## UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF FLORIDA CASE NO.: 20-CV-81205-RAR

#### SECURITIES AND EXCHANGE COMMISSION,

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v.

COMPLETE BUSINESS SOLUTIONS GROUP, INC. d/b/a/ PAR FUNDING, et al.,

# PLAINTIFF SECURITIES AND EXCHANGE COMMISSION'S EXPEDITED MOTION TO PRECLUDE TRIAL TESTIMONY OF DEFENDANT LAFORTE AND MEMORANDUM IN SUPPORT

Pursuant to Local Rule 7.1(d)(2), Plaintiff Securities and Exchange Commission submits this Expedited Motion seeking an order precluding Defendant Joseph LaForte from testifying at trial. The SEC seeks expedited relief - specifically, a ruling on the motion by November 22, 2021 because a) trial is scheduled to commence in this matter on December 6, 2021; b) two days ago, at the eleventh hour in this litigation and well after discovery closed, LaForte for the first time informed the SEC that he has decided to testify at trial, despite having spent the past sixteen months refusing, on the basis of his Fifth Amendment privilege, to provide discovery pursuant to the Federal Rules of Civil Procedure and the rules of this Court; and, c) LaForte's stated intent to testify would create upheaval not only for the case against him, but given that he worked in concert with all of the other Defendants in this matter, allowing him to testify would result in turmoil as to the cases against all those other Defendants as well. As discussed below, this latest salvo in a pattern of attempted trial by ambush by LaForte should not be countenanced and an order precluding his testimony should issue.

The Commission makes this Expedited Motion because trial is less than four weeks away and proposes that the Court require any opposition to the motion to be filed no later than Tuesday, November, 16, and that any reply by the SEC be filed no later than Thursday, November 18.

## I. BACKGROUND

On the night of November 10, 2021, counsel for Defendant LaForte sent an email to counsel for the SEC that stated, in pertinent part, "I don't want this to wait any longer — Joe LaForte has decided he wants to testify." That purported notice to the SEC came after the close of discovery, less than four weeks before trial will commence, and after LaForte has refused - and continues to refuse - over the course of sixteen months of litigation to produce documents, answer interrogatories, prepare an accounting ordered by the Court, or answer questions posed at his deposition, all because of the assertion of a Fifth Amendment privilege that he now has "decided" to shed. His transparent gamesmanship should be rejected and he should be precluded from testifying.

During discovery, the SEC propounded interrogatories and two sets of requests for production to LaForte (Exhibits A-C). LaForte asserted a Fifth Amendment privilege and refused to respond to a single interrogatory or produce a single document. The SEC also deposed LaForte. He asserted the privilege in response to every question other than whether he is married and to whom (Exhibit D).

## II. **DISCUSSION**

LaForte's repeated invocation of his Fifth Amendment privilege against self-incrimination during discovery precludes him from "deciding" to testify on the eve of trial. Withdrawal of the invocation of the Fifth Amendment privilege against self-incrimination is not permitted "if the litigant is trying to 'abuse, manipulate or gain an unfair strategic advantage over opposing parties." SEC v. BIH Corp., No. 10- CV- 577-FTM-29, 2013 WL 6571472, at \*3 (M.D. Fla. Dec. 13, 2013) (quoting Davis-Lynch, Inc. v. Moreno, 667 F.3d 539, 547 (5th Cir. 2012)). For that reason, a defendant is not permitted to withdraw his invocation of the Fifth Amendment privilege during a civil trial: The federal rules contemplate that there be "full and equal mutual discovery in advance of trial" so as to prevent surprise, prejudice and perjury. "It is an effective means of detecting and exposing false, fraudulent, and sham claims and defenses." 4 Moore, Federal Practice ¶ 26.02[2] at 1034–35. The court would not tolerate nor indulge a practice whereby a defendant by asserting the privilege against self-incrimination during pre-trial examination and then voluntarily waiving the privilege at the main trial surprised or prejudiced the opposing party. Gutierrez-Rodriguez v. Cartagena, 882 F.2d 553, 576 (1st Cir. 1989) (citing authorities). LaForte has had ample opportunity during discovery and the pretrial period to withdraw his assertion of

the Fifth Amendment privilege, but he chose not to do so. The SEC therefore respectfully requests entry of an order prohibiting LaForte from testifying at trial.

The order sought by the SEC is recognized as an appropriate response to an eleventh hour, highly prejudicial, attempted withdrawal of a Fifth Amendment invocation. For example, in the Second Circuit:

Recognizing that assertion of the Fifth Amendment privilege is an effective way to obstruct discovery, the Second Circuit has instructed district courts to "pay particular attention to how and when the privilege was originally invoked" before allowing a defendant to withdraw his claim of privilege. *United States v. Certain Real Property and Premises Known As 4003-4005 5th Ave.*, *Brooklyn*, *N.Y.*, 55 F.3d 78, 84 (2d Cir. 1995). Courts must be especially alert to the danger that litigants might invoke the privilege primarily to manipulate discovery or gain an unfair strategic advantage. *Id.* Courts may, in appropriate cases, bar litigants from testifying later about matters previously hidden from discovery through improper invocation of the Fifth Amendment. *Id.* at 87.

SEC v. Softpoint, Inc., 958 F. Supp. 846, 855 (S.D.N.Y. 1997).

"Withdrawal is dependent on the particular facts and circumstances of each case." *SEC v. Smart*, 678 F.3d 850, 855 (10th Cir. 2012). Courts will examine the prejudice to the opposing party and the extent to which the withdrawal shows that the litigant is trying to "abuse, manipulate or gain an unfair strategic advantage over opposing parties." *Smart*, 678 F.3d at 855; *Davis-Lynch*, 667 F.3d at 547; *see also SEC v. Graystone Nash, Inc.*, 25 F.3d 187, 191 (3d Cir. 1994) (eve-of-trial waiver would place "the adverse party—having conducted discovery and prepared the case without the benefit of knowing the content of the privileged matter— . . . at a disadvantage. The opportunity to combat the newly available testimony might no longer exist, a new investigation could be required, and orderly trial preparation could be disrupted.").<sup>1</sup>

Here, as discussed below, a) the prejudice to the SEC is enormous, and b) the attempted eleventh-hour withdrawal fits into a pattern of late and inadequate by disclosures by LaForte (and his co-defendants) clearly designed to gain an improper advantage in the litigation through a trial by ambush.

<sup>&</sup>lt;sup>1</sup> While *Graystone* reversed the trial court's order barring the defense from offering *any* evidence at the summary judgment stage, this is not the situation here. Moreover, *Graystone* relied heavily on the defendants' pro se status, noting that the "[t]he decision to invoke or waive the Fifth Amendment is not always self-evident, and it requires serious consideration of the consequences. Counselling by a lawyer familiar with the ramifications of a particular case and the intricacies of the law in this area is highly desirable . . . ." 25 F.3d at 192-93. This exact counselling was available to Mr. LaForte from the outset of this litigation.

The Commission fully understands that assertion of the Fifth Amendment privilege is valid during civil litigation, and that a court may not punish a party for invoking the privilege during a deposition. *SEC v. Merrill Scott & Assoc.*, 505 F. Supp. 2d 1193, 1208 (D. Utah 2007). But by the same token:

This does not mean that withdrawal of the claim of privilege should be permitted carelessly. Courts need to pay particular attention to how and when the privilege was originally invoked. Since an assertion of the Fifth Amendment is an effective way to hinder discovery and provides a convenient method for obstructing a proceeding, trial courts must be especially alert to the danger that the litigant might have invoked the privilege primarily to abuse, manipulate, or gain an unfair strategic advantage over opposing parties.

4003-4005 5<sup>th</sup> Avenue, 55 F.3d at 84 (trial court did not abuse discretion by denying defendant's motion to withdraw privilege and testify on the eve of trial).

Here, the timing of the withdrawal, and the prejudice it carries, speaks for itself. Again, it comes well after the close of discovery and after 16 months of LaForte consistently asserting the Fifth Amendment privilege in response to all written discovery requests and deposition questions (other than acknowledging he is married and to whom). It comes 16 months after he asserted the Fifth Amendment in response to the July 2020 Court Order directing him to produce a sworn accounting identifying all funds received from the alleged conduct. And it comes less than four weeks before a lengthy trial will commence, and without any time for the SEC to begin to remedy the disruption and prejudice it would create.<sup>2</sup>

As a result, the risk of prejudice and unfairness is glaring here, exacerbated by the fact that LaForte's testimony would not just involve his own conduct; he is one of multiple co-defendants. LaForte's testimony would not, and really could not, be limited to matters about himself. That means that, on the eve of trial the SEC - having conducted discovery in good faith and prepared the case without the benefit of knowing the content of the privileged matter - would be placed at a

<sup>&</sup>lt;sup>2</sup> LaForte has suggested that he simply agree to sit for a deposition now. The suggestion is wholly impractical and would not even approach addressing the prejudice the SEC has and will continue to suffer by his attempted withdrawal. Further, because LaForte asserted the Fifth Amendment privilege in response to all written discovery, his offer to sit for a deposition is essentially an offer for the SEC to conduct a deposition without the benefit of LaForte's written discovery responses and responsive documents. Even if a deposition were to occur and even if LaForte responded to the written discovery and produced documents in advance of the deposition, there would likely be additional discovery the SEC would want to conduct after hearing LaForte's testimony – as it would have been entitled to do during the discovery period rather than on the eve of trial.

disadvantage not only as to LaForte, but to every other Defendant in the case as well.

In addition to the timing of the waiver, the overall context of the litigation should be considered:

[I]f the litigant's request to waive comes only at the 'eleventh hour' and appears to be part of a manipulative, "cat-and-mouse' approach to the litigation, a trial court may be fully entitled . . . to bar a litigant from testifying later about matters previously hidden from discovery through an invocation of the privilege."); *Guitierrez-Rodriguez v. Cartagena*, 882 F.2d 553, 577 (1st Cir. 1989) ("A defendant may not use the fifth amendment to shield herself from the opposition's inquiries during discovery only to impale her accusers with surprise testimony at trial.")

4003-4005 5<sup>th</sup> Avenue, 55 F.3d at 85-86. The Court need look no further than the SEC's Omnibus Motion *In Limine* in this matter (Dkt. No. 929) in which, among other things, the SEC points to repeated efforts by the defendants, LaForte included, to gain unfair advantage at trial by refusing to play by the rules. For example, as discussed on page 2 of the Omnibus Motion *In Limine*:

Defendants' witness list includes 47 witnesses on its "Will Call" list and 72 possible witnesses on its "May Call" list. Defendant Furman filed a supplemental witness list adding 11 other possible witnesses. Many of these witnesses (approximately 34) were not disclosed in Defendants' Rule 26(a)(1) disclosures or in other discovery. Similarly, in their exhibit lists and motions for summary judgment, Defendants attempt to introduce documents, video, and declarations not previously produced, some from witnesses not previously disclosed.

As further set forth in the Omnibus Motion *in Limine*, LaForte did not give his expert witness the SEC's subpoena for documents until 2 months after it was served, the expert witness failed to produce all responsive documents and admitted to this during his deposition, and LaForte refused to permit the SEC to continue the expert's deposition after receipt of his responsive documents.

LaForte's attempt to withdraw invocation of his Fifth Amendment privilege fits neatly into this pattern of late and inadequate disclosures and should not be allowed.<sup>3</sup>

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opposition to summary judgment after he had asserted Fifth Amendment for at least 18 months;

<sup>3</sup> See Smart, 678 F.3d at 855 (striking defendant's sworn declaration opposing summary judgment

because defendant had asserted the Fifth Amendment during testimony and deposition and waited until after discovery to waive the privilege, showing "he was using the privilege to manipulate the litigation process"); *Davis-Lynch*, 667 F.3d at 548-59 (district court erred in denying defendant's attempt to withdraw more than a month *before* the discovery deadline but properly denied withdrawal by co-defendant after adverse party had moved for summary judgment—the latter "appears more likely to be an attempt to abuse the system or gain an unfair advantage); 4003-4005 Fifth Avenue, 55 F.3d at 84-86 (trial court properly precluded defendant from using evidence in

#### III. CONCLUSION

For all of the foregoing reasons, the SEC asks the Court to grant this motion to preclude LaForte from testifying at trial in light of his repeated invocations of his Fifth Amendment privilege throughout discovery.

November 12, 2021

Respectfully submitted

## s/Amie Riggle Berlin

Amie Riggle Berlin, Esq. Senior Trial Counsel Florida Bar No. 630020 Direct Dial: (305) 982-6322 Email: berlina@sec.gov

Alise Johnson, Esq. Senior Trial Counsel Fla. Bar No. 0003270 Telephone: (305) 982-6385

Facsimile: (305) 536-4154 E-mail: johnsonali@sec.gov

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defendant's use of the privilege was "improper" and an "abus[e] of the discovery process"); SEC v. Hirshberg, 173 F.3d 846 (table), 1999 WL 163992 at \*2 (2d Cir. Mar. 18, 1999) (trial court properly struck testimony in response to summary judgment motion after defendants invoked Fifth Amendment during discovery; disapproving of "cat and mouse" litigation tactics and "eleventh hour" waiver); Gutierrez-Rodriguez, 882 F.2d at 576-77 (district court properly precluded defendant from testifying at trial after he invoked Fifth Amendment during deposition); In re Edmond, 934 F.2d 1304, 1308-09 (4th Cir. 1991) (trial court properly struck debtor's affidavit in support of his summary judgment motion after he asserted Fifth Amendment during discovery deposition); SEC v. Merrill Scott & Assoc., 505 F. Supp. 2d 1193, 1208-12 (D. Utah 2007) (striking defendant's sworn discovery responses opposing summary judgment after defendant invoked Fifth Amendment privilege during testimony three years earlier; calling defendant's attempt to waive privilege so late "troubling"); SEC v. Zimmerman, 854 F. Supp. 896, 899 (N.D. Ga. 1993) (precluding defendant from using evidence after discovery when he invoked the Fifth Amendment during discovery); SEC v. Benson, 657 F. Supp. 1122, 1129-30 (S.D.N.Y. 1987) (precluding defendant from offering evidence in opposition to summary judgment on topics where he had asserted the Fifth Amendment); SEC v. Cymaticolor Corp., 106 F.R.D. 545, 549-50 (S.D.N.Y. 1985) (precluding defendant from testifying at trial if he continued to assert his Fifth Amendment privilege during discovery).

ATTORNEYS FOR PLAINTIFF
SECURITIES AND EXCHANGE
COMMISSION
801 Brickell Avenue, Suite 1950
Miami, Florida 33131
Telephone: (305) 982-6300

# **CERTIFICATE OF CONFERRAL**

Undersigned counsel hereby certifies that she conferred with counsel for Joseph LaForte. Undersigned spoke with LaForte's counsel about the issue generally, notified Mr. LaForte of the SEC's position and that we will seek the relief sought herein via email on November 11, and emailed LaForte's counsel again today.

s/Amie Riggle Berlin Amie Riggle Berlin

# UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF FLORIDA

CASE NO.: 20-cv-81205-RAR

SECURITIES AND EXCHANGE COMMISSION,

Plaintiff,

v.

COMPLETE BUSINESS SOLUTIONS GROUP, INC. d/b/a PAR FUNDING, et al,

Defendants.

DEFENDANT JOSEPH LAFORTE'S OBJECTIONS AND RESPONSES TO THE SECURITIES AND EXCHANGE COMMISSION'S FIRST SET OF INTERROGATORIES TO DEFENDANT JOSEPH LAFORTE

Defendant Joseph LaForte pursuant to Fed. R. Civ. P. 33, submits the following objections and responses to the Securities and Exchange Commission's ("SEC") First Set of Interrogatories to Defendant Joseph LaForte.

# PRELIMINARY STATEMENT

LIMITED OBJECTIONS: The Defendant has not completed his investigation of the facts relating to this case, has not completed discovery, and has not completed his preparation for trial. Therefore, these responses are based only on the information and documents presently available to and specifically known to the Defendant. Further discovery, independent investigation, legal research, and analysis may lead to the discovery of additional non-privileged responsive information which may lead to additions to, changes in, and variations from the information, responses and/or objections set forth below.

EXHIBIT

A

These responses are given without prejudice to the Defendant's right to produce evidence of any subsequently discovered facts, including the right to supplement these responses if he obtains further evidence. The Defendant reserves the right to produce at trial and make reference to any evidence, facts, documents or information not discovered at this time, omitted through good faith error, mistake or oversight, or the relevance of which has not presently been identified by the Defendant and to further modify these responses as a result of subsequently discovered information.

In an abundance of caution and so as not to waive his rights, Mr. LaForte provides notice of his intention to invoke his Fifth Amendment Privilege Against Self-Incrimination.

Notwithstanding any of the responses and objections set forth herein, the Defendant agrees to meet and confer in writing, pursuant to Federal Rule of Civil Procedure 37(a)(1), to the extent that the SEC takes issue with these Limited Objections or any specific response and objection below.

## **RESPONSES TO INTERROGATORIES**

1. In connection with Your reliance on advice of counsel Affirmative Defense, state: the name, contact information, and date You retained any and all attorney whose advice You claim You relied upon.

RESPONSE: The interrogatory would require the Defendant to provide information which may incriminate him, and the Defendant has a right not to produce such response under the Fifth Amendment of the Constitution of the United States.

- 2. For each attorney identified in Your answer to Interrogatory Number 1, state, making clear which attorney You are referencing:
  - (a) what advice, if any, You sought from the attorney,

- (b) when You sought the advice,
- (c) what facts You shared with the attorney when You sought the advice,
- (d) what advice the attorney gave You,
- (e) when the attorney gave You the advice,
- (f) whether the attorney's advice to You was in writing, and
- (g) whether the attorney's advice to You was verbal and, if so, the identity of any other person present when the attorney gave You the advice.

RESPONSE: The interrogatory would require the Defendant to provide information which may incriminate him, and the Defendant has a right not to produce such response under the Fifth Amendment of the Constitution of the United States.

3. In connection with Your reliance on professionals and experts Affirmative Defense, state the name and contact information of each professional and expert whose advice You claim You relied upon.

RESPONSE: The interrogatory would require the Defendant to provide information which may incriminate him, and the Defendant has a right not to produce such response under the Fifth Amendment of the Constitution of the United States.

- 4. For each professional and/or expert identified in Your answer to Interrogatory Number 3, state, making clear which professional or expert You are referring to:
  - (h) what advice, if any, You sought from the attorney,
  - (i) when You sought the advice,
  - (j) what facts You shared with the attorney when You sought the advice,
  - (k) what advice the attorney gave You,
  - (l) when the attorney gave You the advice,

(m) whether the attorney's advice to You was in writing, and

(n) whether the attorney's advice to You was verbal and, if so, the identity of any other

person present when the attorney gave You the advice.

RESPONSE: The interrogatory would require the Defendant to provide information

which may incriminate him, and the Defendant has a right not to produce such response

under the Fifth Amendment of the Constitution of the United States.

5. State the facts and evidence supporting Your "Estoppel" Affirmative Defense,

including:

(a) The identity or identities of any and all Securities and Exchange Commission staff

who made the representations at issue in Your Estoppel defense; and

(b) For each SEC staff member identified in response to answer 5(a), state (i) what

representation(s) that SEC staff member made, (ii) to whom, (iii) when, (iv) by

what communication method the representation was made, (iv) whether and to what

extent You relied on the representation; (vi) whether and, if so why, the SEC staff

representation was material; and (vi) whether and if so, how, You changed Your

position to Your detriment based on the SEC staff member representation.

**RESPONSE:** The interrogatory would require the Defendant to provide information

which may incriminate him, and the Defendant has a right not to produce such response

under the Fifth Amendment of the Constitution of the United States.

6. State the facts and evidence supporting Your "Good Faith" Affirmative Defense.

**RESPONSE:** The interrogatory would require the Defendant to provide information

which may incriminate him, and the Defendant has a right not to produce such response

under the Fifth Amendment of the Constitution of the United States.

7. State (a) each of Your current source(s) of income; and (b) the source(s) of income You are using to pay Your attorneys in this case.

RESPONSE: The interrogatory would require the Defendant to provide information which may incriminate him, and the Defendant has a right not to produce such response under the Fifth Amendment of the Constitution of the United States.

8. State how much money You received – both directly and indirectly and including through companies and entities You own, control, and/or benefit from - from the offer and sale of promissory notes offered and sold in connection with Par Funding and the Agent Funds.

RESPONSE: The interrogatory would require the Defendant to provide information which may incriminate him, and the Defendant has a right not to produce such response under the Fifth Amendment of the Constitution of the United States.

9. State all facts and identify all evidence supporting Your Affirmative Defense that "the notes are also exempt as securities under the express language of the Exchange Act (15 U.S.C. § 78c(a)(10)) and from the registration requirement under the Securities Act (15 U.S.C. § 77b(a)(1)."

RESPONSE: The interrogatory would require the Defendant to provide information which may incriminate him, and the Defendant has a right not to produce such response under the Fifth Amendment of the Constitution of the United States.

Dated: August 5, 2021 Respectfully Submitted,

Alejandro Soto, Esq.

Attorney for Joseph LaForte
Fridman Fels & Soto, PLLC
2525 Ponce de Leon Blvd., Suite 750
Coral Gables, FL 33134
(305) 569-7701
asoto@ffslawfirm.com

/s/ Alejandro O. Soto ALEJANDRO O. SOTO Florida Bar No. 172847

## **CERTIFICATE OF SERVICE**

I HEREBY CERTIFY that a true and correct copy of the foregoing document was served on all counsel of record via electronic mail this 5<sup>th</sup> day of August, 2021.

/s/ Alejandro O. Soto ALEJANDRO O. SOTO Florida Bar No. 172847

# UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF FLORIDA

CASE NO.: 20-cv-81205-RAR

SECURITIES AND EXCHANGE COMMISSION,

Plaintiff,

v.

COMPLETE BUSINESS SOLUTIONS GROUP, INC. d/b/a PAR FUNDING, et al,

Defendants.

# DEFENDANT JOSEPH LAFORTE'S OBJECTIONS AND RESPONSES TO THE SECURITIES AND EXCHANGE COMMISSION'S REQUEST FOR PRODUCTION TO DEFENDANT JOSEPH LAFORTE

Defendant Joseph LaForte pursuant to Fed. R. Civ. P. 34, submits the following objections and responses to the Securities and Exchange Commission's ("SEC") Request for Production to Defendant Joseph LaForte.

# PRELIMINARY STATEMENT

LIMITED OBJECTIONS to each and every Request: The Defendant has not completed his investigation of the facts relating to this case, has not completed discovery, and has not completed his preparation for trial. Therefore, these responses are based only on the information and documents presently available to and specifically known to the Defendant. Further discovery, independent investigation, legal research, and analysis may lead to the discovery of additional non-privileged responsive information which may lead to additions to, changes in, and variations from the information, responses and/or objections set forth below.



These responses are given without prejudice to the Defendant's right to produce evidence of any subsequently discovered facts, including the right to supplement these responses if he obtains further evidence. The Defendant reserves the right to produce at trial and make reference to any evidence, facts, documents or information not discovered at this time, omitted through good faith error, mistake or oversight, or the relevance of which has not presently been identified by the Defendant and to further modify these responses as a result of subsequently discovered information. The Defendant further reserves the right to withhold any information protected by the attorney-client and work product privileges.

GENERAL OBJECTION to each and every Request: Defendant objects to the Requests as they are unduly burdensome, call for the production of materials seized by and in the possession of the Court Appointed Receiver, call for the production of materials otherwise obtained by and in the possession of the Court Appointed Receiver, call for the production of materials that are not in the possession, custody or control of Defendant, call for the production of materials not remotely relevant to any issue in the case, call for the production of materials seized by the SEC, call for the production of materials in the possession of the SEC, and call for the production of materials already provided by the Defense to the SEC.

In an abundance of caution and so as not to waive his rights, and in addition to the LIMITED OBJECTIONS and GENERAL OBJECTION above (collectively "the OBJECTIONS"), Mr. LaForte provides notice of his intention to invoke his Fifth Amendment Privilege Against Self-Incrimination.

Notwithstanding the OBJECTIONS or any specific response set forth herein, the Defendant agrees to meet and confer in writing, pursuant to Federal Rule of Civil Procedure 37(a)(1).

# RESPONSES TO REQUESTS FOR PRODUCTION<sup>1</sup>

1. Produce all documents, whether electronic or otherwise, supporting Your First Affirmative Defense ("Advice of Counsel") [D.E. 607] including any and all documents indicating or demonstrating: (1) that You asked for legal advice; (2) the legal advice, if any, You sought and from whom; (3) the facts and evidence You disclosed to Your attorney(s) in connection with seeking or obtaining the legal advice; (4) the legal advice Your attorney(s) gave You; (5) the identity of the lawyer(s) You relied on; and (6) that You relied on Your attorney's legal advice in good faith.

The request would require the Defendant to provide information which may incriminate him, and the Defendant has a right not to produce such information under the Fifth Amendment of the Constitution of the United States.

2. Produce all documents, whether electronic or otherwise, supporting Your Second Affirmative Defense ("Reliance on Other Professionals and Experts") [D.E. 607] including any and all documents indicating or demonstrating that: (1) You retained professionals and/or experts; (2) the identities of all professionals and experts You relied on; (2) the work and/or advice you asked the professionals and/or experts to do; (3) the facts you disclosed to the professionals and experts in connection with seeking or obtaining the professionals and experts' work and conclusions; (4) the work and conclusions of the professionals and experts; and (5) that You relied on the professionals and experts' work and conclusions in good faith.

The request would require the Defendant to provide information which may incriminate him, and the Defendant has a right not to produce such information under the Fifth Amendment of the Constitution of the United States.

3. Produce all documents, whether electronic or otherwise, supporting Your Third Affirmative Defense ("Good Faith") [D.E. 607], including any and all documents indicating or demonstrating that "[You] Defendant acted at all times in good faith and/or did not know, and in the exercise of reasonable case could have known, or had any reasonable grounds to believe, that any misstatements or omissions of material fact existed in any statements, reports, and/or filings allegedly issued or uttered by [You]."

The request would require the Defendant to provide information which may incriminate him, and the Defendant has a right not to produce such information under the Fifth Amendment of the Constitution of the United States.

<sup>&</sup>lt;sup>1</sup> Each and every Response herein incorporates in their entirety the OBJECTIONS.

4. Produce all documents, whether electronic or otherwise, supporting Your Third Affirmative Defense ("Good Faith") [D.E. 607], including any and all documents indicating or demonstrating that You "relied upon competent personnel to assist her in making reasonable and informed decisions."

The request would require the Defendant to provide information which may incriminate him, and the Defendant has a right not to produce such information under the Fifth Amendment of the Constitution of the United States.

5. Produce all documents supporting Your Fourth Affirmative Defense ("Laches") [DE 607], including any and all documents indicating or demonstrating that "Plaintiff's claims are barred, in whole or in part, by the doctrine of laches."

The request would require the Defendant to provide information which may incriminate him, and the Defendant has a right not to produce such information under the Fifth Amendment of the Constitution of the United States.

6. Produce all documents supporting Your Fifth Affirmative Defense ("Estoppel") [DE 607], including any and all documents indicating or demonstrating that "Plaintiff's claims are barred by the doctrine of estoppel."

The request would require the Defendant to provide information which may incriminate him, and the Defendant has a right not to produce such information under the Fifth Amendment of the Constitution of the United States.

7. Produce all documents supporting Your Sixth Affirmative Defense ("Waiver") [DE 609], including any and all documents indicating or demonstrating that "Plaintiff's claims are barred by the doctrine of waiver."

The request would require the Defendant to provide information which may incriminate him, and the Defendant has a right not to produce such information under the Fifth Amendment of the Constitution of the United States.

8. Produce all documents supporting the first portion of Your Seventh Affirmative Defense – namely, that "the notes at issue... fall squarely within the list of non-securities enumerated in *Reves v. Ernst & Young*, 494 U.S. 56, 63 (1990)" – including any and all documents indicating or demonstrating that "the notes at issue... fall squarely within the list of non-securities enumerated in *Reves v. Ernst & Young*, 494 U.S. 56, 63 (1990),"

The request would require the Defendant to provide information which may incriminate him, and the Defendant has a right not to produce such information under the Fifth Amendment of the Constitution of the United States.

9. Produce all documents supporting the second portion of Your Seventh Affirmative Defense – namely, that "the notes are also exempt as securities under the express language of the Exchange Act (15 U.S.C. § 78c(a)(10)) and from the registration requirement under the Securities Act (15 U.S.C. § 77b(a)(1)" – including any and all documents indicating or demonstrating that "the notes are also exempt as securities under the express language of the Exchange Act (15 U.S.C. § 78c(a)(10)) and from the registration requirement under the Securities Act (15 U.S.C. § 77b(a)(1)."

The request would require the Defendant to provide information which may incriminate him, and the Defendant has a right not to produce such information under the Fifth Amendment of the Constitution of the United States.

10. Produce any and all notes of witness interviews that were conducted in connection with this case.

Defendant objects to Request for Production 10 because these communications reflect thoughts, mental impressions and analysis, which are protected from discovery under the attorney client and deliberative process privileges and work product doctrine. It is unduly burdensome and expensive for the defense to assemble, process, and then individually log each document, note and/or communication. If needed, Defendant reserves the right to supplement, revise, or amend this log as appropriate.

11. Produce Your personal telephone and cellphone records for the period of July 27, 2015 through July 27, 2020.

The request would require the Defendant to provide information which may incriminate him, and the Defendant has a right not to produce such information under the Fifth Amendment of the Constitution of the United States.

12. Produce all bank records, including but not limited to statements, for all bank and other financial accounts on which You were a signatory, for the period July 27, 2015 through present.

The request would require the Defendant to provide information which may incriminate him, and the Defendant has a right not to produce such information under the Fifth Amendment of the Constitution of the United States.

13. Produce all bank records, including but not limited to statements, for all bank and other financial accounts that You controlled, directly or indirectly, for the period July 27, 2015 through present.

The request would require the Defendant to provide information which may incriminate him, and the Defendant has a right not to produce such information under the Fifth Amendment of the Constitution of the United States.

14. Produce all correspondence between You and Aida Lau from July 2015 through present, unless such correspondence was sent from your parfunding.com email address.

The request would require the Defendant to provide information which may incriminate him, and the Defendant has a right not to produce such information under the Fifth Amendment of the Constitution of the United States.

15. Produce all correspondence between Your attorney(s) and Aida Lau from July 23, 2020 through present.

There are no documents responsive to this request.

16. Produce all correspondence between Your attorney(s) and any individual or entity (either directly or through that individual or entities' counsel) identified in Your Rule 26 Disclosures in this case, from July 23, 2020 through present.

Defendant objects to Request for Production 16 as unnecessarily duplicative and unduly burdensome because it calls for the production of materials already seized by and in the possession of the SEC and the Court Appointed Receiver. Defendant further objects that this request calls for the production of materials already provided by the Defense to the SEC.

Defendant further objects because these communications reflect thoughts, mental impressions and analysis, which are protected from discovery under the attorney client and deliberative process privileges and work product doctrine. It is unduly burdensome and expensive for the defense to assemble, process, and then individually log each document, note and/or communication. If needed, Defendant reserves the right to supplement, revise, or amend this log as appropriate.

17. Produce documents reflecting all of Your source(s) of income, compensation, and financial support from July 27, 2020 through present.

The request would require the Defendant to provide information which may incriminate him, and the Defendant has a right not to produce such information under the Fifth Amendment of the Constitution of the United States.

18. Produce all correspondence regarding Complete Business Solutions Group, a/k/a Par Funding between you and any individual and/or entity that was a purchaser or potential purchaser of a promissory note. This Request seeks documents for the period of July 27, 2015 through present.

The request would require the Defendant to provide information which may incriminate him, and the Defendant has a right not to produce such information under the Fifth Amendment of the Constitution of the United States.

19. Copies of all subpoenas You and/or Your attorney have issued in connection with this case.

Defendant objects to Request for Production 19 as unnecessarily duplicative and unduly burdensome because it calls for the production of materials already provided by the Defense to the SEC.

20. Copies of all documents and other materials You and/or Your attorney have received in connection with this case, (a) in response to any subpoena, (b) in response to any informal request, or (c) produced or provided on a voluntary basis by any individual or entity. This Request does not include documents produced by the Securities and Exchange Commission in this case.

Defendant objects to Request for Production 20 as unnecessarily duplicative and unduly burdensome because it calls for the production of materials already provided by the Defense to the SEC.

21. Copies of all documents and other materials You and/or Your attorney have received from or through ConvergeHub, whether received from ConvergeHub, the Receiver, or anyone else, including but not limited to documents and materials You obtained because they were downloaded from ConvergeHub.

Defendant objects to Request for Production 21 because these documents and materials reflect thoughts, mental impressions and analysis, which are protected from discovery under the attorney client and deliberative process privileges and work product doctrine. It is unduly burdensome and expensive for the defense to assemble, process, and then individually log each document, note and/or communication. If needed, Defendant reserves the right to supplement, revise, or amend this log as appropriate.

Dated: July 30, 2021 Respectfully Submitted,

Alejandro Soto, Esq.

Attorney for Joseph LaForte
Fridman Fels & Soto, PLLC
2525 Ponce de Leon Blvd., Suite 750
Coral Gables, FL 33134
(305) 569-7701
asoto@ffslawfirm.com

/s/ Alejandro O. Soto ALEJANDRO O. SOTO Florida Bar No. 172847

## **CERTIFICATE OF SERVICE**

I HEREBY CERTIFY that a true and correct copy of the foregoing document was served on all counsel of record via electronic mail this 30<sup>th</sup> day of July, 2021.

/s/ Alejandro O. Soto ALEJANDRO O. SOTO Florida Bar No. 172847

# UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF FLORIDA

**CASE NO.: 20-CIV-81205-RAR** 

#### SECURITIES AND EXCHANGE COMMISSION,

Plaintiff,

v.

COMPLETE BUSINESS SOLUTIONS GRO	UP,
INC. d/b/a/ PAR FUNDING, et al.,	

# SECURITIES AND EXCHANGE COMMISSION'S FIRST REQUEST FOR PRODUCTION TO DEFENDANT JOSEPH LAFORTE

Pursuant to Rule 33 of the Federal Rules of Civil Procedure and the Court's Order granting expedited discovery, Plaintiff Securities and Exchange Commission requests the following

1. All Bank Records from July 1, 2015 through the present for any bank account you have owned, controlled, and/or been a signatory for.

July 31, 2020

Respectfully submitted,

By: s/ Amie Riggle Berlin
Amie Riggle Berlin
Senior Trial Counsel
Florida Bar No. 630020
Direct Dial: (305) 982-6322
Email: berlina@sec.gov
Attorney for Plaintiff

# SECURITIES AND EXCHANGE COMMISSION

801 Brickell Avenue, Suite 1800 Miami, Florida 33131 Telephone: (305) 982-6300

Facsimile: (305) 536-4154

EXHIBIT

C

#### **CERTIFICATE OF SERVICE**

**I HEREBY CERTIFY** that on July 31, 2020, the foregoing document is being served this day on all parties, witnesses, and counsel of records by email pursuant to the Court's July27, 2020 Order.

s/Amie Riggle Berlin Amie Riggle Berlin

Robert F. Elgidely

RElgidely@foxrothschild.com

Joseph A. DeMaria

jdemaria@foxrothschild.com

Alex L. Braunstein

abraunstein@foxrothschild.com

Counsel for Defendants Par

Funding, McElhone, LaForte, and

Cole, and

Relief Defendant LME 2017 Family Trust

## Douglas K. Rosenblum

DKR@Pietragallo.com

Counsel for the Receiver

Jeffrey L. Cox Viviana Rodriguez

ilc@sallahlaw.com

vv@sallahlaw.com

Counsel for Defendant Furman

Dan Small Allison Kernisky Christopher Iquinito

 $\underline{dan.small@hklaw.com}$ 

Allison.Kernisky@hklaw.com

Christopher.Iaquinto@hklaw.com

Counsel for Defendant Gissas

Brian Miller Alejandro Paz

brian.miller@akerma.com

alejandro.paz@akerman.com

Counsel for Defendant Vagnozzi

Dan Rashbaum
Jeffrey Marcus
drashbaum@mnrlawfirm.com
jmarcus@mnrlawfirm.com
Counsel for Defendant Abbonizio

# **INTERROGATORIES**

INTERROGATORY 1
-----------------

My Commission Expires:

State the total amount of money, including but not limited to profits and compensation, you received in connection with or as the result of the Par Funding investment.

By <u>:</u>	
Print	
Name:	
Title:	
STATE OF)	
) ss: COUNTY OF)	
The foregoing instrument was acknowledged before me t	thisday of, 2020, by
foregoing Answers To Interrogatories and is personally the following identification	
Notary Publi	ic
Print name	

# Joseph LaForte 5/4/2021

```
APPEARANCES (Continued)
            UNITED STATES DISTRICT COURT
                                                                                  On behalf of Defendant Joseph Cole Barleta:
 2
            SOUTHERN DISTRICT OF FLORIDA
                                                                                        LAW OFFICES OF BETTINA SCHEIN
 3
                                                                                        BY: BETTINA SCHEIN, ESQUIRE
 4
    SECURITIES AND EXCHANGE
                                           )
                                                                                        565 Fifth Avenue, 7th Floor
     COMMISSION,
                                                                                        New York, New York 10017
 5
                                                                                5
                                                                                        212.880.9417
          Plaintiff,
                                                                                        bschein@bettinascheinlaw.com
 6
                         ) Case No.
                                                                                6
                         ) 20-CV-81205-RAR
                                                                                  On behalf of the Receiver Rvan K. Stumphauzer:
                                                                                        STUMPHAUZER FOŚLID SLOMÁN ROSS &
                                                                                8
 7
                                                                                        KOLAYA, PLLC
     COMPLETE BUSINESS SOLUTIONS
                                                                                9
                                                                                        BY: TIMOTHY ANDREW KOLAYA, ESQUIRE
    GROUP, INC. d/b/a PAR
                                                                                        2 South Biscayne Boulevard, Suite 2550
     FUNDING, et al.,
                                                                              10
                                                                                        Miami, Florida 33131
 9
                                                                                        305.371.9686
          Defendants, and
                                                                              11
                                                                                        tkolaya@sfslaw.com
10
                                                                              12
                                                                                        PIETRAGALLO GORDON ALFANO BOSICK &
     ..M.E. 2017 FAMILY TRUST
                                                                                        RASPANTI, LLP
                                                                              13
                                                                                        BY: GAETAN J. ALFANO, ESQUIRE
11
                                                                                        1818 Market Street, Suite 3402
          Relief Defendant.
                                                                              14
                                                                                        Philadelphia, Pennsylvania 19103
12
                                                                                        215.320.6200
13
                                                                              15
                                                                                        gja@pietragallo.com
14
                                                                              16
15
                                                                                  Also present
     REMOTE VIDEOTAPED DEPOSITION OF JOSEPH W. LAFORTE,
16
                                                                              17
17
      called by the Plaintiffs for examination, taken
                                                                                  Michael C. Furman
     by and before Ann Medis, Registered Professional
                                                                                  Richard Brueckner
18
                                                                                  Doug Rosenblum
19
      Reporter and Notary Public in and for the
                                                                                  Tim Hunter, videographer
20
      Commonwealth of Pennsylvania, via Webex
                                                                              2.0
     videoconference, on Tuesday, May 4, 2021,
21
                                                                              21
22
     commencing at 10:09 a.m.
                                                                              22
23
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24
                                                                              24
25
    JOB NO. 210504AME
                                                                              2.5
                                                                                                                  3
                                    1
           APPEARANCES
                                                                                               *INDEX
     (Participants appeared via Webex videoconference)
                                                                                   JOSEPH W. LAFORTE
                                                                                                                             PAGE
   On behalf of Plaintiff:
                                                                                3
                                                                                    EXAMINATION BY MS. BERLIN
         UNITED STATES SECURITIES AND EXCHANGE
         COMMISSION
         BY: AMIE RIGGLE BERLIN, ESQUIRE
                                                                                5
                                                                                             * INDEX OF EXHIBITS *
 5
         801 Brickell Avenue, Suite 1800
                                                                                                DESCRIPTION
                                                                                  NO.
                                                                                6
                                                                                                                           PAGE
         Miami, Florida 33131
                                                                                   Exhibit 40 Defendant Joseph LaForte's Response 40
         305 982 6300
                                                                                          to the Receiver's Motion to Lift
        berlina@sec.gov
                                                                                8
                                                                                          the Litigation Stay to Allow
                                                                                          Commencement of Proceedings Against
    On behalf of Defendant Joseph W. LaForte:
 q
                                                                                9
                                                                                          D19 Liquor Inc., Fawzi Simon and
         FRIDMAN FELS & SOTO
                                                                                          Related Entities
        BY: ALEJANDRO O. SOTO, ESQUIRE CHERLY LUCIEN. ESQUIRE
10
                                                                              10
                                                                                   Exhibit 41 Defendants' Joint Response to
                                                                                                                                 50
11
         2525 Ponce de Leon Boulevard, Suite 750
         Coral Gables, Florida 33134
                                                                              11
                                                                                          Receiver's Status Report of
12
        305.569.7701
                                                                                          September 8, 2020 (DE 240)
         asoto@ffslawfirm.com
                                                                              12
         clucien@ffslawfirm.com
13
                                                                                   Exhibit 42 Defendants' Joint Response to
                                                                                                                                 58
14
                                                                                          Receiver's Interim Status Report
    On behalf of Defendant Perry S. Abbonizio:
                                                                              13
15
                                                                                          dated February 1, 2021 (DE 482)
         MARCUS NEIMAN RASHBAUM & PINEIRO
                                                                              14
16
         BY: JEFFREY D. MARCUS, ESQUIRE
                                                                                   Exhibit 43 Defendants' Joint Response to
                                                                                                                                 62
           JASON MAYS, ESQUIRE
                                                                                          Receiver's Quarterly Status Reports
                                                                              15
17
         One Biscayne Tower
                                                                                          dated December 13, 2020 and
         2 South Biscayne Boulevard, Suite 2530
         Miami, Florida 33131
                                                                              16
18
                                                                                          February 1, 2021
         305,434,4941
                                                                                   Exhibit 44 USA v LaForte, Memorandum in Support 68
         imarcus@mnrlawfirm.com
19
                                                                                          of Motion for Pretrial Release and
         imays@mnrlawfirm.com
                                                                                          Revocation of Detention Order
                                                                              18
2.0
                                                                              19
   On behalf of Defendant Dean J. Vagnozzi:
21
22
         AKERMAN LLP
                                                                              20
        BY: BRIAN P. MILLER, ESQUIRE
Three Brickell City Centre
98 Southeast Seventh Street
                                                                              21
23
                                                                              22
                                                                              23
24
         Miami, Florida 33131
                                                                              24
         305 374 5600
25
         brian.miller@akerman.com
                                                                              25
                                    2
                                                                                                                  4
                                                                                                                                    EXHIBIT
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#### PROCEEDINGS

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THE VIDEOGRAPHER: Here begins the videotape deposition of Joseph LaForte in the matter of SEC versus Complete Business Solutions Group, Inc. This case is being heard in the United States District Court, Southern District of Florida, Case No. 20-cv-81205

This deposition is being held via Webex. Today's date is May 4, 2021, and the time on the record is 10:09 a.m. My name is Timothy Hunter. I'm your legal videographer. Our court reporter today is Ann Medis.

Counsel, please introduce yourselves, state whom you represent for the record starting with noticing counsel. And the witness will be sworn.

MS. BERLIN: Good morning. This is Amie
Riggle Berlin, senior trial counsel with the
Securities and Exchange Commission.

MR. SOTO: Good morning. Alex Soto representing the deponent, Joseph LaForte.

MR. KOLAYA: Good morning, Timothy Kolaya here on behalf of the Receiver, Ryan Stumphauzer.

MR. ALFANO: Gaetan Alfano on behalf of

1 States Constitution.

Q. Since 2015, what work telephone numbers

3 have you used?

4 A. On the advice of counsel I must respect

5 fully decline to answer that question pursuant to my

6 rights under the Fifth Amendment of the Constitution7 of the United States.

8 Q. Are you married to Lisa McElhone?

A. lam.

9

11

10 **Q.** When did you get married, what year?

A. I better remember this one. 2005.

12 **Q.** Do you know what complete Business

13 Solutions Group is?

A. On the advice of counsel, I respectfully
 must decline to answer that question pursuant to my
 rights under the Fifth Amendment of the Constitution
 of the United States.

18 **Q.** From no later than August of 2013 through present, has Complete Business Solutions Group done business using the fictitious name Par Funding?

21 **A.** On the advice of counsel, I respectfully decline to answer that question as provided by my

Fifth Amendment rights under the U.S. Constitution.

Q. From 2013 until at least July of 2020, did

25 Par Funding provide short-term loans to small

-

the Receiver, Ryan Stumphauzer.

MS. LUCIEN: Good morning. Cherly Lucien, associate at Fridman Fels & Soto, on behalf of Joseph LaForte.

MR. MARCUS: Good morning. Jeff Marcus and Jason Mays on behalf of Perry Abbonizio.

MR. MILLER: Brian Miller from Akerman, on behalf of defendant Dean Vagnozzi, who is also attending.

JOSEPH LAFORTE,

having been first duly sworn, was examined and testified as follows:

**EXAMINATION** 

14 BY MS. BERLIN:

Q. Good morning, Mr. LaForte. My name is Amie Riggle Berlin. I'm senior trial counsel with the Securities and Exchange Commission. If you need to take a break at any time today, just let me know. And also if you would like me to repeat any question or rephrase it, just let me know that as well.

Since 2015, what cell phone numbers have

Since 2015, what cell phone numbers have you used?

**A.** On the advice of counsel, I respectfully must decline to answer that question pursuant to my rights under the Fifth Amendment of the United

1 business?

5

6

A. On the advice of counsel, I respectfully decline to answer that question as provided by my Fifth Amendment rights under the Constitution.

**Q.** Did you and Lisa McElhone form Par Funding together in 2011?

7 **A.** On the advice of counsel, I respectfully 8 must decline to answer that question pursuant to my 9 rights under the Fifth Amendment of the Constitution 10 of the United States.

11 **Q.** From no later than 2015 until at least 12 July 2020, were you an owner of Par Funding?

A. On the advice of counsel, I respectfully
must decline to answer that question pursuant to my
rights under the Fifth Amendment of the Constitution
of the United States.

17 **Q.** From 2011 until July 2020, did you and 18 Lisa McElhone control Par Funding together?

A. On the advice of counsel, I respectfully must decline to answer that question pursuant to my rights under the Fifth Amendment of the Constitution of the United States.

Q. From the inception of Full Spectrum until July 2020, did you and Lisa McElhone control Full Spectrum together?

#### Joseph LaForte 5/4/2021

- 1 A. On the advice of counsel, I respectfully
- 2 decline to answer the question as provided by the
- Fifth Amendment of the U.S. Constitution.
  - Q. From no later than 2015 until at least
- July 2020, did you run the day-to-day operations at
- 6 Par Funding?
- 7 A. On the advice of counsel, I respectfully
- 8 decline to answer the question as provided by the
- Fifth Amendment of the U.S. Constitution.
- 10 Q. From no later than 2015 until at least
- 11 July 2020, did you act as the de facto CEO of Par
- Funding? 12
- 13 A. On the advice of counsel, I respectfully
- decline to answer the question as provided by my 14
- Fifth Amendment rights under the U.S. Constitution. 15
- Q. Was one of the email addresses that you 16
- utilized at Par Funding called 17
- management@parfunding.com? 18
- A. On the advice of counsel, I respectfully 19
- decline to answer the question as provided by the 20
- Fifth Amendment of the U.S. Constitution. 21
- 22 Q. From no later than 2018 until July 2020,
- 23 if messages were sent to the email address
- management@parfunding.com, then would those messages
- be forwarded to you?

1 THE WITNESS: On advice of counsel, I

- respectfully decline to answer the question as
- provided by the Fifth Amendment of the U.S.
- Constitution.
- 5 BY MS. BERLIN:
  - Q. From no later than 2017 until about
- 7 July 2020, did you supervise the employees at Full
- 8 Spectrum?

6

9

18

21

- A. On advice of counsel, I respectfully
- decline to answer the question as provided by the 10
- Fifth Amendment of the U.S. Constitution. 11
- 12 Q. From no later than 2015 until about July
- 13 of 2020, did you decide which merchant cash advance
- loans Par Funding would fund? 14
- 15 A. On the advice of counsel, I respectfully
- decline to answer the question as provided by the 16
- Fifth Amendment of the U.S. Constitution. 17
  - Q. From no later than 2015 until about
- 19 July 2020, did you decide which merchant cash
- 20 advance loans Par Funding would approve for funding?
  - A. On the advice of counsel, I respectfully
- decline to answer the question as provided by the 22
- Fifth Amendment of the U.S. Constitution. 23
- 24 Q. From no later than 2015 until about
- July 2020, did you sign contracts on behalf of Par

9

11

MR. SOTO: Objection to the form.

THE WITNESS: On the advice of counsel, I

- respectfully decline to answer the question as
- provided by the Fifth Amendment of the U.S.
- 5 Constitution.

2

10

16

- 6 BY MS. BERLIN:
- 7 Q. From no later than 2015 until at least 8 July 2020, did you have hiring and firing authority at Par Funding? 9
- A. On advice of counsel, I respectfully decline to answer the question as provided by the 11 12 Fifth Amendment to the U.S. Constitution.
- 13 Q. From the inception of the company Full Spectrum until at least July 2020, did you have 14 15 firing and hiring authority at Full Spectrum?

MR. SOTO: Objection. Form.

- THE WITNESS: On the advice of counsel, I 17
- respectfully decline to answer the question as 18
- provided by the Fifth Amendment of the U.S. 19
- Constitution. 20
- 21 BY MS. BERLIN:
- Q. From no later than 2015 until at least 22 23 July 2020, did you supervise the Par Funding
- 24 employees?
- MR. SOTO: Objection to the form. 25

- 2 A. On advice of counsel, I respectfully
- decline to answer the question as provided by the
- Fifth Amendment of the U.S. Constitution.
- Q. From no later than 2015 until about
- 6 July 2020, did you negotiate the terms of the
- 7 merchant cash advance loans with Par Funding's
- borrowers?

9

- MR. SOTO: Objection to the form.
- 10 THE WITNESS: I'm sorry. Can you repeat
- the question? 11
- 12 BY MS. BERLIN:
- 13 Q. Sure. From no later than 2015 until about
- July 2020, did you negotiate the terms of Par 14
- Funding's merchant cash advance loans? 15
- MR. SOTO: Objection to the form. 16
- 17 THE WITNESS: Thank you. On advice of
- counsel, I respectfully decline to answer the 18
- question as provided by the Fifth Amendment of the 19
- 20 U.S. Constitution.
- 21 BY MS. BERLIN:
- 22 Q. From no later than 2015 until about
- 23 July 2020, did you approve Par Funding's
- expenditures? 24
- 25 A. On advice of counsel, I respectfully

10

- decline to answer the question as provided by the Fifth Amendment of the U.S. Constitution.
- 3 Q. From no later than 2015 until about 4 July 2020, did you approve Par Funding's wire transfers? 5
  - **A.** On advice of counsel, I respectfully decline to answer the question as provided by the Fifth Amendment of the U.S. Constitution.
- 9 Q. From no later than 2015 until about 10 July 2020, did you act as the de facto CEO of Full Spectrum? 11

MR. SOTO: Objection to the form.

THE WITNESS: On advice of counsel, I 14 respectfully decline to answer the question as provided by the Fifth Amendment of the U.S. 15 16 Constitution.

BY MS. BERLIN: 17

6

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13

- 18 Q. In about 2017 did you and Lisa McElhone decide together to convert all of the Par Funding 19 20 employees to employees of Full Spectrum?
- 21 **A.** On the advice of counsel, I respectfully decline to answer the question as provided by my Fifth Amendment of the U.S. Constitution. 23
- 24 Q. From about 2017 until about July 2020, did

25 Full Spectrum operate Par Funding?

1 provided by the Fifth Amendment of the U.S.

Constitution.

4

BY MS. BERLIN:

- Q. And, Mr. LaForte, for purposes of today's
- deposition, if I use the word "you," I'm referring
- to you personally as Joseph LaForte, not an entity
- just so you understand.
- 8 A. Thank you so much. I understand. Thank 9 you.
- 10 Q. Of course. And just let me know if
- anything is confusing or you need me rephrase it. 11
- 12 A. Okay. Thanks.
- 13 Q. Sure. Did you and Lisa McElhone decide
- together to conceal from Par Funding's merchant 14
- 15 borrowers that you, Joseph LaForte, were managing
- Par Funding? 16
- 17 MR. SOTO: Objection to the form.
  - THE WITNESS: On advice of counsel, I
- 19 respectfully decline to answer the question as
- provided by the Fifth Amendment of the U.S. 20
- 21 Constitution.

18

- 22 BY MS. BERLIN:
- 23 Q. Did you and Lisa McElhone decide together
- that in order to conceal your management role at Par
- Funding, you would claim Lisa McElhone alone managed

13

15

MR. SOTO: Objection to the form.

2 THE WITNESS: On advice of counsel, I respectfully decline to answer the question as provided by the Fifth Amendment of the U.S.

5 Constitution.

17

18

19

6 BY MS. BERLIN:

- 7 Q. From no later than 2017 until about July 2020, was Lisa McElhone Par Funding's sole 8 employee? 9
- 10 A. On advice of counsel, I respectfully decline to answer the question as provided by the 11 12 Fifth Amendment of the U.S. Constitution.
- 13 Q. From no later than 2015 until about 14 July 2020, did you conduct work for Par Funding 15 primarily from Full Spectrum's office space in Philadelphia, Pennsylvania? 16
  - A. On advice of counsel, I respectfully decline to answer the question as provided by the Fifth Amendment of the U.S. Constitution.
- 20 Q. Did you and Lisa McElhone decide together to conceal from Par Funding's investors that you were managing Par Funding? 22

23 MR. SOTO: Objection to the form.

24 THE WITNESS: On advice of counsel, I

25 respectfully decline to answer the question as

- Par Funding and she, Lisa McElhone, would claim that
- you alone managed Par Funding?
- 3 MR. SOTO: Objection to the form.
- THE WITNESS: Sorry. Can you repeat the
- 5 question again?
- б BY MS. BERLIN:
  - Q. Sure.

7

- A. Thank you.
- 9 Q. Did you and Lisa McElhone decide together
- that in order to conceal your management role at Par 10
- Funding, you would claim Lisa McElhone alone managed
- Par Funding while she would claim that you alone
- 13 managed Par Funding?
- 14 MR. SOTO: Objection to the form.
- 15 THE WITNESS: On advice of counsel, I
- respectfully decline to answer the question as
- 17 provided by the Fifth Amendment of the U.S.
- 18 Constitution.
- 19 BY MS. BERLIN:
- 20 Q. Since 2011 have you used any names other
- 21 than Joseph LaForte?
- 22 A. On advice of counsel, I respectfully
- 23 decline to answer the question as provided by the
- 24 Fifth Amendment of the U.S. Constitution.
  - Q. Since no later than 2015, have you used

16

- 1 the alias Joe Mack? 2 MR. SOTO: Objection to form. 3 THE WITNESS: On advice of counsel, I respectfully decline to answer the question as provided by the Fifth Amendment of the U.S. 5 Constitution. 7 BY MS. BERLIN: 8 Q. Since no later than 2015, have you used 9 the name Joe Mackie? 10 A. On advice of counsel, I respectfully decline to answer the question as provided by the 11 12 Fifth Amendment of the U.S. Constitution. Q. Since no later than 2015, have you used 13 14 the alias Joe McElhone? 15 MR. SOTO: Objection to form. 16 THE WITNESS: On advice of counsel, I respectfully decline to answer the question as 17 provided by my Fifth Amendment rights to the U.S. 19 Constitution. BY MS. BERLIN: 20 21 Q. Did you use an alias at Par Funding so 22 that potential investors would not know that Par Funding was managed by a convicted felon? MR. SOTO: Objection to the form. 24 25 THE WITNESS: On the advice of counsel, I
- 1 provided by the Fifth Amendment to the U.S. Constitution. 3 BY MS. BERLIN: Q. Did you and Lisa McElhone decide together to conceal your true identity from Par Funding's 5 investors? MR. SOTO: Objection to the form. 7 8 THE WITNESS: On advice of counsel, I respectfully decline to answer the question as 9 provided by the Fifth Amendment to the U.S. Constitution. 11 12 BY MS. BERLIN: 13 Q. Did you and Joseph Cole Barleta work 14 together to conceal your true identity from Par 15 Funding's investors? MR. SOTO: Objection to the form. 16 17 THE WITNESS: On the advice of counsel, I 18 respectfully decline to answer the question as 19 provided by the Fifth Amendment of the U.S. 20 Constitution. 21 BY MS. BERLIN: 22 Q. Did you and Joseph Cole Barleta work

17 1 respectfully decline to answer the question as 2 provided by the Fifth Amendment of the U.S.

3 Constitution. 4 BY MS. BERLIN:

5 Q. Did you use an alias at Par Funding in 6 order to conceal from potential investors that Par 7 Funding was owned by a convicted felon? 8

MR. SOTO: Objection to the form.

THE WITNESS: On advice of counsel, I 9 10 respectfully decline to answer the question as provided by the Fifth Amendment of the U.S. 11

12 Constitution.

17

19

13 BY MS. BERLIN:

Q. Did you and Lisa McElhone decide together 14 15 to conceal your true identity from Par Funding's merchants? 16

MR. SOTO: Objection to the --

BY MS. BERLIN: 18

**Q.** Let me rephrase that question.

Did you and Lisa McElhone decide together 20 21 to conceal your true identity from Par Funding's

merchants borrowers? 22

23 MR. SOTO: Objection to the form.

24 THE WITNESS: On advice of counsel, I

25 respectfully decline to answer the question as

THE WITNESS: On the advice of counsel, I 2 respectfully decline to answer the question as

23 together to conceal your true identity as Joseph

LaForte from Par Funding's merchant borrowers?

MR. SOTO: Objection to the form.

19

3 provided by the Fifth Amendment of the U.S.

4 Constitution.

24

25

BY MS. BERLIN: 5

Q. Did you and Joseph Cole Barleta decide 7 together that you would only be referred to using one of your aliases in discussions with Par Funding's investors? 9

10

MR. SOTO: Objection to the form.

11 THE WITNESS: On advice of counsel, I respectfully decline to answer the question as provided by the Fifth Amendment of the U.S.

Constitution. 14

15 BY MS. BERLIN:

Q. Did you and Perry Abbonizio work together 16 to conceal your true identity as Joseph LaForte from 17 Par Funding's investors? 18

19 MR. SOTO: Objection to the form.

20 THE WITNESS: On the advice of counsel, I

21 respectfully decline to answer the question as

22 provided by the Fifth Amendment of the U.S.

23 Constitution.

24 BY MS. BERLIN:

25 Q. Did you and Joseph Cole Barleta work

20

```
together to conceal your criminal history from Par
 1
    Funding's investors?
 3
          MR. SOTO: Objection to the form.
 4
          THE WITNESS: On the advice of counsel, I
 5
   respectfully decline to answer the question as
    provided by the Fifth Amendment of the U.S.
 7
    Constitution.
 8
    BY MS. BERLIN:
 9
       Q. Did you and Perry Abbonizio work together
    to conceal your criminal history from Par Funding's
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          MR. SOTO: Objection to the form.
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          THE WITNESS: Can you repeat that one more
14
   time, please?
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    BY MS. BERLIN:
       Q. Sure. Did you and Perry Abbonizio work
16
17
    together to conceal your criminal history from Par
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19
          MR. SOTO: Objection to the form.
20
          THE WITNESS: On advice of counsel, I
21
    respectfully decline to answer the question as
   provided by the Fifth Amendment of the U.S.
23 Constitution.
    BY MS. BERLIN:
24
25
       Q. Did you and Perry Abbonizio decide
                           21
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1 Constitution. 2 BY MS. BERLIN: Q. Did you and Dean Vagnozzi work together to 3 conceal your true identity as Joseph LaForte? 4 MR. SOTO: Objection to the form. 5 THE WITNESS: On the advice of counsel, I 6 7 respectfully must decline to answer that question pursuant to my rights under the Fifth Amendment of 9 the Constitution of the United States. 10 BY MS. BERLIN: Q. Did you and Dean Vagnozzi work together to 11 12 conceal your criminal history from Par Funding's 13 investors? MR. SOTO: Objection to the form. 14 THE WITNESS: On advice of counsel, I 15 16 respectfully decline to answer the question as provided by the Fifth Amendment of the U.S. 17 Constitution. 19 BY MS. BERLIN: 20 **Q.** Did you and Dean Vagnozzi work together to 21 conceal your management role at Par Funding from investors in Mr. Vagnozzi's investment fund? 22 MR. SOTO: Objection to the form. 23 THE WITNESS: On advice of counsel, I 24 25 respectfully decline to answer the question as

1 together that you would only be referred to as using one of your aliases in all discussions with Par 3 Funding investors? MR. SOTO: Objection to the form. 4 5 THE WITNESS: On advice of counsel, I 6 respectfully decline to answer the question as provided by the Fifth Amendment of the U.S. 7 8 Constitution. BY MS. BERLIN: 9 10 Q. Did you and Joseph Cole Barleta work together to conceal your management role at Par 11 12 Funding from Par Funding's investors? 13 MR. SOTO: Objection to the form. THE WITNESS: On advice of counsel, I 14

respectfully decline to answer the question as

provided by the Fifth Amendment of the U.S.

17 Constitution. BY MS. BERLIN: 18 19

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16

Q. Did you and Perry Abbonizio work together 20 to conceal from Par Funding's investors your 21 management role at Par Funding?

22 MR. SOTO: Objection to the form. THE WITNESS: On advice of counsel, I 23 respectfully decline to answer the question as 24 provided by the Fifth Amendment of the U.S.

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1 provided by the Fifth Amendment to the U.S.

2 Constitution.

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BY MS. BERLIN:

Q. Did you and Mr. Vagnozzi work together to 5 conceal your real name from investors of Par 6 Funding?

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MR. SOTO: Objection to the form.

8 THE WITNESS: On advice of counsel, I

respectfully decline to answer the question as

provided by the Fifth Amendment to the U.S. 10

11 Constitution.

12 BY MS. BERLIN:

13 Q. Did you and Dean Vagnozzi decide together 14 that you would only be referred to using one of your 15 aliases in any and all discussions with any 16 potential investor?

17

MR. SOTO: Objection to the form.

18 THE WITNESS: Can you repeat that one more 19 time? I'm sorry.

20 BY MS. BERLIN:

21 Q. Sure. Did you and Dean Vagnozzi decide 22 together that you would only be referred to by one

of your aliases in discussions with potential

24 investors of Mr. Vagnozzi's investment funds? 25

MR. SOTO: Objection to the form.

- 1 THE WITNESS: On advice of counsel, I 2 respectfully decline to answer the question as 3 provided by the Fifth Amendment of the U.S. 4 Constitution. 5 BY MS. BERLIN: Q. Did you conceal your management role 6 7 from -- did you conceal from investors your management role at Par Funding because you knew that 8 9 a reasonable person would not want to invest their money in a business operated by a convicted felon? 10 11 MR. SOTO: Objection to the form. THE WITNESS: On advice of counsel, I 12 13 respectfully decline to answer the question as provided by the Fifth Amendment of the U.S. 14 15 Constitution.
- BY MS. BERLIN: 16 17 Q. Did you conceal from Par Funding's investors your true identity as a convicted felon 18 because you knew that a reasonable person would not 19 want to invest in any business that was owned or 20 21 operated by a convicted felon? 22 MR. SOTO: Objection to the form. 23 THE WITNESS: Sorry. Could you repeat 24 that one more time? 25

1 firms in order to conceal from Par Funding's investors the amount of money that Par Funding was paying Mr. Barleta personally?

MR. SOTO: Objection to the form.

5 THE WITNESS: On the advice of counsel, I respectfully decline to answer the question as provided by the Fifth Amendment of the U.S.

8 Constitution.

9 BY MS. BERLIN:

- Q. Did you and Lisa McElhone decide together 10 11 to retain Perry Abbonizio at Par Funding?
- A. On advice of counsel, I respectfully 12 13 decline to answer the question as provided by the 14 Fifth Amendment to the U.S. Constitution.
- Q. Did you and Lisa McElhone decide together 15 to enter into a contract with Perry Abbonizio for 16 17 him to provide services to Par Funding?

MR. SOTO: Objection to the form.

- 19 THE WITNESS: On the advice of counsel, I
- 20 respectfully decline to answer the question as
- provided by the Fifth Amendment to the U.S.

22 Constitution.

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23 BY MS. BERLIN:

- 24 Q. By no later than February 2017, did you
- and Lisa McElhone decide together to pay Perry

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1 BY MS. BERLIN:

2 Q. Sure. Did you conceal your true identity from investors at Par Funding because you knew that a reasonable person would not want to invest in a 5 business operated or owned by a convicted felon? 6 MR. SOTO: Objection to the form.

THE WITNESS: On advice of counsel, I respectfully decline to answer the question as provided by the Fifth Amendment of the U.S. Constitution.

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11 BY MS. BERLIN:

- Q. Did you and Lisa McElhone decide together to hire Joseph Cole Barleta to work at Par Funding?
- **A.** On the advice of counsel, I respectfully decline to answer the question as provided by the Fifth Amendment of the U.S. Constitution.
- 17 Q. By no later than 2016, did you and Lisa 18 McElhone decide together to pay Joseph Cole Barleta 19 through this consulting firms rather than pay him 20 directly?
  - A. On advice of counsel, I respectfully decline to answer the question as provided by the Fifth Amendment of the U.S. Constitution.
- 24 Q. Did you and Lisa McElhone decide together to pay Joseph Cole Barleta through this consulting 25

Abbonizio through his consulting firms rather than pay him personally?

A. On the advice of counsel, I respectfully decline to answer the question as provided by the Fifth Amendment to the U.S. Constitution.

6 Q. Did you and Lisa McElhone decide to pay Perry Abbonizio through this consulting firms in order to conceal the amount of money that Par 9

Funding was paying Mr. Abbonizio?

10 MR. SOTO: Objection to the form of the 11 auestion.

12 THE WITNESS: Could you repeat that 13 question, please?

14 BY MS. BERLIN:

15 Q. Sure. Did you and Lisa McElhone decide 16 together to pay Perry Abbonizio through this

17 consulting firms rather than pay him directly in

18 order to conceal the amount of money Par Funding was

19 paying Perry Abbonizio?

20 MR. SOTO: Objection to the form.

21 THE WITNESS: On the advice of counsel, I

22 respectfully decline to answer the question as

23 provided by the Fifth Amendment to the U.S.

24 Constitution.

25

1 BY MS. BERLIN:

- 2 Q. From 2015 until about July 2020, did some of Par Funding's merchant cash advance loans carry interest rates of more than 400 percent? 4
- 5 A. On the advice of counsel, I respectfully decline to answer the question as provided by the 7 Fifth Amendment to the U.S. Constitution.
- Q. From 2015 until about July 2020, did Par Funding have a net profit of less than \$7 million? 10 MR. SOTO: Objection to the form of the 11 question.

12 THE WITNESS: I'm sorry. Ask you repeat the question again, please? 13

BY MS. BERLIN: 14

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- Q. Sure. From 2015 until July 2020, did Par Funding have a net profit of less than \$7 million?
- 17 A. On the advice of counsel, I respectfully decline to answer the question as provided by the 18 Fifth Amendment to the U.S. Constitution. 19
- Q. In 2015 would Par Funding have gone out of 21 business without new investor money being raised?

MR. SOTO: Objection to the form of the 22 23 question.

24 THE WITNESS: On the advice of counsel, I respectfully decline to answer the question as

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MR. SOTO: Objection to the form of the 1 2 question.

3 THE WITNESS: On the advice of counsel, I

respectfully decline to answer the question as provided by the Fifth Amendment to the U.S.

Constitution.

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7 BY MS. BERLIN:

Q. In 2019 would Par Funding have to be insolvent without new investor money being raised? MR. SOTO: Objection to the form of the 11 question.

12 THE WITNESS: Can you repeat that, please? 13 BY MS. BERLIN:

14 Q. Sure. In 2019 would Par Funding have been 15 insolvent without new investor money being raised? MR. SOTO: Objection to the form. 16

17 THE WITNESS: On the advice of counsel, I 18 respectfully decline to answer the question as

19 provided by the Fifth Amendment to the U.S.

20 Constitution.

21 BY MS. BERLIN:

22 Q. In 2015 was Par Funding operating as a

23 Ponzi scheme?

24 MR. SOTO: Objection to the form of the 25 question.

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- provided by the Fifth Amendment to the U.S.
- 2 Constitution.
- 3 BY MS. BERLIN:
- Q. In 2016 would Par Funding been insolvent 4 5 without new investor money being raised from 6 investors?

7 MR. SOTO: Objection to the form of the 8 question.

9 THE WITNESS: On the advice of counsel, I respectfully decline to answer the question as 10 provided by the Fifth Amendment to the U.S. 11 Constitution.

13 BY MS. BERLIN:

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- Q. In 2017 would Par Funding have been 15 insolvent without new investor money being raised?
- **A.** On the advice of counsel, I respectfully decline to answer the question as provided by the 17 Fifth Amendment to the U.S. Constitution.

18 MR. SOTO: For the record -- excuse me. 19 20 For the record, Mr. LaForte answered before I was able to object. I'm objecting to the form of the 22 last question.

BY MS. BERLIN: 23

24 Q. In 2018 would Par Funding have been insolvent without new investor money being raised?

THE WITNESS: On the advice of counsel, I respectfully decline to answer the question as

provided by the Fifth Amendment to the U.S.

Constitution.

5 BY MS. BERLIN:

6 Q. In 2016 was Par Funding operating as a 7 Ponzi scheme?

MR. SOTO: Objection to the form.

THE WITNESS: On advice of counsel, I 9 10 respectfully decline to answer the question as 11 provided by the Fifth Amendment to the U.S. 12 Constitution.

13 BY MS. BERLIN:

14 Q. In 2015 did Par Funding pay investors 15 their purported returns under promissory notes Par 16 Funding issued by using other investors' money to make those payments? 17

MR. SOTO: Objection to the form.

18 19 THE WITNESS: On the advice of counsel, I respectfully must decline to answer that question pursuant to my rights under the Fifth Amendment of 22 the Constitution of the United States.

23 BY MS. BERLIN:

24 Q. In 2016 did Par Funding pay investors 25 their purported -- I'm sorry. Let me ask it again.

30

- In 2016 did Par Funding pay investors 1 2 their returns under promissory notes Par Funding issued by paying those investors with other 3 investors' monies? 5 MR. SOTO: Objection to the form. THE WITNESS: I'm sorry. Can you repeat 6 7 the question? 8 BY MS. BERLIN: 9 Q. Um-hum. In 2016 did Par Funding pay 10 investors their returns under Par Funding's promissory notes by using other investors' money? 11 MR. SOTO: Objection to the form. 12 13 THE WITNESS: On the advice of counsel, I 14 respectfully decline to answer the question as provided by the Fifth Amendment to the U.S. 15 Constitution. 16 17 BY MS. BERLIN: 18 Q. In 2017 did Par Funding use investor money to pay other investors their returns under 19 promissory notes that Par Funding had issued? 20 21 MR. SOTO: Objection to the form. THE WITNESS: On the advice of counsel, I 22 23 respectfully decline to answer the question as provided by the Fifth Amendment to the U.S.
- 1 respectfully decline to answer the question as
- provided by the Fifth Amendment to the U.S.
- 3 Constitution.
- 4 BY MS. BERLIN:
- 5 Q. Did you and Joseph Cole Barleta also decide to utilize investor funds to pay other
- investors their returns under Par Funding's
- promissory notes?
  - MR. SOTO: Objection to the form.
- 10 THE WITNESS: On the advice of counsel, I
- 11 respectfully decline to answer the question as
- provided by the Fifth Amendment to the U.S.
- 13 Constitution.

9

- 14 BY MS. BERLIN:
- Q. From no later than 2015 until 2020, did 15
- 16 you work together with Lisa McElhone to oversee Par
- 17 Funding's offer and sale of promissory notes to
- investors?
- 19 A. Repeat that, please.
- 20 Q. Sure. From 2015 until or from no later
- than 2015 until 2020, did you and Lisa McElhone
- 22 together oversee Par Funding's offer and sale of
- 23 promissory notes to investors?
- A. On the advice of counsel, I respectfully 24
- 25 decline to answer the question as provided by the

33

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#### 1 BY MS. BERLIN:

Constitution.

- 2 Q. In 2018 did Par Funding use investor money to pay investors their returns under promissory notes that Par Funding had issued to the investors?
- MR. SOTO: Objection to the form. 5
- 6 THE WITNESS: On the advice of counsel, I 7 respectfully decline to answer the question as
- provided by the Fifth Amendment to the U.S.
- Constitution. 9

11

- 10 BY MS. BERLIN:
  - Q. In 2019 did Par Funding use investor money to pay other investors their returns under
- 13 promissory notes Par Funding issued?
- MR. SOTO: Objection to the form. 14
- THE WITNESS: On the advice of counsel, I 15
- respectfully decline to answer the question as provided by the Fifth Amendment to the U.S. 17
- 18 Constitution.
- 19 BY MS. BERLIN:
- 20 Q. Did you and Lisa McElhone decide to use --21 decide together to use investor money to pay other
- 22 investors for purported returns under promissory
- notes Par Funding issued? 23
- 24 MR. SOTO: Objection to the form.
- 25 THE WITNESS: On the advice of counsel, I

- Fifth Amendment to the U.S. Constitution.
- 2 Q. In 2015 was Par Funding operating at a net 3 loss?
- 4 MR. SOTO: Objection to the form.
  - THE WITNESS: Please repeat that.
- 6 BY MS. BERLIN:
- 7 Q. In 2015 was Par Funding operating at a net 8 loss?
- 9 MR. SOTO: Objection to the form.
- 10 THE WITNESS: On the advice of counsel, I
- 11 respectfully decline to answer the question as
- provided by the Fifth Amendment to the U.S.
- 13 Constitution.
- 14 BY MS. BERLIN:
- 15 Q. In 2016 was Par Funding operating at a
- 16 loss?

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- 17 MR. SOTO: Objection to the form.
- THE WITNESS: On the advice of counsel, I 18
- 19 respectfully decline to answer the question as
- provided by the Fifth Amendment to the U.S.
- 21 Constitution.
- 22 BY MS. BERLIN:
- 23 Q. In 2017 was Par Funding operating at a
- 24 loss?
- MR. SOTO: Objection to the form. 25

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1
          THE WITNESS: On the advice of counsel, I
 2 respectfully decline to answer the question as
    provided by the Fifth Amendment to the U.S.
    Constitution.
 5
    BY MS. BERLIN:
       Q. In 2018 was Par Funding operating at a
 6
 7
    loss?
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          MR. SOTO: Objection to the form.
 9
          THE WITNESS: On the advice of counsel, I
    respectfully decline to answer the question as
10
    provided by the Fifth Amendment to the U.S.
11
    Constitution.
12
13
    BY MS. BERLIN:
14
       Q. In 2019 was Par Funding operating at a
15
   loss?
16
          MR. SOTO: Objection to the form.
          THE WITNESS: On the advice of counsel, I
17
    respectfully decline to answer the question as
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19
    provided by my Fifth Amendment rights under the U.S.
20
    Constitution.
21 BY MS. BERLIN:
22
       Q. Did you implement procedures at Par
23 Funding where a merchant borrower could make any
    payment on their loan and, therefore, be deemed not
   in default of their loan?
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1 MS. BERLIN: Okay. Thank you. So I'm going to log off, and we'll go off the record for about 15 minutes. Why don't we come back on -almost 10:50. So why don't we come on at, say, 5 11:05. 6 MR. SOTO: Perfect. Thank you. THE VIDEOGRAPHER: We're going off the 7 8 record at 10:48 a.m. 9 (Recess from 10:48 a.m. to 11:06 a.m.) 10 THE VIDEOGRAPHER: And we're back on the 11 record at 11:06 a.m. 12 MS. BERLIN: Thank you. 13 BY MS. BERLIN: 14 Q. Mr. LaForte, did you pay yourself in cash from Par Funding in order to conceal that you were 15 taking investor funds? 16 MR. SOTO: Objection to the form. 17 18 THE WITNESS: On the advice of counsel, I 19 respectfully must decline to answer that question pursuant to my rights under the Fifth Amendment of 21 the Constitution of the United States. 22 BY MS. BERLIN: 23 Q. Did you direct Par Funding's outside 24 accountants to prepare a financial statement -- I'm 25 sorry. Let me ask that again.

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MR. SOTO: Objection to the form. THE WITNESS: Can you repeat that, please. BY MS. BERLIN:

Q. Sure. Did you implement a procedure at Par Funding whereby a merchant cash borrower could make a nominal payment on a loan and would thereby not be deemed in default?

MR. SOTO: Objection to the form.

THE WITNESS: On the advice of counsel, I 10 respectfully decline to answer the question as provided by the Fifth Amendment to the U.S. 12 Constitution.

MS. BERLIN: Can you hold on just one moment, please.

MR. SOTO: Amie, we can't hear you.

MS. BERLIN: I wonder if we can take a

17 15-minute break. And I request that letting you

18 know that I think we should be finished by lunch. I

19 don't think this will be more than maybe an hour 20

longer.

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But I wonder if we could just take a 22 15-minute break right now, and then we'll plow through and we'll finish. I think my goal is to be 24 finished like 12:00 or 12:30. Is that okay? MR. SOTO: That would be fine.

38

Mr. LaForte, did you direct Par Funding's outside accountants to revise their financial analysis and audit of Par Funding in order to

conceal Par Funding's true financial position? 5

MR. SOTO: Objection to the form.

THE WITNESS: On the advice of counsel, I respectfully decline to answer the question as

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provided by the Fifth Amendment to the U.S.

9 Constitution.

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10 BY MS. BERLIN:

Q. Did you direct Par Funding's outside 11 12 accountant to change Par Funding's financial reports and audit statements?

13

14 **A.** On the advice of counsel, I respectfully 15 decline to answer the question as provided by the Fifth Amendment to the U.S. Constitution. 16

17 MS. BERLIN: I wonder if we could please 18 show the witness on the screen what we premarked as 19 Exhibit 40.

20 THE VIDEOGRAPHER: Okay. One second.

21 BY MS. BERLIN:

22 Q. Mr. LaForte, is Exhibit 40 a copy of your

23 court filing in this case from April 30, 2021?

24 A. Please repeat your question.

Q. Sure. Is Exhibit 40 your April 30, 2021

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1 filing in this case?

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- 2 A. On the advice of counsel, I respectfully decline to answer the question as provided by the 4 Fifth Amendment to the U.S. Constitution.
  - Q. Are your representations to the court in Exhibit 40 true?
  - **A.** On the advice of counsel, I respectfully decline to answer the question provided by the Fifth Amendment to the U.S. Constitution.

10 MS. BERLIN: I wonder if we could please turn to page 4 of Exhibit 40. If we could please 11 12 zoom in on the last full paragraph on the page. It begins "On April 7..." 13

14 BY MS. BERLIN:

Q. Mr. LaForte, do you see on page 4 of 15 Exhibit 40 where you state, "On April 7, 2020, the 16 D19 entities and Par Funding entered into a new 17 merchant cash advance agreement under which the previously outstanding total (RTR) of \$5,437,515.91 19 20 owed under the prior entity agreement was consolidated into a single new agreement requiring daily \$25,000 payments with a payoff date of 23 November 24, 2020."

24 Do you see that language in the last full paragraph on page 4 of Exhibit 40? 25

**Q.** And so how -- what is the basis for your representation to the court in Exhibit 40 that no new money was advanced under the terms of the April 7 agreement? 5 A. On the advice of counsel --

MR. SOTO: One second, Mr. LaForte. Amie, I think you're crossing into attorney/client privilege here. If you're asking him for the basis of a statement made in a filing by his lawyers, he

would have had conversations with his lawyers about that filing. 11

12 MS. BERLIN: So are you making a privilege 13 assertion and directing your client not to answer? 14 MR. SOTO: I'm making a privilege

assertion with respect to your question. 15

BY MS. BERLIN: 16

17 Q. If we could please turn to page 5. Do you 18 see page 5 of Exhibit 40 on your screen,

19 Mr. LaForte?

A. Make it a little bigger, sir.

Q. Can you see page 5 of Exhibit 40?

22 A. I see it now. Thank you, Ms. Berlin.

Yes. 23

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24 **Q.** Are you the representations that you made 25 to the court on page 5 of Exhibit 40 true?

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- 1 A. Yes, I do now. Yes, I do see it. Thank 2 you.
- Q. And with respect to the new merchant cash 3 advance agreement referenced in the sentence that I 5 just read from your filing, did you negotiate that 6 agreement on behalf of Par Funding?
- 7 A. On the advice of counsel, I respectfully 8 decline to answer the question as provided by the Fifth Amendment to the U.S. Constitution. 9
- 10 Q. Did you decide the terms of the April 7, 11 2020 agreement with the D19 entities that's 12 referenced on page 4 of Exhibit 40?
  - A. Sorry. Could you repeat that?
- Q. Sure. Did you negotiate the April 7, 2020 14 15 agreement between Par Funding and the D19 entities that is referenced on page 4 of Exhibit 40? 16
  - A. On the advice of counsel, I respectfully decline to answer the question as provided by the Fifth Amendment to the U.S. Constitution.
- 20 Q. Do you see the second sentence in the last full paragraph on page 4 of Exhibit 40 where it 21 reads, "No new money was advanced under the terms of 22 23 the April 7 agreement"?

24 Do you see that sentence? 25

A. Yes.

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MR. SOTO: Hold on one second,

Mr. LaForte. I'm going to make the same objection based on privilege, Amie, with respect to this page and the basis for the statement made on this page. 4

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MS. BERLIN: So are you directing your client not to answer?

7 MR. SOTO: I'm objecting on the basis of privilege with respect to your last question. 9 Attorney/client privilege.

10 MS. BERLIN: So is the witness going to 11 answer now?

12 MR. SOTO: I'm directing him not to answer 13 this question.

14 BY MS. BERLIN:

15 Q. Mr. LaForte, did you read Exhibit 40 before your attorneys filed it on your behalf? 16

A. On the advice of counsel, I respectfully 17 decline to answer the question as provided by the 18 19 Fifth Amendment to the U.S. Constitution.

20 Q. Was Par Funding profitable in its

21 transactions with the D19 entities?

A. On the advice of counsel, I respectfully 22 decline to answer the question as provided by the

Fifth Amendment to the U.S. Constitution. 24

25

- 1 Q. Do you see Footnote 1 on page 5 of 2 Exhibit 40 where it reads, "As explained in the previously submitted declaration of Joel D. Glick, since Par Funding measured its profitability using 5 the GAAP recognized accrual method, Par Funding was profitable in its transactions with the D19 entities in the amount of \$7,068,770.68." Do you see that language in Footnote 1 of 8 9 Exhibit 40? A. Yes, I do. 10 11 Q. Is the statement made in Footnote 1 of Exhibit 40 true? 12 13 MR. SOTO: Objection to form. Mr. LaForte, give me one second. 14 Amie, same objection on the basis of 15 privilege with respect to the Footnote 1 on page 5. 16 17 I'm instructing him not to answer. BY MS. BERLIN: 18 Q. Mr. LaForte, from 2015 until 2020, did Par
- Q. Mr. LaForte, from 2015 until 2020, did Par
  Funding ever measure its profitability using the
  GAAP recognized accrual method?
  MR. SOTO: Objection to the form.
  THE WITNESS: On the advice of counsel, I
  respectfully decline to answer the question as
  provided by the Fifth Amendment to the U.S.

1 underwriting methods; correct?

A. On the advice of counsel, I respectfully decline to answer the question as provided by the

4 Fifth Amendment to the U.S. Constitution.

5 Q. Did Par Funding conduct robust

6 underwriting of the D19 entities?

7 A. On the advice of counsel, I respectfully8 decline to answer the question as provided by the

9 Fifth Amendment to the U.S. Constitution.

10 **Q.** From 2015 until about July 2020, you 11 oversaw the underwriting for Par Funding's merchant 12 cash advance loans: correct?

13 A. Can you repeat that, please?

Q. Sure. From 2015 until about July 2020,did you oversee the underwriting for Par Funding's

16 merchant cash advance loans?

17 **A.** On the advice of counsel, I respectfully decline to answer that question as provided by the

19 Fifth Amendment to the U.S. Constitution.

MS. BERLIN: I wonder if we could please

21 turn to page 7 of Exhibit 40.

22 BY MS. BERLIN:

- Q. Mr. LaForte, do you see page 7 of
- 24 Exhibit 40 on your screen?

25 **A.** Yes.

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Constitution.

MS. BERLIN: I wonder if we could please
turn to page 6 of Exhibit 40. Thank you.
BY MS. BERLIN:

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Q. Mr. LaForte, do you see page 6 of

6 Exhibit 40 on your screen?

**A.** I do.

**Q.** Are the representations that you made to the court on page 6 of Exhibit 40 true and correct?

MR. SOTO: Mr. LaForte, give me one another second. You're referring just to page 6, Amie?

12 Amie?

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MS. BERLIN: Yes.

MR. SOTO: I'm objecting on the same basis. Attorney/client privileged, work product. Instructing him not to answer.

17 BY MS. BERLIN:

- 18 **Q.** Mr. LaForte, do you see on page 6 in the last paragraph? It's under the heading B. Par Funding's Underwriting of the D19 Entities.
- 21 **A.** Yes, I do.
- 22 Q. Do you see that section?
- 23 **A.** Yes.
- 24 Q. In Exhibit 40 you made certain
  - representations to the court about Par Funding's

**Q.** And are the representations about the D19 entities on page 7 of Exhibit 40 true and correct?

MR. SOTO: Same objection, Amie, on the basis of privilege.

5 MS. BERLIN: So are you instructing the 6 witness not to answer?

7 MR. SOTO: Yes, I am.

8 BY MS. BERLIN:

9 **Q.** Mr. LaForte, did the D19 entities average 10 \$4,851,720 per month in income?

MR. SOTO: Objection to the form.

THE WITNESS: On the advice of counsel, I respectfully decline to answer that question as provided by the Fifth Amendment to the U.S.

15 Constitution.

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16 BY MS. BERLIN:

Q. Did the D19 entities make total monthly payments of \$500,000 per month to Par Funding?

MR. SOTO: Objection to the form.

THE WITNESS: On the advice of counsel, I respectfully decline to answer that question as

22 provided by the Fifth Amendment to the U.S.

23 Constitution.

MS. BERLIN: Can we please turn to page 8

25 of Exhibit 40.

#### 1 BY MS. BERLIN:

- Q. Do you see page of Exhibit 40 on your screen, Mr. LaForte? 3
  - A. I do.

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- 5 Q. Did Par Funding thoroughly analyze the underwriting data from a personal standpoint, 7 business and even social media standpoint when it
- comes to the D19 entities?
- 9 A. On the advice of counsel, I respectfully 10 decline to answer the question as provided by the Fifth Amendment to the U.S. Constitution. 11
- 12 Q. Was it Par Funding's practice for -- let 13 me rephrase that. I apologize.

Was it the practice of Par Funding's executives to meet with the merchant cash advance borrowers of Par Funding?

17 **A.** On the advice of counsel, I respectfully decline to answer the question as provided by the 18 19 Fifth Amendment to the U.S. Constitution.

MS. BERLIN: Can we please turn to page 9 21 of Exhibit 40.

22 BY MS. BERLIN:

23 Q. Mr. LaForte, did Par Funding conduct underwriting concerning the D19 entities that included reviewing bank statements, lease

1 BY MS. BERLIN:

Q. Mr. LaForte, do you see on your screen a

document that's stamped Deposition Exhibit 41 and it

has as a caption that says Defendants' Joint

5 Response to Receiver's Status Report of September 8,

2020? 6

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8

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A. Yes.

Q. And this is your filing together with Lisa

9 McElhone and Joseph Cole Barleta in the SEC's case 10 against you?

A. Can you repeat the question?

12 Q. Sure. Is Exhibit 41 your filing with the

13 court in the SEC's case against you?

14 A. On the advice of counsel, I respectfully decline to answer that question as provided by the

Fifth Amendment to the U.S. Constitution. 16 17 Q. Did you review Deposition Exhibit 41

18 before it was filed with the court on your behalf?

19 A. On the advice of counsel, I respectfully

20 decline to answer the question as provided by the

21 Fifth Amendment to the U.S. Constitution.

22 Q. Does Deposition Exhibit 41 contain false

23 representations to the court?

24 MR. SOTO: Mr. LaForte, one second. Go

25 ahead and answer.

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1 agreements, landlord verifications, a Clear Report, an on-site inspection, a franchise agreement and Mr. Fawzi's personal credit report?

**A.** On the advice of counsel, I respectfully decline to answer that question as provided by the Fifth Amendment to the U.S. Constitution.

Q. Mr. LaForte, did Par Funding complete all of its review of documents during the underwriting process for the D19 entities after approving the D19 entities for their merchant cash advance loans?

MR. SOTO: Objection to the form.

12 THE WITNESS: Repeat that question, 13 please.

BY MS. BERLIN: 14

> Q. Sure. Did Par Funding conclude its underwriting process for the D19 entities after it had already approved the D19 entities for merchant cash advance loans?

> > MR. SOTO: Objection to the form.

THE WITNESS: On the advice of counsel, I 20 respectfully decline to answer the question as 22 provided by the Fifth Amendment to the U.S.

23 Constitution.

24 MS. BERLIN: I wonder if we could please show Exhibit 41.

THE WITNESS: On the advice of counsel, I respectfully must decline to answer the question pursuant to my rights under the Fifth Amendment of the Constitution of the United States.

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5 BY MS. BERLIN:

**Q.** Prior to the court entering the temporary restraining order in this case in July 2020, was Par Funding on unstable financial grounds?

MR. SOTO: Objection to the form.

10 THE WITNESS: On the advice of counsel, I respectfully decline to answer the question as 11 provided by the Fifth Amendment to the U.S.

13 Constitution.

14 MS. BERLIN: Can we please turn to page 2 15 of Exhibit 41.

MR. SOTO: Amie, if you wouldn't mind, 16 could you note for the record the docket entry for 17 this exhibit. Something is blocking it, its view. 18

19 MS. BERLIN: Sure. Exhibit 41 is Docket

Entry 249. 20

21 MR. SOTO: Thank you.

22 MS. BERLIN: Sure.

23 MR. SOTO: Amie, is there a question

24 pending?

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- 1 BY MS. BERLIN:
- Q. Mr. LaForte, I just want to make sureyou're seeing the same thing on your screen that I
- 4 am on mine. 5 **A.** Yes. I

11

- A. Yes, I am. Thank you.
- 6 **Q.** Do you see page 2 of Exhibit 41 on your 7 screen?
  - A. I do. Thank you.
- 9 **Q.** Sure. On page 2, do you see where you 10 reference the law firm Fox Rothschild?
  - A. Yes.
- 12 Q. Was Fox Rothschild the attorney for Par
- 13 Funding in 2019 and 2020?
- 14 **A.** On the advice of counsel, I respectfully
  15 decline to answer that question as provided by the
  16 Fifth Amendment to the U.S. Constitution.
- 17 **Q.** Are you the person at Par Funding who made 18 the decision to retain Fox Rothschild on behalf of 19 Par Funding?
- A. Repeat that, please.
- 21 **Q.** Yeah. Are you the person at Par Funding
- 22 who decided that Par Funding would retain Fox
- 23 Rothschild as its attorney?
- A. On the advice of counsel, I respectfully
- 25 decline to answer the question as provided by the

1 answer.

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- 2 BY MS. BERLIN:
  - Q. Mr. LaForte, in September 2020, did Par
- 4 Funding have 421 million in current accounts
- 5 receivable?
- 6 MR. SOTO: Objection to the form.
  - THE WITNESS: On the advice of counsel, I
- 8 respectfully decline to answer the question as
- 9 provided by the Fifth Amendment to the U.S.
- 10 Constitution.
- 11 BY MS. BERLIN:
- 12 **Q.** In July of 2020, did Par Funding hold
- 13 \$421 million in current accounts receivable?
  - MR. SOTO: Objection to the form.
- THE WITNESS: On the advice of counsel, I
- 16 respectfully decline to answer the question as
- 17 provided by the Fifth Amendment to the U.S.
- 18 Constitution.
- MS. BERLIN: I wonder if we could please
- 20 turn to page 4 of Exhibit 41.
- 21 BY MS. BERLIN:
- 22 Q. Mr. LaForte, on your screen, do you see
- 23 page 4 of Exhibit 41? It has a heading that says
- 24 No. 2 Receiver's Counsel's Supplement to the Report
- 25 During the Conference Mischaracterizes the Meaning

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- Fifth Amendment to the U.S. Constitution.
- Q. Has anyone at the law firm Fox Rothschildever represented you as counsel?
  - A. On the advice of counsel --
    - MR. SOTO: Objection to the form.
  - THE WITNESS: On the advice of counsel, I
- 7 respectfully decline to answer the question as
- 8 provided by the Fifth Amendment to the U.S.
- 9 Constitution.

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- MS. BERLIN: I wonder if we could please turn to page 3 of Exhibit 41.
- 12 BY MS. BERLIN:
- 13 **Q.** Mr. LaForte, do you see on page 3 of
- 14 Exhibit 41 where you represent to the court -- it's
- 15 the first full paragraph on the page.
- Do you see where you represent to the court, "Par Funding holds a whooping 421 million in current accounts receivable"?
- Do you see that?
- 20 **A.** Yes, I do.
  - **Q.** Is that statement true?
- MR. SOTO: Objection to the form. And on
- 23 the basis of your question, I am asserting a
- 24 privilege with respect to that particular question,
- 25 the way you phrased it, and instructing him not to

- 1 and the Context of the Largest Ten Merchants.
  - Do you see that on your screen as well?
  - A. Yes

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- **Q.** Are the representations that you made to
- the court under heading number two starting on page
- 6 4 of Exhibit 41, are those representations to the 7 court true?
- MR. SOTO: Objecting to your question
- 9 asking him to opine with respect to this particular
- 10 document on the basis of privilege. Instructing him
- 11 not to answer.
- 12 BY MS. BERLIN:
- 13 **Q.** Mr. LaForte, were many of the debt of Par
- 14 Funding's ten largest merchants significantly
- 15 collateralized beyond Par Funding's standard
- 16 factoring agreement protections?
- MR. SOTO: Objection to the form.
  - THE WITNESS: On the advice of counsel, I
- 19 respectfully decline to answer the question as
- 20 provided by the Fifth Amendment of the U.S.
- 21 Constitution.

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- 22 BY MS. BERLIN:
- 23 Q. Mr. LaForte, was there any effort to
- 24 obtain any photos of any merchant site that was
- 5 seeking a loan from Par Funding in an amount less

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1 than \$30,000? 2 MR. SOTO: Objection to the form. 3

THE WITNESS: I'm sorry, Ms. Berlin. Can 4 you repeat that, please? 5

BY MS. BERLIN:

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- Q. Sure. If a merchant cash advance borrower wanted to borrow less than \$30,000 from Par Funding, did Par Funding's underwriting process include an on-site inspection?
- 10 **A.** On the advice of counsel, I respectfully 11 decline to answer the question as provided by the Fifth Amendment to the U.S. Constitution. 12
- 13 Q. If a merchant cash advance borrower wanted 14 to borrow less than \$30,000 from Par Funding, did 15 Par Funding seek photos of the merchant cash borrower's site? 16
- 17 **A.** On the advice of counsel, I respectfully decline to answer the question as provided by the 18 19 Fifth Amendment to the U.S. Constitution.
- 20 Q. Mr. LaForte, isn't it true that you knew 21 that entities retained to engage in inspections of merchant cash borrowers during the underwriting process were often unable to complete or conduct any on-site inspection whatsoever? 24
  - A. On the advice of counsel, I respectfully

1 me review this page.

Amie, I'm asserting attorney/client privilege with respect to the question, the way you phrased it, and instructing him not to answer.

5 BY MS. BERLIN:

Q. Mr. LaForte, did you and Lisa McElhone decide to transfer property located at 4309 Old Decatur Road in Fort Worth, Texas?

MR. SOTO: Objection.

THE WITNESS: On the advice of counsel --10 11 BY MS. BERLIN:

12 Q. I'm sorry?

A. On the advice of counsel, I respectfully 13 decline to answer the question as provided by the Fifth Amendment of the U.S. Constitution --15

16 Q. Mr. LaForte, you told the court in this 17 case that you had not transferred any of the

property for your benefit, including this Fort

Worth, Texas property. But when you made that 19 representation to the court, you had, in fact,

already secretly transferred this property; isn't

22 that right?

23 MR. SOTO: Objection to the form.

24 THE WITNESS: On the advice of counsel, I

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25 respectfully decline to answer the question as

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decline to answer the question as provided by the Fifth Amendment of the U.S. Constitution.

MS. BERLIN: I wonder if we could please 3 show Exhibit 42. Thank you. 4

5 BY MS. BERLIN:

6 Q. Mr. LaForte, do you see on your screen a document? It says Deposition Exhibit 42, and at the 7 top it says Docket Entry 493 in blue at the very top. And then the title is Defendants' Joint 9 Response to Receiver's Interim Status Report Dated

February 1, 2021. Do you see that on your screen? 11 12 A. Yes. Yes. I do. 13

Q. Did you review Deposition Exhibit 42

before counsel filed Exhibit 42 with the court on 14 15 your behalf? 16

**A.** On the advice of counsel, I respectfully decline to answer the question as provided by the Fifth Amendment to the U.S. Constitution.

MS. BERLIN: I wonder if we could please 19 turn to page 4 of Exhibit 42. 20

21 BY MS. BERLIN:

Q. Mr. LaForte, are the representations that 22 you make on page 4 of Exhibit 42, are these representations to the court false? 24 25 MR. SOTO: One second, Mr. LaForte. Let

58

1 provided by the Fifth Amendment to the U.S.

2 Constitution.

BY MS. BERLIN:

Q. Did you lie to the court in this case 5 about maintaining the status guo of the Fort Worth,

Texas property in order to obstruct the receiver's

efforts to secure all of the assets in this case? 8

MR. SOTO: Objection to the form.

9 THE WITNESS: On the advice of counsel, I

10 respectfully decline to answer the question as

provided by the Fifth Amendment to the U.S.

12 Constitution.

13 BY MS. BERLIN:

14 Q. And, in fact, the timing of the transfer 15 of the Fort Worth, Texas property was something that you and Lisa McElhone decided on together; isn't 16 17 that right?

18 MR. SOTO: Objection to the form.

19 THE WITNESS: On the advice of counsel, I 20

respectfully decline to answer the question as

provided by the Fifth Amendment to the U.S. 21

22 Constitution.

23 BY MS. BERLIN:

24 Q. Specifically you and Ms. McElhone decided 25 to transfer the Fort Worth, Texas property only

- after the court had entered the temporary
   restraining order against you and Par Funding and
   Ms. McElhone in this case; isn't that true?
- A. On the advice of counsel, I respectfully
   decline to answer the question as provided by the
   Fifth Amendment to the U.S. Constitution.
  - Q. You could have transferred this property at any time beginning in 2019; isn't that true?
     MR. SOTO: Objection to the form.

     BY MS. BERLIN:
  - **Q.** Mr. LaForte, to be clear, when I say "this property," I'm talking about the property I've been asking you about, which is the Fort Worth, Texas property located at 4309 Old Decatur Road. Do you understand that?
- 16 A. Yes, I do. Thank you.

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- 17 **Q.** I might refer to it as "this property" in 18 the next few questions. Do you understand I'm 19 talking about the 4309 Old Decatur Road property? 20 **A.** Yes, I do.
- Q. Okay. Thank you. So the Fort Worth,
  Texas property could have been transferred in 2019,
  but you and Ms. McElhone chose not to do so; isn't
  that correct?
  - MR. SOTO: Objection to the form.

1 Receiver's Quarterly Status Reports dated

- 2 December 13, 2020 and February 1, 2021. Do you see
- 3 that?

4

A. Yes.

Q. Mr. LaForte, do you file responses to the
 receiver's status reports in order to burden the
 receiver's efforts of harnessing assets for the

8 benefit of the investors in this case?

9 MR. SOTO: Objection to the form. 10 Instructing him not to answer on the basis of

11 privilege in light of your question regarding the

12 basis of this filing.

13 BY MS. BERLIN:

Q. Mr. LaForte, do you choose to file
 responses to the receiver's status reports in an
 effort to cause the receivership to spend further

17 investor funds addressing the issues that you raise

18 in your responses?

MR. SOTO: Objection to the form. Also objecting on the basis of privilege with respect to

21 your question asking him for the basis of this

22 filing.

23 BY MS. BERLIN:

24 **Q.** Mr. LaForte, to be clear, Exhibit 43 is

25 your response to the receiver's quarterly status

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THE WITNESS: On the advice of counsel, I respectfully decline to answer the question as provided by the Fifth Amendment to the U.S.
Constitution.
BY MS. BERLIN:
Q. In fact, you and Ms. McElhone together

**Q.** In fact, you and Ms. McElhone together decided to transfer -- you only decided to actually effectuate the transfer of that property after this case was filed and in order to conceal assets and obstruct the SEC's case; isn't that right?

MR. SOTO: Mr. LaForte, one second.

Objection to the form. This also implicates attorney/client privilege, and I'm instructing him not to answer on that basis based on the wording of

not to answer on that basis based on the wording of
 your question.

MS. BERLIN: I wonder if we could please turn to the next exhibit, Exhibit 43.

18 BY MS. BERLIN:

Q. Mr. LaForte, do you see on your screen a document that's stamped Deposition Exhibit 43 and at the top in blue it says Document 535? Do you see that on your screen?

that on your scrA. Yes.

Q. Okay. Thank you. And it should have asthe caption Defendants' Joint Response to the

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1 reports of December 13, 2020 and February 1, 2021; 2 correct?

A. On the advice of counsel, I respectfully
 decline to answer the question as provided by the
 Fifth Amendment to the U.S. Constitution.

Fifth Amendment to the U.S. Constitution.
 Q. Did you review Exhibit 43 before at

**Q.** Did you review Exhibit 43 before attorneys filed it with the court on your behalf?

A. On the advice of counsel, I respectfully
 decline to answer the question as provided by the
 Fifth Amendment to the U.S. Constitution.

11 **Q.** In Exhibit 43, do you make representations 12 to the court about Par Funding's merchant cash advance business under your management?

MR. SOTO: Objection to the form.

THE WITNESS: Can you repeat that, please?

16 BY MS. BERLIN:

17 **Q.** Sure. In Exhibit 43, do you make misrepresentations to the court about Par Funding's

merchant cash advance business?MR. SOTO: Objection to the form.

21 THE WITNESS: On the advice of counsel, I

respectfully decline to answer the question as provided by the Fifth Amendment to the U.S.

24 Constitution.

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- MS. BERLIN: Please turn to page 2 of 1 2 Exhibit 43.
- 3 BY MS. BERLIN:

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- Q. Mr. LaForte, on page 2 of Exhibit 43 --I'm sorry. I'm going to withdraw that question.
- MS. BERLIN: We'll go to page 3, please. BY MS. BERLIN:
- 8 Q. Mr. LaForte, did you retain an individual 9 named Joel Glick?
- 10 **A.** On the advice of counsel, I respectfully decline to answer the question as provided by the 11 Fifth Amendment to the U.S. Constitution. 12
- Q. Mr. LaForte, did you file the -- did you 13 14 retain Mr. Glick in order to conduct a forensic 15 analysis for you of Par Funding?
- MR. SOTO: Objection on the basis of 16 privilege. Instructing him not to answer. 17
- 18 MS. BERLIN: Can we move to page 4, 19 please. I wonder if we could advance the exhibit to page 4, please. Thank you. 20
- 21 BY MS. BERLIN:
- 22 Q. Mr. LaForte, did Par Funding utilize U.S. 23 general accepted accounting principles at any time 24 between 2012 and 2019?
- 25 MR. SOTO: Objection to the form.

- 1 **A.** On the advice of counsel, I respectfully 2 decline to answer the question as provided by the Fifth Amendment to the U.S. Constitution.
- Q. What is the source of money that you are 5 using to pay your attorneys on this case?
- A. On the advice of counsel, I respectfully decline to answer that question as provided by the 7 Fifth Amendment to the U.S. Constitution. 8
- 9 Q. Are you using investor money that you concealed in order to pay your attorneys? 10 MR. SOTO: Objection to the form. 11
- 12 THE WITNESS: On the advice of counsel. I 13 respectfully decline to answer the question as
- provided by the Fifth Amendment to the U.S. 14 15 Constitution.
- 16 MS. BERLIN: Can we please turn to page 5. 17
- Thank you. BY MS. BERLIN: 18
- 19 Q. Do you see page 5 of your Filing Docket
- 20 Entry 535, Exhibit 43 in this case on your screen,
- 21 Mr. LaForte?
- 22 A. I do, Ms. Berlin. Thank you.
- 23 Q. Okay. Great. So, Mr. LaForte, isn't it
- 24 true that without new investor money coming in. Par
- Funding would have collapsed by no later than 2017?

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- THE WITNESS: On the advice of counsel, I 2 respectfully decline to answer the question as provided by the Fifth Amendment to the U.S. 4 Constitution.
- BY MS. BERLIN: 5
- Q. Mr. LaForte, is it true that Par Funding 6 did not maintain its records or conduct analyses of 7 8 its financials under GAAP between 2012 and 2018? 9

MR. SOTO: Objection to the form.

THE WITNESS: On the advice of counsel, I 10 11 respectfully decline to answer the question as provided by the Fifth Amendment to the U.S. 13 Constitution.

BY MS. BERLIN: 14

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- 15 Q. Mr. LaForte, what are your current sources of income? 16
  - A. On the advice of counsel, I respectfully decline to answer the question as provided by the Fifth Amendment to the U.S. Constitution.
- Q. Are you spending investor proceeds from 20 21 Par Funding on legal counsel in this case?

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- A. Repeat that question, please.
- Q. Yeah. Are you using Par Funding's 23
- 24 investor funds to pay your legal counsel in this
  - case?

- MR. SOTO: Objection to the form. 1
- 2 THE WITNESS: On the advice of counsel, I respectfully decline to answer the question as
- provided by the Fifth Amendment to the U.S.
- 5 Constitution.

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- MS. BERLIN: Let's turn to our next exhibit. It is Exhibit 44.
- 8 THE VIDEOGRAPHER: One second.
  - MS. BERLIN: Thank you.
- 10 THE VIDEOGRAPHER: I currently have 40 11 through 43.
- 12 MS. BERLIN: I wonder if we could go off 13 the record for a moment.
- 14 THE VIDEOGRAPHER: And we're going off the 15 record at 11:55 a.m.
  - (Recess from 11:55 a.m. to 11:57 a.m.)
- THE VIDEOGRAPHER: And we're back on the 17 18 record at 11:57 a.m.
- 19 MS. BERLIN: Thank you. Show Exhibit 44, 20 please. Thank you. I wonder if we could show
- 21 Exhibit 44.
- 22 THE VIDEOGRAPHER: One second. Okay.

- 23 MS. BERLIN: Thank you.
- 24 BY MS. BERLIN:
- 25 Q. Mr. LaForte, Exhibit 44, at the top you

should see Docket 21, and this is in the case United States of America versus Joseph LaForte. It's a criminal action, Case No. 20-231. 3 4

Do you see that on your screen?

A. Yes.

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**Q.** Thank you.

MS. BERLIN: Can we turn to PDF page 3, 7

- please. Thank you. 8
- BY MS. BERLIN: 9
- 10 Q. Mr. LaForte, what you see on your screen, do you see a document that says Memorandum in 11
- Support of Motion for Pretrial Release and 12
- 13 Revocation of Detention Order? Is that on you screen? 14
- 15 A. Yes. I see it.
- 16 Q. So is this Memorandum that's included in
- 17 Exhibit 44, is this the Memorandum filed on your
- behalf on August 25, 2020 in the criminal case
- 19 pending against you in the Eastern District of
- Pennsylvania? 20
- 21 A. I don't understand your question. Can you 22 repeat that, please?
- Q. Sure. Is the Memorandum in Support of 23
- Motion for Pretrial Release and Revocation of
- 25 Detention Order that appears on your screen and it

1 Funding, did you utilize threats of violence against merchant cash borrowers in order to collect money they owed to Par Funding? 3

A. On the advice of counsel, I respectfully 5 decline to answer the question as provided by the Fifth Amendment to the U.S. Constitution.

7 Q. Mr. LaForte, are you currently on house 8 arrest in a property that is owned by -- are you 9 currently on house arrest in a home that was purchased with Par Funding investor funds?

MR. SOTO: Objection to the form.

THE WITNESS: On the advice of counsel, I 12

13 respectfully decline to answer the question as

- provided by the Fifth Amendment to the U.S.
- 15 Constitution.
- BY MS. BERLIN: 16
- 17 Q. Mr. LaForte, at any time since July 2020, have you either directly or through any entity or 18
- 19 person that you've hired reached out to investors by
- 20 email or other means?
- A. On the advice of counsel, I respectfully 21 decline to answer the question as provided by the

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- Fifth Amendment to the U.S. Constitution. 23
- 24 Q. Mr. LaForte --

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1 is within Exhibit 44, is this Memorandum a document

- that was filed on your behalf in the criminal case
- against you currently pending in the Eastern
- District of Pennsylvania?

MR. SOTO: Amie, I'm going to object to 5

6 this question and this line of questioning as

- 7 completely outside the scope of your case. I don't
- typically object on the basis of relevance, but I
- see absolutely no connection between the questions 9
- you're asking and the basis of your claims or any of
- 11 the defenses that have been raised.
- 12 BY MS. BERLIN:

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- Q. Mr. LaForte, there's a question pending.
- A. On the advice of counsel, I respectfully 14
- decline to answer the question as provided by the 15
- Fifth Amendment to the U.S. Constitution. 16
- 17 Q. Mr. LaForte, are you currently out on 18 house arrest?
  - MR. SOTO: Same objection.
    - THE WITNESS: On the advice of counsel, I
- 21 respectfully decline to answer the question as
- 22 provided by the Fifth Amendment to the U.S.
- 23 Constitution.
- 24 BY MS. BERLIN:
- Q. Mr. LaForte, while you were at Par 25

- MS. BERLIN: PDF page 6 of Exhibit 44, I wonder if we could just turn there.
- BY MS. BERLIN:
  - Q. Do you see in the first paragraph --

MS. BERLIN: I wonder if we could turn it to PDF page -- it should say at the top -- on mine

- 6 it says 6 of 29. On yours it says 10 of 29. I
- wonder if we could go back four pages so that in the
- upper right-hand corner it says page 6 of 29. Thank
- 10 you. Thank you.
- 11 BY MS. BERLIN:
- Q. Mr. LaForte, do you see where in your
- 13 filing in the criminal case against you, you
- 14 represented to the court that you "ran one of the
- largest merchant cash advance companies in the
- country with over 100 employees and millions of
- dollars in revenue. The company founded in 2011 17
- 18 offered short-term funding to small and medium-sized
- 19
- businesses in exchange for a share of the business'
- 20 future receivables."
- 21 Do you see that language in Exhibit 44?
- 22 A. Yes, I do.
  - Q. Are you referring to Par Funding in that
- 24 sentence that I just read?
  - MR. SOTO: Mr. LaForte, one second.

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- Amie, I'm going to object on the basis of 1 privilege with respect to the basis for the statements made in this filing. BY MS. BERLIN: 4
  - Q. Mr. LaForte, did you review the document we're looking at in Exhibit 44 before your attorneys filed it on your behalf?
- MR. SOTO: On the advice of my counsel, I 8 9 respectfully decline to answer the question as 10 provided by the Fifth Amendment to the U.S. Constitution. 11
- BY MS. BERLIN: 12

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- 13 Q. Mr. LaForte, until July 2020, did you run one of the largest merchant cash advance companies 14 15 in the country?
- A. On the advice of counsel, I respectfully 16 17 decline to answer the question as provided by the Fifth Amendment to the U.S. Constitution. 18
- 19 Q. Mr. LaForte, until July of 2020, did you 20 run one of the largest merchant cash advance companies in the country with millions of dollars in 22 revenue?
- 23 A. On the advice of counsel, I respectfully 24 decline to answer the question as provided by the Fifth Amendment to the U.S. Constitution.

1 BY MS. BERLIN:

Q. In connection with your attempts to start a bank, did you make misrepresentations to the Federal Reserve?

MR. SOTO: Objection to the form.

THE WITNESS: On the advice of my counsel,

I respectfully decline to answer the question as

provided by the Fifth Amendment to the U.S. 8

9 Constitution.

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BY MS. BERLIN: 10

Q. In connection with your efforts to start a 11 bank, did you make misrepresentations to the Federal 12

13 Reserve about your management role at Par Funding? 14

MR. SOTO: Objection to the form.

15 THE WITNESS: On the advice of my counsel, I respectfully decline to answer the question as 16

17 provided by the Fifth Amendment to the U.S.

Constitution.

19 BY MS. BERLIN:

20 **Q.** In connection with your efforts to

21 purchase and start a new bank, did you make

22 misrepresentations to the Federal Reserve about the

nature of Par Funding's business? 23

24 THE WITNESS: On the advice of counsel, I

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25 respectfully decline to answer the question as

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- MS. BERLIN: We can remove Exhibit 44, please.
- 3 THE VIDEOGRAPHER: Page number one more 4 time, please?

5 MS. BERLIN: I said we can remove --6 sorry -- we can remove Exhibit 44 from the screen altogether. Thank you. Just one moment. 7

8 BY MS. BERLIN:

- 9 Q. Mr. LaForte, including in 2019, were you 10 endeavoring to raise funds so that you could take 11 over or start a bank?
  - MR. SOTO: Objection to the form.

13 THE WITNESS: On the advice of counsel, I 14 respectfully decline to answer the question as

provided by the Fifth Amendment to the U.S. 15

16 Constitution.

- 17 BY MS. BERLIN:
- 18 Q. And did you provide documentation and information to the Federal Reserve in connection 19 20 with your efforts to start a bank?

21 MR. SOTO: Objection to the form.

THE WITNESS: On the advice of my counsel,

23 I respectfully decline to answer the question as

24 provided by the Fifth Amendment to the U.S.

25 Constitution.

1 provided by the Fifth Amendment to the U.S.

2 Constitution.

BY MS. BERLIN:

Q. In connection with your efforts to

purchase or create a bank, did you make misrepresentations to the Federal Reserve about who

was actually trying to purchase and start the bank?

A. On the advice of counsel, I respectfully

9 decline to answer the question as provided by the 10 Fifth Amendment to the U.S. Constitution.

Q. Did you utilize investment firms to

conceal the fact that you and Lisa McElhone and

13 Joseph Cole were, in fact, acquiring primary 14 ownership of the bank?

15

A. Can you repeat that question, please?

Q. Did you utilize investment funds and investment firms in order to conceal the true

18 ownership interest of you with Joseph Cole Barleta

19 and Lisa McElhone in the creation of this bank? 20

MR. SOTO: Objection to the form.

21 MS. BERLIN: I hear someone talking. I'm

22 not sure who that is.

23 MR. SOTO: I believe it's Perry Abbonizio.

24 Mr. Abbonizio, would you please mute your

25 line.

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- THE WITNESS: To answer your question, 1 2 Ms. Berlin, on the advice of counsel, I respectfully decline to answer the question as provided by the Fifth Amendment to the U.S. Constitution. 5 BY MS. BERLIN: **Q.** Isn't it true that once the Federal
- 6 7 Reserve sent letters to Par Funding actually probing 8 the veracity of some of the representations that you 9 had made to the Federal Reserve, that you chose to walk away and not pursue the bank investment so that 10 your lies would not be discovered? 11 12 MR. SOTO: Objection to the form.

13 THE WITNESS: On the advice of my counsel, 14 I respectfully decline to answer the question as 15 provided by the Fifth Amendment to the U.S. Constitution. 16

17 BY MS. BERLIN:

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**Q.** Isn't it true that the only reason that you stopped pursuing the creation of the bank is because the Federal Reserve started asking you 21 detailed questions about the lies that you had told to the Federal Reserve in connection with your efforts to purchase or create a bank? MR. SOTO: Objection to the form.

THE WITNESS: On the advice of counsel, I

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1 Constitution.

Q. Did you and Dean Vagnozzi edit videos in March of 2020 in order to remove all reference to you so that investors would not discover your

involvement with Par Funding?

MR. SOTO: Objection to the form.

THE WITNESS: On the advice of my counsel,

8 I respectfully decline to answer the question as

provided by the Fifth Amendment to the U.S.

10 Constitution.

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MS. BERLIN: One moment.

12 BY MS. BERLIN:

13 Q. From 2012 until 2017, did Par Funding offer promissory notes directly to individual 15 investors?

A. On the advice of my counsel, I 16 17 respectfully decline to answer the question as provided by the Fifth Amendment of the U.S. 19 Constitution.

20 Q. Isn't it true that you shifted from using 21 finders and issuing your own promissory notes to

investors to a structure where you utilized other

23 investment funds to offer promissory notes and 24 filter that investor money to Par Funding?

25 MR. SOTO: Objection to the form.

question, Ms. Berlin?

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THE WITNESS: Can you please repeat that

1 respectfully decline to answer the question as provided by the Fifth Amendment to the U.S.

3 Constitution.

4 BY MS. BERLIN:

Q. Mr. LaForte, have you filed federal income 6 taxes in the last ten years?

7 **A.** On the advice of counsel, I respectfully 8 decline to answer the question as provided by the Fifth Amendment to the U.S. Constitution. 9

10 Q. Mr. LaForte, did you and Lisa McElhone gain control over at least 25 real estate properties 12 that you all acquired using commingled investor funds 13 from Par Funding? 14

MR. SOTO: Objection to the form.

15 THE WITNESS: On the advice of my counsel, I respectfully decline to answer the question as 16 17 provided by the Fifth Amendment to the U.S.

18 Constitution.

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19 BY MS. BERLIN:

Q. Did you and Lisa McElhone use Par Funding investor funds to purchase at least 25 real estate 21 22 properties for your own benefit?

23 A. On the advice of my counsel, I respectfully decline to answer the question as provided by the Fifth Amendment to the U.S.

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BY MS. BERLIN: Q. Sure. In early 2018, did Par Funding stop issue -- ask it another way. At some point in early 2018, did Par Funding begin utilizing investment firms to issue their own promissory notes and then filter that investor money to Par Funding? MR. SOTO: Objection to the form. THE WITNESS: On the advice of my counsel, 12 I respectfully decline to answer the question as provided by the Fifth Amendment to the U.S. 14 Constitution. BY MS. BERLIN: Q. Did Par Funding shift from issuing

15 promissory notes directly to investors to utilizing investment firms to get investor money in 2018 in order to conceal Par Funding's compensation for the solicitation of investors? MR. SOTO: Objection to the form.

THE WITNESS: On the advice of my counsel,

23 I respectfully decline to answer the question as

provided by the Fifth Amendment to the U.S.

Constitution.

- 1 BY MS. BERLIN:
- 2 **Q.** In fact, the whole reason why Par Funding
- 3 started utilizing investment firms to sell
- 4 promissory notes for the benefit of Par Funding was
- 5 because Par Funding had received a subpoena from the
- Pennsylvania State regulators; correct?
- 7 MR. SOTO: Objection to the form. And I'm
- 8 going to instruct the witness not to answer with
- 9 respect to your questions regarding the reason that
- 10 Par Funding might have made the shift you described
- 11 in your question.
- MS. BERLIN: On what basis?
- MR. SOTO: On the basis of attorney/client
- 14 privilege.
- 15 BY MS. BERLIN:
- 16 **Q.** I want to be clear. Mr. LaForte, I'm not
- 17 asking you for any of your attorneys' viewpoints.
- 18 I'm asking whether the company made the change.
- 19 MS. BERLIN: Am I correct in
- 20 understanding, Mr. Soto, that you're instructing
- 21 your client not to answer on the basis of
- 22 attorney/client privilege?
- MR. SOTO: On the basis of your revised
- 24 question, I would not. If you're asking him whether
- 25 he knows if that change was made, I am not asserting

- 1 provided by the Fifth Amendment to the U.S.
- 2 Constitution.

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- 3 BY MS. BERLIN:
  - Q. Why did Par Funding begin using investment
- 5 firms to issue promissory notes in early 2018?
- A. On the advice of my counsel, I
- 7 respectfully decline to answer the question as
- 8 provided by the Fifth Amendment to the U.S.
- 9 Constitution.
- Q. Did Par Funding begin utilizing investment firms to find investors in 2018 in order to conceal
- 12 its securities offerings from state regulators?
- MR. SOTO: Objection to the form.
  - THE WITNESS: Sorry, Ms. Berlin. Can you
- 15 please repeat that one more time?
- 16 BY MS. BERLIN:
- 17 Q. Sure. When Par Funding started using
- 18 investment firms to offer promissory notes in early
- 19 2018, was the reason for that in order to conceal
- 20 Par Funding's securities offerings from state
- 21 securities regulators?
- MR. SOTO: Objection to the form.
  - THE WITNESS: On the advice of counsel, I
- 24 respectfully decline to answer the question as
- 25 provided by the Fifth Amendment to the U.S.

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- attorney/client privilege.
- 2 MS. BERLIN: Okay.
- 3 BY MS. BERLIN:

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- **Q.** So, Mr. LaForte, can you answer the question, please.
- 6 **A.** What are you asking me, Ms. Berlin? I'm 7 sorry.
- Q. I'm asking -- this question is not aboutany attorney decision. It's about you. So all of
- 10 my questions are about you. When I say "you," I
- think we established at the beginning I mean you,
- 12 Joe LaForte.
  - A. Thank you.
- 14 **Q.** So did Par Funding -- is it your
- 15 understanding that Par Funding began utilizing
- 16 investment firms to raise investor money early in
- 2018 because it had received a subpoena from
- 18 Pennsylvania State regulators and wanted to conceal
- 19 that Par Funding was still compensating people for
- 20 soliciting investors?
- MR. SOTO: Sorry for interrupting.
- 22 Objection to the form.
- THE WITNESS: Thank you, Ms. Berlin.
- 24 On the advice of my counsel, I
- respectfully decline to answer the that question as

- 1 Constitution.
- 2 BY MS. BERLIN:
  - Q. Between 2018 and 2020, did you help Dean
- 4 Vagnozzi solicit investors to purchase promissory
- 5 notes that were offered by Mr. Vagnozzi's investment
- 6 funds?
  - A. On the advice of my counsel, I
- 8 respectfully decline to answer the question as
- 9 provided by the Fifth Amendment to the U.S.
- 10 Constitution.
- 11 **Q.** Between 2018 and July 2020, did you
- 12 solicit investors to purchase Par Funding promissory
- 13 notes?

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- **A.** On the advice of my counsel, I
- 15 respectfully decline to answer the question as
- 16 provided by the Fifth Amendment to the U.S.
- L7 Constitution.
- 18 Q. Since no later than early 2018, you knew
- 19 that Par Funding did not have insurance coverage on
- 20 its merchant cash advance loans; isn't that true?
- MR. SOTO: Objection to the form.
- THE WITNESS: On the advice of my counsel,
- 23 I respectfully decline to answer the question as
- 24 provided by the Fifth Amendment to the U.S.
- 25 Constitution.

1 BY MS. BERLIN:

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- Q. Did you tell potential investors of Par Funding that you invested your own money in Par 3 4
  - A. On the advice of counsel, I respectfully decline to answer the that question as provided by the Fifth Amendment to the U.S. Constitution.
  - Q. Isn't it true that you never invested any of your own money in Par Funding?
- A. On the advice of my counsel, I 10 respectfully decline to answer the question as 11 provided by the Fifth Amendment to the U.S. 13 Constitution.
- 14 **Q.** Did you tell potential investors of Par 15 Funding that Par Funding's merchant cash advance loans had a default rate of about 1 percent?
- 17 A. On the advice of my counsel, I respectfully decline to answer the question as 18 19 provided by the Fifth Amendment to the U.S. 20 Constitution.
- 21 Q. Between 2017 and July of 2020, Par Funding never had a 1 percent default rate on the merchant cash advance loans; correct? 23
- 24 MR. SOTO: Objection to the form.
- 25 THE WITNESS: On the advice of my counsel,

1 it another way.

Do you now or have you ever had an ownership or financial interest in Visions?

- A. On the advice of my counsel, I 5 respectfully decline to answer the question as provided by the Fifth Amendment to the U.S. 7 Constitution.
- **Q.** Have you ever had an ownership or 9 financial interest in Alternative Material?
- 10 A. On the advice of my counsel, I 11 respectfully decline to answer the question as provided by the Fifth Amendment to the U.S. 12 13 Constitution.
- 14 **Q.** Have you ever had an ownership or 15 financial interest in Kingdom Logistics?
- 16 **A.** On the advice of my counsel, I respectfully decline to answer the question as 17 18 provided by the Fifth Amendment to the U.S. 19 Constitution.
- 20 **Q.** Have you ever had an ownership or 21 financial interest in Colorado Natural Products?

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- 22 A. On the advice of my counsel, I 23 respectfully decline to answer the question as provided by the Fifth Amendment to the U.S.
- 25 Constitution.

1 I respectfully decline to answer the question as provided by the Fifth Amendment to the U.S.

Constitution.

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4 MS. BERLIN: Just one moment. We're 5 almost finished.

6 BY MS. BERLIN:

- **Q.** Mr. LaForte, do you have an ownership or financial interest in Colorado Sky?
- 9 A. On the advice of my counsel, I respectfully decline to answer the question as 10 provided by the Fifth Amendment to the U.S. 11 12 Constitution.
- 13 Q. Do you have an ownership or financial 14 interest in Colorado World?
  - A. On the advice of my counsel, I respectfully decline to answer the question as provided by the Fifth Amendment to the U.S. Constitution.
- Q. Do you have an ownership or financial 19 20 interest in Colorado Farms Holding?
- A. On the advice of my counsel, I 21 22 respectfully decline to answer the question as 23 provided by the Fifth Amendment to the U.S. 24 Constitution.
  - **Q.** Do you have an ownership or -- let me ask

Q. Have you ever had an ownership or financial interest in Rare Earth Elements of the

World?

4 A. On the advice of my counsel, I respectfully decline to answer the question as

provided by the Fifth Amendment to the U.S.

Constitution.

- Q. Have you ever had an ownership or 9 financial interest in Millennium Holdings?
- A. On the advice of my counsel, I 10 11 respectfully decline to answer the question as provided by the Fifth Amendment to the U.S. 13 Constitution.
- 14 Q. I believe that's all that I have for you. 15 MS. BERLIN: But I wonder, do you mind if maybe we just take like five minutes and I can just 16 17 go through my notes and make sure there was nothing 18 else?

19 MR. SOTO: Not at all.

20 MS. BERLIN: If I do, it will be very

21 brief because I think I'm finished, but if we can

22 just take five minutes, I'll review and then we'll

23 finish.

24 MR. SOTO: All right. 25

MS. BERLIN: Thank you.

- THE VIDEOGRAPHER: We're going off record 1 at 12:29 p.m.
- 3 (Recess from 12:29 p.m. to 12:35 p.m.)
  - MS. BERLIN: I just have a little bit
- 5 more, maybe 10 minutes at the most.
- THE VIDEOGRAPHER: And we're back on the 6
- 7 record at 12:35 p.m.
- 8 BY MS. BERLIN:

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- 9 Q. Have you ever had an ownership or financial interest in Millennium Holding? 10
  - A. On the advice of my counsel, I
- respectfully decline to answer the question as 12
- 13 provided by the Fifth Amendment to the U.S.
- Constitution. 14
- 15 Q. Have you ever had an ownership or
- 16 financial interest in My CBD Lab?
- 17 A. Can you repeat that, please?
- 18 Q. My CDB Lab.
- 19 A. On the advice of my counsel, I
- 20 respectfully decline to answer the question as
- 21 provided by the Fifth Amendment to the U.S.
- Constitution. 22
- 23 Q. Have you ever had an ownership or
- 24 financial interest in a company called Marianna,
- 25 M-A-R-I-A-N-N-A?

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- 1 financial interest in Liberty Seventh Avenue?
  - A. On the advice of my counsel, I
  - respectfully decline to answer the question as
- 4 provided by the Fifth Amendment to the U.S.
- 5 Constitution.

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- Q. Who owns Colorado Sky?
- A. On the advice of my counsel, I
- 8 respectfully decline to answer the question as
- provided by the Fifth Amendment to the U.S.
- 10 Constitution. 11
  - **Q.** Do you know who owns Colorado Sky?
- 12 A. On the advice of my counsel, I
- 13 respectfully decline to answer the question as
- provided by the Fifth Amendment to the U.S. 14
- 15 Constitution.
  - **Q.** Does Lisa McElhone own Colorado Sky?
- 17 A. On the advice of my counsel, I
- 18 respectfully decline to answer the question as
- 19 provided by the Fifth Amendment to the U.S.
- 20 Constitution.
- 21 **Q.** Do you know who owns Colorado World?
- 22 A. On the advice of my counsel, I
- 23 respectfully decline to answer the question as
- 24 provided by the Fifth Amendment to the U.S.
- 25 Constitution.

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- A. On the advice of my counsel, I respectfully decline to answer the question as provided by the Fifth Amendment to the U.S. 4 Constitution.
- 5 **Q.** Have you ever had an ownership or 6 financial interest in a company called Double 7 Mountain?
- A. On the advice of my counsel, I respectfully decline to answer the question as 10 provided by the Fifth Amendment to the U.S. 11 Constitution.
- 12 **Q.** Have you ever had an ownership or 13 financial interest in a company called Pink Lyon?
- **A.** On the advice of my counsel, I 14 15 respectfully decline to answer the question as provided by the Fifth Amendment to the U.S. 16 17 Constitution.
- 18 **Q.** Have you ever had an ownership or 19 financial interest in a company called Liberty Sixth 20 Avenue?
- 21 A. On the advice of my counsel, I
- 22 respectfully decline to answer the question as
- 23 provided by the Fifth Amendment to the U.S.
- Constitution. 24

25

Q. Have you ever had an ownership or

- Q. Does Lisa McElhone have an ownership or financial interest in Colorado World?
- A. On the advice of my counsel, I
- 4 respectfully decline to answer the question as
- provided by the Fifth Amendment to the U.S.
- 6 Constitution.
- 7 Q. Do you know who owns Colorado Farms 8 Holding?
  - A. On the advice of my counsel, I
- respectfully decline to answer the question as
- provided by the Fifth Amendment to the U.S.
- 12 Constitution.

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- 13 Q. Does Lisa McElhone have an ownership or 14 financial interest in Colorado Farms Holding?
- 15 A. On the advice of my counsel, I
- respectfully decline to answer the question as 16
- provided by the Fifth Amendment to the U.S. 17
- Constitution. 18
- 19 Q. Do you know who owns Vision Solar?
- 20 A. On the advice of my counsel, I
- respectfully decline to answer the question as
- provided by the Fifth Amendment to the U.S. 22
- 23 Constitution.
- 24 Q. Does Lisa McElhone have an ownership or
- financial interest in Vision Solar?

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A. On the advice of my counsel, I
 respectfully decline to answer the question as
 provided by the Fifth Amendment to the U.S.
 Constitution.

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- **Q.** Do you know who owns Alternative Material?
- **A.** On the advice of my counsel, I respectfully decline to answer the question as provided by the Fifth Amendment to the U.S. Constitution.
- 10 **Q.** Does Lisa McElhone -- has Lisa McElhone 11 ever had an ownership or financial interest in 12 Alternative Materials?
- A. On the advice of my counsel, I
   respectfully decline to answer the question as
   provided by the Fifth Amendment to the U.S.
   Constitution.
- 17 **Q.** Do you know who owns Kingdom Logistics?
- A. On the advice my counsel, I respectfully decline to answer the question as provided by the
- 20 Fifth Amendment to the U.S. Constitution.
- Q. Has Lisa McElhone ever had an ownership or financial interest in Kingdom Logistics?
- A. On the advice my counsel, I respectfully decline to answer the question as provided by the Fifth Amendment to the U.S. Constitution.

- 1 **A.** On the advice my counsel, I respectfully
- decline to answer the question as provided by theFifth Amendment to the U.S. Constitution.
- **Q.** Has Lisa McElhone ever had a financial or ownership interest in Millennium Holdings?
- 6 A. On the advice of my counsel, I
- 7 respectfully decline to answer the question as
- 8 provided by the Fifth Amendment to the U.S.
- 9 Constitution.

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- 10 **Q.** Do you know who owns My CDB Lab?
  - **A.** Can you repeat that, please?
- 12 **Q.** Do you know who owns My CDB Lab?
- 13 A. Thank you, Ms. Berlin.
  - On the advice of my counsel, I
- 15 respectfully decline to answer the question as
- 16 provided by the Fifth Amendment to the U.S.
- 17 Constitution.
- 18 **Q.** Has Lisa McElhone ever had an ownership or
- 19 financial interest in My CDB Lab?
- 20 A. On the advice of my counsel, I
- 21 respectfully decline to answer the question as
- 22 provided by the Fifth Amendment to the U.S.
- 23 Constitution.
- 24 **Q.** Do you know who owns Marianna?
- 25 A. On the advice of my counsel, I

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- Q. Do you know who owns Colorado Natural Products?
- A. On the advice of my counsel, I respectfully decline to answer the question as provided by the Fifth Amendment to the U.S. Constitution.
  - **Q.** Has Lisa McElhone ever had an ownership or financial interest in Colorado Natural Products?
- 9 **A.** On the advice of my counsel, I 10 respectfully decline to answer the question as 11 provided by the Fifth Amendment to the U.S. 12 Constitution.
- 13 **Q.** Do you know who owns Rare Earth Elements 14 of the World.
- A. On the advice of my counsel, I
   respectfully decline to answer the question as
   provided by the Fifth Amendment of the U.S.
   Constitution.
- Q. Has Lisa McElhone ever had an ownership orfinancial interest in Rare Earth Elements of theWorld?
- A. On the advice my counsel, I respectfully decline to answer the question as provided by the Fifth Amendment to the U.S. Constitution.
  - Q. Do you know who owns Millennium Holdings?

- respectfully decline to answer the question as provided by the Fifth Amendment to the U.S.
- 3 Constitution.
- 4 **Q.** Does Lisa McElhone have an ownership or 5 financial interest in Marianna?
- 6 A. On the advice of my counsel, I
- 7 respectfully decline to answer the question as 8 provided by the Fifth Amendment to the U.S.
- 9 Constitution.
- 10 **Q.** Do you know who owns Double Mountain?
- 11 **A.** On the advice of my counsel, I
- 12 respectfully decline to answer the question as
  - 3 provided by the Fifth Amendment to the U.S.
- 14 Constitution.
- 15 **Q.** Does Lisa McElhone have an ownership or 16 financial interest in Double Mountain?
- 17 A. On the advice of my counsel, I
- 18 respectfully decline to answer the question as
- 19 provided by the Fifth Amendment to the U.S.
- 20 Constitution.
- 21 **Q.** Do you know who owns Pink Lyon?
- 22 A. On the advice of my counsel, I
- respectfully decline to answer the question as
- 24 provided by the Fifth Amendment to the U.S.
- 25 Constitution.

- **Q.** Does Lisa McElhone have an ownership or 1 2 financial interest in Pink Lyon?
- 3 A. On the advice of my counsel, I respectfully decline to answer the question as 4 provided by the Fifth Amendment to the U.S. Constitution.
- 7 Q. Do you know who owns Liberty Sixth Avenue? 8 MR. SOTO: Amie, I might be mistaken, but 9 it sounds as though we're going over some of the same companies. I'm not keeping a list of them, but I'm hearing the names. They seem to be repeated. I 11 don't know if you're asking a slightly different 13 question. I'm trying to give you some latitude, but

14 it sounds like we're going over some of the same

companies. BY MS. BERLIN: 16

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Q. Do you know who owns Liberty Sixth Avenue? MR. SOTO: I'm just going to object as 19 asked and answered.

20 You can go ahead and answer, Mr. LaForte. 21 THE WITNESS: On the advice of my counsel, 22 I respectfully decline to answer the question as provided by the Fifth Amendment to the U.S.

24 Constitution.

Q. Between 2016 and 2020, Par Funding did not 1 engage in underwriting on all of the merchant cash 3 advance loans that it funded; correct?

A. On the advice of my counsel, I respectfully decline to answer the question as

provided by the Fifth Amendment to the U.S.

7 Constitution.

8 Q. Between 2016 and 2020, what was Par 9 Funding's average default rate on the merchant cash advance loans that it funded? 10

> MR. SOTO: Objection to the form. THE WITNESS: On the advice of my

13 counsel --

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MS. BERLIN: Sorry?

15 MR. SOTO: I objected to the form. 16

Mr. LaForte, go ahead and answer.

17 THE WITNESS: On the advice of my counsel, 18 I respectfully decline to answer the question as

19 provided by the Fifth Amendment to the U.S.

20 Constitution.

21 BY MS. BERLIN:

Q. Thank you. I have no further questions. 22

A. Thank you, Ms. Berlin.

24 MR. SOTO: We don't have any questions,

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25 Amie.

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BY MS. BERLIN:

2 Q. Does Lisa McElhone have an ownership or financial interest in Liberty Sixth Avenue?

**A.** I'm sorry. I missed the last part. 4 Somebody was coughing. Can you say that again, 5 6 please.

Q. Sure. Does Lisa McElhone have an ownership or financial interest in Liberty Sixth Avenue?

A. Thank you. On the advice of my counsel, I respectfully decline to answer the question as provided by the Fifth Amendment to the U.S. Constitution.

14 **Q.** Do you know who owns Liberty Seventh 15 Avenue? 16

A. On the advice of my counsel, I respectfully decline to answer the question as provided by the Fifth Amendment to the U.S. Constitution.

Q. Does Lisa McElhone have an ownership or 21 financial interest in Liberty Seventh Avenue?

A. On the advice of my counsel, I 22 23 respectfully decline to answer the question as provided by the Fifth Amendment to the U.S. 25 Constitution.

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MR. KOLAYA: This is Tim Kolaya on behalf of the receiver. I just want to the state, as the parties know, the receiver has independent investigative powers and duties under the Amended 5 Order Appointing Receiver, which is Docket Entry

7 The receiver does intend to notice our own 8 separate deposition of Mr. LaForte at a later date pursuant to those investigative powers.

10 MS. BERLIN: Thank you, Mr. Kolaya. 11 Is there anyone else who would like to be

12 heard before we conclude? No? Okay. I believe we 13 are now finished.

14 THE VIDEOGRAPHER: This concludes today's 15 videotape deposition of Joseph LaForte. We're going 16 off the record 12:47 p.m.

17 (Whereupon, at 12:47 p.m., the taking of 18 the instant deposition ceased.)

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## Joseph LaForte 5/4/2021

1	COMMONWEALTH OF PENNSYLVANIA )	1 ERRATA SHEET
2	COUNTY OF ALLEGHENY ) SS:	2 Deposition of: JOSEPH W. LAFORTE
3	CERTIFICATE	Date taken: MAY 4, 2021 3 Case: SEC v. COMPLETE BUSINESS SOLUTIONS GROUP, et al.
4	I, Ann Medis, Registered Professional	4 PAGE LINE CHANGE:
5	Reporter, Certified Livenote Reporter and Remote	5 REASON:
6	Notary Public within and for the Commonwealth of	6 CHANGE: REASON:
7	Pennsylvania, do hereby certify:	7
8	That JOSEPH W. LAFORTE, the witness whose	CHANGE: 8 REASON:
9	deposition is hereinbefore set forth, was duly sworn	9 CHANGE:
10	by me and that such deposition is a true record of	REASON:
11	the testimony given by such witness.	CHANGE: 11 REASON:
12	I further certify that I am not related to	12 CHANGE:
13	any of the parties to this action by blood or	REASON:
14	marriage and that I am in no way interested in the	CHANGE:
15	outcome of this matter.	14 REASON: CHANGE:
16	IN WITNESS WHEREOF, I have hereunto set my	REASON:
17	hand this 13th day of May, 2021.	16 CHANGE:
18		17 REASON:
19		REASON:
20		19 CHANGE:
	<del></del>	20 REASON:
21	Remote Notary Public	21 CHANGE: REASON:
22		22
23		23 REASON:
24		24
25		Signed           25         Dated
	101	
		103
	101	103
1		103
1 2	CERTIFICATE OF WITNESS	103
		103
2		103
2	CERTIFICATE OF WITNESS	103
2 3 4	CERTIFICATE OF WITNESS  I, JOSEPH W. LAFORTE, do hereby declare under	103
2 3 4 5	CERTIFICATE OF WITNESS  I, JOSEPH W. LAFORTE, do hereby declare under penalty of perjury that I have read the entire	103
2 3 4 5 6	CERTIFICATE OF WITNESS  I, JOSEPH W. LAFORTE, do hereby declare under penalty of perjury that I have read the entire foregoing transcript of my deposition testimony, or the same has been read to me, and certify that it is a true, correct and complete transcript of	103
2 3 4 5 6 7	I, JOSEPH W. LAFORTE, do hereby declare under penalty of perjury that I have read the entire foregoing transcript of my deposition testimony, or the same has been read to me, and certify that it is a true, correct and complete transcript of my testimony given on May 4, 2021, save and	103
2 3 4 5 6 7 8 9	I, JOSEPH W. LAFORTE, do hereby declare under penalty of perjury that I have read the entire foregoing transcript of my deposition testimony, or the same has been read to me, and certify that it is a true, correct and complete transcript of my testimony given on May 4, 2021, save and except for changes and/or corrections, if any, as	103
2 3 4 5 6 7 8 9 10	I, JOSEPH W. LAFORTE, do hereby declare under penalty of perjury that I have read the entire foregoing transcript of my deposition testimony, or the same has been read to me, and certify that it is a true, correct and complete transcript of my testimony given on May 4, 2021, save and except for changes and/or corrections, if any, as indicated by me on the attached Errata Sheet, with	103
2 3 4 5 6 7 8 9 10 11 12	I, JOSEPH W. LAFORTE, do hereby declare under penalty of perjury that I have read the entire foregoing transcript of my deposition testimony, or the same has been read to me, and certify that it is a true, correct and complete transcript of my testimony given on May 4, 2021, save and except for changes and/or corrections, if any, as indicated by me on the attached Errata Sheet, with the understanding that I offer these changes and/or	103
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1	COMMONWEALTH OF PENNSYLVANIA )
2	COUNTY OF ALLEGHENY ) SS:
3	CERTIFICATE
4	I, Ann Medis, Registered Professional
5	Reporter, Certified Livenote Reporter and Remote
6	Notary Public within and for the Commonwealth of
7	Pennsylvania, do hereby certify:
8	That JOSEPH W. LAFORTE, the witness whose
9	deposition is hereinbefore set forth, was duly sworn
10	by me and that such deposition is a true record of
11	the testimony given by such witness.
12	I further certify that I am not related to
13	any of the parties to this action by blood or
14	marriage and that I am in no way interested in the
15	outcome of this matter.
16	IN WITNESS WHEREOF, I have hereunto set my
17	hand this 13th day of May, 2021.
18	
19	
20	(May Willold)
21	Remote Notary Public
22	/
23	Commonwealth of Pennsylvania - Notary Seal Ann Medis, Notary Public Allegheny County
24	My commission expires January 7, 2025  Commission number 11,09616
25	Member, Pennsylvania Association of Notaries

#### Joseph LaForte 5/4/2021

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## UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF FLORIDA

**CASE NO.: 20-CV-81205-RAR** 

### SECURITIES AND EXCHANGE COMMISSION,

Plaintiff,

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COMPLETE BUSINESS SOLUTIONS GROUP	Ρ,
INC. d/b/a/ PAR FUNDING, et al.,	

# ORDER GRANTING PLAINTIFF'S EXPEDITED MOTION TO PRECLUDE TRIAL TESTIMONY OF DEFENDANT LAFORTE

This matter came before the court upon Plaintiff Securities and Exchange Commission's Expedited Motion to Preclude Trial Testimony of Defendant LaForte. After reviewing the Motion and otherwise being duly advised,

IT IS HEREBY ORDERED that the SEC's Request for Expedited Briefing IS GRANTED. Defendant LaForte shall file his opposition to the motion no later than Tuesday, November 16, 2021 and the SEC shall file any reply no later than Thursday, November 18, 2021.

DONE and ORDERED in Fort Lauderdale, Florida, this \_\_\_\_\_ day of November 2021.

RODOLFO A. RUIZ II
UNITED STATES DISTRICT JUDGE

Copies to; Counsel of Record