE A, PA Yes SPEC A BAN ERAC 56	19 1.: X TIO	148 4,650 57 sq.ft. to N				\$ ] No	sq. ft.				\$ No	sq. ft.				\$ ] No	sq. ft	
1635 E PASSYUN         Address       PHILADEL         Proximity to Subject         Current Monthly Rent         Rent/Gross Bldg. Area         Rent Control         Data Source(s)         Date of Lease(s)         Location         Actual Age         Condition         Gross Building Area	PHI \$ \$ INS N/A UR 109 AV 2,9	VE A, PA Yes SPEC A BAN BAN BAN	19 1.: X TIO	148 4,650 57 sq. ft. No			Count	\$			Yes	Count	\$				s Count	\$		
1635 E PASSYUN         Address       PHILADEL         Proximity to Subject         Current Monthly Rent         Rent/Gross Bldg. Area         Rent Control         Data Source(s)         Date of Lease(s)         Location         Actual Age         Condition	PHI \$ \$ IN\$ N/A UR 109 AV 2,9	VE A, PA Yes SPEC A BAN ERAC 56 m Cour	19 1.: X M TIO	148 4,650 57 sq.ft. N N Size	R	m C		\$ No Size	sq. ft.		Rm C	1	\$ No	sq. ft.		Rm (	Count	\$ No	sq. ft	
1635 E PASSYUN         Address       PHILADEL         Proximity to Subject         Current Monthly Rent         Rent/Gross Bldg. Area         Rent Control         Date of Lease(s)         Location         Actual Age         Condition         Gross Building Area         Unit Breakdown	PHI, \$ \$ INS N/A UR 109 AV 2,9 R Tot	VE A, PA Yes SPEC BAN BAN ERAC 56 m Cour Br	19 1.: X M TIO GE at Ba	148 4,650 57 sq. ft. 10 N Size Sq. Ft.		m C		\$ ] No	Monthly Rent			Count Ba	\$ No	Monthly Rent			Count	\$ ] No	Monthly Rent	
1635 E PASSYUN         Address       PHILADEL         Proximity to Subject         Current Monthly Rent         Rent/Gross Bldg. Area         Rent Control         Date of Lease(s)         Location         Actual Age         Condition         Gross Building Area         Unit Breakdown         Unit # 1	PHI, \$ \$ INS N/# UR 109 AV 2,9 R Tot 4	VE A, PA SPEC BAN BAN BAN BAN BAN BAN BAN BAN BAN Cour Br 0	19 1.1 X M TIO GE	148 4,650 57 sq. ft. N N Size Sq. Ft. 935	R	m C		\$ No Size	Monthly Rent \$		Rm C	1	\$ No	Monthly Rent		Rm (	Count	\$ No	Monthly Rent	
1635 E PASSYUN         Address       PHILADEL         Proximity to Subject         Current Monthly Rent         Rent/Gross Bldg. Area         Rent Control         Data Source(s)         Date of Lease(s)         Location         Actual Age         Condition         Gross Building Area         Unit Breakdown         Unit # 1         Unit # 2	PHI, \$ \$ INS N/ <i>F</i> UR 109 AV 2,9 R Tot 4 5	VE A, PA SPEC BAN ERAC 56 m Cour Br 0 2	19 1.: X N TIO	148 4,650 57 sq. ft. N Size Sq. Ft. 935 1,500	R	m C		\$ No Size	Monthly Rent \$ \$		Rm C	1	\$ No	Monthly Rent \$ \$		Rm (	Count	\$ No	Monthly Rent \$ \$	
1635 E PASSYUN         Address       PHILADEL         Proximity to Subject         Current Monthly Rent         Rent/Gross Bldg. Area         Rent Control         Data Source(s)         Date of Lease(s)         Location         Actual Age         Condition         Gross Building Area         Unit Breakdown         Unit # 1         Unit # 2         Unit # 3	PHI, \$ \$ INS N/# UR 109 AV 2,9 R Tot 4	VE A, PA SPEC BAN BAN ERAC 56 m Cour Br 0 2	19 1.1 X M TIO GE	148 4,650 57 sq. ft. N N Size Sq. Ft. 935	R	m C		\$ No Size	Monthly Rent \$ \$ \$		Rm C	1	\$ No	Monthly Rent \$ \$ \$ \$ \$		Rm (	Count	\$ No	Monthly Rent \$ \$ \$	
1635 E PASSYUN         Address       PHILADEL         Proximity to Subject         Current Monthly Rent         Rent/Gross Bldg. Area         Rent Control         Data Source(s)         Date of Lease(s)         Location         Actual Age         Condition         Gross Building Area         Unit Breakdown         Unit # 1         Unit # 2	PHI, \$ \$ INS N/A UR 109 AV 2,9 R Tot 4 5 3	VE A, PA SPEC BAN BAN BAN B BAN B Cour Br 0 2 1	19 1.: X N TIO	148 4,650 57 sq. ft. N Size Sq. Ft. 935 1,500	R	m C		\$ No Size	Monthly Rent \$ \$		Rm C	1	\$ No	Monthly Rent \$ \$		Rm (	Count	\$ No	Monthly Rent \$ \$	
1635 E PASSYUN         Address       PHILADEL         Proximity to Subject         Current Monthly Rent         Rent/Gross Bldg. Area         Rent Control         Data Source(s)         Date of Lease(s)         Location         Actual Age         Condition         Gross Building Area         Unit Breakdown         Unit # 1         Unit # 2         Unit # 3         Unit # 4	PHI, \$ \$ INS N/A UR 109 AV 2,9 R Tot 4 5 3	VE A, PA SPEC BAN BAN BAN B BAN B Cour Br 0 2 1	19 1.: X N TIO	148 4,650 57 sq. ft. N Size Sq. Ft. 935 1,500	R	m C		\$ No Size	Monthly Rent \$ \$ \$		Rm C	1	\$ No	Monthly Rent \$ \$ \$ \$ \$		Rm (	Count	\$ No	Monthly Rent \$ \$ \$	
1635 E PASSYUN         Address       PHILADEL         Proximity to Subject         Current Monthly Rent         Rent/Gross Bldg. Area         Rent Control         Data Source(s)         Date of Lease(s)         Location         Actual Age         Condition         Gross Building Area         Unit Breakdown         Unit # 1         Unit # 2         Unit # 3	PHI, \$ \$ INS N/A UR 109 AV 2,9 R Tot 4 5 3	VE A, PA SPEC BAN ERAC 56 m Cour Br 0 2	19 1.: X N TIO	148 4,650 57 sq. ft. N Size Sq. Ft. 935 1,500	R	m C		\$ No Size	Monthly Rent \$ \$ \$		Rm C	1	\$ No	Monthly Rent \$ \$ \$ \$ \$		Rm (	Count	\$ No	Monthly Rent \$ \$ \$	
1635 E PASSYUN         Address       PHILADEL         Proximity to Subject         Current Monthly Rent         Rent/Gross Bldg. Area         Rent Control         Data Source(s)         Date of Lease(s)         Location         Actual Age         Condition         Gross Building Area         Unit Breakdown         Unit # 1         Unit # 2         Unit # 3         Unit # 4	PHI, \$ \$ INS N/A UR 109 AV 2,9 R Tot 4 5 3	VE A, PA SPEC BAN BAN BAN B BAN B Cour Br 0 2 1	19 1.: X N TIO	148 4,650 57 sq. ft. N Size Sq. Ft. 935 1,500	R	m C		\$ No Size	Monthly Rent \$ \$ \$		Rm C	1	\$ No	Monthly Rent \$ \$ \$ \$ \$		Rm (	Count	\$ No	Monthly Rent \$ \$ \$	
1635 E PASSYUN         Address       PHILADEL         Proximity to Subject         Current Monthly Rent         Rent/Gross Bldg. Area         Rent Control         Data Source(s)         Date of Lease(s)         Location         Actual Age         Condition         Gross Building Area         Unit Breakdown         Unit # 1         Unit # 2         Unit # 3         Unit # 4         Utilities Included	PHI, \$ \$ INS N/A UR 109 AV 2,9 R Tot 4 5 3	VE A, PA SPEC BAN BAN BAN B BAN B Cour Br 0 2 1	19 1.: X N TIO	148 4,650 57 sq. ft. N Size Sq. Ft. 935 1,500	R	m C		\$ No Size	Monthly Rent \$ \$ \$		Rm C	1	\$ No	Monthly Rent \$ \$ \$ \$ \$		Rm (	Count	\$ No	Monthly Rent \$ \$ \$	
1635 E PASSYUN         Address       PHILADEL         Proximity to Subject         Current Monthly Rent         Rent/Gross Bldg. Area         Rent Control         Data Source(s)         Date of Lease(s)         Location         Actual Age         Condition         Gross Building Area         Unit Breakdown         Unit # 1         Unit # 2         Unit # 3         Unit # 4	PHI, \$ \$ INS N/A UR 109 AV 2,9 R Tot 4 5 3	VE A, PA SPEC BAN BAN BAN B BAN B Cour Br 0 2 1	19 1.: X N TIO	148 4,650 57 sq. ft. N Size Sq. Ft. 935 1,500	R	m C		\$ No Size	Monthly Rent \$ \$ \$		Rm C	1	\$ No	Monthly Rent \$ \$ \$ \$ \$		Rm (	Count	\$ No	Monthly Rent \$ \$ \$	
1635 E PASSYUN         Address       PHILADEL         Proximity to Subject         Current Monthly Rent         Rent/Gross Bldg. Area         Rent Control         Data Source(s)         Date of Lease(s)         Location         Actual Age         Condition         Gross Building Area         Unit Breakdown         Unit # 1         Unit # 2         Unit # 3         Unit # 4         Utilities Included	PHI, \$ \$ INS N/A UR 109 AV 2,9 R Tot 4 5 3	VE A, PA SPEC BAN BAN BAN B BAN B Cour Br 0 2 1	19 1.: X N TIO	148 4,650 57 sq. ft. N Size Sq. Ft. 935 1,500	R	m C		\$ No Size	Monthly Rent \$ \$ \$		Rm C	1	\$ No	Monthly Rent \$ \$ \$ \$ \$		Rm (	Count	\$ No	Monthly Rent \$ \$ \$	
1635 E PASSYUN         Address       PHILADEL         Proximity to Subject         Current Monthly Rent         Rent/Gross Bldg. Area         Rent Control         Data Source(s)         Date of Lease(s)         Location         Actual Age         Condition         Gross Building Area         Unit Breakdown         Unit # 1         Unit # 2         Unit # 3         Unit # 4         Utilities Included	PHI, \$ \$ INS N/A UR 109 AV 2,9 R Tot 4 5 3	VE A, PA SPEC BAN BAN BAN B BAN B Cour Br 0 2 1	19 1.: X N TIO	148 4,650 57 sq. ft. N Size Sq. Ft. 935 1,500	R	m C		\$ No Size	Monthly Rent \$ \$ \$		Rm C	1	\$ No	Monthly Rent \$ \$ \$ \$ \$		Rm (	Count	\$ No	Monthly Rent \$ \$ \$	
1635 E PASSYUN         Address       PHILADEL         Proximity to Subject         Current Monthly Rent         Rent/Gross Bldg. Area         Rent Control         Data Source(s)         Date of Lease(s)         Location         Actual Age         Condition         Gross Building Area         Unit Breakdown         Unit # 1         Unit # 2         Unit # 3         Unit # 4         Utilities Included	PHI, \$ \$ INS N/A UR 109 AV 2,9 R Tot 4 5 3	VE A, PA SPEC BAN BAN BAN B BAN B Cour Br 0 2 1	19 1.: X N TIO	148 4,650 57 sq. ft. N Size Sq. Ft. 935 1,500	R	m C		\$ No Size	Monthly Rent \$ \$ \$		Rm C	1	\$ No	Monthly Rent \$ \$ \$ \$ \$		Rm (	Count	\$ No	Monthly Rent \$ \$ \$	
1635 E PASSYUN         Address       PHILADEL         Proximity to Subject         Current Monthly Rent         Rent/Gross Bldg. Area         Rent Control         Data Source(s)         Date of Lease(s)         Location         Actual Age         Condition         Gross Building Area         Unit Breakdown         Unit # 1         Unit # 2         Unit # 3         Unit # 4         Utilities Included	PHI, \$ \$ INS N/A UR 109 AV 2,9 R Tot 4 5 3	VE A, PA SPEC BAN BAN BAN B BAN B Cour Br 0 2 1	19 1.: X N TIO	148 4,650 57 sq. ft. N Size Sq. Ft. 935 1,500	R	m C		\$ No Size	Monthly Rent \$ \$ \$		Rm C	1	\$ No	Monthly Rent \$ \$ \$ \$ \$		Rm (	Count	\$ No	Monthly Rent \$ \$ \$	
1635 E PASSYUN         Address       PHILADEL         Proximity to Subject         Current Monthly Rent         Rent/Gross Bldg. Area         Rent Control         Data Source(s)         Date of Lease(s)         Location         Actual Age         Condition         Gross Building Area         Unit Breakdown         Unit # 1         Unit # 2         Unit # 4         Utilities Included	PHI, \$ \$ INS N/A UR 109 AV 2,9 R Tot 4 5 3	VE A, PA SPEC BAN BAN BAN B BAN B Cour Br 0 2 1	19 1.: X N TIO	148 4,650 57 sq. ft. N Size Sq. Ft. 935 1,500	R	m C		\$ No Size	Monthly Rent \$ \$ \$		Rm C	1	\$ No	Monthly Rent \$ \$ \$ \$ \$		Rm (	Count	\$ No	Monthly Rent \$ \$ \$	
1635 E PASSYUN         Address       PHILADEL         Proximity to Subject         Current Monthly Rent         Rent/Gross Bldg. Area         Rent Control         Data Source(s)         Date of Lease(s)         Location         Actual Age         Condition         Gross Building Area         Unit Breakdown         Unit # 1         Unit # 2         Unit # 4         Utilities Included	PHI, \$ \$ INS N/A UR 109 AV 2,9 R Tot 4 5 3	VE A, PA SPEC BAN BAN BAN B BAN B Cour Br 0 2 1	19 1.: X N TIO	148 4,650 57 sq. ft. N Size Sq. Ft. 935 1,500	R	m C		\$ No Size	Monthly Rent \$ \$ \$		Rm C	1	\$ No	Monthly Rent \$ \$ \$ \$ \$		Rm (	Count	\$ No	Monthly Rent \$ \$ \$	
1635 E PASSYUN         Address       PHILADEL         Proximity to Subject         Current Monthly Rent         Rent/Gross Bldg. Area         Rent Control         Data Source(s)         Date of Lease(s)         Location         Actual Age         Condition         Gross Building Area         Unit Breakdown         Unit # 1         Unit # 2         Unit # 4         Utilities Included	PHI, \$ \$ INS N/A UR 109 AV 2,9 R Tot 4 5 3	VE A, PA SPEC BAN BAN BAN B BAN B Cour Br 0 2 1	19 1.: X N TIO	148 4,650 57 sq. ft. N Size Sq. Ft. 935 1,500	R	m C		\$ No Size	Monthly Rent \$ \$ \$		Rm C	1	\$ No	Monthly Rent \$ \$ \$ \$ \$		Rm (	Count	\$ No	Monthly Rent \$ \$ \$	
1635 E PASSYUN         Address       PHILADEL         Proximity to Subject         Current Monthly Rent         Rent/Gross Bldg. Area         Rent Control         Data Source(s)         Date of Lease(s)         Location         Actual Age         Condition         Gross Building Area         Unit Breakdown         Unit # 1         Unit # 2         Unit # 4         Utilities Included	PHI, \$ \$ INS N/A UR 109 AV 2,9 R Tot 4 5 3	VE A, PA SPEC BAN BAN BAN B BAN B Cour Br 0 2 1	19 1.: X N TIO	148 4,650 57 sq. ft. N Size Sq. Ft. 935 1,500	R	m C		\$ No Size	Monthly Rent \$ \$ \$		Rm C	1	\$ No	Monthly Rent \$ \$ \$ \$ \$		Rm (	Count	\$ No	Monthly Rent \$ \$ \$	
1635 E PASSYUN         Address       PHILADEL         Proximity to Subject         Current Monthly Rent         Rent/Gross Bldg. Area         Rent Control         Data Source(s)         Date of Lease(s)         Location         Actual Age         Condition         Gross Building Area         Unit Breakdown         Unit # 1         Unit # 2         Unit # 4         Utilities Included	PHI, \$ \$ INS N/A UR 109 AV 2,9 R Tot 4 5 3	VE A, PA SPEC BAN BAN BAN B BAN B Cour Br 0 2 1	19 1.: X N TIO	148 4,650 57 sq. ft. N Size Sq. Ft. 935 1,500	R	m C		\$ No Size	Monthly Rent \$ \$ \$		Rm C	1	\$ No	Monthly Rent \$ \$ \$ \$ \$		Rm (	Count	\$ No	Monthly Rent \$ \$ \$	
1635 E PASSYUN         Address       PHILADEL         Proximity to Subject         Current Monthly Rent         Rent/Gross Bldg. Area         Rent Control         Data Source(s)         Date of Lease(s)         Location         Actual Age         Condition         Gross Building Area         Unit Breakdown         Unit # 1         Unit # 2         Unit # 4         Utilities Included	PHI, \$ \$ INS N/A UR 109 AV 2,9 R Tot 4 5 3	VE A, PA SPEC BAN BAN BAN B BAN B Cour Br 0 2 1	19 1.: X N TIO	148 4,650 57 sq. ft. N Size Sq. Ft. 935 1,500	R	m C		\$ No Size	Monthly Rent \$ \$ \$		Rm C	1	\$ No	Monthly Rent \$ \$ \$ \$ \$		Rm (	Count	\$ No	Monthly Rent \$ \$ \$	
1635 E PASSYUN         Address       PHILADEL         Proximity to Subject         Current Monthly Rent         Rent/Gross Bldg. Area         Rent Control         Data Source(s)         Date of Lease(s)         Location         Actual Age         Condition         Gross Building Area         Unit Breakdown         Unit # 1         Unit # 2         Unit # 4         Utilities Included	PHI, \$ \$ INS N/A UR 109 AV 2,9 R Tot 4 5 3	VE A, PA SPEC BAN BAN BAN B BAN B Cour Br 0 2 1	19 1.: X N TIO	148 4,650 57 sq. ft. N Size Sq. Ft. 935 1,500	R	m C		\$ No Size	Monthly Rent \$ \$ \$		Rm C	1	\$ No	Monthly Rent \$ \$ \$ \$ \$		Rm (	Count	\$ No	Monthly Rent \$ \$ \$	
1635 E PASSYUN         Address       PHILADEL         Proximity to Subject         Current Monthly Rent         Rent/Gross Bldg. Area         Rent Control         Data Source(s)         Date of Lease(s)         Location         Actual Age         Condition         Gross Building Area         Unit Breakdown         Unit # 1         Unit # 2         Unit # 4         Utilities Included	PHI, \$ \$ INS N/A UR 109 AV 2,9 R Tot 4 5 3	VE A, PA SPEC BAN BAN BAN B BAN B Cour Br 0 2 1	19 1.: X N TIO	148 4,650 57 sq. ft. N Size Sq. Ft. 935 1,500	R	m C		\$ No Size	Monthly Rent \$ \$ \$		Rm C	1	\$ No	Monthly Rent \$ \$ \$ \$ \$		Rm (	Count	\$ No	Monthly Rent \$ \$ \$	
1635 E PASSYUN         Address       PHILADEL         Proximity to Subject         Current Monthly Rent         Rent/Gross Bldg. Area         Rent Control         Data Source(s)         Date of Lease(s)         Location         Actual Age         Condition         Gross Building Area         Unit Breakdown         Unit # 1         Unit # 2         Unit # 4         Utilities Included	PHI, \$ \$ INS N/A UR 109 AV 2,9 R Tot 4 5 3	VE A, PA SPEC BAN BAN BAN B BAN B Cour Br 0 2 1	19 1.: X N TIO	148 4,650 57 sq. ft. N Size Sq. Ft. 935 1,500	R	m C		\$ No Size	Monthly Rent \$ \$ \$		Rm C	1	\$ No	Monthly Rent \$ \$ \$ \$ \$		Rm (	Count	\$ No	Monthly Rent \$ \$ \$	
1635 E PASSYUN         Address       PHILADEL         Proximity to Subject         Current Monthly Rent         Rent/Gross Bldg. Area         Rent Control         Data Source(s)         Date of Lease(s)         Location         Actual Age         Condition         Gross Building Area         Unit Breakdown         Unit # 1         Unit # 2         Unit # 4         Utilities Included	PHI, \$ \$ INS N/A UR 109 AV 2,9 R Tot 4 5 3	VE A, PA SPEC BAN BAN BAN B BAN B Cour Br 0 2 1	19 1.: X N TIO	148 4,650 57 sq. ft. N Size Sq. Ft. 935 1,500	R	m C		\$ No Size	Monthly Rent \$ \$ \$		Rm C	1	\$ No	Monthly Rent \$ \$ \$ \$ \$		Rm (	Count	\$ No	Monthly Rent \$ \$ \$	
1635 E PASSYUN         Address       PHILADEL         Proximity to Subject         Current Monthly Rent         Rent/Gross Bldg. Area         Rent Control         Data Source(s)         Date of Lease(s)         Location         Actual Age         Condition         Gross Building Area         Unit Breakdown         Unit # 1         Unit # 2         Unit # 4         Utilities Included	PHI, \$ \$ INS N/A UR 109 AV 2,9 R Tot 4 5 3	VE A, PA SPEC BAN BAN BAN B BAN B Cour Br 0 2 1	19 1.: X N TIO	148 4,650 57 sq. ft. N Size Sq. Ft. 935 1,500	R	m C		\$ No Size	Monthly Rent \$ \$ \$		Rm C	1	\$ No	Monthly Rent \$ \$ \$ \$ \$		Rm (	Count	\$ No	Monthly Rent \$ \$ \$	
1635 E PASSYUN         Address       PHILADEL         Proximity to Subject         Current Monthly Rent         Rent/Gross Bldg. Area         Rent Control         Data Source(s)         Date of Lease(s)         Location         Actual Age         Condition         Gross Building Area         Unit Breakdown         Unit # 1         Unit # 2         Unit # 4         Utilities Included	PHI, \$ \$ INS N/A UR 109 AV 2,9 R Tot 4 5 3	VE A, PA SPEC BAN BAN BAN B BAN B Cour Br 0 2 1	19 1.: X N TIO	148 4,650 57 sq. ft. N Size Sq. Ft. 935 1,500	R	m C		\$ No Size	Monthly Rent \$ \$ \$		Rm C	1	\$ No	Monthly Rent \$ \$ \$ \$ \$		Rm (	Count	\$ No	Monthly Rent \$ \$ \$	
1635 E PASSYUN         Address       PHILADEL         Proximity to Subject         Current Monthly Rent         Rent/Gross Bldg. Area         Rent Control         Data Source(s)         Date of Lease(s)         Location         Actual Age         Condition         Gross Building Area         Unit Breakdown         Unit # 1         Unit # 2         Unit # 4         Utilities Included	PHI, \$ \$ INS N/A UR 109 AV 2,9 R Tot 4 5 3	VE A, PA SPEC BAN BAN BAN B BAN B Cour Br 0 2 1	19 1.: X N TIO	148 4,650 57 sq. ft. N Size Sq. Ft. 935 1,500	R	m C		\$ No Size	Monthly Rent \$ \$ \$		Rm C	1	\$ No	Monthly Rent \$ \$ \$ \$ \$		Rm (	Count	\$ No	Monthly Rent \$ \$ \$	
1635 E PASSYUN         Address       PHILADEL         Proximity to Subject         Current Monthly Rent         Rent/Gross Bldg. Area         Rent Control         Data Source(s)         Date of Lease(s)         Location         Actual Age         Condition         Gross Building Area         Unit Breakdown         Unit # 1         Unit # 2         Unit # 4         Utilities Included	PHI, \$ \$ INS N/A UR 109 AV 2,9 R Tot 4 5 3	VE A, PA SPEC BAN BAN BAN B BAN B Cour Br 0 2 1	19 1.: X N TIO	148 4,650 57 sq. ft. N Size Sq. Ft. 935 1,500	R	m C		\$ No Size	Monthly Rent \$ \$ \$		Rm C	1	\$ No	Monthly Rent \$ \$ \$ \$ \$		Rm (	Count	\$ No	Monthly Rent \$ \$ \$	
1635 E PASSYUN         Address       PHILADEL         Proximity to Subject         Current Monthly Rent         Rent/Gross Bldg. Area         Rent Control         Data Source(s)         Date of Lease(s)         Location         Actual Age         Condition         Gross Building Area         Unit Breakdown         Unit # 1         Unit # 2         Unit # 3         Unit # 4         Utilities Included	PHI, \$ \$ INS N/A UR 109 AV 2,9 R Tot 4 5 3	VE A, PA SPEC BAN BAN BAN B BAN B Cour Br 0 2 1	19 1.: X N TIO	148 4,650 57 sq. ft. N Size Sq. Ft. 935 1,500	R	m C		\$ No Size	Monthly Rent \$ \$ \$		Rm C	1	\$ No	Monthly Rent \$ \$ \$ \$ \$		Rm (	Count	\$ No	Monthly Rent \$ \$ \$	
1635 E PASSYUN         Address       PHILADEL         Proximity to Subject         Current Monthly Rent         Rent/Gross Bldg. Area         Rent Control         Data Source(s)         Date of Lease(s)         Location         Actual Age         Condition         Gross Building Area         Unit Breakdown         Unit # 1         Unit # 2         Unit # 3         Unit # 4         Utilities Included	PHI, \$ \$ INS N/A UR 109 AV 2,9 R Tot 4 5 3	VE A, PA SPEC BAN BAN BAN B BAN B Cour Br 0 2 1	19 1.: X N TIO	148 4,650 57 sq. ft. N Size Sq. Ft. 935 1,500	R	m C		\$ No Size Sq. Ft.	Monthly Rent \$ \$ \$		Rm C Br	Ba	\$ No	Monthly Rent \$ \$ \$ \$ \$		Rm (	Count	\$ No Size Sq. Ft.	Monthly Rent \$ \$ \$	

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# Small Residential Income Property Appraisal Report File No. 1635 E PASSYUNK AVE

			Sn	nall	Res	side	ential	Ind	come	Pro	per	ty A	pprais	salF	Report		File	No. ´	1635 E F	ASSY	UNK AVE	
FEATURE		SUBJ	JECT						LE NO. 4				IPARABLE	SALE N	NO. 5	Ļ			PARABLE	SALEN	10.6	
1635 E PASSYUNK			~ 4 4 6		-	-	road S		4 4 5			S 8T		4044	7		307 N			1011		
Address PHILADELPH Proximity to Subject	HIA,	<u>PA 1</u>	9148				hia, P/ les S		145				hia, PA <b>les NE</b>		/				ia, PA <b>es SV</b>		3	
Sale Price	\$				0.50	,	163 0	\$	640	,000,	0.00	,		\$	590,000		.23		C3 UV	\$	549,900	
Sale Price/Gross Bldg. Area	+	(	0.00	sq. ft	\$	210	<b>).18</b> sq.		0.10	,000	\$	254	.53 sq. ft		000,000	\$	3	322.	<b>14</b> sq. ft	Ψ.	010,000	
Gross Monthly Rent	\$			650			5,65				\$		5,000			\$			3,950			
Gross Rent Multiplier			(	0.00			113.2						118.00						139.22			
Price Per Unit	\$			0			213,33				\$		196,667			\$			74,950			
	\$			0			71,11	_			\$		65,556			\$			<u>68,738</u>			
Price Per Bedroom	\$			475	<u>\$</u> Ye		<u>320,00</u>	0			\$ 295,000				Ť	\$ 274,950 Yes X No						
Rent Control	ent Control Yes XNo ata Source(s) VISUAL							105	66;DON	1 1 5				2006.	DOM 11				<u>7</u> 110 1214379		7/5	
Verification Source(s)		PEC	TION				AX REC			110			X RECOF						AX RE			
VALUE ADJUSTMENTS		DESCRI					PTION		+(-) Adjust	ment		ESCRI		1	Adjustment	-		CRIP		1	Adjustment	
Sale or Financing					Arml	_th					Arm	Lth				Li	isting					
Concessions	0				Conv						Cas					0						
Date of Sale/Time							)5/24						)5/24			_	ctive				0	
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Unit # 4		+ '		•		•						•	•	1		+						
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Adjusted Sale Price					Net Ad		-1.6				Net Ad		9.3 %				et Adj.		21.3 %			
of Comparables					Gross		<u>1.6</u> 210,00		630	,000	Gross		9.3 %	\$	644,700		ross Ad		21.3 %	\$	667,300	
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Adj. Price Per Bdrm. (Adj. SP				· ·	\$		315,00				\$	3	322,350			\$			33,650			
ITEM					JECT				OMPARAE	BLE SA	LE NO.			PARAB	LE SALE NC	). 5			OMPARAE	LE SAL	E NO. 6	
Date of Prior Sale/Transfer			NE W	ITHIN		DNTH	IS N		E WITH				NONE		IIN 1 YEA				E WITH	IIN 1	YEAR	
Price of Prior Sale/Transfer		0					C	-					0				\$					
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Effective Date of Data Source Summary of Sales Comparis			06/2	024			10	NQ\0	9/2024				08/09/2	024		—	0	0/09	/2024			
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## Case 9:20-cv-81205-RAR Document 202 Addenoised on FLSD Docket 09/06/2024 Page 159

Borrower: RYAN STUMPHAUZER	01 191		File No.: 1635 E PASSYUNK AVE
Property Address: 1635 E PASSYUNK AVE			Case No.:
City: PHILADELPHIA		State: PA	Zip: 19148
Lender: RYAN STUMPHAUZER			

#### **Neighborhood Description**

THE SUBJECT PROPERTY IS LOCATED IN A RESIDENTIAL AREA CONSISTING OF VARIOUS STYLES OF RESIDENTIAL PROPERTIES AND COMMERCIAL PROPERTIES. THIS PROPERTY MIX IS TYPICAL IN THE AREA.

#### Neighborhood Market Conditions

THE SUBJECT PROPERTY IS LOCATED IN A GENERALLY STABLE MARKET AREA. TYPICAL FINANCING IS CONVENTIONAL WITH BUYERS PAYING MINIMAL IF ANY POINTS. SELLER CONTRIBUTION TO CLOSING DOES NOT TYPICALLY OCCUR. FHA AND VA MORTGAGES ARE ALSO AVAILABLE. TYPICAL MARKETING TIME IS THREE TO SIX MONTHS WITH HOMES SELLING @ 5-10% OF LIST PRICE WHEN LISTED AT A REALISTIC ASKING PRICE.

#### Highest and Best Use

The subject's current use is considered to be the highest and best use based on it's current residential use and according to the current zoning regulations and based on the evaluation of what is physically possible, legally permissible, financially feasible and maximally productive.

#### Comments on Sales Comparison

ADJUSTMENTS MADE TO COMPARABLE SALES WERE BASED ON PAIRED SALES ANALYSIS AND SENSITIVITY ANALYSIS.

THE LACK OF MORE RECENT SALES MADE IT NECESSARY TO USE SALES WHICH EXCEED THE USUAL 6 MONTH GUIDELINE.

NO AGE ADJUSTMENTS WERE MADE AS AGE IS CONSIDERED AS PART OF THE DETERMINATION OF CONDITION OF THE COMPARABLES. CONDITION IS ALSO DETERMINED THROUGH THE EXTERIOR INSPECTION OF THE SALES AND INFORMATION PER MLS DATA PERTAINING TO UPDATING AND RENOVATIONS.

NO ADJUSTMENT FOR LOT SIZE MADE FOR MINIMAL DIFFERENCES AS IT DOES NOT APPEAR TO HAVE AN AFFECT ON OVERALL VALUE.

ALL OTHER ADJUSTMENTS ARE SELF EXPLANATORY.

THE SALES SELECTED WOULD COMPETE DIRECTLY WITH THE SUBJECT IN THE MARKETPLACE AND ARE THEREFORE CONSIDERED GOOD INDICATORS OF VALUE AND WERE GIVEN EQUAL WEIGHT.

#### **Final Reconciliation**

BOTH THE COST APPROACH AND THE DIRECT SALES COMPARISON APPROACH CONCUR. THE DIRECT SALES COMPARISON APPROACH WAS GIVEN THE GREATEST WEIGHT SINCE IT MOST ACCURATELY REFLECTS THE CURRENT MARKET CONDITIONS. THE INCOME APPROACH TO VALUE WAS UTILIZED AND IS SUPPORTIVE OF VALUE.

#### Cost Approach

THE LAND VALUE IS TYPICAL FOR THE SUBJECT AREA. AGE / LIFE METHOD USED. COST ESTIMATES DERIVED FROM LOCAL BUILDER ESTIMATES AND APPRAISER'S FILE. THE LAND TO IMPROVEMENT RATIO IS COMMON TO THIS AREA.

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Borrower: RYAN STUMPHAUZER	<u> </u>	File No.:	1635 E PASSYUNK AVE
Property Address: 1635 E PASSYUNK AVE		Case No.	
City: PHILADELPHIA		State: PA	7ip: 19148



Lender: RYAN STUMPHAUZER

# FRONT VIEW OF SUBJECT PROPERTY

Appraised Date: AUGUST 6, 2024 Appraised Value: \$ 660,000



# REAR VIEW OF SUBJECT PROPERTY

STREET SCENE



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Borrower: RYAN STUMPHAUZER	Of 191	File No.: 1635 E PASSYUNK AVE
Property Address: 1635 E PASSYUNK AVE		Case No.:
City: PHILADELPHIA	State: PA	Zip: 19148

Ρ City: PHILADELPHIA Lender: RYAN STUMPHAUZER

UNIT 1 COMMERCIAL SPACE



UNIT 1 COMMERCIAL SPACE



BASEMENT



BASEMENT





UNIT 1 COMMERCIAL SPACE HALF BATH

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Borrower: RYAN STUMPHAUZER	01	191	File No.: 1635 E PASSYUNK AVE
Property Address: 1635 E PASSYUNK AVE			Case No.:
City: PHILADELPHIA		State: PA	Zip: 19148
Lender: RYAN STUMPHAUZER			



UNIT 1 COMMERCIAL SPACE

UNIT 2 LIVING ROOM

UNIT 1 COMMERCIAL SPACE



UNIT 2 DINING ROOM





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Borrower: RYAN STUMPHAUZER	of 191	File No.:	1635 E PASSYUNK AVE
Property Address: 1635 E PASSYUNK AVE		Case No.	.:
City: PHILADELPHIA		State: PA	Zip: 19148
Lender: RYAN STUMPHAUZER			





UNIT 2 BEDROOM

UNIT 2 BEDROOM



UNIT 2 BATHROOM

UNIT 3 BATHROOM



UNIT 3 KITCHEN





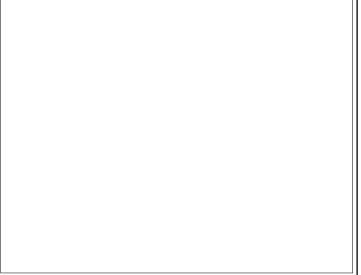
UNIT 3 LIVING ROOM

Case 9:20-cv-81205-RAR			Docket 0	9/06/2024	Page 164
Borrower: RYAN STUMPHAUZER	OŤ	191	File No.: 16	635 E PASSYUNK	AVE
Property Address: 1635 E PASSYUNK AVE			Case No.:		

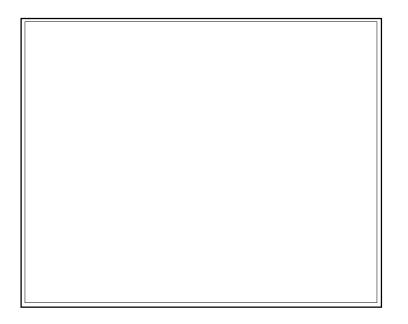
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City: PH	IILADELP	HIA		
Lender:	RYAN STU	MPHA	UZE	R

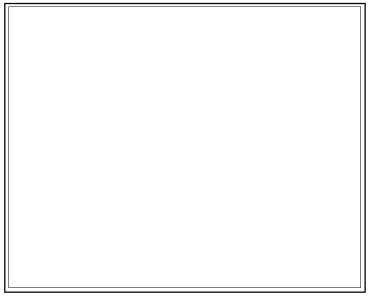
	Cu3C 110		
State: PA		Zip: 19148	

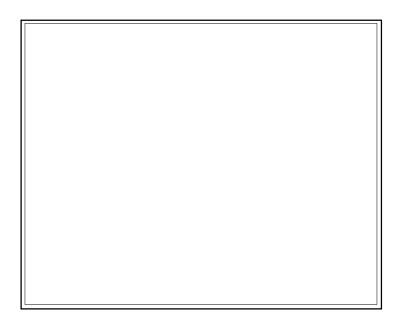


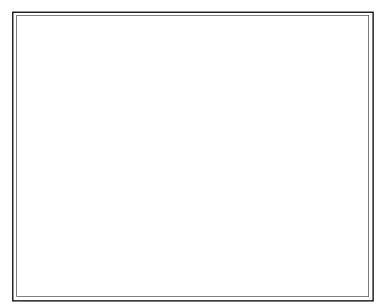


UNIT 3 BEDROOM







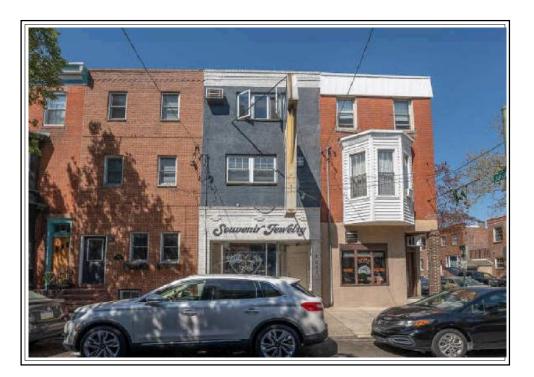


Case 9:20-cv-81205-RARCOMPARABL	E 2020 PER EX REIO COADELESIDU	Mocket 09/06/2024 Page 165	
Borrower: RYAN STUMPHAUZER	01 191	File No.: 1635 E PASSYUNK AVE	
Property Address: 1635 E PASSYUNK AVE	Case No.:		
City: PHILADELPHIA	State: PA	Zip: 19148	
Lender: RYAN STUMPHAUZER			



## COMPARABLE SALE #1

1822 S BROAD ST PHILADELPHIA, PA 19145 Sale Date: S12/23;C12/23 Sale Price: \$ 710,000



#### COMPARABLE SALE #2

1327 TASKER ST PHILADELPHIA, PA 19148 Sale Date: S01/24;C12/23 Sale Price: \$ 625,000

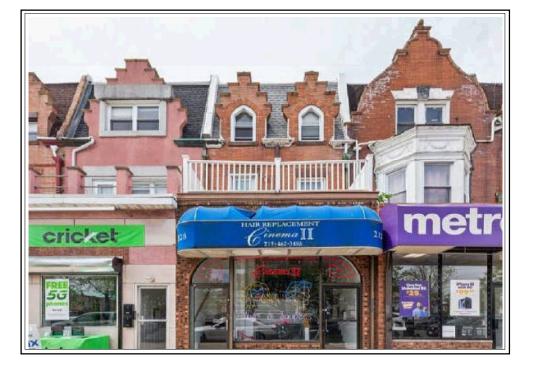


### COMPARABLE SALE #3

1433 S BROAD ST PHILADELPHIA, PA 19147 Sale Date: S08/23;C06/23 Sale Price: \$ 707,000

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Borrower: RYAN STUMPHAUZER	of 191	File No.: 1635 E PASSYUNK AVE		
Property Address: 1635 E PASSYUNK AVE		Case No.:		
City: PHILADELPHIA	Stat	ate: PA Zip: 19148		

City: PHILADELPHIA Lender: RYAN STUMPHAUZER



### COMPARABLE SALE #4

2128 S BROAD ST PHILADELPHIA, PA 19145 Sale Date: S06/24;C05/24 Sale Price: \$ 640,000



### COMPARABLE SALE #5

818 S 8TH ST PHILADELPHIA, PA 19147 Sale Date: S06/24;C05/24 Sale Price: \$ 590,000



### COMPARABLE SALE #6

1307 MIFFLIN ST PHILADELPHIA, PA 19148 Sale Date: ACTIVE Sale Price: \$ 549,900

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Borrower: RYAN STUMPHAUZER	<b>of 191</b> File	No.: 1635 E PASSYUNK AVE
Property Address: 1635 E PASSYUNK AVE	Cas	se No.:
City: PHILADELPHIA	State: PA	Zip: 19148
Lender: RYAN STUMPHAUZER		



### COMPARABLE RENTAL #1

932 SOUTH ST PHILADELPHIA, PA 19147



### COMPARABLE RENTAL #2

1638 BROAD ST #1 PHILADELPHIA, PA 19145



# COMPARABLE RENTAL #3

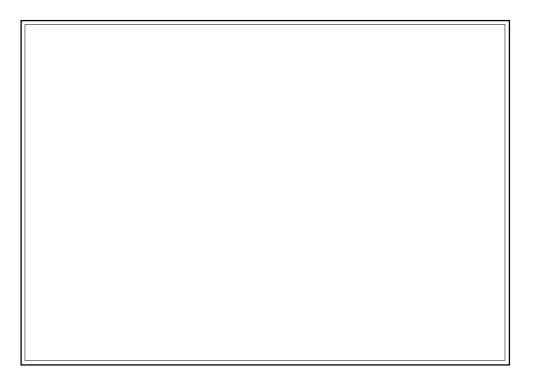
1722 E PASSYUNK AVE #2 PHILADELPHIA, PA 19148

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Borrower: RYAN STUMPHAUZER	<b>of 191</b> Fil	e No.: 1635 E PASSYUNK AVE	
Property Address: 1635 E PASSYUNK AVE	Case No.:		
City: PHILADELPHIA	State: PA	Zip: 19148	
Lender: RYAN STUMPHAUZER			



## COMPARABLE RENTAL #4

1703 S 13TH ST #2 PHILADELPHIA, PA 19148

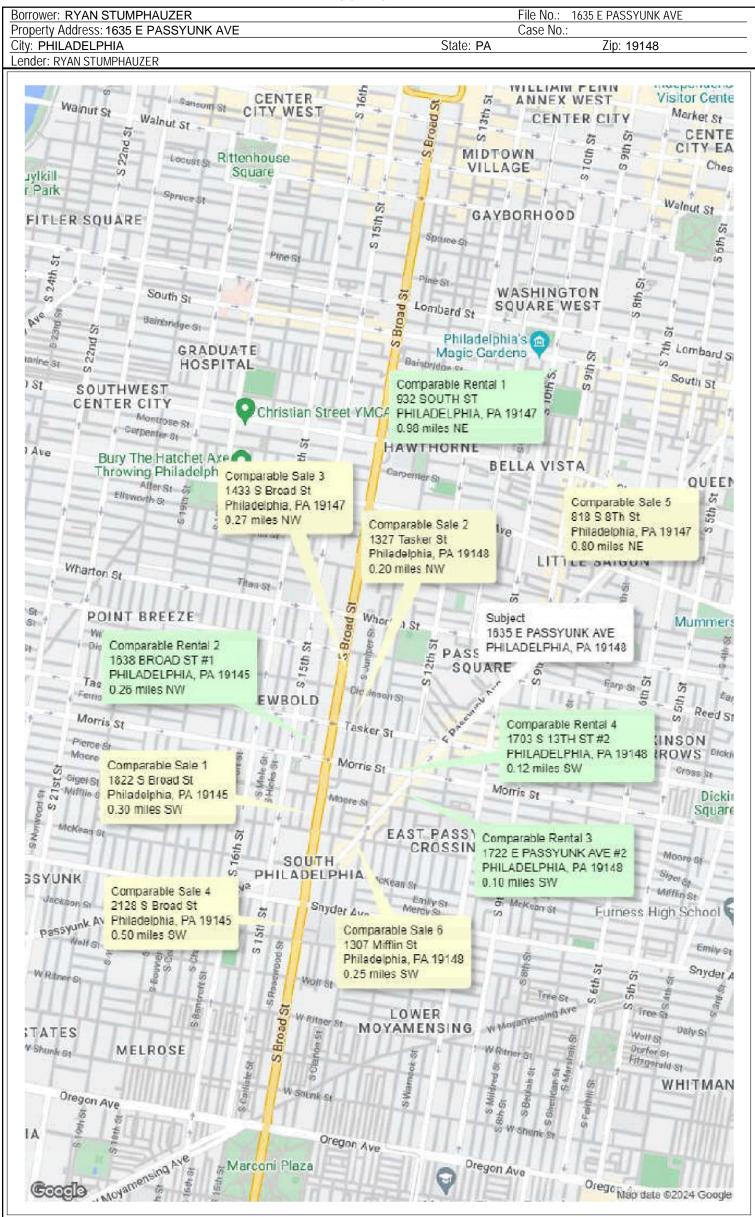


COMPARABLE RENTAL #5

COMPARABLE RENTAL #6

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LOCATION MAP



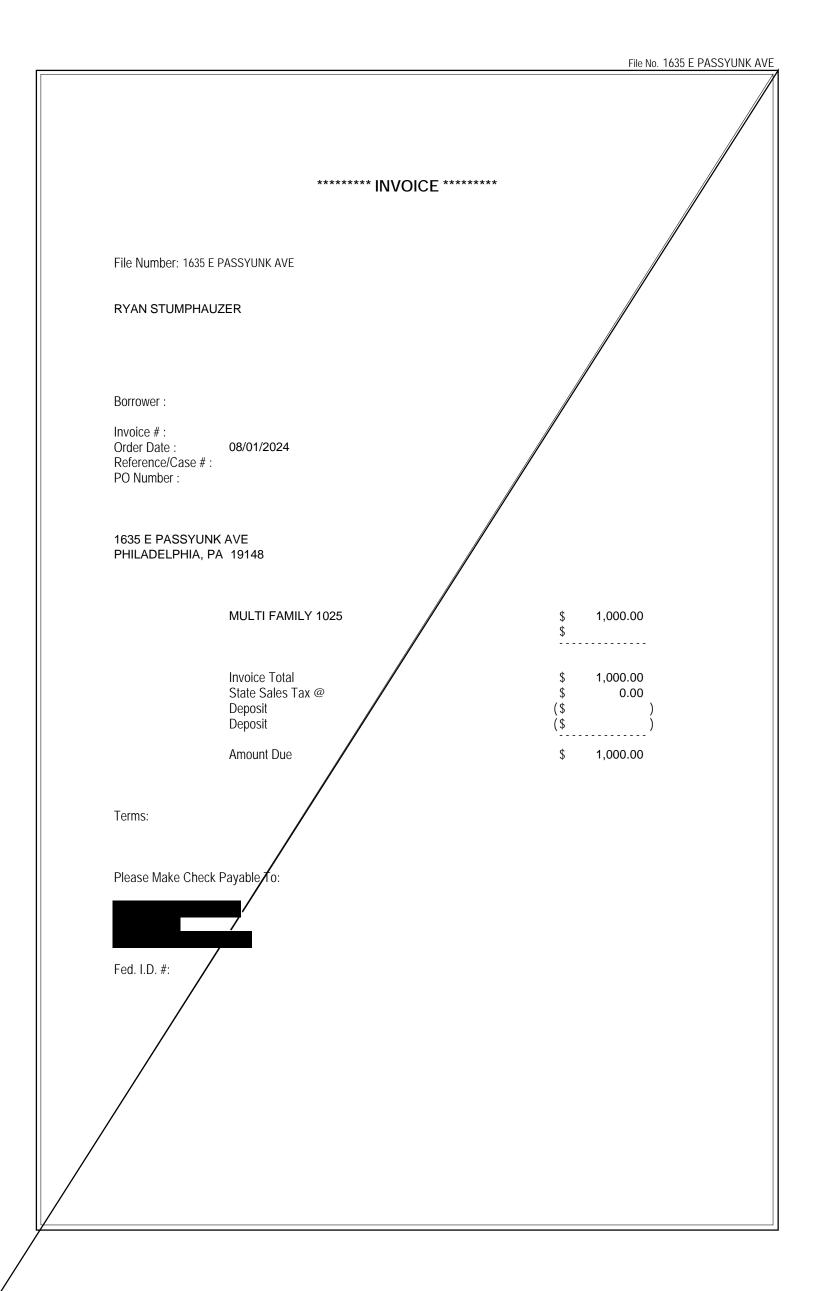
# Case 9:20-cv-81205-RAR Document 2027-1 Entered on FLSD Docket 09/06/2024 Page 170 of 191



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prrower: RYAN STUMPHAUZER			0.: 1635 E PASSYUNK AVE
roperty Address: 1635 E PASSYUNK AVE ty: PHILADELPHIA		Case State: PA	No.: Zip: 19148
ender: RYAN STUMPHAUZER			
			//
Accelerant National Insurance Co (A Stock Company)	ompany		
400 Northridge Road, Suite 800			
Sandy Springs, GA 30350			
	REAL ESTATE A	PRAISERS	
ERRORS		INSURANCE POLI	CY
	DECLARAT	IONS	
NOTICE: THIS IS A "CLAIMS MAD	E AND REPORTED" P	OLICY. THIS POLICY RE	EQUIRES THAT A CLAIM
BE MADE AGAINST THE INSURE IN WRITING, DURING THE POLIC			
			55.A
PLE	ASE READ YOUR PO	LICY CAREFULLY.	
Policy Number:	Re	newal of:	
1. Named Insured:			
2. Address:			
3. Policy Period: From: June 29 12:01 A.M. Sta		To: June 29, of the Named Insured as s	
4. Limit of Liability:	Each Claim	Policy Aggrega	
Damages Limit of Liability Claim Expenses Limit of Liability	4A. \$1,000,000	4C. \$ 2,000,00 4D. \$ 2,000,0	00
		40. \$ 2,000,0	00
5. Deductible (Inclusive of Claims E	Each Claim	Aggregate	
	5A. \$500	5B. \$1,000	
6. Policy Premium: \$611	State Taxes/S	Surcharges: \$ 0	
<ol> <li>Retroactive Date: June 29, 2006</li> </ol>			
		La de la carde a	
8. Notice to Company: Notice of a C	claim or Potential Claim s	nouid de sentio:	
9. Program Administrator:			
10. Forms and Endorsements Attac	hed at Policy Inception:	See Schedule of Forms	
If required by state law, this policy			of the Company
n required by state lan, and peney	this be beameroigned by e		or the company.
		Asa	ac Peck
Date: Ma	ay 8, 2024	Ву:	Representative
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N DEC 40000 04 22			Page 1 of 1
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Purchase and Sale Agreement Dated August 20, 2024

#### PURCHASE AND SALE AGREEMENT

Seller agrees to sell the Property to Buyer, and Buyer agrees to purchase the Property from Seller, in accordance with the terms of this Purchase and Sale Agreement ("Agreement"). This Agreement is effective as of the date the Seller signs this Agreement ("Effective Date").

#### 1. KEY TERMS.

- A. Seller: <u>Ryan Stumphauzer, Court Appointed Receiver</u> phone No.: <u>(call counsel to Receiver)</u> email address:<u>c/o tmh@pietragallo.com</u> <u>& gja@pietragallo.com</u> mailing address: <u>c/o Stumphauzer Kolaya Nadler & Sloman, PLLC, One</u> <u>Biscayne Tower, 2 South Biscayne Boulevard, Suite 1600, Miami, FL 33131</u>
- B. Buyer: email address: email address:
- C. <u>Purchase Price</u>: \$675,000 (which equals Buyer's offer price of \$ \$675,000 plus a Transaction Fee of \$0
- D. <u>Earnest Money Deposit</u>: \$50,000 (if blank, then 10% of the Purchase Price, but no less than \$50,000).
- E. <u>Property</u>: Address: <u>1635 E Passyunk Ave.</u>, <u>Philadelphia</u>, <u>PA 19148</u> as legally described on <u>Exhibit A</u>, including all permanent improvements thereon (but excluding any personal property unless specifically identified by addendum or amendment to this Agreement).
- F. <u>Closing Date: September 16, 2024</u>, (if blank, then (i) 30 calendar days after the Effective Date). If the Closing Date falls on a weekend or a state or federally recognized holiday, the Closing Date shall be the next business day.
- G. Closing Agent: contact address: address:
- H. <u>Title Insurance Company:</u>, title insurance agent for , and the Title Company designated by Receiver.
- I. <u>Closing Cost Allocations</u>: As described in the Section below entitled "Closing Cost Allocations".

2. EARNEST MONEY DEPOSIT. Buyer must deposit the Earnest Money Deposit with Closing Agent on or before 5:00 p.m. in the time zone where the Property is located on the first business day after Seller countersigns this Agreement. The Earnest Money Deposit is non-refundable except as set forth in this Agreement, and may be applied towards the amounts payable

by Buyer under this Agreement. The escrow ("Escrow") for the purchase of the Property shall be opened upon Closing Agent's receipt of the Earnest Money Deposit and a fully-signed copy of this Agreement.

3. CLOSING. The transactions contemplated by this Agreement shall be consummated ("Close" or "Closing") on or before the Closing Date.

#### 4. CLOSING DELIVERIES.

(a) <u>Seller's Deliveries</u>. On or before the Closing Date, Seller shall deliver the following to Closing Agent ("Seller's Deliveries"):

(i) The transfer deed providing a receiver's limited warranty against title defects arising by, through or under Seller (in the form customarily used for similar transactions involving a court-appointed receiver) ("Deed") signed by Seller and acknowledged in accordance with the laws of the state in which the Property is located. NOTE: The Title Insurance Company reserves the right to insure over encumbrances that may appear of record but which in the commercially reasonable opinion of the Title Insurace Company remain of record due to a failure on the part of previous title companies and/or closing agents, to effect the recording of appropriate terminations and/or satisfactions.

(ii) A counterpart of the "Settlement Statement" (defined below) signed by Seller.

(iii) A counterpart of the assignment and assumption of leases and contracts substantially in the form attached as <u>Exhibit B</u> ("Assignment of Leases and Contracts") signed by Seller.

(iv) Any and all other instruments reasonably required by Closing Agent or otherwise necessary to Close the transactions contemplated by this Agreement.

(b) <u>Buyer's Deliveries</u>. On or before the Closing Date, Buyer shall deliver the following to Closing Agent ("**Buyer's Deliveries**"):

(i) An amount in immediately available "good funds" equal to the Purchase Price (less the Earnest Money Deposit already deposited with Closing Agent), plus Buyer's share of closing costs, prorations and expenses as set forth in this Agreement.

(ii) A counterpart of the Settlement Statement signed by Buyer.

(iii) A counterpart of the Assignment of Leases and Contracts signed by Buyer.

(iv) Any and all other instruments reasonably required by Closing Agent or otherwise necessary to Close the transactions contemplated by this Agreement.

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### 5. CONDITIONS PRECEDENT TO CLOSING.

(a) <u>Seller's Conditions</u>. Seller's obligation to Close is conditioned upon the following:

(i) All representations and warranties of Buyer in this Agreement shall have been true in all material respects as of the Effective Date.

(ii) Buyer shall have performed in all material respects all covenants and obligations required to be performed by Buyer on or before the Closing Date.

(iii) Seller shall have received approval of the United States District Court for the Southern District of Florida, Case No. 20-CV-81205-RAR for the Closing pursuant to the terms of this Agreement ("Court Approval"). In the event that Court Approval is not received by Seller within thirty (30) days of the Effective Date, despite Seller's commercially reasonable efforts, Seller may elect in Seller's sole and absolute discretion, to terminate this Agreement by providing written notice to Buyer of Seller's election, whereupon this Agreement and all of the parties' rights and oblgations hereunder shall forever terminate and this Agreement shall be of no further force or effect.

(b) <u>Buyer's Conditions</u>. Buyer's obligation to Close is conditioned upon the following:

(i) All representations and warranties of Seller in this Agreement have been true in all material respects as of the Effective Date.

(ii) Seller shall have performed in all material respects all covenants and obligations required to be performed by Seller on or before the Closing Date.

(iii) Title Insurance Company is irrevocably committed to issue to Buyer an owner's title insurance policy covering the Property with standard coverage customary in the state where the Property is located, showing liability in the amount of the Purchase Price and showing insurable title to the Property vested in Buyer, subject only to the following: (a) Title Insurance Company's standard exceptions; (b) liens for all current general and special real property taxes and assessments not yet due and payable; (c) liens of supplemental taxes, if any assessed; (d) any facts not shown by public records that an accurate survey and/or a personal inspection of the Property would have disclosed; (e) the mortgage/deed of trust/deed to secure debt lien in connection with any Buyer financing; (f) any laws, regulations, or ordinances regarding the use, occupancy, subdivision, or improvement of the Property, or the effect of any non-compliance with or any violation thereof; (g) rights of existing tenants and/or occupants of the Property, if any; (h) covenants, restrictions, easements, and other matters that do not materially impair the value or use of the Property; (i) non-monetary encumbrances disclosed to Buyer in writing prior to entering into this Agreement; and (j) any other matter for which Title Insurance Company agrees to provide insurance at no additional cost to Buyer.

(c) <u>Duty to Cooperate in Good Faith to Resolve</u>. Despite anything to the contrary in this Section, if either party learns that a closing condition is unlikely to be satisfied, such party

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shall promptly notify the other party, and both parties shall cooperate in good faith to fairly and promptly resolve the matter, and the party whose closing condition was not satisfied shall not be relived of its obligation to Close unless (i) the other party fails to cooperate in good faith, (ii) fair and prompt resolution is not reached after the parties have cooperated in good faith, or (iii) fair and prompt resolution of the matter on or before the Closing Date would be impracticable.

(d) <u>Waiver of Conditions</u>. Either party may waive its respective closing conditions in its sole discretion. By proceeding to Closing, each party waives its respective closing conditions and irrevocably releases the other party from any liability arising from any facts known by such waiving party that would otherwise have resulted in a failure of a closing condition.

6. CLOSING INSTRUCTIONS TO CLOSING AGENT. At Closing, Closing Agent is irrevocably instructed to do the following:

(a) Record the Deed.

(b) Pay all fees, costs, deed and transfer taxes for the sale of the Property which are required to be paid by Seller and Buyer under this Agreement, the portion of any fees charged by Closing Agent which are payable by Seller and Buyer (if any) and other expenses relating to the sale of the Property which are required to be paid by Seller and Buyer.

(c) Pay to Seller the balance of the Purchase Price and any other funds remaining after Closing.

#### 7. COSTS AND PRORATIONS.

(a) <u>Pre-Closing Costs</u>. Buyer and Seller acknowledge that Closing Agent may incur certain costs while processing this transaction which must be paid prior to Closing. Closing Agent is authorized and instructed to release funds for payment of such costs prior to Closing from funds deposited into Escrow by Buyer. Such funds are not refundable and Closing Agent is released from any liability for payment of any such funds pre-released through the Escrow. Closing Agent is authorized to charge the appropriate party for costs incurred, or credit the appropriate party for credits, as applicable at Closing or upon termination of this Agreement.

(b) <u>Prorations</u>. The following shall be prorated as of the date of Closing, in each case based on the number of calendar days in the applicable period and in accordance with local customs: (i) all real property taxes, assessments, utilities and other operating expenses customarily apportioned in similar situations ("**Property Expenses**"), and (ii) all rents and other income actually received and customarily apportioned in similar situations ("**Property Income**"). Despite anything to the contrary in this Agreement, insurance premiums will not be prorated, and Seller may cancel any existing insurance on the Property after Closing. If either party receives Property Income or a refund of Property that received such Property Income or refund shall immediately submit to the other party the portion attributable to such other party's period of ownership. Except as set forth in this Agreement, Seller shall not be responsible for any Property Expenses accruing after Closing. This paragraph shall survive Closing indefinitely.

(c) Closing Costs. Seller and Buyer shall pay closing costs as described in the Closing Cost Allocations (and Closing Agent is authorized to (i) pay Seller's costs from Seller's proceeds, and (ii) pay Buyer's costs from funds deposited into Escrow by Buyer).

Settlement Statement. On or before the third business day prior to Closing, Closing (d)Agent shall prepare and deliver to Seller and Buyer a settlement statement setting forth the prorations and cost allocations set forth in this Agreement ("Settlement Statement").

#### 8. TERMINATION AND CANCELLATION OF ESCROW.

(a) Termination Resulting from Breach. If Closing does not or cannot occur on or before the Closing Date due to a breach of this Agreement by Buyer or Seller, then the nonbreaching party may terminate this Agreement and cancel the Escrow by written notice to the breaching party and Closing Agent. If Buyer fails to timely deposit the Earnest Money Deposit, then Seller may immediately terminate this Agreement by written notice to Buyer. Upon any such termination and/or cancellation, the breaching party shall pay any cancellation fees of Closing Agent and Title Insurance Company. If Seller is the breaching party, Closing Agent shall return the Earnest Money Deposit to Buyer, and Buyer shall be entitled to pursue remedies at law or in equity. If Buyer is the breaching party, then the following shall apply:

BUYER AND SELLER AGREE THAT IT WOULD BE EXTREMELY DIFFICULT TO DETERMINE SELLER'S ACTUAL DAMAGES **RESULTING FROM A BREACH BY BUYER. IN THE EVENT OF A** BREACH BY BUYER, SELLER SHALL BE ENTITLED TO AN AMOUNT EQUAL TO THE EARNEST MONEY DEPOSIT AS LIQUATED DAMAGES AND AS SELLER'S EXCLUSIVE REMEDY. BUYER AGREES THAT SUCH AMOUNT IS A REASONABLE PRE-ESTIMATE SELLER'S ACTUAL DAMAGES FOR BREACH OF THIS OF AGREEMENT AND IS NOT A PENALTY. IF CLOSING AGENT IS IN POSSESSION OF THE EARNEST MONEY DEPOSIT, THEN CLOSING AGENT SHALL DELIVER THE EARNEST MONEY DEPOSIT TO SELLER. DESPITE THE FOREGOING, IF APPLICABLE LAW LIMITS THE AMOUNT OF THE LIQUIDATED DAMAGES PAYABLE TO SELLER UPON A BREACH BY BUYER, SELLER SHALL ONLY BE ENTITLED TO THE AMOUNT PERMITTED BY LAW, AND ANY EXCESS SHALL BE PROMPTLY RETURNED TO BUYER. 8/20/20

SELLERS INITIALS

BUYER'S INITIALS

Costs Upon Termination and Cancellation of Escrow. Except as otherwise set forth **(b)** in this Section, upon termination of this Agreement and cancellation of Escrow pursuant to this Section, Seller and Buyer shall be jointly responsible for any cancellation fees of Closing Agent and Title Insurance Company, and all other costs incurred in connection with the transactions contemplated by this Agreement (including, without limitation, payments for loan applications, inspections, appraisals, and other reports) shall be the sole responsibility of the party incurring such costs.

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(c) <u>Closing Agent Authorization</u>. If Closing Agent receives a written notice from a party to cancel the Escrow in accordance with this Section 8, and Closing Agent can confirm that the other party also received the notice, Closing Agent is authorized to comply with the notice of Closing Agent does not receive a written objection with ten (10) calendar days after such other party has received the notice.

9. BUYER'S REPRESENTATIONS AND WARRANTIES. Buyer represents and warrants to Seller as follows:

(a) <u>Authority</u>. Buyer has the necessary authority to enter into and perform its obligations under this Agreement. If Buyer is an entity, the natural person signing this Agreement on behalf of Buyer represents and warrants that (i) Buyer is duly formed and in good standing and (ii) the natural person signing on behalf of Buyer has the necessary authority to bind Buyer to this Agreement.

(b) Property Condition and Attributes. Prior to entering into this Agreement, Buyer had the opportunity to conduct Buyer's own due diligence and investigations. Except as expressly set forth in this Agreement, Buyer's obligations under this Agreement are not contingent on any further due diligence and/or investigation. Buyer acknowledges that the square footage of the Property (including the square footage of the lot and any improvements thereon) is deemed approximate and not guaranteed. Buyer acknowledges that except as otherwise expressly set forth in this Agreement or in written disclosures to Buyer signed by Seller, (i) Seller does not make, and expressly disclaims, any representation or warranty, express or implied, regarding the Property, and (ii) Buyer acknowledges and agrees that Seller is selling the Property "As Is, Where Is, With All Faults and Limitations" and Seller shall have no liability for or any obligation to make any repairs or improvements of any kind to the Property.

(c) <u>Disclosures</u>. Prior to entering into this Agreement, Buyer has received (or, to the extent not received, Buyer irrevocably waives) all disclosure documents required to be provided by or on behalf of Seller or Seller's representatives. Reports furnished by or on behalf of Seller shall be for informational purposes only and are not made part of this Agreement unless required under applicable law.

(d) <u>Sophisticated Buyer</u>. Buyer (i) is a sophisticated purchaser, (ii) is capable of evaluating the merits and risks of purchasing the Property, (iii) understands and is able to bear the economic risks of purchasing the Property, including, without limitation, a total loss of investment and/or the risk that Buyer may be required to hold the Property indefinitely.

(e) <u>No Related Parties</u>. That none of the "Receivership Entities" defined in the action that was filed in the United States District Court for the Southern District of Florida, Case No. 20-CV-81205-RAR, nor any of the equity owners of any of the Receivership Entities, have a direct or indirect ownership interest in the Buyer (collectively, the "Disqualified Parties"). That Buyer is not acting directly or indirectly for or on behalf of any of the Disqualified Parties in connection with the purchase and sale of the Property. This paragraph shall survive the Closing for a period of four (4) years.

10. SELLER'S REPRESENTATIONS AND WARRANTIES. Seller represents and warrants to Buyer as follows:

(a) <u>Authority</u>. Subject to the approval of the United States District Court for the Southern District of Florida, Case No. 20-CV-81205-RAR (which approval shall be a Seller's condition of the Closing as set forth above in Section 5(a)(iii)), Seller has the necessary authority to enter into and perform its obligations under this Agreement.

(b) <u>Leases</u>. Except for the leases (including any amendments) listed in <u>Exhibit C</u> ("Leases"), Seller knows of no other agreement with respect to the occupancy of the Property that will be binding on Buyer after Closing, and to Seller's knowledge, the information on <u>Exhibit C</u> and copies of any Leases delivered by Seller to Buyer are true, correct and complete in all material respects.

(c) <u>No Mechanics' Liens</u>. Except as disclosed in writing to Buyer there are no unsatisfied mechanics' or materialmen's lien rights concerning the Property.

#### 11. SELLER'S COVENANTS.

(a) <u>Possession</u>. At Closing, Seller shall relinquish possession of the Property to Buyer (subject to the Leases) and promptly provide Buyer with all keys, codes and other means of Property access in Seller's possession.

(b) <u>Utilities</u>. Seller shall reasonably cooperate with Buyer prior to Closing to allow Buyer to obtain responsibility for and maintain access to applicable utilities following Closing.

(c) <u>Operation and Maintenance of Property</u>. Prior to Closing, Seller shall maintain, and to the extent within Seller's reasonably control, operate, the Property consistent with past practice.

(d) <u>Leases and Contracts</u>. Prior to Closing, Seller shall not enter into, terminate or amend any Lease or other material agreement with respect to the Property which would encumber or be binding upon the Property from and after Closing, without Buyer's prior written consent, which consent may not be unreasonably withheld, conditioned or delayed.

(e) <u>No Violations</u>. Prior to Closing, Seller shall comply in all material respects with the terms of the Leases and any other material document or agreement affecting the Property consistent with past practice.

#### 12. MISCELLANEOUS.

(a) <u>Survival of Representations and Warranties</u>. Except as otherwise set forth in this Agreement, (i) all representations and warranties of Seller and Buyer in this Agreement shall survive Closing for a period of six months, and (ii) no claim for breach of any representation or warranty in this Agreement may be made more than six (6) months after Closing.

(b) <u>No Assignment or Recording</u>. Buyer may not assign or record all or any part of this Agreement without the express prior written consent of Seller. Despite the foregoing, Buyer

may assign this Agreement to any entity wholly owned, directly or indirectly, by Buyer; provided, however, that, in such event, the undersigned Buyer shall remain liable for the obligation of Buyer under this Agreement, and shall pay all transfer taxes that may be imposed as the result of any such assignment(s).

(c) <u>Casualty and Condemnation</u>. If any material portion of the Property is damaged or taken by eminent domain (or is the subject of a pending taking) prior to Closing, Seller shall notify Buyer promptly after Seller obtains knowledge thereof. Within ten (10) business days after Buyer receives such written notice (if necessary, the Closing Date shall be extended until one (1) business day after the expiration of such period), Buyer may, at its options, either (i) terminate this Agreement, or (ii) proceed to Closing in accordance with this Agreement. Buyer shall be deemed to have waived its right to terminate this Agreement if Buyer does not notify Seller in writing of its election to terminate this Agreement within such period. Buyer shall not be entitled to any insurance proceeds or obtain any rights with respect to any claims Seller may have with regard to insurance maintained by Seller with respect to the Property. In the event of a taking by eminent domain, Seller shall assign to Buyer at Closing all of Seller's right, title and interest in and to all awards, if any, for such taking.

(d) <u>Common Interest Development</u> If the Property is in a common interest development, unless otherwise required by law, Buyer acknowledges that Buyer was provided for review (or, to the extent not provided, Buyer waives any right to review) the declaration of covenants, conditions, restrictions and/or bylaws and other documentation regarding such common interest development and Buyer acknowledges that Buyer has reviewed such documentation to the fullest extent Buyer deems necessary and, by signing this Agreement, Buyer accepts the declaration of covenants, conditions, restrictions and/or bylaws of the common interest community.

(e) <u>Local Requirements</u>. Some counties, cities, municipalities and other state subdivision may require a certificate of occupancy, certificate of use or code compliance certificate and/or inspection ("Local Requirement") may be required in order to transfer and/or occupy the Property. If a Local Requirement is required for the Property to be transferred to or occupied by Buyer, Buyer waives such Local Requirements to the extent waivable. To the extent any such Local Requirement is not waivable by Buyer, Buyer shall comply with the Local Requirement at Buyer's sole cost, including, without limitation, the correction of any violations or performance of other work which may be required in connection therewith. Seller makes no representation as to whether a Local Requirement applies. Buyer shall indemnify, defend and hold harmless from and against all fines, penalties, costs, expenses, claims and liabilities arising out of or relating to any Local Requirements. This paragraph shall survive Closing indefinitely.

(f) <u>Counterparts, Electronic Signatures and Complete Agreement</u>. This Agreement and any addenda or other document necessary for Closing of the transactions contemplated by this Agreement may be signed in two or more counterparts, each of which shall be deemed an original, but all of which together shall constitute one document. Facsimile and electronic signatures shall have the same legal effects as original signatures. This Agreement and any addenda or other document necessary for Closing of the transactions contemplated by this Agreement may be accepted, signed or agreed to through the use of an electronic signature in accordance with the Electronic Signatures in Global and National Commerce Act (E-Sign Act) title 15, United States

Code, Sections 7001 *et seq.*, the Uniform Electronic Transaction Act (UETA) and any applicable state law. This Agreement constitutes the entire agreement of Buyer and Seller with respect to the subject matter of this Agreement and supersedes any other instruments purporting to be an agreement of Buyer and Seller relating to that subject matter. No modification of this Agreement will be effective unless it is in writing and signed by both parties.

(g) <u>Severability</u>. If any portion of this Agreement is judicially determined to be invalid or unenforceable, that portion shall be deemed severable from this Agreement and the remainder of this Agreement shall remain in full force and effect and be construed to fulfill the intention of the parties.

(h) <u>Time is of the Essence</u>. Time is of the essence for the performance of each and every covenant under this Agreement and the satisfaction of each and every condition under this Agreement.

Governing Law and Consent to Jursidiction. THIS PURCHASE AND SALE (i) AGREEMENT IS INTENDED TO TAKE EFFECT AND SHALL BE GOVERNED BY, AND CONSTRUED IN ACCORDANCE WITH, THE LAWS OF THE COMMONWEALTH OF PENNSYLVANIA. The parties further each agree that any action, enforcement, suit, motion, determination or interpretation of the intent of or the language of this Agreement herein or any dispute related to the enforcement of its terms, regardless of the nature of such dispute, may be raised and exclusively brought only in the Court of the Receivership that appointed the Court Appointed Receiver as a party herein. The parties do all each agree and consent to make this agreement's exclusive jurisdiction and venue for any dispute resolution of interpretation of its language to be only in the United States District Court for the Southern District of Florida with all parties' consent to the exclusive jurisdiction being with that Court. It is further agreed that service of process in any such suit or any other filig shall be sufficient if made upon any of the parties by mail at the address for that party as specified in this Agreement. The parties further hereby waive any objection that they may now or hereafter have to the venue of any such suit or action of any nature under this Agreement being exclusive in the Court or that such suit if brought in the United States Court for the Southern District of Florida is in an inconvenient or improper court.

(j) <u>Further Assurances</u>. The parties agree to execute such other documents, and to take such other actions as may reasonably be necessary, to further the purposes of this Agreement.

(k) Notices. All notices and other communications contemplated under this Agreement shall be in writing and shall be deemed given and received upon receipt if: (i) delivered personally; or (ii) mailed by registered or certified mail return receipt requested, postage prepaid; (iii) sent by a nationally recognized overnight courier; and/or (iv) sent by email. Notice to Buyer and Seller shall be given as set forth on the first page of this Agreement or to such other address or addresses as may from time to time be designated by either party by written notice to the other.

(I) <u>Prohibited Persons and Transactions</u>. Each party represents and warrants to the other that neither it, or any of its affiliates, nor any of their members, directors or other equity owners (excluding holders of publicly traded shares), and none of their principal officers and employees: (i) is listed as a "specifically designated national and blocked person" on the most current list published by the U.S. Treasury Department Office of Foreign in Asset Control

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("OFAC"); (ii) is a person or entity with whom U.S. persons or entities are restricted from doing business under OFAC regulations or any other statute or executive order (including the September 24, 2002 "Executive Order Blocking Property and Prohibiting Transactions with Persons Who Commit, Threaten to Commit, or Support Terrorism"); and (iii) is engaged in prohibited dealings or transactions with any such persons or entities.

(m) <u>Brokers</u>. In connection with the transactions contemplated by this Agreement, Seller is represented by Listing Broker identified on the signature page hereto, Buyer is represented by Buyer's Broker identified on the signature page hereto and Seller and Buyer each represents and warrants that it has not dealt with any other broker, finder or other agent who would be entitled to any fee from Seller or Buyer. Seller and Buyer shall each indemnify and hold harmless the other from and against any claims, losses, costs, damages, liabilities or expense, including reasonable attorneys' fees, arising in connection with any breach by the indemnifying party of the representations and warranties of this paragraph. This paragraph shall survive Closing indefinitely.

(n) Form of Agreement. Buyer and Seller acknowledge that no representation, recommendation or warranty is made by any broker relating to the legal sufficiency or tax consequences of this Agreement or any attachments hereto, and Buyer and Seller each represent and warrant that it has consulted with, had the opportunity to consult with or waived the right to consult with counsel in connection with this Agreement.

Closing Costs (as applicable)	Soler Pays	Birger Proje	anw sida anw ta ea
Title Search Fee		x	
Owner's Title Insurance Policy (Standard Coverage)		х	
Additional Title Coverage or Endorsements Requested by Buyer		Х	
Lender's Title Insurance Policy		х	
Closing Agent Fees			x
State and/or Local Transfer Taxes			х
Credit Reports, Loan Fees, Loan Points, Reports and Inspections Required by Buyer's Lender, Appraisal Fees, Mortgage Notarization and Recording Fees, and All Other Costs in Connection with Buyer's Loan		х	
Deed Notarization and Recording Fees		Х	
Real Estate Broker/Agent Commissions Due Listing Broker (5%)	x		

#### 13. CLOSING COST ALLOCATIONS.

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Closing Costs (as applicable)	Seller Pays	Buyer Pays	50% Seller/ 50% Buyer
Offered Cooperating Real Estate Broker/Agent Commissions Due Buyer's Broker (2.5%)	X		
Additional Real Estate Broker/Agent Commissions Due Buyer's Broker (if any)		x	
Any Reports and Inspections Requested by Buyer		Х	
Seller's Attorney Fees	X		
Buyer's Attorney Fees		Х	
All Other Closing Costs		х	
ELLER'S INITIALS	BUYE	R'S INITIALS	8/

14. STATE-SPECIFIC PROVISIONS. See state-specific rider attached hereto and incorporated herein by reference (if applicable).

#### (REMAINDER OF PAGE INTENTIONALLY BLANK)

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SELLER:	BUYER:
COURT APPOINTED RECEIVER	[NAME]
By: Mon Dimenter	By:
Name: Ryan Stumphauzer	Name:
Title: Court Appointed Receiver	Title: MARAGE OWNES
Date:, 2024	Date:, 2024
LISTING BROKER (if any):	BUYER'S BROKER (if any):
Name:	Name
License No.:	License No.:
State: Pennsylvania	State: Pennsylvania

(Brokers must be licensed in the state where the Property is located)

#### CLOSING AGENT ACKNOWLEDGEMENT

Closing Agent acknowledges receipt of a copy of this Agreement and the Earnest Money Deposit set forth in Section 1(D) and agrees to act as Closing Agent in accordance with this Agreement.

#### [NAME]

By:\_\_\_\_\_ Name:\_\_\_\_\_

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#### EXHIBIT A

#### Legal Description of the Property

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14.10

ALL THAT CERTAIN lot or piece of ground with the buildings and improvements thereon erected.

BEGINNING at a point on the Southeasterly side of Passyunk Avenue at the distance of one hundred ninety-one feet one inch Northeastwardly from the Northeast corner of Passyunk Avenue and Morris Street, in the 39th Ward (formerly part of the 1st Ward) of the City of Philadelphia; thence extending Southeastwardly, on a line at right angles to the said Passyunk Avenue, seventy feet to a point; thence extending Eastward, on a line parallel with the said Morris Street, twenty-three feet and one-fourth inch to the West side of Jessup Street; thence extending Northward, along the said West side of Jessup Street; fifteen feet four and one-half inches to a point; thence extending Westward, on a line parallel with the said Morris Street twelve feet eleven inches to a point; thence extending Northwestwardly on a line at right angles to the said Passyunk Avenue, seventy feet to the Southeasterly side of Passyunk Avenue; thence extending Southwestwardly, along the same, eighteen feet to the first mentioned point and place of beginning.

BEING known as No. 1635 East Passyunk Avenue.

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#### EXHIBIT B

Assignment and Assumption of Leases and Contracts

#### EXHIBIT C

Leases ,

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#### PENNSYLVANIA RIDER TO PURCHASE AND SALE AGREEMENT

#### STATE-SPECIFIC PROVISIONS.

- A. Zoning Classification: CMX25
- B. <u>Sewage Facilities</u>. In accordance with the Pennsylvania Sewage Facilities Act of January 24, 1996, No. 537 P.L. 1536, as amended, the following statement regarding the availability of a community sewage system is included: the Property \_\_\_\_\_ IS NOT X\_\_\_\_ IS connected to or serviced by a Community Sewage System.
- C. <u>Coal Notice</u>. NOTICE THIS DOCUMENT MAY NOT SELL, CONVEY, TRANSFER, INCLUDE OR INSURE THE TITLE TO THE COAL AND RIGHTS OF SUPPORT UNDERNEATH THE SURFACE LAND DESCRIBED OR REFERRED TO HEREIN,K AND THE OWNER OR OWNERS OF SUCH COAL MAY HAVE THE COMPLETE LEGAL RIGHTS TO REMOVE ALL SUCH COAL AND IN THAT CONNECTION, DAMAGE MAY RESULT TO THE SURFACE OF THE LAND AND ANY HOUSE, BUILDING OR OTHER STRUCTURE ON OR IN SUCH LAND. THE INCLUSION OF THIS NOTICE DOES NOT ENLARGE, RESTRICT OR MODIFY ANY LEGAL RIGHTSD OR ESTATES OTHERWISE CREATED, TRANSFERRED, EXCEPTED OR RESERVED BY THIS INSTRUMENT. (This notice is set forth in the manner provided in Section 1 of the Act of July 17, 1957, P.L. 984, as amended, and is not intended as notice of unrecorded instruments, if any.

Buyer acknowledges that it may not be obtaining the right of protection against subsidence resulting from coal mining operations and that the Property may be protected from damage due to mine subsidence by a private contract with the owners of the economic interests in the coal. This acknowledgement is made for the purpose of complying with the provisions of Section 14 of the Bituminous Mine Subsidence and the Land Conservation Act of 1966, and Buyer agrees to sign the notice in the deed which will contain the aforesaid provision.

D. <u>Assignment</u>. In the event this Agreement is assigned by Buyer pursuant to Section 13(b), Buyer shall be responsible for any and all transfer taxes and fees associated with such assignment.

(REMAINDER OF PAGE INTENTIONALLY BLANK)

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### ADDENDUM/ENDORSEMENT TO AGREEMENT OF SALE ASA This form recommended and approved for, but not restricted to use by, the members of the Pennsylvania Association of REALTORS® (PAR).

TROTERTI 1035 E Passyunk, Philadelphia, PA 19147	
SELLER Ryan K Stumphauzer, Court Appointed Receiver	
BUYER	
DATE OF AGREEMENT August 18, 2024	

Buyer will conduct a 14-day due diligence period. If the buyer voids the purchase agreement within the 14-day due diligence period, any and all monies in escrow will be returned to the buyer.

Notwithstanding the forgoing, the Purchase Agreement is expressly conditioned on Court Approval. Court Approval will not be sought until Buyer (i) waives the due diligence contingency or (ii) fails to terminate the Agreement during the aforesaid 14-day period.

All other terms and conditions of the Agreement of Sale remain unchanged and in full force and effect.

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ER		0				
LER						

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BHHS - Fox & Rosch REALTORS - At the Harper Rittenhouse Square, 112 S 19th Street, Solis 200 Philadelphia PA 19103 Phone: 2158681532 Fax: (215)546-9781 RFP Fally Aree Goldman Produced with Lone Wolf Transactions (zipFatta Edition) 717 N Harwood SI, Seite 2200, Dallas, TX 75201 www.broll.com

# Exhibit 2

Proposed Order Authorizing Receiver's Sale of Real Property Located at 1635 East Passyunk Avenue, Philadelphia, PA 19148

#### UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF FLORIDA

#### CASE NO. 20-CV-81205-RAR

### SECURITIES AND EXCHANGE COMMISSION,

Plaintiff,

v.

#### **COMPLETE BUSINESS SOLUTIONS GROUP, INC. d/b/a PAR FUNDING**, et al.,

Defendants.

### ORDER AUTHORIZING RECEIVER'S SALE OF REAL PROPERTY LOCATED AT 1635 EAST PASSYUNK AVENUE, PHILADELPHIA, PA 19148

THIS CAUSE comes before the Court upon the Receiver's Motion for Order Approving Receiver's Sale of Real Property Located at 1635 East Passyunk Avenue, Philadelphia, PA 19148 [ECF No. \_\_\_] (the "Motion"), filed on September 6, 2024. The Court has reviewed the Motion and the record in this matter, and is otherwise fully advised.

In the Motion, the Court-Appointed Receiver, Ryan K. Stumphauzer ("Receiver") asks the Court to approve and authorize the sale of the real property located at 1635 East Passyunk Avenue, Philadelphia, PA 19148. The Receiver has made a sufficient and proper showing in support of the relief requested in the Motion. Accordingly, for the reasons stated in the Motion, it is hereby

**ORDERED AND ADJUDGED** that the Motion is **GRANTED** as set forth herein. In accordance with its Order granting Receiver's Motion for Order Authorizing Receiver's Sale of All Real Property Within the Receivership Estate [ECF No. 1486], this Court has reviewed the Declaration [ECF No. \_\_\_\_\_-1], regarding his proposed sale of the real property located at and

commonly known as 1635 East Passyunk Avenue, Philadelphia, PA 19148 (the "Property"), and orders as follows:

A. The terms of the Purchase and Sale Agreement, a copy of which is attached to the Declaration as Exhibit C (collectively, the "Contract"), by and between the Receiver and 1635 P
 A\_, LLC dated August 20, 2024<sup>1</sup> (collectively the "Buyer") in connection with the Receiver's proposed sale of the Property to Buyers are approved;

B. The Court ratifies the Receiver's execution of the Contract and authorizes the Receiver to perform all of his obligations under the Contract;

C. The Receiver is authorized to sell the Property to Buyer or Buyer's designee, as contemplated in the Contract, in exchange for the aggregate sum of \$675,000, subject to the applicable terms of this Order.

D. The Receiver is further authorized to pay any commissions provided for in the Contract and in connection with the consummation of his sale of the Property.

E. In accordance with the terms of the Contract, and without limiting those terms, Buyer or Buyer's designee shall purchase the Property on an "as-is / where-is" basis, without any representations or warranties whatsoever by the Receiver and his agents and/or attorneys including, without limitation, any representations or warranties as to the condition of the Property, except as expressly set forth in the Contract. Buyer or their designee is responsible for all due diligence, including but not limited to, inspection of the condition of and title to the Property, and are not relying on any representation or warranty of the Receiver, except as expressly set forth in the Contract.

<sup>&</sup>lt;sup>1</sup> For security purposes, the Buyer's identity has been redacted.

F. In the performance of his obligations pursuant to this Order, the Receiver's liability in connection with the Contract and the sale of the Property to the Buyer shall be limited to the assets of the Receivership Estate (the "Estate"). Neither the Receiver nor his professionals shall have any personal liability for claims arising out of or relating to the performance of any actions necessary to complete the sale of the Property as provided for herein.

G. Provided Buyer or Buyer's designee consents, in writing, the Receiver is hereby authorized to amend or otherwise modify the Contract, in writing, as necessary to complete the sale of the Property in the event that the Receiver determines, in his reasonable business judgment, that such amendment or modification is reasonable and necessary, will benefit the Estate, avoid the imposition of any liability upon the Estate, or is required pursuant to the terms of the Contract or any other amendment or modification thereto, provided that any such amendment or modification does not change the material terms of the Contract, including the parties to the Contract and the purchase price for the Property.

H. The Receiver is hereby authorized to take all actions and execute all documents necessary to consummate and otherwise effectuate the sale of the Property to Buyer or Buyer's designee, including, but not limited to, the Contract itself, any other documents required to be executed pursuant to the Contract, and any related documentation, escrow instructions, or conveyance documents consistent with selling and conveying title to the Property to Buyer or Buyer's designee. The Receiver shall execute all documents necessary to consummate and otherwise effectuate the sale of the Property as "Ryan K. Stumphauzer, Court-Appointed Receiver" or any reasonable variation thereof which clearly identifies the Receiver as a Court-appointed Receiver.

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I. The Receiver is hereby authorized to execute and acknowledge a Receiver's Deed, or similar instrument, conveying title to the Property to Buyer or Buyer's designee (the "Receiver's Deed") to effectuate the conveyance, and cause the Receiver's Deed to be recorded on the date on which close of escrow occurs pursuant to the terms of the Contract, or as determined by and between the Receiver and Buyer or Buyer's designee.

J. Any licensed title insurer may rely on this Order as authorizing the Receiver to transfer title to the Property as provided in the Contract and as authorized herein.

K. This Court shall retain jurisdiction over any dispute involving the Receiver in connection with the sale of the Property; and

L. If requested by Buyer, the Receiver shall provide Buyer or Buyer's designee with a certified copy of this Order, as entered by the Court, directly or through escrow, prior to the Close of Escrow, or as provided for in the Contract, and Buyer or Buyer's designee shall acknowledge receipt of a copy of this Order, in writing. A certified copy of this Order may be recorded concurrently with the Receiver's Deed, or at any time before the close of escrow, provided, however, that failure to record this Order shall not affect the enforceability of this Order, the enforceability and viability of the Contract, or the validity of the Receiver's Deed.

**DONE AND ORDERED** in Miami, Florida, this \_\_\_\_\_ day of \_\_\_\_\_, 2024.

#### **RODOLFO A. RUIZ II UNITED STATES DISTRICT JUDGE**

Copies to: Counsel of record